## FY 2022







Wednesday, March 17, 2021 @ 10:00am Via Zoom:

https://pbcgov.zoom.us/j/82878669614?pwd=MWRR OEp2N3pLWTFZM2h3Q01BZ3JBZz09

## **AGENDA**



#### Welcome, Housekeeping and Introductions

Tammy K. Fields, Director, Youth Services Department (YSD)

#### **Cone of Silence**

Helene Hvizd, Senior Assistant County Attorney

#### Overview of FY CBA NOFO Process and Guidance

Geeta Loach-Jacobson, Director, Outreach and Community Programming (OCP)

#### Scope of Work and Logic Model

Ike Powell III, Senior Program Specialist

#### **Contract Preparation & Process**

Barbara Wheeler, Contract Manager

#### Fiscal Overview for NOFO Budgets and Website Page Overview

Tyrell Hall, Financial Analyst II

#### **NOFO Dashboard Demo**

Geeta Loach-Jacobson, Director, Outreach and Community Programming (OCP)

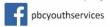
#### **Closing/ Questions & Answers**

Tammy K. Fields, Director, Youth Services Department (YSD)



# WELCOME, INTRODUCTIONS, AND OVERVIEW









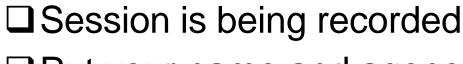
### Tammy K. Fields, Director

Palm Beach County Youth Services Department



### HOUSEKEEPING





- ☐ Put your name and agency name in the chat
- ☐ Participants on Mute
- ☐ Put questions in the Chat
- ☐ Website Q & A





## SIGN IN



### **Mandatory Pre-Proposal Conference**

The NOFO requires a proposer's attendance at today's *mandatory Pre-Proposal Conference* or an attestation that the recording of this conference has been reviewed.

Each proposer will be asked to confirm attendance or review when submitting proposal, and the application cannot be submitted without such attestation.

For those attending, please add your name and agency in the chat.





# CBA NOFO PROCESS IS NOT THE SAME AS THE FAA NOFO PROCESS









This is **NOT** the Financially Assisted Agency (FAA) Process.

Please read the NOFO requirements carefully!





NOTICE OF FUNDING OPPORTUNITY
(NOFO)
INFORMATION GUIDANCE
for
Community Based Agency
FY 2022

NOFO available to the public: March15, 2021 Electronic Submission Deadline Date: April 12, 2021, 5:00 p.m. EST

MANDATORY Pre-Proposal Conference: March 17, 2021

Zoom Link: https://pbcgov.zoom.us/j/82878669614?pwd=MWRROEp2N3pLWTFZM2h3Q01BZ3JBZz09

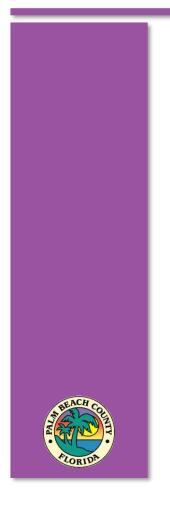
Palm Beach County Board of County Commissioners Youth Services Department 50 S. Military Trail, Suite 203 West Palm Beach, Florida 33415 (561) 242-5700





## WHAT'S NEW



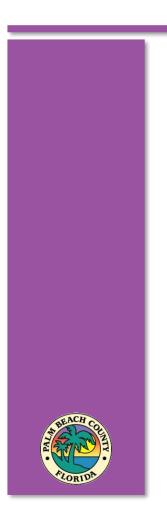


- ☐NOFO Proposal Portal
- ☐ Community Based Agency Portal
- ☐ Outcome selection list



## YOUTH MASTER PLAN





# **Strengthening** the Steps to Success



## **CONE OF SILENCE**







## **CONE OF SILENCE**



**This NOFO includes a Cone of Silence.** The Cone of Silence will apply from the Electronic Submission Deadline Date and terminate at the time the awards are approved by the Board of County Commissioners.

Proposers are advised that the "Palm Beach County Lobbyist Registration Ordinance" (Ordinance), a copy of which can be accessed at <a href="https://pbcgov.org/legislativeaffairs/Misc Documents/Lobbyist Registration Ordinance.pdf">https://pbcgov.org/legislativeaffairs/Misc Documents/Lobbyist Registration Ordinance.pdf</a>, is in effect. The Proposer shall read and familiarize themselves with all of the provisions of said Ordinance, but for convenience, the provisions relating to the Cone of Silence have been summarized here.

"Cone of Silence" means a prohibition on any non-written communication regarding this NOFO between any Proposer or Proposer's representative and any County Commissioner or Commissioner's staff. A Proposer's representative shall include, but not be limited to, the Proposer's employee, partner, officer, director or consultant, lobbyist, or any, actual or potential subcontractor or consultant of the Proposer.



## **CONE OF SILENCE**



#### When Does the Cone of Silence End?

The Cone of Silence is in effect as of the Electronic Submission Deadline Date. The Cone of Silence shall terminate at the time that the BCC approves awards or a contract, all proposals are rejected, or other action is taken which ends the solicitation process.

#### When Oral Communications are Allowed

The provisions of this Ordinance shall not apply to oral communications at any public meeting, including but not limited to pre-proposal conferences, and selection committee meetings. The Cone of Silence shall not apply to contract negotiations between any employee and the intended awardee.

#### **Ethics Commission**



If anyone has a question regarding ethics they should not be addressed to our department, but should be addressed directly with the Ethics Commission. <a href="http://www.palmbeachcountyethics.com/">http://www.palmbeachcountyethics.com/</a>

# PROCESS AND GUIDELINE OVERVIEW





Palm Beach County Youth Services Department
Outreach and Community Programming



## **CBA FUNDING CYCLE**



### **3-Year Funding Cycle:**

The following Action Area(s) will be issued a three (3) year contract which will be dependent on annual budget allocation from the BCC.

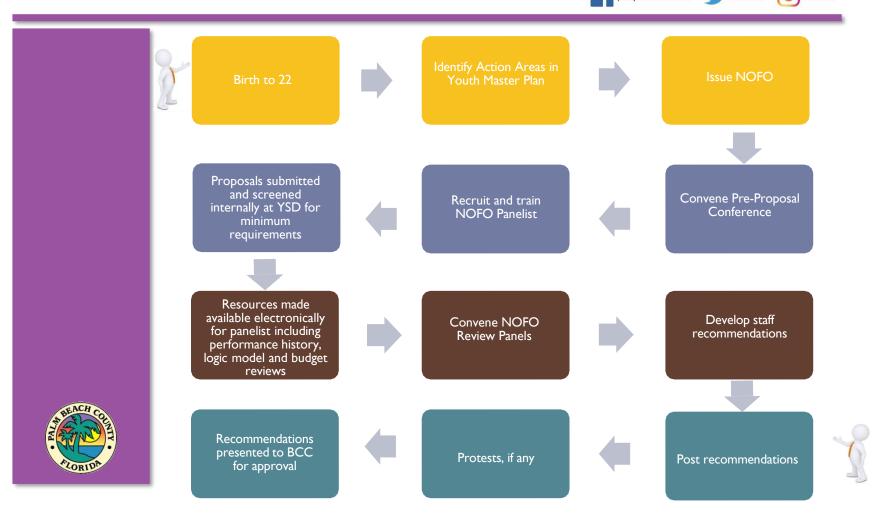
### **FY 2022 NOFO Categories:**

- **1. Economic Access**: Building education to employment pathways for disconnected youth
- 2. Parenting and Role Models: Increase outreach to parents through communications, natural support system network, and parent mentors
- **3. Education Supports**: Promote educational equity for all students- from pre-K through post-secondary; support access to and success in higher education for middle school through post-secondary students; and increase parent, community and business involvement in education



# **CBA NOFO PROCESS**





# **NOFO TIMELINE**



#### **SUBMISSION DEADLINE IS APRIL 12, 2021 @ 5:00 PM!**





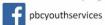


April 12th

	DATE	ACTIVITY
	March 14, 2021	NOFO advertised
	March 15, 2021	NOFO available to public
	March 17, 2021	<u>Mandatory</u> Pre-Proposal Conference
	April 1, 2021	Reviewer Training via Zoom
	April 5, 2021	Final day to submit written questions
	April 6, 2021	All questions to be answered, and posted on YSD website
	April 12, 2021	Electronic Submission Deadline Date
BEACH COLLEGE OF THE PROPERTY	April 26 – 30, 2021	Review Panels meet to finalize reviews and proposal scoring
	May 11, 2021	YSD staff posts Recommended Contract Awards on YSD website under a tab titled "Notice of Funding Opportunities" at <a href="https://www.pbcgov.com/youthservices/Pages/NOFO.aspx">www.pbcgov.com/youthservices/Pages/NOFO.aspx</a>
	May 18, 2021	Final date to submit written protest

# **PROPOSAL HIGHLIGHTS**









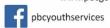
All applicants attending the mandatory Pre-Proposal conference or have attested that they have viewed the recording of today's conference are approved to submit a full proposal.



The full written proposal must be completed online and submitted according to NOFO guidelines and is due no later than *April* 12, 2021 by 5PM.

# **PROPOSAL HIGHLIGHTS**



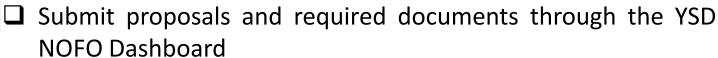






### **Proposals should:**

- Address all components of the YSD CBA NOFO
- ☐ Be written in plain language, AND include a narrative that fully addresses all questions in THIS NOFO
- Provide citations for all data sources
- Specifically address the Action Area
- Select outcomes provided in the menu

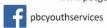






# **PROPOSAL HIGHLIGHTS**









### **Proposals components:**

- ☐ Description of Need up to 10 points
- ☐ Local Data up to 10 points
- Approach and Design up to 25 points
- ☐ Evaluation Methods up to 15 points
- ☐ Performance History up to 5 points
- ☐ Resources and Sustainability up to 15 points
- ☐ Budget up to 20 points





## PRIORITY AREA SCORE



The Review Panel will rank all proposals based on service's critical need, and on ensuring service availability and access to youth in need in Palm Beach County (e.g. If there are ten proposals, the top-ranked proposal will be awarded 10 points and so on).

The <u>SCORE</u> awarded to a proposal is reflective of how competitive the proposal is.

The <u>RANKING</u> of the proposals is reflective of how imperative and critical the services are to ensure availability and access. It is <u>not</u> based on the score for the rest of the proposal.





## **ECONOMIC ACCESS:**

Building education to employment pathways for disconnected youth





Evidence-based or promising practice programs and services in this category must address as many outcomes and performance measures from the list (Choose all that apply):

- ☐ Youth gain employability skills and are workforce ready as evidenced by pre and post tests.
- ☐ Youth gain employment as evidence by job placements.
- ☐ Career and job coached youth and parents/guardians gain self-confidence for career visioning and planning as evidenced by pre and post tests.
- Youth acquire contextual learning related to post-secondary education and/or trade school as evidenced by pre and post tests.
- ☐ Youth meet post-secondary academic standards as evidenced by Letter of Acceptance from colleges, universities, vocational-technical schools/ programs, special interests schools, etc.
- Youth have access to service and/or training through direct transportation or a voucher system as evidenced by internal tracking records.
- Youth earn job relevant licenses, certifications and/or credentials as evidenced by completed courses, certificates and licenses.
- Youth become job ready through career training to include: interview skills, and budgeting as evidenced by pre and post tests.

## **ECONOMIC ACCESS:**

Building education to employment pathways for disconnected youth



#### **Requested Uses of Available Funds:**

- Provide foundational education in career development.
- Offer career exploration.
- Provide personal guidance and mentoring support for post-secondary education.
- Provide exposure/access to structured entry-level employment.
- Provide access to job readiness and employability training.
- Increase knowledge on standardized testing and financial aid assistance.
- Provide coaching and apprenticeship/internships within and outside the agency.
- Assist in obtaining entry-level employment with local agency/business.
- Facilitate youth participation in employment pathways through outreach efforts.
- Offer interventions and training to educators to develop strengths in students.
- Provide opportunities in nontraditional school settings.
- Create opportunities for young offenders with felonies- grants and scholarships.
- Increase training and professional learning opportunities for all frontline professionals working with parents, mentors and youth to promote equitable practices, including:
  - Cultural competency training with a focus on understanding homelessness. depression, and gender identity among LGBTQ youth
  - Racial and gender equity training
  - Special needs awareness and inclusivity training
  - Adverse Childhood Experiences (ACES) and Resiliency training





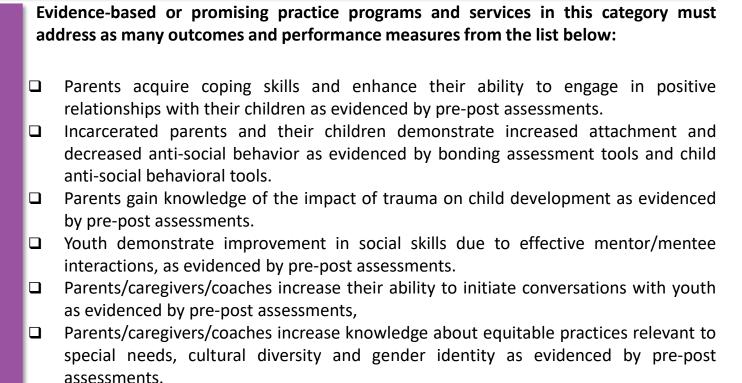
## **PARENTING & ROLE MODEL:**

Increase outreach to parents through communications, natural support network and parent mentors

by pre-post assessments.

placement records.





Parents gain awareness of how to seek relevant community resources as evidenced

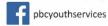
Parents of children with disabilities have access to respite care as evidenced by

REACH COUNTY

## **PARENTING & ROLE MODEL:**

Increase outreach to parents through communications, natural support network and parent mentors









#### **Requested Uses of Available Funds:**

- Expand parent mentoring and support networks for parents of young children through young adults.
- Develop communications campaigns aimed at both parents and parent mentors. Increase awareness of the range of services available. Get young people involved in development and delivery of outreach campaigns.
- Develop trainings aimed at both parents and parent mentors.
- Reduce barriers to access by increasing transportation options, internet and computer access, and providing more mobile services that bring the services closer to home or into the home.
- Engage diverse and culturally competent mentors, volunteers and professional staff
- Increase training and professional learning opportunities for all frontline professionals working with parents, mentors and youth to promote equitable practices, including:
  - Cultural competency training with a focus on understanding homelessness, depression, and gender identity among LGBTQ youth
  - Racial and gender equity training
  - Special needs awareness and inclusivity training
  - o Adverse Childhood Experiences (ACES) and Resiliency training



### **EDUCATIONAL SUPPORTS:** Promote

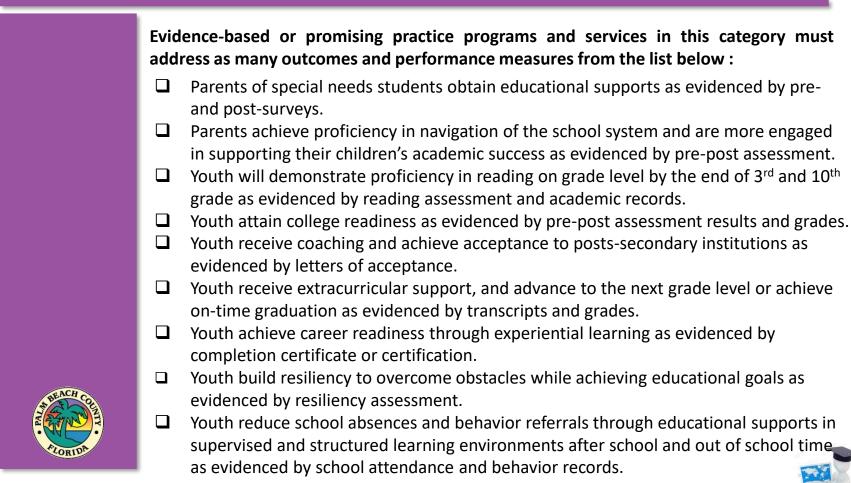
educational equity for all students- from pre-K through postsecondary; support access to and success in higher education for middle through post-secondary students; and increase parent, community and business involvement in education











### **EDUCATIONAL SUPPORTS: Promote**

educational equity for all students- from pre-K through postsecondary; support access to and success in higher education for middle school through post-secondary; and increase parent, community and business involvement in education









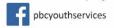
#### **Requested Uses of Available Funds:**

- Provide accessible personal guidance and mentoring support to parents to encourage engagement and navigation of the school system, including but not limited to certificate programs, trade apprenticeships and career development opportunities.
- Improve education and training to parents through provision of free books, parenting classes with cultural inclusivity, and use of social media to provide parenting tips.
- Provide experiential learning opportunities for students with local businesses to train, coach, and educate on practical job skills.
- Engage businesses to provide learning opportunities in a nontraditional school setting.
- Linking School District Initiative with Post-Secondary initiatives (1st year GPA, 2nd year persistence and emergency scholarship support).
- Provide educational support, mental health support and other wrap-around services for youth who have been suspended or expelled from school.
- Increase training and professional learning opportunities for all frontline professionals working with disconnected youth to promote equitable practices, including:
  - Cultural competency training with a focus on understanding homelessness, depression, and gender identity among LGBTQ youth;
  - Racial and gender equity training;
  - Special needs awareness and inclusivity training;
  - Adverse Childhood Experiences (ACEs) and Resiliency training.



## **RESOURCE DOCUMENTS**









Please review the Birth to 22 appendix, Section 3, subsection 3.3.2 (<a href="http://pbcbirthto22.com/pdf/APPENDIX%20YMP%20SECTION%203%20ONLINE.pdf">http://pbcbirthto22.com/pdf/APPENDIX%20YMP%20SECTION%203%20ONLINE.pdf</a>) for an additional list of Evidence-Based and emerging programs.

Blueprints for healthy youth development- registry of experimentally proven programs, (https://www.blueprintsprograms.org/)

The center for evidence-based mentoring, (<a href="https://www.mentoring.org/program-resources/the-center-for-evidence-based-mentoring/">https://www.mentoring.org/program-resources/the-center-for-evidence-based-mentoring/</a>)

Compilation of Evidenced-Based Family Skills Training Programmes, United Nations Office on Drugs and Crime, (<a href="https://www.unodc.org/documents/prevention/family-compilation.pdf">https://www.unodc.org/documents/prevention/family-compilation.pdf</a>)

What Works, Wisconsin Evidence-Based Parenting Program Directory, (https://fyi.extension.wisc.edu/whatworkswisconsin/files/2014/04/whatworks\_08.pdf)

National Institute of Corrections, (https://nicic.gov/children-of-incarcerated-parents)



# Birth to 22 Data Deck







http://pbcbirthto22.com/pdf/PBC\_Indicatos\_of\_Child\_Family\_and\_Community\_Risk\_Well-being\_and\_Access\_to\_Supports-2019.pdf

# SCOPE OF WORK & LOGIC MODEL



### **Ike Powell III**

Senior Program Specialist
Outreach & Community Programming



## **SCOPE OF WORK**









The Scope of Work specifies the work that will be performed. It is based on the information presented in the NOFO and paints a thorough picture of what is expected.

#### SCOPE OF WORK

Contract Period

Agency Name:

Program Name:

Target Population:

Geographic area(s) served:

Commission Districts:

Overview:

Evidence-based model or promising practice:

Observed Need/Risk Factor(s) that will be addressed:

Services:

Outcomes:

#### Reports Submission

The AGENCY shall provide monthly, quarterly and annual data for all program participants funded in this Contract. The reports shall be presented in a format acceptable to COUNTY.

- Monthly Report format, Exhibit A, Form 1
- Quarterly Report format, Exhibit A, Form 2
- Logic Model, Exhibit A, Form 3
   Final/Annual Report format, Exhibit A, Form 4
- Final/Annual Report format, Exhibit A, Form 4

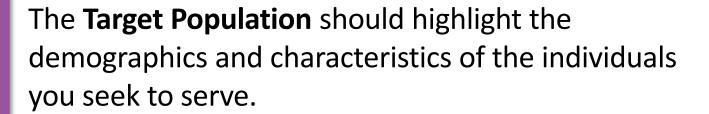
Projected number of clients served:

Page 1 of 1



# TARGET POPULATION VS. GEOGRAPHIC AREA





The **Geographic Area\*** should tell us what communities or neighborhoods you will serve.

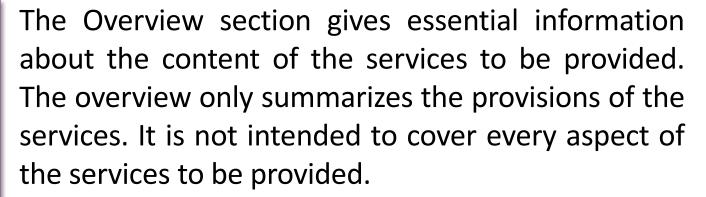


\*Please confirm through these resources:
http://maps.co.palm-beach.fl.us/cwgis/mygeonav.html
http://maps.co.palm-beach.fl.us/cwgis/?app=districtlocator
http://pbcgov.org/countycommissioners/DistrictMaps/map.pdf



## **OVERVIEW**



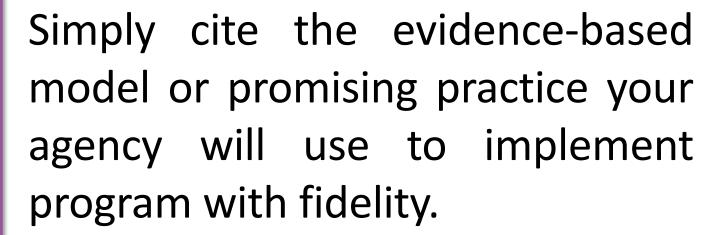


In the overview, explain the area of need or the problem that you are trying to solve and how the problem is connected to the designated Action Area. Then, explain how your Agency can fill that need or provide a solution.



# EVIDENCE-BASED MODEL OR PROMISING PRACTICE









## **SERVICES**



As the Agency entering into the contract, you are responsible for a particular type of activity and for providing a particular service to meet client/participant needs.

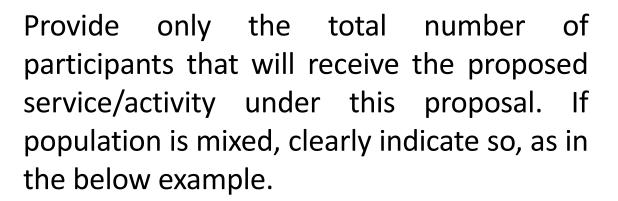
List the services your program will provide.





# NUMBER OF CLIENTS SERVED











# KEYS TO CREATING A GOOD LOGIC MODEL





Read the Description For Each Section of the provided Template



**Use Specific & Concise Bullet Points** 



Answer Only What Is Asked For In Each Section



## **Logic Model Tutorial Video:**

https://pbcgov.org/youthservices/Pages/NOFO.aspx

# CONTRACT PREPARATION



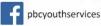




Youth Services Department
Finance, Contracting and Administrative Services

# CONTRACT FOR COMMUNITY BASED AGENCY









The Contract is made up of the terms and conditions required by the County. Also included in the contract will be:

- REPORTING REQUIREMENTS
- SCOPE OF WORK
- SCHEDULE OF PAYMENTS / PAYMENT TERMS
- UNIT COST OF SERVICE RATE AND DEFINITION
- STANDARD COUNTY CONTRACT PROVISIONS, including:
  - Non-Discrimination
  - Inspector General
  - E-Verify
  - Certificates of Insurance (COI)
  - Signature Authority

COMMUNITY BASED AGENCY CONTRACT
This Contract is made as of the day of , 20 , by and between Palm Beach County, a Political Subdivision of the State of Florida, by and through its Board of Commissioners, hereinafter referred to as the COUNTY, and (LEGAL NAME OF ENTITY), a (TYPE OF
ENTITY) authorized to do business in the State of Florida, hereinafter referred to as the AGENCY, whose Federal I.D. is
WHEREAS, the AGENCY is a not-for-profit agency providing services to residents of Palm Beach County; and
WHEREAS, the AGENCY has agreed to assure access to funded services for the Codepartments, divisions and/or programs; and to assure that individuals reference from the WN

#### NOW, THEREFORE, in consideration of the mutual promises contained her, and the AGENCY agree as follows:

departments, divisions and/or programs will receive services on a timely

#### ARTICLE 1 - SERVICES

The AGENCY agrees to provide services to residents of Palm be attached Exhibit A (Scope of Work). The AGENCY of the Agency of the Palm children agrees to provide a safe to be conducted without the written approval of the Palm children to the Agency of Palm Beach County and the AGENCY Services, with the conducted of Palm Beach County residents.

No part of the funding is interesting the funding is intended for the overall ber fit of ipients are services provided by the programs being funded herein.

The COUNTY'S epresentative during the performance of this Contract shall be Geeta Loach-Jacobson Ou & Community Programming (telephone no. 561-242-5702).

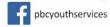
he AGENCY'S rep. active/liaison during the performance of this Contract shall be \_\_\_\_\_\_\_, (telephone no. \_\_\_\_\_\_\_\_).

ARTICLE 2 - SCHEDULE



### **CONTRACT PROCESS**









NOFO Received/Reviewed



Review Panel(s) Meet to finalize Proposal Review & Scoring



Recommendations for Contract Awards on YSD webpage



Contract Negotiations



Funding Recommendations to BCC for approval



Protests, If any



Contracts Sent to Agencies for Review & Approval



Signed Contracts Received from Agencies



Contracts Sent to BCC for Final Approval

# FISCAL OVERVIEW FOR NOFO BUDGETS





Youth Services Department
Finance, Contracting & Administrative Services



# NOFO SUBMISSION REQUIREMENTS



- Total Program Budget (program's total budget during the time period for which you are requesting funding, but not more than one (1) year)
- Amount of Funding Requested (how much you are requesting in the proposal)
- Overview (three (3) sentence overview of the program this must be short and concise, and will be used to communicate the purpose of programs and services to the Board of County Commissioners and various publications)



# NOFO SCORING Budget (up to 20 points)



Complete proposed program budget using the template/worksheet provided - **Attachment 5**.

Review the 'sample' and 'guidelines' tabs provided before completing the template.

Ensure the requested fund justifications are complete.

Ensure administrative expenses are limited to no more than 15%.



Provide a *Budget Justification* by describing in detail each of the line items requested in the budget. Employee positions should include brief descriptions of their duties in the program. If you are charging an indirect/administrative percentage fee, then you must remove any other line items related to indirect/administrative expenses. If an indirect cost percentage is being requested, an approved cost plan must be included.

# **NOFO SCORING**

### **Budget (up to 20 points)**



Upload a *Total Agency Budget* to the proposal. The budget forms that are part of the proposal do not need to be utilized for your agency's total budget. Ensure *CBA portion of the budget (amount of funding requested from Palm Beach County) is not more than 25% of the Total Agency Budget*.

Submit most recent completed audit report. If there were findings, describe corrective actions.

Submit Year-End Financial Statements and IRS Form 990. If not submitted explain why.

Submit Unit Cost of service rate definition.

Submit Unit Cost of service rate (Is this an industry standard? If so, please state source).



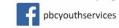
Ensure both the unit cost of service definition and rate are clear and accurately calculated.

Formulas used to arrive at the unit cost of service rate should be included.

### **BUDGET TEMPLATE**

### **Attachment 5 to the NOFO**











- Formulas will sum program expense categories & admin percentage
- Must be completed with all FY22 submissions
- Includes clearly defined sections for programmatic and admin expenses
- Ensure expense narrative is clearly defined
- Will allow for better transparency and understanding of each program

CSA Program Name CSA Program Name rum Period: 57:2018		Palm Beach County CBA			tram Funder #2	Program Funder			gram ler #4	Funding (All Sources)	
			Proposed		Confirmed	Pendi	ne.	440	2.3		
	TOTAL PROGRAM FUNDING AMOUNT :							Pen	ding	Pending	
Program Expenses		-	112,045.00	\$	45,000.00	\$ 17.	500.00				
onel	Narrative						00.00	3 7	,500.00	5 182,045.00	
			Amount		Amount						
	Program manager position for community support service. Salary expense is 100% funded by PSC CRA ROUND.	5	72,445.00			Amou	nt I	Amo	ount	America	
gram Manager	expense is 100% funded by PBC CBA award and includes fringe benefits.		74,445.00	5	45,000.00	\$ 17.	500.00			Amount	
	Program Assistant							3 7	,500.00	\$ 142,445.0	
	Program Assistant role is to support the program manager and community educator with daily tasks. The solutions	5	25,000.00								
				ŕ	30,000.00						
gram Assistant	50% allocated to PBC (57,500). (Salary expense is \$15,000, with									\$ 55,000.0	
	soft allocated to PSC (\$7,500). (Salary expense is \$15,000, with frings benefits)						- 1				
ge Benefits - Program Assistant	this position travelers for Program Assistant Principle	5	****								
The State Assistant	community expense for Program Assistant. Fringe benefits for this position total (\$1,800), with 50% allocated to Palm Beach County CBA in the amount of 5900.		7,500.00	5	15,000.00	5 -					
ter .	Community Educator position is the primary interface with local schools, charities and support groups. Total call and support groups.					7,	500.00	\$ 7	500.00	5 37 500 0	
imunity Educator	schools, charities and support groups and interface with local	5	900.00							\$ 37,500.0	
ding /Occupancy	community Educator position is the primary interface with local schools, charities and support groups. Total Salary (including fringe benefits) billed to Palm Beach County CBA. # 559,045		74.00	-							
a roccupancy	-17 COM E 339 (045	5					-			\$ 92,500.0	
	*Note: Rent for areas that house admin staff should be listed facility. Total rental in section * Rent expense for the listed facility. Total rental in section * Rent expense for the listed facility.		39,045.00							7,00.0	
	note. Rent for areas that house admin staff should be listed facility. Total mental expense for PVIS = 335,000 alleans to the same staff should be listed facility. Total mental expense for PVIS = 335,000 alleans to the same staff should be same source of the same staff should be same should be same staff should be same	5				5 10,0	00.00				
(Fammatic Rent/Lease	reperately under admin section. * Best expense for Lake Worth facility. Total rental expense for FY18 = 33.5,000, All Caston to Palm Seath Court Code award = 520,000. Remaining 515.500. "In Section to Palm by other operating income."		27,050.00	5		_		_	-	\$ 49,045.00	
THE MEMBERS AND	actiny, Total rental expense for PY18 = \$35,000, Allocation to Palm beach County CA a ward = \$20,000, Remaining \$15,000 will be paid Maintenance expense for house and second part of the paid Maintenance expense for house and part of the paid Maintenance expense for house and part of the paid Committee of the paid of the paid of the paid of the paid the paid the pa					\$		s	-		
rance								-		\$ 27,050.0	
ties	Maintenance expense for building xvz  Commercia, General, Uability Insurance	s								,-30.0	
2/4	- Judieral, Liability Insurance	S	20,000.00								
¥		5	3,800,00								
phone	Electric utility Services expense for location X Water unitry service for location X Talegonous		3,250.00	_					- 1		
	Water up (ity services expense for location x  Telephone expense for	\$					-			\$ 20,000.0	
	Talephone expense for location X  Talephone expense for landline at location X	5	2,400.00	\$			+	_		3,800.0	
- Principles		5	850.00			1,5	00.00	s		3,250.0	
ofessional Fees		-	350.00	_		1,0	00.00	-			
oference Registration Fees			- 100	_	_		00.00	_		3,900.0	
aining	Professional development program fee Staff training expense for					_	1	-	$\neg$	1.350.0	
Prei Artieuge		5							-	350.0	
4	Program staff mileage relimbursement for client and training for meetings	s		-							
	sfaming related		1,500.00			-	-				
Administrative Expenses	TOTAL PROGRAM EXPENSES =	-	1,100.00					-	-		
nonnel		5	104,845.00 \$								
	Natrative A 5h a rown	_	204,845.00 5		45,000.00 \$	19,000.			5	1,100.00	
ecutive Position #1 (JL)	A 5% processor of the Encountry Director searcy expense (including things benefits) with a billed to pain Beach Country C&A. Executive Country CAS a Search Country CAS, a Search Country CAS, a Search Country CAS, a Search Country CAS, a 56, 250	-		-		-5,000.	5	7,500	00 5	176,345.00	
	rings benefit) will be biled to Palm Beach County C.B.A. Executive County C.B.A. Executive County C.B.A. 55 54,250		4,250.00 \$					_		200	
nsuking Foes	#54,250 SM allocation to Palm beach				- 5		- 5	-	-		
20		5						_	. 5	4,250.00	
2 Consultants	Accounting and sudic expenses for CBA program, annual 3 Accounting fee = 5980, Annual Audit fee = 52,000. Total expense a 52,200	_	4,250.00								
		_	2,950.00 5	_							
	THE STREET CHESTER - 1		,	_	- \$		-		5	4,250.00	
	The Ying Evacuate	-	2,950.00				- \$		- 5	2 000	
			*****	-						2,950.00	
							-				
		-							10	2,950.00	



### **BUDGET TEMPLATE**







Sheet will tally your **program** and **administrative expenses** and calculate the % of administrative cost.

Remember to ensure CBA portion of the budget is not more than 25% of the Total Agency Budget.

### **ADMINISTRATIVE COSTS**

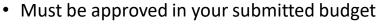








CBA Budget Items	CBA Program Name		alm Beach ounty CBA	F	Program under#2		Program Funder#3	ı	Program Punder #4		tal Program Funding All Sources)
Program Period: FY 2018			Proposed	•	confirmed		Pending		Pending		Pending
TOTAL PROGRAM FUNDING AMOUNT = \$ 112,045.00 \$ 45,000.00 \$ 17,500.00								s (	7,500.00	s	182,045.00
Program Expenses	<u>Narrative</u>		<u>Amount</u>		Amount		Amount		Amount		Amount
Personnel		\$	72,445.00	\$	45,000.00	\$	17,500.00	\$	7,500.00	\$	142,445.00
Building /Occupancy		\$	27,050.00	\$	-	\$	-	\$	-	\$	27,050.00
Utilities		\$	2,400.00	\$	-	\$	1,500.00	\$	-	\$	3,900.00
Pro ject Supplies/Equipment		\$	4,900.00	\$	-	\$	-	\$	-	\$	4,900.00
Professional Fees		\$	2,950.00	\$		\$		\$		\$	2,950.00
	TOTAL PROGRAM EXPENSES =	\$	104,845.00	\$	45,000.00	\$	19,000.00	\$	7,500.00	\$	176,345.00
Administrative Expenses	<u>Narrative</u>										
Person nel		\$	4,250.00	\$	-	\$	-	\$	-	\$	4,250.00
Consulting Fees		\$	2,950.00	\$	-	\$	-	\$		\$	2,950.00
	TOTAL AD MINISTRATIVE EXPENSES =	\$	7,200.00	\$	-	\$	-	\$	-	\$	7,200.00
Administrative % of PBC Award			6%		·					Γ	

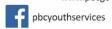


- Must be tracked separately on your General Ledger
- 15% cap on administrative costs
- Cost allocation plan or activity logs needed for split funded/dual responsibility staff members
- If submitting an indirect cost rate for admin costs, you must also include the approved cost plan

MEACH COLUMN

# DEVELOPMENT OF UNIT COST OF SERVICE RATE











Agency should determine all costs that will be incurred to run the program (including administrative costs) and how much of those will be charged to the CBA program.



Agency should review historical outputs (if available) to determine the total amount of units they expect to produce.



The total dollar amount of the program divided by the number of units expected should be your proposed unit rate.



Units claimed will require the agency to submit deliverables depending on whether units are based on hours of service (client service) or hours of staff time. See Attachment 6 for deliverables such as proof of service or payroll, timesheets, attendance records, activity logs.

# UNIT COST OF SERVICE RATE & DEFINITION

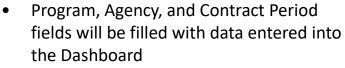
### Attachment 6 to the NOFO





Growing Brighter Futures





- Provide the Unit Cost of Service Rate Definition. Ensure the Unit Cost of Service Rate Definition is clearly stated and includes the proposed number of units to be provided
- Provide the Unit Cost of Service Rate (Is this an industry standard? If so, please state source). Ensure the Unit Cost of Service Rate is accurately calculated and that formulas used to arrive at the cost are included.
- Provide the Total Contract amount
- Select the Deliverables option (Service or Staff Time) that will be relied upon to support the number of units to be claimed by your agency on a monthly basis (ie, payroll reports, activity logs, attendance records, etc).

#### ATTACHMENT 6

#### UNIT COST OF SERVICE RATE AND DEFINITION

The Scope of Work to be completed by the AGENCY as defined in Exhibit A consist of submission to the COUNTY of certain "deliverables" as expressly indicated below. Compensation for the work tasks stated herein shall be in accordance with the following Unit Cost of Service Rate and Definition:

Program:			
Contract Period:			
Unit Cost of Service Rate Definition		Unit Cost of Service Rate	Total Cost of Service
		s	\$ annually
Т	OTAL CONTRACT		\$

#### Deliverables Description:

#### If Unit Cost is based on Hours of Service:

- Proof of Service (examples include client sign in sheets, attendance records, schedule)
- Cover Memo/Invoice (signed by authorized representative, including statement as to all units being claimed were 100% allocated to the Scope of Work)

#### If Unit Cost is based on Hours of Staff Time:

- Proof of Payroll Expense (examples include copies of paystubs, automated payroll reports)
- Timesheet (examples include time attendance records, activity log)
- Cover Memo/Invoice (signed by authorized representative, including statement as to all units being claimed were 100% allocated to the Scope of Work)



# FISCAL BACKUP DOCUMENTATION



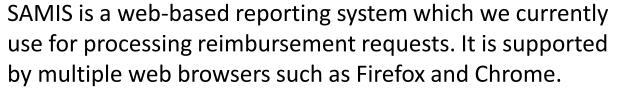




- General ledgers should be kept for each program, split by administrative and program costs.
- Expenditures in the general ledger should align to the costs included in the submitted budget and any significant changes to the budget should be submitted to the County for review before they are incurred.
- General ledgers should not include excess costs above the revenue being earned for the program year. If it is not being paid for with CBA funds it should not be in the general ledger.
- Submitted units must have backup documentation readily available for review upon request or at time of annual monitoring. Units being submitted should be for services and employees that are paid for by the CBA funding when at all possible.

# SERVICES AND ACTIVITIES MANAGEMENT INFORMATION SYSTEM (SAMIS)





Agencies that are funded through programs such as those proposed under this NOFO will create and submit their monthly reimbursement requests through SAMIS. It is beneficial in many ways:

- quickens the reimbursement process
- fiscal workflow accountability and tracking
- provides an audit trail from creation through approval





# WHERE DO I GO TO ACCESS THE NOFO DOCUMENTS & **POSTED INFO?**



### http://www.pbcgov.org/youthservices

#### Youth Services

Outreach & Community Programming Residential & Family Coun

### **Outreach & Community Programming**

The Outreach and Community Programming Division (OCP) coordinates and plans programs and initiatives throughout Palm Beach County (PBC). The division evaluates and allocates resources to support Evidence Based Programs and promising practices serving youth (ages 0 to 22) and their families, and tracks outcomes. These programs promote healthy children, the reduction of youth violence, educational success and builds opportunities to reconnect youth to education, trade, trainings, and employment. The division collaborates with community organizations to achieve the goals and recommendations of the Palm Beach County Youth Master Plan.

#### The following programs are administered by the OCP Division:

- Summer Food
- Summer Camp Scholarship
- Community Based Agencies
- NOFO
- Youth Empowerment Centers
- My Brother's Keeper Network of Palm Beach County
- Birth to 22: United for Brighter Futures
- Future Leaders United for Change











# WHERE DO I GO TO ACCESS THE NOFO DOCUMENTS & POSTED INFORMATION?



### **Notice of Funding Opportunity for the Community Based Agency Program**

Palm Beach County Youth Services Department is accepting proposals for the Community Based Agency program for Fiscal Years (FY) 2022-2024 (October 1, 2021 – September 30, 2024). Contracts issued will be for one (1) three (3) year period. Proposers must clearly identify how their service/program(s) address the Action Area(s) identified in the Youth Master Plan for Palm Beach County entitled "Strengthening the Steps to Success" (YMP).

NOTE: Not all Action Area(s) identified in the YMP will be eligible for funding under this NOFO.

The Notice of Funding Opportunity (NOFO) was made available on Monday, March 15, 2021, at <a href="https://pbcvssp.co.palm-beach.fl.us/webapp/vssp/AltSelfService">https://pbcvssp.co.palm-beach.fl.us/webapp/vssp/AltSelfService</a>. Click here to visit VSS

For assistance in searching for this NOFO, click here.

Click here for guidance

To be eligible to submit a proposal, proposers must attend the Mandatory Pre-Proposal Conference. The Conference will be held virtually on Wednesday, March 17, at 10:00 a.m.

#### **Mandatory Pre-Proposal Conference Information:**

Zoom: <a href="https://pbcgov.zoom.us/j/82878669614?pwd=MWRROEp2N3pLWTFZM2h3Q01BZ3JBZz09">https://pbcgov.zoom.us/j/82878669614?pwd=MWRROEp2N3pLWTFZM2h3Q01BZ3JBZz09</a>

Phone: 786-635-1003

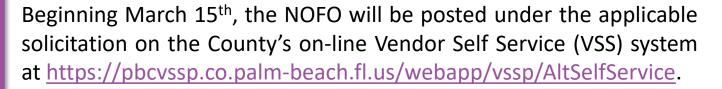
Meeting ID 828 7866 9614

Passcode 543708



# **VENDOR SELF SERVICE (VSS) Business Opportunities/Solicitations**





All required documents will be found at the VSS site for viewing, printing and downloading.

The VSS system allows registered users and public access to view, print and download the solicitations but you *will not* be able to "apply" to the Request for Proposals/Notice of Funding Opportunity or submit your proposals through VSS.



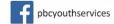
https://pbcvssp.co.palm-beach.fl.us/webapp/vssp/AltSelfService.



# **VENDOR SELF SERVICE (VSS) Business Opportunities/Solicitations**

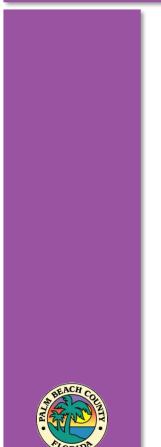
https://pbcvssp.co.palm-beach.fl.us/webapp/vssp/AltSelfService

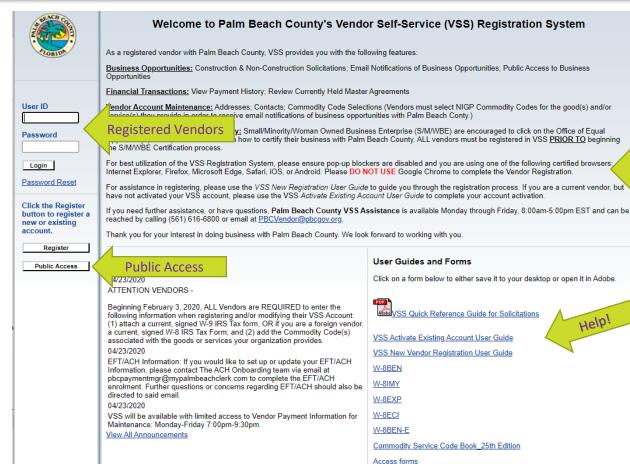








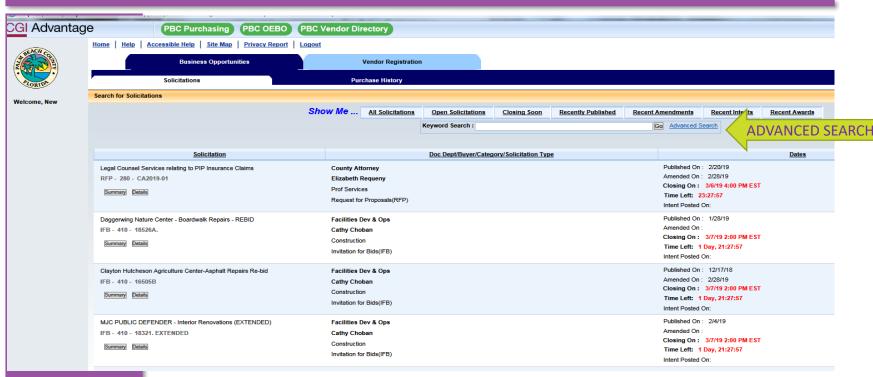




DO NOT USE GOOGLE CHROME

# VENDOR SELF SERVICE (VSS) ADVANCED SEARCH OPTIONS







From the list of solicitations and opportunities, you may use the ADVANCED SEARCH option to find the NOFO for Youth Services.

# VENDOR SELF SERVICE (VSS) ADVANCED SEARCH OPTIONS





KEYWORD: Enter \*YOUTH SERVICES\*

CATEGORY: Comm Based Agncy

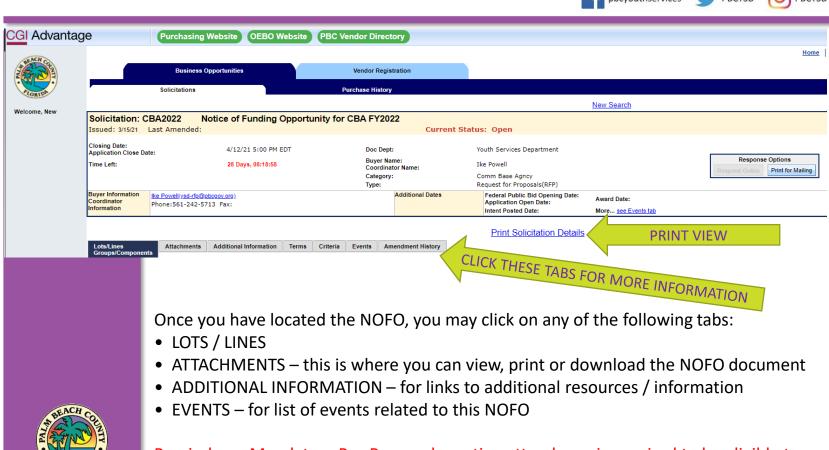
TYPE: Request for Proposals

The advanced search criteria is not required but may be helpful to more easily located this NOFO.

# **VENDOR SELF SERVICE (VSS) Business Opportunities/Solicitations**

https://pbcvssp.co.palm-beach.fl.us/webapp/vssp/AltSelfService





Reminder: Mandatory Pre-Proposal meeting attendance is required to be eligible to submit a proposal under this solicitation. See NOFO for more details.

# WHERE DO I GO TO ACCESS ADDITIONAL INFORMATION?









### www.pbcgov.com/youthservices/Pages/NOFO.aspx

#### **FY 2020 RFP**

Palm Beach County Youth Services Department (YSD) will be accepting proposals for the Community Based Agencies program for Fiscal Year (FY) 2019 (October 1, 2018 – September 30, 2019). Contracts issued will be for one (1) year, with two (2) one-year extensions at the option of the County. Proposers must clearly identify how their service/program(s) address the below Action Areas identified in the Youth Master Plan for Palm Beach County entitled "Strengthening the Steps to Success" (YMP).

**NOTE:** Only two of the Action Areas identified in the YMP will be eligible for funding under the RFP (Educational Supports and Health and Wellness Supports).

#### The Request for Proposals (RFP) submission deadline was May 4, 2018.

Funding recommendations will be submitted to the Palm Beach County Board of County Commissioners on July 10, 2018.

For assistance in searching for this RFP, click here

#### FY 2020 RFP Information

- Questions and Answers CBA RFP 2019 (Rev. 4-27-2018)
- 🔼 CBA FY 2019 RFP Pre-Proposal Conference Presentation April 13, 2018
- CBA Pre-Proposal Conference April 13, 2018
- Review Panel Meeting Action Area 1 May 24, 2018
- Review Panel Meeting Action Area 2 May 25, 2018
- Panel Review Score Form Action Area 1 May 24, 2018
- 🔼 Panel Review Score Form Action Area 2 May 25, 2018
- Recommended Funding RFP for CBA's FY2019

SAMPLE
Page View from
FY2020 NOFO

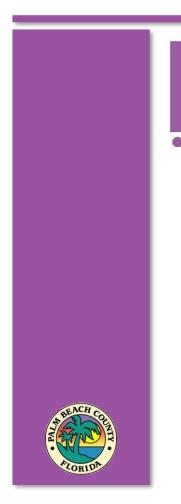
EY2020 NOFO

Dates | Documents do
NOFO
NOFO



# DON'T FORGET TO FOLLOW US ON SOCIAL MEDIA!





### Connect with us!





www.pbcgov.com/youthservices

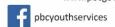


To sign up for the Department Newsletter, please send an email to:

Erin Baker, Public Relations Specialist ebaker@pbcgov.org



https://www.pbcgov.org/cba\_monitoring









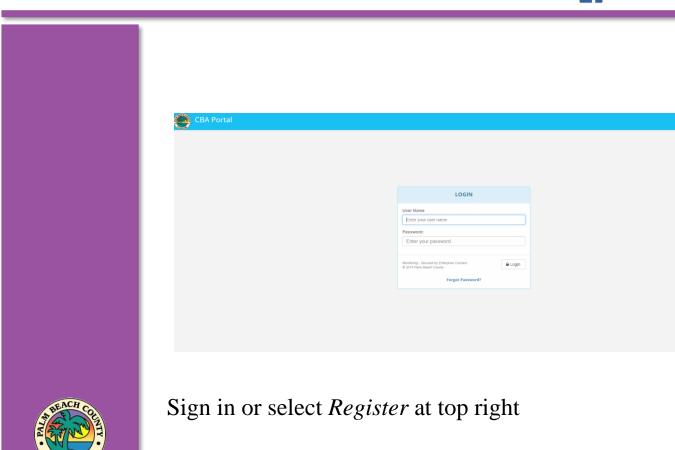


**ENSURE BROWSER IS IN CHROME** 

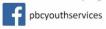




Register



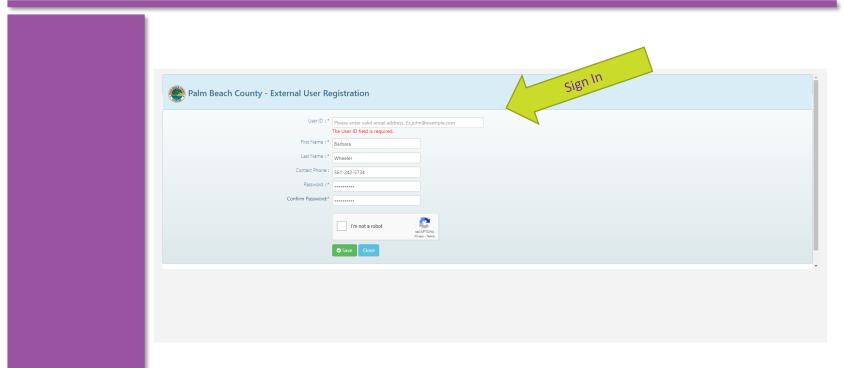






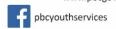


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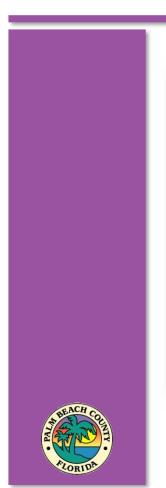
Set up user account, then Sign In

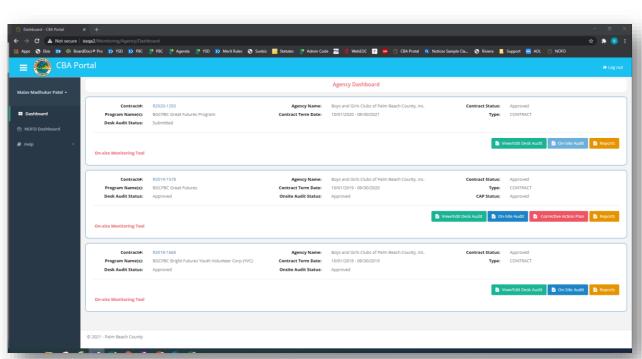






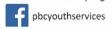






For a registered agency – the default is the Monitoring Dashboard

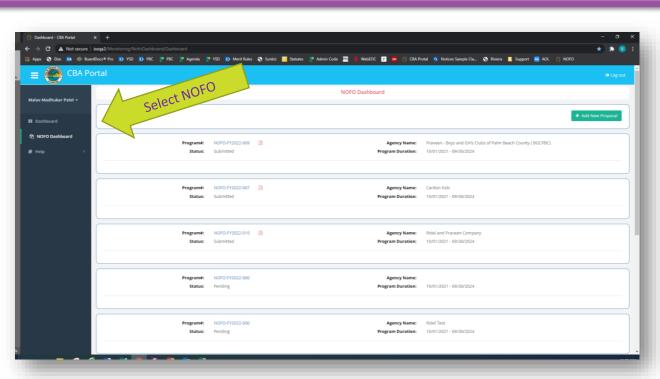








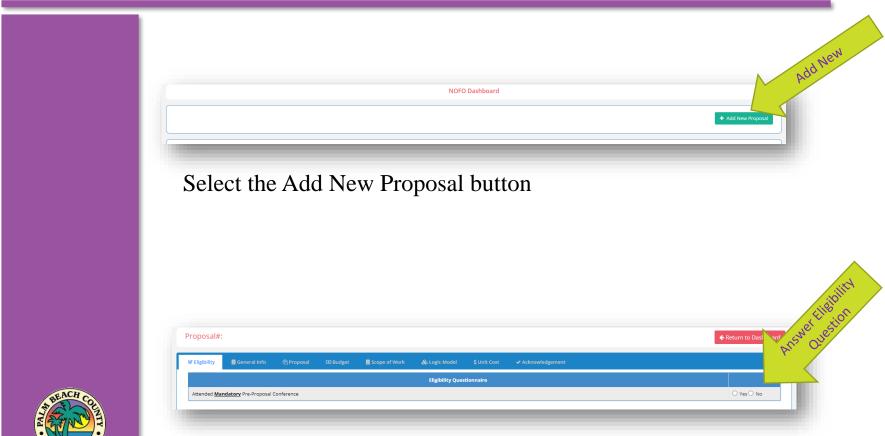




Then, select NOFO Dashboard on left side



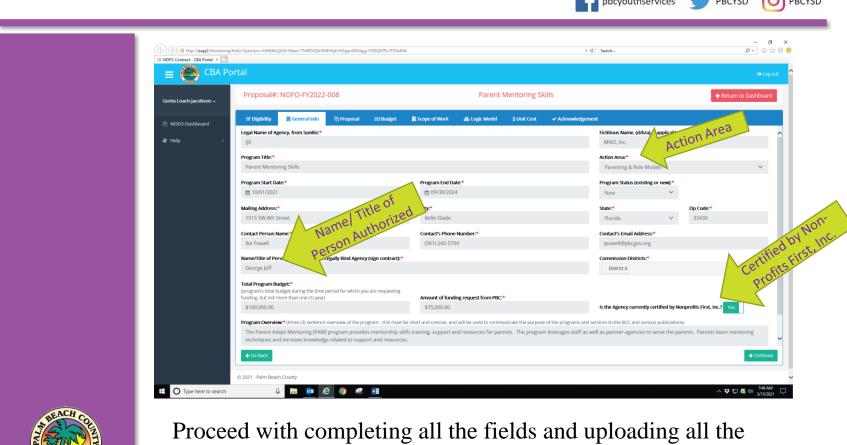




Answer the Eligibility Questionnaire

# GENERAL INFORMATION TAB

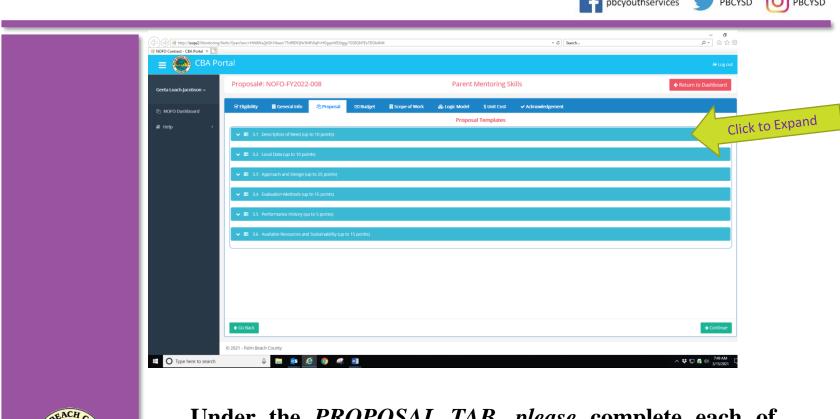




Proceed with completing all the fields and uploading all the files

### **PROPOSAL TAB**

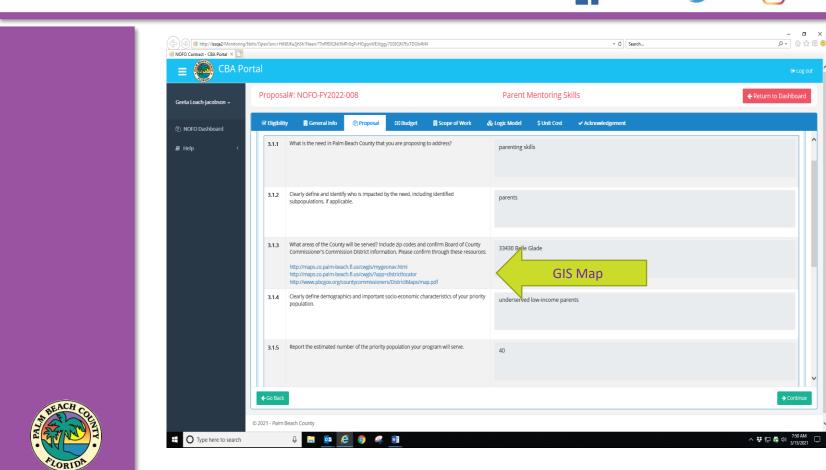




Under the *PROPOSAL TAB*, *please* complete each of these. Click on teal color and the questions will expand for your responses.

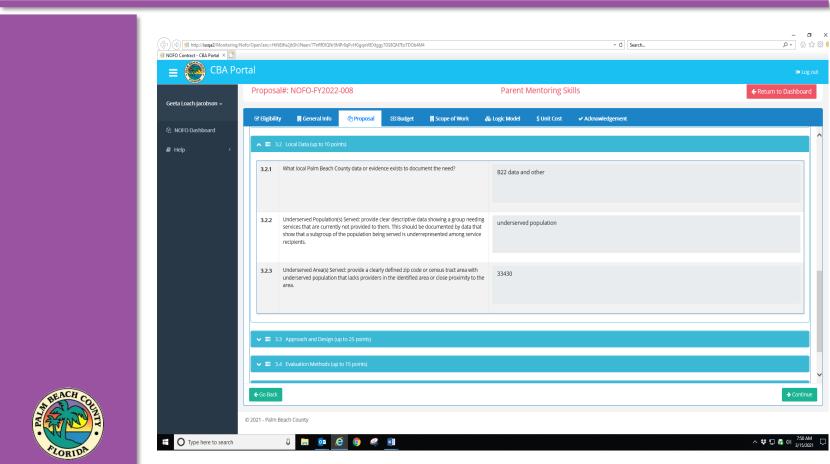
### **DESCRIPTION OF NEED**





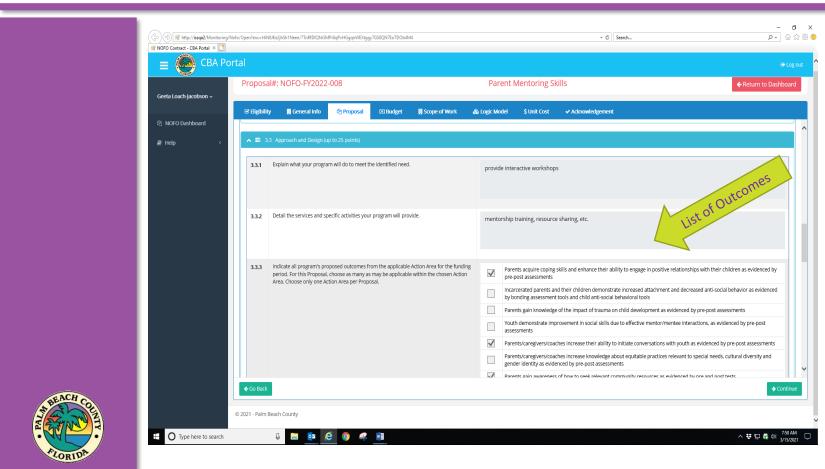
### **LOCAL DATA**





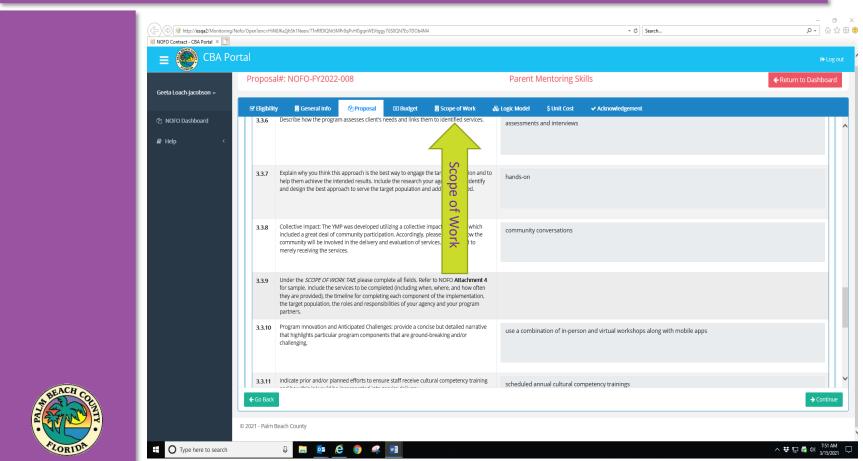
### **APPROACH AND DESIGN**





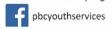
# APPROACH AND DESIGN CON'T





# **EVALUATION METHODS**

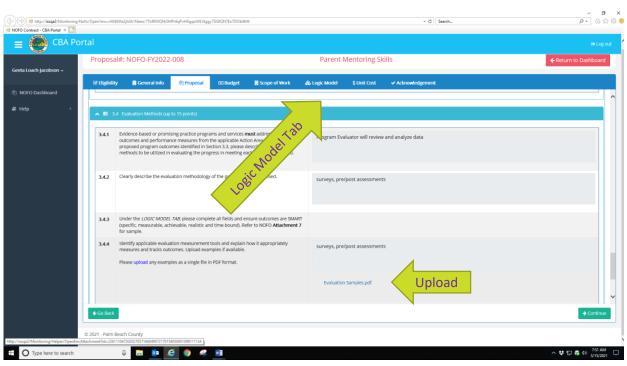






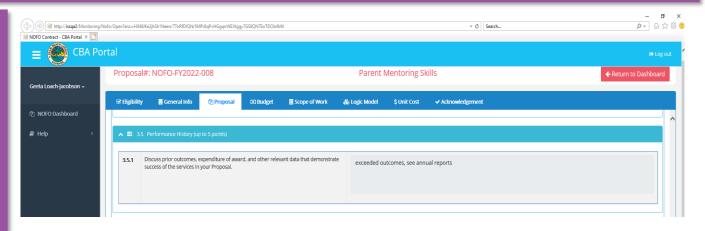






### **PERFORMANCE HISTORY**



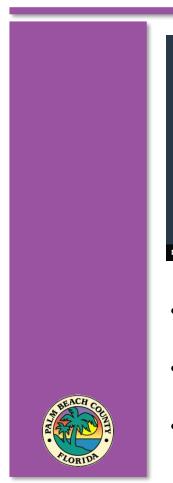


Discuss prior outcomes, expenditure of award, and other relevant data that demonstrate success of the services in your Proposal.



# **AVAILABLE RESOURCES & SUSTAINABILITY**



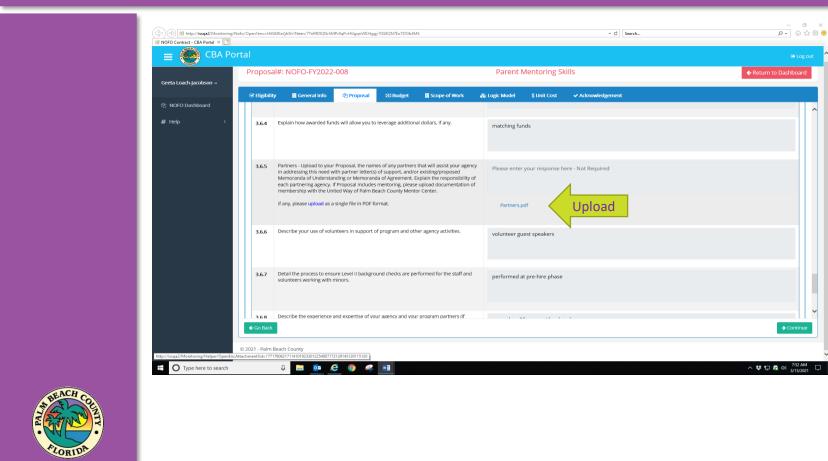




- Disclose other funding that your agency has received to address this need.
- Identify other funding that is available to support your agency in addressing this need.
- Describe how your agency will continue to address this need if current funding ends.

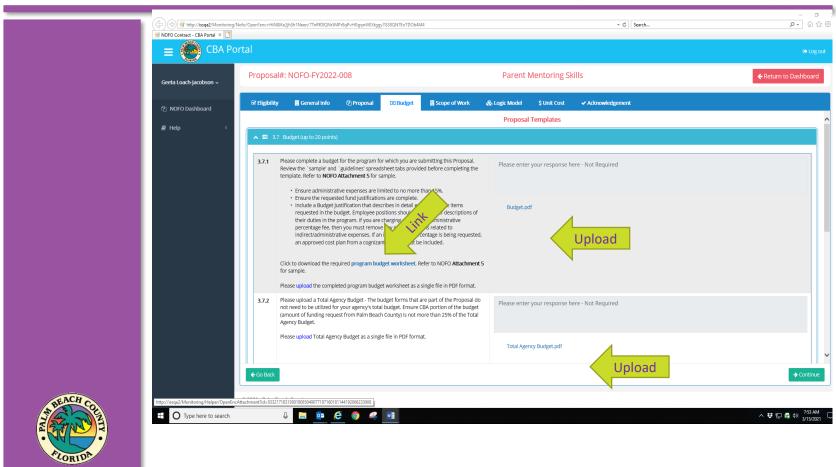
# **AVAILABLE RESOURCES & SUSTAINABILITY CON'T**





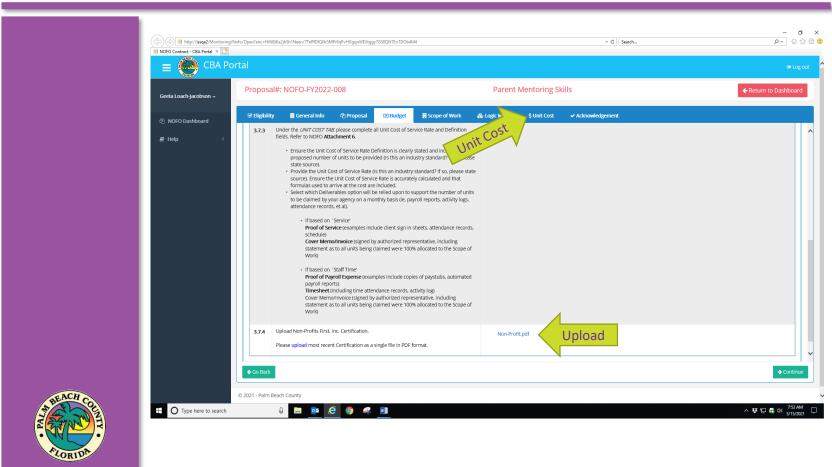
### **BUDGET TAB**





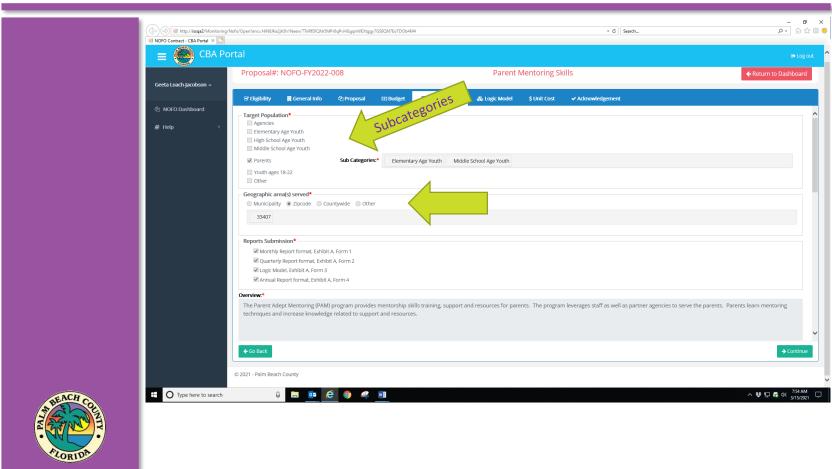
## **BUDGET TAB CON'T**





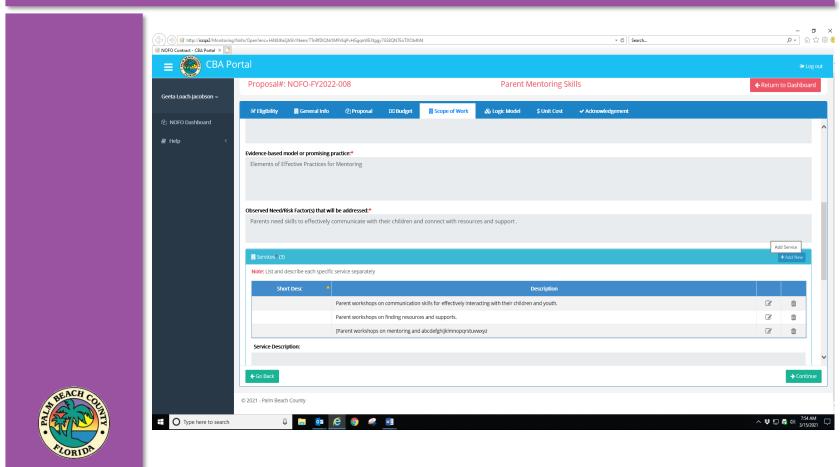
### **SCOPE OF WORK TAB**





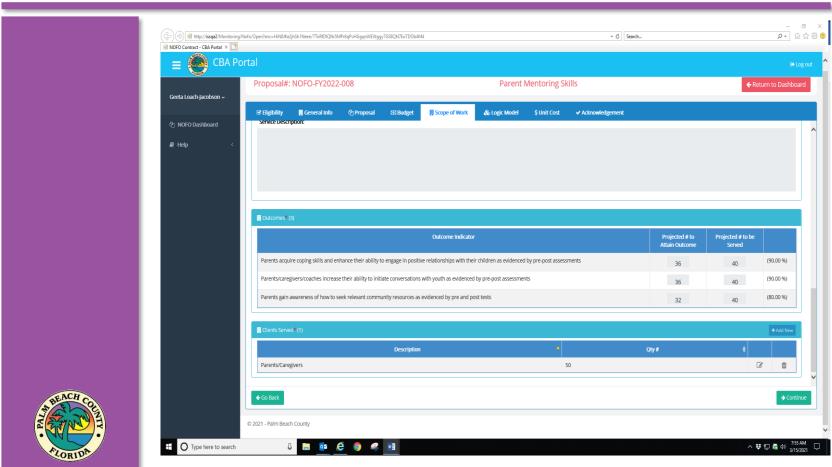
# SCOPE OF WORK TAB CON'T





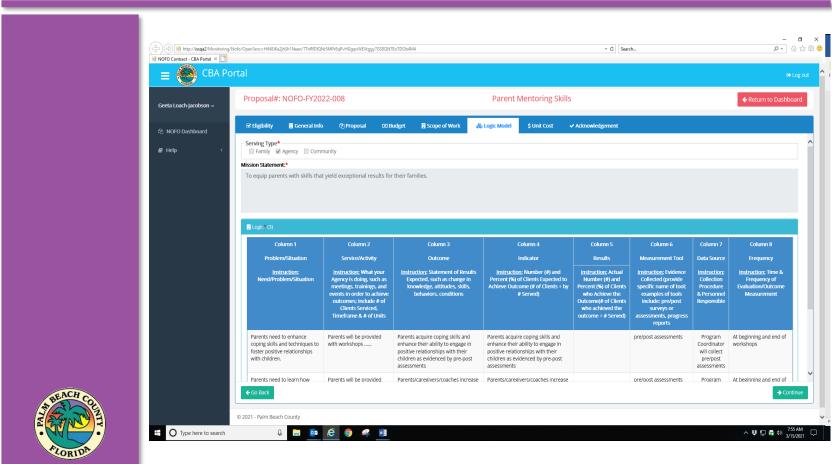
# SCOPE OF WORK TAB CON'T





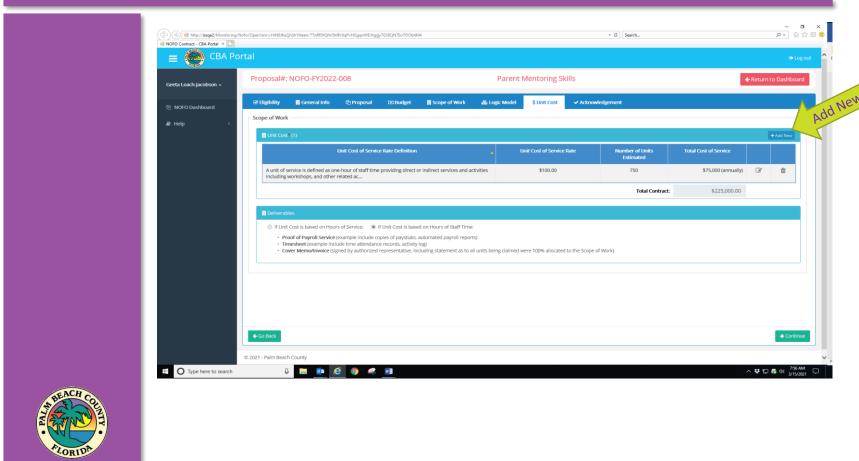
### **LOGIC MODEL TAB**





### **UNIT COST TAB**

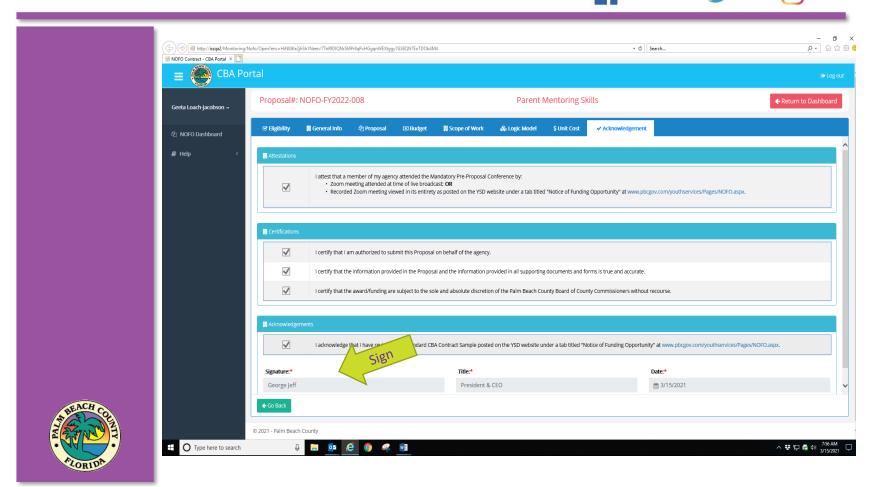




### **ACKNOWLEDGEMENT TAB**







#### PRINT INFORMATION



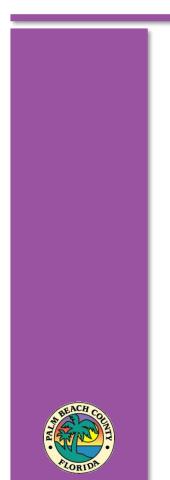


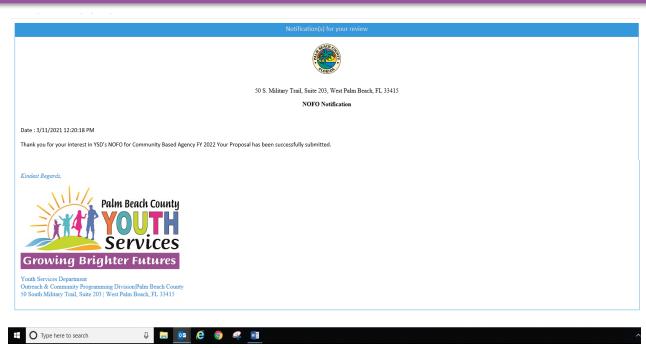
- ☐ Print button (for a complete document)
- ☐ Tab related generated documents- the section number will be printed at the top
- ☐ All other attachments will not have an identifier- agency may add a cover page
- ☐ Copy/ Paste misalignment



# NOFO EMAIL NOTIFICATION





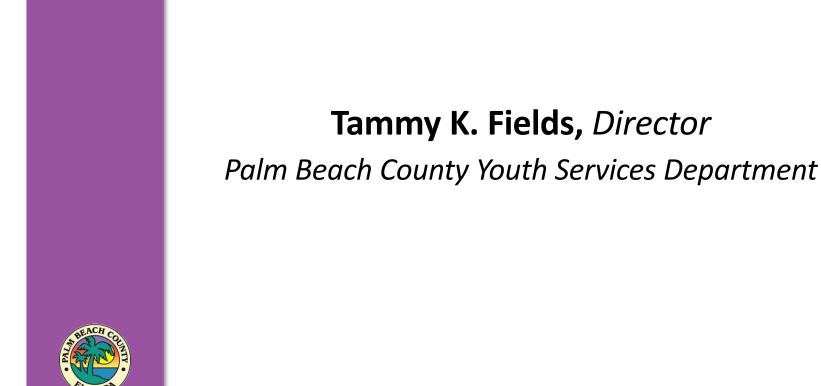


Once Submitted, an acknowledgement email will be received.

No edits can be made at that time – it is final

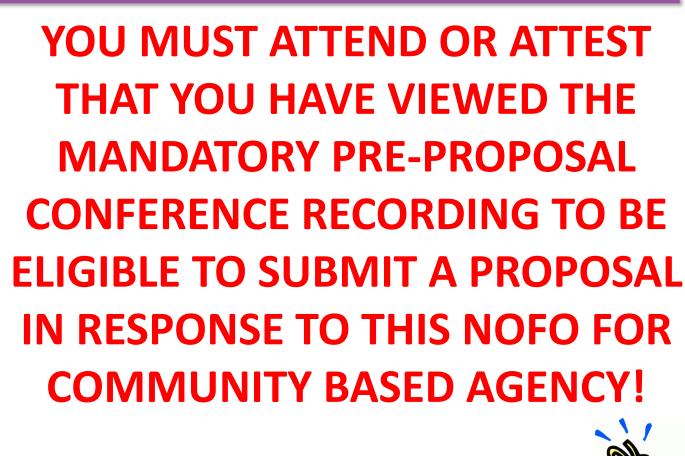
### CLOSING / Q & A





#### REMEMBER...









#### **EVALUATIONS**







https://www.surveymonkey.com/r/YYKXBYP

# QUESTIONS & ANSWERS Growing Brig













