



# The Enterprise

Greetings,

As we begin 2021, I must reflect upon the past few months and how they have impacted Palm Beach County. There has been an unprecedented pandemic, an unusually busy hurricane season, social unrest, and political uncertainty. However, in the midst of it all Palm Beach County has and continues to persevere.

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How well we have dealt with these challenges speaks volumes about our leadership. The Board of County Commissioners, County Administrator Verdenia C. Baker, and her executive team have worked tirelessly to maintain continuity and direction, and because of their efforts, we are a thriving community— strong, resilient, and unified.

The County Administrator, with the approval of the Board of County Commissioners, earmarked federal CARES Act funding for the Palm Beach County Business Restart Grant program to assist local businesses that were adversely affected by COVID-19. We are proud to have funded more than \$72 million in grants to small businesses throughout Palm Beach County while continuing to provide access to technical assistance and other services. In addition to the Business Restart Grants, CARES funding was made available for food, mortgage, rental and utility assistance to the residents of Palm Beach County.

The Office of Equal Business Opportunity staff continues to provide critical work for S/M/WBEs. We are available via telephone, email, and teleconferences. We encourage your participation in our training sessions and seminars to strengthen and improve your businesses. Your business is our business and we're here for you.

Best regards,

Tonya Davis Johnson, Director  
Palm Beach County  
Office of Equal Business Opportunity





## NUESTRA VOZ

### A Conversation with Hispanic Business Community

Hispanic Americans account for the largest minority group in this country, and are an integral part of this nation's economy. There are nearly 5M Hispanic owned companies in the US and account for more than \$709B in sales revenue. Of the nearly 170,000 small businesses in Palm Beach County, almost 60,000 are minority owned. The Office of Equal Business Opportunity exists to ensure equitable participation of Small/Minority/Women Business Enterprises in Palm Beach County's procurement process. Palm Beach County procures services to build facilities, roads and bridges and also seeks to procure goods of all types to meet the needs of our internal and external clients. The Office of Equal Business Opportunity encourages minorities, including Hispanic owned businesses to engage in the procurement and to learn more about the programs and services offered by the OEBO.

National Hispanic Heritage Month, which was observed September 15—October 15, honors the culture and contributions of Hispanic Americans. The Office of Equal Business Opportunity, along with the Puerto Rican Hispanic Chamber of Commerce, hosted a virtual event on October 5th. The Zoom event featured Lillian Reyes, owner of Electrical Design Associates, Inc., Dina Rubio from Don Ramón Restaurante Cubano & Social Club, and Carlos Ramon from the Palm Beach County Purchasing Department. Guest speakers shared their experience of operating in Palm Beach County as a Hispanic owned business.



### Get Ready! Get Set! Go!

The Office of Equal Business collaborated with the Center for Enterprise Opportunity (CEO) and The Black Business Investment Corporation (BBIC) to provide technical and financial literacy assistance to small businesses in the county. This was a four segment series conducted by Lia Gaines, Executive Director of CEO and Marlon D. White, President of BBIC. The virtual workshops, conducted on Zoom, covered topics such as incorporating a business, choosing the appropriate business structure, the basics of tax preparation, and where and how to access capital. Due to the overwhelming popularity of this workshop series, the Office of Equal Business Opportunity will present them again in 2021.



# What's Happening

<u>DATE</u>	<u>TIME</u>	<u>EVENT</u>
1.12	11:00 am 6:00 pm	<p><b>Finding Funding   Zoom</b>  <b>Loan and Grant Preparedness Workshops</b></p> <p>Each Tuesday from 1/12-2/9 , OEBO will present workshops at 11:00 am and 6:00 pm. These workshops will ensure your business is ready to apply for available loans and grants.  <a href="https://pbcgov.zoom.us/meeting/register/tZUpf-igqjwqHtN2uupErb6wEm0m_ZsnWurf">https://pbcgov.zoom.us/meeting/register/tZUpf-igqjwqHtN2uupErb6wEm0m_ZsnWurf</a>  <a href="https://pbcgov.zoom.us/meeting/register/tZMsceyoqT8uHNMPDMTOvFijxuLtqnWyPkyI">https://pbcgov.zoom.us/meeting/register/tZMsceyoqT8uHNMPDMTOvFijxuLtqnWyPkyI</a></p>
1.14	6:00 pm	<p><b>National Mentoring Month   Zoom</b>  <b>Mentoring: A Pathway to Success</b></p> <p>January is National Mentoring Month. The OEBO presents, with SCORE, a teleconference to discuss the successes and benefits of a business mentorship.  <a href="https://pbcgov.zoom.us/meeting/register/tZctduuqrj0oHNVUDdW7yQn3iMaPX7hZ7RYX">https://pbcgov.zoom.us/meeting/register/tZctduuqrj0oHNVUDdW7yQn3iMaPX7hZ7RYX</a></p>
1.28	11:00 am	<p><b>GET FIT!   Zoom</b>  <b>Financial Wellness Month</b></p> <p>Andrea Stewart will be on hand to provide tips on managing stress in the workplace. Heather Landstrom of Guardians Credit Union will discuss the financial wellness of your business.  <a href="https://pbcgov.zoom.us/meeting/register/tZlPdu2qrT4uHNSucwSQQ1meIDSbjV1V3mf-">https://pbcgov.zoom.us/meeting/register/tZlPdu2qrT4uHNSucwSQQ1meIDSbjV1V3mf-</a></p>
2.3	6:00 pm	<p><b>Delray Beach x Palm Beach County   Zoom</b></p> <p>Small Business Workshops presented by OEBO with the City of Delray Beach and the Delray Beach CRA each Wednesday from February 3-February 24.  <a href="https://pbcgov.zoom.us/meeting/register/tZYvcOqvrDlvHtS6M5C8AD2xDFKhy-CL1OJy">https://pbcgov.zoom.us/meeting/register/tZYvcOqvrDlvHtS6M5C8AD2xDFKhy-CL1OJy</a></p>
2.19	11:00 am	<p><b>The Power Hour   Zoom</b>  <b>Small Business Management</b></p> <p>This workshop will help small and aspiring business owners get the tools needed to make an impact in the marketplace no matter the company's size and budget. Dion Taylor, Managing Partner, ENO Consulting Group will be the guest speaker.  <a href="https://pbcgov.zoom.us/j/97217170798?pwd=Vyt1Y3JkL0lwTzFIUndhVDFTbTBGUT09">https://pbcgov.zoom.us/j/97217170798?pwd=Vyt1Y3JkL0lwTzFIUndhVDFTbTBGUT09</a></p>
2.23	11:00 am	<p><b>Coffee and Commerce : Our Voice   Zoom</b>  <b>Black History Month</b></p> <p>OEBO and the Black Chamber of Commerce of Palm Beach County will host a panel discussion featuring African American business owners to talk about the challenges and successes of working in the county.</p>
2.24	11:00 am	<p><b>Quarterly Training</b>  <b>Certified...What Now?</b></p> <p>Learn the basics of certification and the bid process in the county.  <a href="https://pbcgov.zoom.us/j/97217170798?pwd=Vyt1Y3JkL0lwTzFIUndhVDFTbTBGUT09">https://pbcgov.zoom.us/j/97217170798?pwd=Vyt1Y3JkL0lwTzFIUndhVDFTbTBGUT09</a></p>



## OEBO Advisory Board Member Spotlight



**S**eabron Smith has 27 years of experience at the local, state and regional levels in the field of community development.

As a professional with a history of creating and maintaining successful linkage between the private and public sectors, he has demonstrated strengths in Grant Writing/Fundraising, Program Development and Business Management. Using calculated business start-up procedures, Seabron has successfully promoted economic growth and community revitalization in communities throughout Florida. He has demonstrated strong intergovernmental and inter-organizational relations with expertise in research and developmental strategies to achieve organizational goals.

A native of north Florida, Mr. Smith earned a degree in Business Administration from Albany State University in Albany, Georgia. He's received numerous awards such as; member in the National Register's WHO'S WHO in Executives and Professionals and was named as one of the most 50 powerful Black Executives of South Florida. He has the ability to get business results through creating a "motivational environment" that provides for mutual benefit and cooperation. He's experienced in developing policies, programs, effective communication strategies, securing grants, and negotiating with all levels of persons within the community, for-profit and non-profit agencies. He is also experienced in staff development, analyzing programs, and developing budgets to reach goals. He has built a high performance concept to take the communities into the 21st century.

Seabron is a resourceful, detailed oriented and highly motivated individual. Motivation and leadership as well as creative approaches to a variety of situations describe some of his attributes. In addition, his colleagues have describe him as an energetic, conscientious professional who enjoys the challenge of each new day.

Seabron is active in his community and works well as a change agent and facilitator. He is characterized as someone who approaches any task in an extremely systematic and analytical fashion and has excellent skills in problem-solving. In this role he has established standards, provide support, and held each leader accountable for outcomes.

In addition to his tireless commitment to the small business community, he has served as a member of the Office of Equal Business Opportunity Advisory Board since 2017.

# WATS CPA

## WILSON ACCOUNTING & TAX SERVICES

Wilson Accounting and Tax Services, LLC, DBA, WATS CPA was established on 10/8/2012 in the state of Florida. Since its inception, this company has performed services for a wide array of companies and business owners including Childcare Providers, Lawyers, Doctors, Sole Proprietors, Start-Ups, Non-Profits, etc. WATS CPA is a virtual accounting firm that

offers CFO advisory, outsourced accounting, and tax solutions primarily to childcare centers. The professionals at WATS CPA are very passionate about helping our clients achieve their business goals. The vision at WATS is to be known as a leader in business advisory, focused on building partnerships with childcare providers.

Audra Wilson Russell, the owner, is a licensed CPA in the State of Florida. She is a graduate of The Florida State University with a bachelor's degree in accounting and an MBA from Lynn University. She has 14 years of experience in accounting and taxation. She enjoys working with small business owners and individuals, putting an emphasis on reaching their financial goals. Audra is a proud member of the Florida Institute of Certified Public Accountants (FICPA), the American Institute of Certified Public Accountants (AICPA), and the Greater Delray Beach Chamber of Commerce.



WATS CPA is a Small/Minority/Women Owned Business Enterprise certified with Palm Beach County and the Palm Beach County School District. Being certified with Palm Beach County has had a significant positive impact on the company. This organization has had the unique opportunity to review applications for grant assistance funded by the CARES Act. It was very fulfilling to guide those small business owners through the process of submitting the appropriate documentation, to receive funds to continue the operation of their business.

WATS is technology driven. Clients enjoy having up to date financial information at their fingertips. As certified pro advisors for QuickBooks Online and Xero accounting software, WATS can deliver those timely financials needed to make better business decisions. Many small business owners make the same mistake of meeting with a CPA at the year end, when the damage is all done. It is important for them to know that businesses need to make corrections in real time and not when it's too late.

As trusted advisors, the professionals at WATS CPA can work with you throughout the year to evaluate your practice and ensure your financial needs are met. Because WATS caters to the specific requirements of your industry, the company is able to develop a customized plan that will soon have you measuring up against or even exceeding industry benchmarks. Critical analysis and practical solutions identify business trends and opportunities for growth, and helps you improve the operations, efficiency, and profitability of your practice. When you partner with WATS CPA helps you manage your bookkeeping, accounting, and tax needs, you can enjoy multiple benefits such as having more time to dedicate to your business's success in addition to having more free time in general, instead of spending hours going over the books, doing taxes, and reconciling accounts.



## Become Pre-Qualified!!!

Pre-qualification contracts are a great opportunity for new or existing vendors to bid smaller projects in order to become familiar with the County's processes and to establish a solid working relationship with the County!

A pre-qualification contract is a contract that includes minimum qualifications (e.g., references, licenses, experience, etc.) required from the vendor in order for them to become pre-qualified on a contract for goods and/or services where two or more qualified vendors compete for specific projects. The County will add vendors to the pre-qualification contract at any time as long as the vendor meets the minimum qualifications stated in the pre-qualification package. Purchases solicited through a pre-qualification contract are generally under \$100,000.

Palm Beach County's Purchasing and Facilities Development & Operations Departments have an assortment of pre-qualification contracts available for a variety of different services that are utilized by multiple departments within Palm Beach County. Below is a list of some of the pre-qualification contracts available that can be found at <https://pbcvssp.co.palm-beach.fl.us/webapp/vssp/AltSelfService>:

### Goods and/or Services

- Auto Body Repair and Painting Services
- Caulking, Sealing & Patching Services
- Electrical Supplies and Equipment, Purchase Of
- Fuel System Equipment Repair Services
- Lumber, Purchase Of
- Moving Services
- Painting Services
- Pressure Cleaning Services
- Window/Door, Glass, Repair and Replacement Services
- Window and Glass Surface Cleaning Services
- Window Treatments, Repair, Replace and/or Installation Services

### Construction

- Asphalt
- Construction Manager
- Demolition
- Door Replacement
- Electrical
- Sports field Lighting
- Flooring
- HVAC
- Indoor Air Quality
- Low Voltage
- Minor Construction
- Overhead Doors
- Painting
- Plumbing
- Pressure Cleaning
- Roofing

*Suggestion: Since there can be many solicitations advertised at one time, an easy way to find the above solicitations is to type a word ("Painting," Pressure Cleaning," etc.) in the Keyword Search tab to locate the solicitation faster with less selections to scroll through.*

Keyword Search :

Go



## Palm Beach County Libraries Small Business Research

**AtoZdatabases** - Online directory providing access to millions of residences and businesses. Detailed business records contain lists of executives, financial information, public filings and even news articles.

*Great for small business information that you cannot find anywhere else. Competitive information, marketing and contact information.*

**Demographics Now** - Demographic data that allows business owners to build business and marketing plans. Can map out areas to look for demographics.

**Foundation Directory Online (FDO)** - *For Nonprofits – Access in Library Only*

Information about philanthropy worldwide. \*Only available at the Main Library, Jupiter Branch, Hagen Ranch Road Branch, and Belle Glade Branch.

**SimplyAnalytics** - SimplyAnalytics is a mapping, analytics, and data visualization application that makes it easy to create interactive maps and reports using thousands of demographic, business, and marketing variables.

**Small Business Resource Center** - Comprehensive resource that covers all major areas of starting and operating a business.

*Database has a “How to” list of the most asked questions by small business owners and/or would-be entrepreneurs.*

## General Business Information Resources

**Gale Business Insights: Essentials** - Business resource that delivers company and industry information, articles, and statistical data.

**Gale Directory Library** - Directories in Print, Gale Directory of Publications and Broadcast Media, and the Encyclopedia of Associations.

**General Business File ASAP** - Business content from a combination of broker research reports, trade publications, newspapers, journals and company directory listings.

**Legal Forms** - Legal forms including state, federal, business, personal, real estate, and general forms, as well as a wide variety of business letters.

**LexisNexis Library Express** - Federal & state court cases; statutes, codes and regulations; company information for 43 million businesses; news coverage including 1200 newspapers, 300 magazines and journals, and broadcast transcripts. Note: Newspaper and business information is accessible outside the library – legal content is available in-library only.

**Ask the Business Librarian** - Business Librarian assists business owners/entrepreneurs – able to guide them through how to access and use library resources.

How to Start a Small Business  
 How to Write a Business Plan  
 How to Buy a Business  
 How to Sell a Business

How to Finance Your Business  
 How to Market or Advertise Your Business  
 How to Grow Your Business  
 How to Locate and Expand Your Business



# Welcome Small/Minority/Women Business Enterprises!

## S/M/WBE Firms Certified or Recertified between July 1—December 31, 2020

<p>"2" SBW &amp; Associates, Inc.          Javin Walker          561-992-0306  <a href="mailto:2-sbw@2-sbw.com">2-sbw@2-sbw.com</a></p>	<p>S/MBE          Black</p>	<p>Administration of Contracts: Summary of Work, Quality Control, Project Closeout, etc.          Carpentry Maintenance and Repair Services          Carpentry Services, To include installation &amp; renovation          Door Installation, Maintenance, and Repair (Wood)          Painting, Maintenance and Repair Services (Including Caulking)          Painting Services          Wall and Ceiling Repair and Replacement (Including Drywalling)          Window Installation, Maintenance, and Repair (Wood)          Construction, Concrete, Pour-in-Place, Form, Place, Finish          Carpentry          Painting and Wallpapering          Stucco          Construction Consulting          Construction Management Services</p>
<p>A &amp; E Land Clearing, Inc.          Amanda Goss          561-784-8525  <a href="mailto:aelanclearing@aol.com">aelanclearing@aol.com</a></p>	<p>SBE</p>	<p>Clearing and Grubbing Services          Excavation Services          Mulch/Compost Production Services</p>
<p>A Cut Above Landscape &amp; Maintenance, Inc.          Damon Rockett          561-795-1995  <a href="mailto:sunnie@acalandscape.net">sunnie@acalandscape.net</a></p>	<p>SBE</p>	<p>Irrigation Systems Maintenance and Repair          Tree and Shrub Removal Services          Grounds Maintenance: Mowing, Edging, Plant (Not Tree) Trimming, etc.          Landscaping (Including Design, Fertilization, Plating, etc., But Not Grounds Maintenance or Tree Trimming Services)</p>
<p>Accounts Receivable, Inc.          Melissa Nash          561-804-4596  <a href="mailto:Melissa@4aronline.com">Melissa@4aronline.com</a></p>	<p>S/WBE</p>	<p>Billing Collection Services          Collection Services, Financial Debt</p>
<p>Allsite Construction Inc.          Ezra Saffold          561-848-1110  <a href="mailto:ezra@allsiteinc.net">ezra@allsiteinc.net</a></p>	<p>S/MBE          Black</p>	<p>Carpet/Flooring Installation and/or Removal Services          Repair Services, Concrete, Including Removal and Replace          Painting Services          Maintenance and Repair, Sidewalk and Driveway (Including Removal)          Carpentry</p>
<p>AM Construction Group, Inc.          Abel Mendez          561-262-7874  <a href="mailto:amconstruction@bellsouth.net">amconstruction@bellsouth.net</a></p>	<p>S/MBE          Hispanic</p>	<p>Public Utilities: Water, Sewer and Gas Maintenance and Repair          Maintenance and Repair, Wastewater Treatment Plant          Plumbing          Construction Management Services          Water and Wastewater Treatment Services</p>
<p>ANATOM Construction Company          Luis Valderrama          561-221-0226  <a href="mailto:lrv@anatomconstruction.com">lrv@anatomconstruction.com</a></p>	<p>S/MBE</p>	<p>Doors and Windows          Carpentry          Flooring          Insulation          Mold Remediation          Construction Management Services</p>
<p>Aquatech Geosciences Inc.          Helen Hickman          561-307-2369  <a href="mailto:hickmanhydro@att.net">hickmanhydro@att.net</a></p>	<p>S/WBE</p>	<p>Environmental Consulting          Geological Consulting and Study          Site Assessment, Environmental          Water Supply Plant Operating and Monitoring System Services</p>
<p>Aquifer Maintenance &amp; Performance Systems, Inc.          James Murray          561-494-2844  <a href="mailto:ampsjlp@gmail.com">ampsjlp@gmail.com</a></p>	<p>SBE</p>	<p>Pipe, Plastic (Includes, Fiber Reinforced Plastic Pipe, Polybutylene Pipe)          Pumps, Submersible          Maintenance and Repair, Water System, Main and Service Line          Welding          Motor Maintenance and Repair, Vertical          Video Scanning of Sewers, Water Wells, etc.          Well Services (Including Oil, Gas, and Water): Drilling, Plugging, Consulting, Maintenance, Repair, etc.          Well Equipment and Supply Manufacturing Services (Oil, Gas, Water, etc.)</p>



<p>Arbor Tree &amp; Land, Inc. Zach Hodges 561-965-2198 <a href="mailto:info@atldiversified.com">info@atldiversified.com</a></p>	SBE	<p>Clearing and Grubbing Services Construction, General (Backfill Services, Digging, Ditching, Road Grading, Rock Stabilization, etc.) Construction Services, Hazardous Waste (Incl. Site Management) Demolition Services Excavation Services Construction, Canal or Aqueduct Construction, Water System/Plants, Main and Service Line Maintenance and Repair, Canal Soil Pollution Services Soil and Land Management services (Including Testing, Protection, Preparation, Planning, etc.) Construction Services: Boats, Barges, Ferries, Ships, etc. Construction services, General (Marine) Dam and Levee Construction, Maintenance, Management and Repair Removal of Wood, Wood Chips, Bark, etc. Restoration/Reclamation Services of Land and Other Properties Dredging Services Leaf, Bush, Tree Limb Collection Storm Drain Cleaning, Repair, and Sludge Removal Services Tree and Shrub Removal Services Equipment With Operator, Rental or Lease Road and Highway Equipment (Not Otherwise Classified) Rental or Lease Arborist Services Grounds Maintenance: Mowing, Edging, Plant (Not Tree) Trimming, etc. Landfill Services Landscaping (Including Design, Fertilizing, Planting, etc., But Not Grounds Maintenance or Tree Trimming Services) Tree Trimming and Pruning Services Weed and Vegetation Control (Including Trees, Shrubs and Aquatic Weed Control) Disaster Relief Services</p>
<p>ARZ Builders, Inc. George Jawde 561-239-9923 <a href="mailto:george@ARZBuilders.com">george@ARZBuilders.com</a></p>	SBE	<p>Masonry, Concrete, and Stucco Maintenance, Finishing, and Repair (Includes Inside Concrete Swing and Grouting Work) Wall and Ceiling Repair and Replacement (Including Drywalling) Roofing and Siding</p>
<p>Avant Garde Security Services Wilson Oriantus 561-667-2424 <a href="mailto:woriantus@gmail.com">woriantus@gmail.com</a></p>	S/MBE Black	<p>Security/Safety Consulting Guard and Security Services</p>
<p>Banks Cleaning Services, LLC Rosetta Banks 561-856-6001 <a href="mailto:jacquese2@hotmail.com">jacquese2@hotmail.com</a></p>	S/M/WBE Black	<p>Site Clean-Up, Post-Construction Janitorial/Custodial Services Cleaning, Interior/Exterior, New Construction</p>
<p>Barnes Ferland &amp; Associates, Inc. Patrick Barnes 561-689-1730 <a href="mailto:pbarnes@bfaenvironmental.com">pbarnes@bfaenvironmental.com</a></p>	S/MBE* Black	<p>Engineering Consulting Geological Consulting and Study Environmental Engineering Engineering Services (Not Otherwise Classified) Geological Engineering Hazardous Waste Engineering Services (Incl. Remedial Investigations and Feasibility Studies for Waste Sites) Petroleum and Fuel (Storage and Distribution)/Engineering Sanitary Engineering Surveyor Services, Land Sewage Collection, Treatment, and Disposal/Engineering Waste Water Treatment Engineering Water Supply Treatment, and Distribution/Engineering Subsurface Testing, Environmental Hydrological and Oceanography Services Mapping &amp; Geographical Information Systems (GIS) Services</p>



Barry S Balmuth PA Barry S Balmuth 561-242-9400 <a href="mailto:barryb@flboardcertifiedlawyer.com">barryb@flboardcertifiedlawyer.com</a>	SBE	Legal Services, Attorneys
Blessed Touch Nicole Thomas 937-251-4949 <a href="mailto:nicole.thomas@blessedtouchlmt.com">nicole.thomas@blessedtouchlmt.com</a>	S/M/WBE* Black	Massage Services
Bright & Clear Soft and Pressure Washing Andre Morgan 561-932-7594 <a href="mailto:brightandclearsoftwash@yahoo.com">brightandclearsoftwash@yahoo.com</a>	S/MBE* Black	Building Cleaning, Exterior Cleaning, Interior/Exterior, New Construction Cleaning Services, Steam and Pressure
Brockman Enterprise Group LLC John Brockman 561-932-8114 <a href="mailto:brockmanenterprisegroup@gmail.com">brockmanenterprisegroup@gmail.com</a>	S/MBE*	Wiring and Other Electrical Maintenance and Repair Services Electrical Maintenance and Repair Services Electrical Residential Electrical Contractor Utility Line Electrical Contractor Scanning and Testing for Electrical Hot-Spots, etc. Electrical Systems Testing Services
BSA Corporation William Branning 561-272-6350 <a href="mailto:bbranning@bsacontractors.com">bbranning@bsacontractors.com</a>	SBE*	Administration of Contracts: Summary of Work, Quality Control, Project Closeout, Etc. Contractor Compliance Monitoring Services General Construction: Management, Scheduling, Cost Estimation – Engineering Construction Management Services Project Management Services Building Permit Services
Bulldog Concrete Cutting & Drilling, LLC Jennifer Wells 561-379-3967 <a href="mailto:jen@bulldogcutting.com">jen@bulldogcutting.com</a>	S/WBE	Repair Services, Concrete, Including Removal and Replace Coring Services, Concrete Sawing Concrete Driveways, Pavement and Sidewalks
Carl Shepherd And Associates, Inc. Carl Shepherd 561-308-5205 <a href="mailto:CSA111@att.net">CSA111@att.net</a>	S/MBE*	Engineering Services (Not Otherwise Classified) Engineering Services, Inspection Structural Engineering
Centerline Drilling Inc. John Say, Jr. 561-615-0988 <a href="mailto:ctrlinedrilling@aol.com">ctrlinedrilling@aol.com</a>	SBE*	Well Services (Including Oil, Gas, and Water): Drilling, Plugging, Consulting, Maintenance, Repair, etc.
Citation Communications, Inc. Karen Murrill 561-688-0330 <a href="mailto:karenm@citation2way.com">karenm@citation2way.com</a>	SBE	Antennas and Accessories (Radio Only): Brackets, Masts, Mount, Rotators, Standoffs, etc. (Including Aircraft, Vehicle and Marine Types) Global Positioning Systems, Satellite (Global Info. System) Towers: Broadcasting, Microwave, Transmitting, etc. Two-Way Radio, Portable, Including Vehicle Radio Relay Systems Two-Way Radio Receivers, Transmitters, Transceivers: Mobile and Base Station (Audio Transfer) Two-Way Radio Supplies, Parts, and Accessories
Coastal Protection Engineering LLC Lindino Benedet 732-423-0039 <a href="mailto:groberson@coastalprotectioneng.com">groberson@coastalprotectioneng.com</a>	SBE*	Geographic Information Systems (GIS) Ocean Engineering Services Environmental Impact Studies Hydrological and Oceanography Services
Communications by Johnson, Inc. Randy Johnson, Sr. 561-848-9393 <a href="mailto:mrj@commbjohnson.com">mrj@commbjohnson.com</a>	S/MBE Black	Cables: Printer, Disk, Network, Etc. Video and Audio Systems, Accessories and Parts (Closed Circuit TV) (Including Surveillance Type) Answering/Paging Services Telecommunication Services (Not Otherwise Classified) Telecommunications Consulting
Cool Nick Air Conditioning, Inc. Nixon Jacquet 561-248-8239 <a href="mailto:coolnickair2012@att.net">coolnickair2012@att.net</a>	S/MBE*	Heating, Air Conditioning, and ventilation Maintenance and Repair Services (Including Installation) Duct Work Installation Installation, Maintenance and Repair Services, Cooling Systems Heating, Ventilating and Air Conditioning (HVAC)

Cooper Construction Management & Consulting, Inc. Jackie Cooper 561-588-5222 <a href="mailto:info@coopercmc.com">info@coopercmc.com</a>	S/MBE Black	Administration of Contracts: Summary of Work, Quality Control, Project Closeout, etc. Painting Services Outreach Services Construction Consulting Construction Management Services
Craig A. Smith & Associates, Inc. Stephen Smith 561-314-4445 <a href="mailto:ssmith@craigasmith.com">ssmith@craigasmith.com</a>	SBE*	Maps, Engineer and Topographical Maps, Engineer and Topographical, Environmentally Certified Aerial Surveys and Mapping Services (See 962-52 for Standard Survey and Mapping Services) Civil Engineering Civil Engineering services, General Engineering Services, Inspection Surveyor Services, Land Mapping & Geographical Information Systems (GIS) Services Utility Locator Services (Underground)
CZR Incorporated Judy Hudgens 561-747-7455 <a href="mailto:shudgensmoore@c zr-inc.com">shudgensmoore@c zr-inc.com</a>	S/WBE*	Environmental Consulting Impact Studies, Environmental Planning and Advisory Services, Environmental
Daniel J. Allegretti, CPA, P.A. Daniel Allegretti 561-223-3682 <a href="mailto:dan@allegretticpa.com">dan@allegretticpa.com</a>	SBE	Accounting/Auditing/Budget Consulting Auditing Services Certified Public Accountant (CPA) Services Tax Services (Including Tax Preparation, Advisory Services, etc.)
Data Print of Palm Beach Inc. Robert Fredricks 561-630-7099 <a href="mailto:anita@dataprintpb.com">anita@dataprintpb.com</a>	SBE	Novelties and Advertising Specialty Products, Including Biodegradable Souvenirs: Promotional, Advertising, etc. Graphic Design Services for Printing Printing of Business Cards Check Printing Printing, Forms (not continuous) Printing of Magazines and Catalogues Printing of Books, Catalogues, Pamphlets, Etc.
David Gregory Braun David Braun 561-575-2028 <a href="mailto:dgregbraun@aol.com">dgregbraun@aol.com</a>	SBE	Environmental Consulting Ecological Services Site Assessment, Environmental Wetland Delineations (Incl. Assessments) Flora Protection Services
Devine Care Plus, LLC Latoya Hoquee 561-225-1492 <a href="mailto:devinecareplusllc@gmail.com">devinecareplusllc@gmail.com</a>	S/M/WBE*	Home Health Care Services Nursing Services Employment Agency and Search Firm Services (Including Background Investigations and Drug Testing for Employment) Fingerprinting Services
Dondee Golf Enterprises Diana Law 561-451-1128 <a href="mailto:donlaw@bellsouth.net">donlaw@bellsouth.net</a>	S/WBE*	Golfing Equipment Instructors, Classes for the Public Sports Professionals Services (Including Sports and Recreational Programs and Referee/Umpire Services) Golf Course Management and Operation
DTM Tech Inc. Doris Martin 561-531-7548 <a href="mailto:dtmtech.inc@gmail.com">dtmtech.inc@gmail.com</a>	S/M/WBE* Hispanic	Energy Conservation Consulting Air Conditioning, Heating and Ventilating Engineering Electrical Engineering (Incl. Cogeneration Design Services) Energy Management Engineering Fire Protection Engineering
EAC Management Group, LLC Cecile Alexandre 561-485-2487 <a href="mailto:Cecile@eacmanagementgroup.com">Cecile@eacmanagementgroup.com</a>	S/M/WBE*	Tax Services (Including Tax Preparation, Advisory Services, etc.) Financial Management Services
Eckler Engineering, Inc. Douglas Hammann 954-988-8447 <a href="mailto:dhammann@ecklerengineering.com">dhammann@ecklerengineering.com</a>	SBE	Civil Engineering Sewage Collection, Treatment, and Disposal/Engineering Waste Water Treatment Engineering Water Supply, Treatment, and Distribution/Engineering



Eco-Crew, LLC Eduardo Mayorga 919-741-2864 <a href="mailto:emayorga@ecocrewstaff.com">emayorga@ecocrewstaff.com</a>	S/MBE Hispanic	Employment Agency and Search Firm Services (Including Background Investigation and Drug Testing for Employment)
Edwards Electric Corp. Kenneth Groves 561-683-7066 <a href="mailto:klg@edwardselectric.com">klg@edwardselectric.com</a>	SBE	Wiring and Other Electrical Maintenance and Repair Services Electrical
Electron Plus of Florida, LLC Vincent Scott 954-650-8270 <a href="mailto:vincent@electronplusfl.com">vincent@electronplusfl.com</a>	S/MBE	Wiring and Other Maintenance and Repair Services Electrical Maintenance and Repair Services Construction and Upgrades, wastewater Treatment Plant Maintenance and Repair, Wastewater Treatment Plant Electrical Power Supply Installation, Electric Power Supply Maintenance and Repair, Electric
ESP Media Production Company Sean Pittman 850-222-0361 <a href="mailto:dana@espmedia.net">dana@espmedia.net</a>	S/MBE*	Advertising Agency Services Public Relations Services Advertising Consulting Communications: Public Relations Consulting Consulting, Communications, Public Relations
FDS of Palm Beach, Inc. Robin Blakeman 561-784-5040 <a href="mailto:Robin@FoliageDesignPalmBeach.com">Robin@FoliageDesignPalmBeach.com</a>	S/WBE	Designing Services Plant (Nursery Stock) Rental and Leasing Services Pest Control (Other Than Buildings) (Includes Spraying of Trees and Shrubs)
Fire Mind Corp. Karen Lau 214-635-9919 <a href="mailto:karen@portapottyogo.com">karen@portapottyogo.com</a>	S/M/WBE	Portable Toilets Sinks, Portable, Self-Contained Toilets, Portable, Rental or Lease Toilets and Showers, Portable, Rental or Lease Portable Toilets, Rental of (regular and handicap assessable) to Include Delivery and Set Up at Specific Locations Disaster Relief Services
Fowler and Sons Construction, LLC George Fowler 561-997-4420 <a href="mailto:gfofowlerandsons@gmail.com">gfofowlerandsons@gmail.com</a>	SBE	Painting, Maintenance and Repair Services (Including Caulking) Roofing, Gutters, and Downspouts Maintenance and Repair Wall and Ceiling Repair and Replacement (Including Drywalling) Construction Management Services
Ganache Bakery LLC Jamal Lake 561-507-5082 <a href="mailto:ganache561@gmail.com">ganache561@gmail.com</a>	S/MBE*	Juice Extractor Cakes, Cookies, and Pastries Cakes, Cookies, Dough, Pastries, etc. Desserts (Except Cake and Pastry) Juices Juices, Fruit and Vegetable (Not Frozen)
Gaudet Associates Inc. Joseph Gaudet 561-748-3040 <a href="mailto:jgaudet@gaudetassociates.com">jgaudet@gaudetassociates.com</a>	SBE	Administration of Contracts: Summary of Work, Quality Control, Project Closeout, etc. Asbestos Consulting Construction Consulting Environmental Consulting Environmental Engineering General Construction: Management, Scheduling, Cost Estimation – Engineering Value Engineering and Value Analysis Services, Professional Lead and Asbestos Inspection Services Risk Assessor Mold Assessment Services (Not Consulting)
GBH Global Management, LLC Michael Greene 561-657-1000 <a href="mailto:mikegreene@gbhglobal.net">mikegreene@gbhglobal.net</a>	S/MBE*	Architectural Consulting Engineering Consulting Environmental Consulting Permitting Services, Environmental Project Management Services Building Permit Services

<p>GCME Inc. Partha Ghosh, P.E. 561-845-8727 <a href="mailto:parthavg@gcmeinc.com">parthavg@gcmeinc.com</a></p>	S/MBE	Geotechnical Engineering
<p>Geoffrey B. Sluggett &amp; Associates, Inc. Geoffrey B. Sluggett 561-689-2202 <a href="mailto:gbs@sluggett.com">gbs@sluggett.com</a></p>	SBE	<p>Business Consulting, Large Governmental Consulting Management Consulting Lobby Services</p>
<p>Glowrious Bath &amp; Body, LLC Danielle Morris 561-628-8229 <a href="mailto:glowriousbathbody@gmail.com">glowriousbathbody@gmail.com</a></p>	S/M/WBE*	<p>Skin Cleansers: Emollient, Nonalkaline, etc. Skin Cleaners, Antimicrobial: Emollient, Nonalkaline, etc. (See Class 485 for Janitorial Hand and Skin Cleaners) Skin Cleaners, Topical Lotions, Non-Alcohol, Long Term Killing Skin Cleansers; Emollient, Nonalkaline, etc., Environmentally Certified Products Skin Cleaners, Antimicrobial: Emollient, Nonalkaline, etc. (See Class 485 for Janitorial Hand and Skin Cleaners), Environmentally Certified Products Cosmetics and Skin Care: Colognes, Creams, Lipsticks, Lotions, Perfumes, Powders, Soaps w/Lotion, etc. Face and Body Beauty Treatment Services</p>
<p>Golden Print Inc. Christopher Lanni 561-833-9661 <a href="mailto:contactchris@sirspeedypb.com">contactchris@sirspeedypb.com</a></p>	SBE*	<p>Miscellaneous Promotional Items, Imprinted Souvenirs: Promotional Advertising, etc. Posters and Prints (Not Originals) Decals, All Other Types of Transfer (For Screen Printed see 255-28) Decals, Screen Printed Envelopes, Shipping and Mailing Signs, American Disability Act (ADA) Signs: Braille (Including Markers and Plaques) Signs, Door Knob: Meeting in Progress, Do Not Disturb, etc. Signs and Posters, Informational (No Smoking, Fire Extinguisher, etc.) Signs, Janitorial (Wet Floor, Hazardous Spill, etc.) Signs, Library Signs, Magnetic Signs, Metal (Not Blanks) Signs, Miscellaneous (Not Otherwise Classified) Signs, Plastic and Polyethylene (Including Blanks) Electronic Information and Mailing Services Printing, Digital File Output, Produced from a Photoshoot Photographic Prints from Digital Files Mailing/Postage and Shipping Services, Electronic Mailing Services (Includes, Addressing, Collating, Packaging, Sorting and Delivery) Mail Services, Express Bumper Stickers, etc.: Printed Business Cards Printed Printing of Business Cards Card Printing: Tab, Post, Form, etc. Check Printing Continuous Form Printing Copying Services (Reproduction) Decal Printing Digital Printing from an Ink Jet Plotter Envelope Printing Forms Printing (Not Continuous) Printing, Forms (not continuous) Letterheads Printed Numbering Services, Printing Offset Printing, General, Small Press Work (Quan. Up to 25,000) One or More Colors, No 4 Color Processes or Large Solids or Close Registration; up to 11 x 17 In.: Brochures, Newsletters, Covers, Posters, etc.</p>



<p>Golden Print Inc. Christopher Lanni 561-833-9661 <a href="mailto:contactchris@sirspeedypb.com">contactchris@sirspeedypb.com</a></p>	<p>SBE*</p>	<p>Offset Printing, General, Large Press Work (Quan. up to 100,000); One or More Colors, No 4 Color Processes or Close Registration Required, Finished Sizes May Exceed 11 x 17 In., May Have Large Solids Offset Printing, General, Large Production Runs on Large or Web Press (Quan. Over 100,000), One or More Colors, No 4 Color Processes or Close Registration Required, May Exceed 11 x 17 In. and Have Large Solids Printing of Magazines and Catalogues Printing of Books, Catalogues, Pamphlets, Etc. Offset Printing, Booklets, Saddle Stitch Binding (Quantities up to 100,000; 4 Color Process or Tight Registration Required): Books, Magazines, etc. Offset Printing, Booklets, Saddle Stitch Binding (Quantities over 100,000): Books and Magazines Offset Printing, Books, Perfect Bound (Quan. up to 10,000); 4 Color Process Acceptable: College Catalogues, Telephone Books, etc. Offset Printing, Books, Perfect Bound (Quan. Over 10,000); 4 Color Process Acceptable Printing on Recycled Stock Print-On-Demand Printing Services (Including Print and Distribute Services Receipt and Voucher Book Printing Specialty Printing: Die Cutting, Laser, Plastic, Thermograph Tickets, Special Labels and tapes, Printed (Not Continuous), For Prescription Drugs, etc. (Pressure Sensitive or Dry Gummed Adhesion Flats, Rolls, Tablets, etc.) Tickets, Special Tags, Labels, Printed: Continuous, Gang or Single</p>
<p>Graphic Designer Inc. Pasquale DeFeo 561-687-7993 <a href="mailto:sales@signaramawpb.com">sales@signaramawpb.com</a></p>	<p>SBE</p>	<p>Signs: Construction (Including Roll-Up Type Message Signs) Signs, Door Knob: Meetings in Progress Do Not Disturb, etc. Signs, Electronic Display (Marquee, etc.) Signs, Exit LED, Lighted, etc. Signs, Fabric Signs and Posters, Informational (No Smoking, Fire Extinguisher, etc.) Signs, Janitorial (Wet Floor, Hazardous Spill, etc.) Signs, Library Signs, Magnetic Signs, Metal (Not Blanks) Signs, Message, Computerized Signs, Neon Signs, Miscellaneous (Not Otherwise Classified) Signs, Overhead (Traffic) Signs, Plastic and Polyethylene (Including Blanks) Signs, Wood (Including Blanks) Sign Specialty Electrical Contractor Signs Painting Services</p>
<p>Greywood Consulting Corp. Lorna Anderson 678-612-2446 <a href="mailto:lorna.anderson@greywood.us">lorna.anderson@greywood.us</a></p>	<p>S/M/WBE</p>	<p>IT Consulting Management Consulting Project Management Services</p>
<p>Hammond &amp; Associates Inc. Eric Hammond 561-689-0003 <a href="mailto:totalham@bellsouth.net">totalham@bellsouth.net</a></p>	<p>S/MBE Black</p>	<p>Electrical Engineering (Incl. Cogeneration Design Services) General Construction: Management, Scheduling, Cost Estimation – Engineering Mechanical Engineering</p>

<p>Hartnett Building Group, LLC Cheryl Hartnett 772-429-5243 <a href="mailto:hbgllc123@comcast.net">hbgllc123@comcast.net</a></p>	SBE	<p>Steel, Reinforcing, Bars and Rods Steel, Reinforcing, Mesh Doors and Windows Site Clean-up, Pre-Construction Site Clean-up, Post-Construction Wall and Ceiling Repair and Replacement (Including Drywalling) Carpentry Concrete Painting and Wallpapering Roofing and Siding Tile and Marble Work, All Types Tree and Shrub Removal Services</p>
<p>Horizon Air Conditioning Inc. Lance McMann 561-712-9252 <a href="mailto:horizonairconditioning@yahoo.com">horizonairconditioning@yahoo.com</a></p>	SBE	<p>Heating, Air Conditioning, and Ventilation Maintenance and Repair Services (Including Installation) Heating, Ventilating and Air Conditioning (HVAC)</p>
<p>InDesign Studio, Inc. Laura Rachlin 561-620-8185 <a href="mailto:Michelle@indesignstudio.net">Michelle@indesignstudio.net</a></p>	S/WBE	<p>Interior Design, Space Planning, and Exhibits/Displays Interior Design/Decorator Services</p>
<p>Intrepid Electric, Inc. Jorge Hernandez 561-471-2880 <a href="mailto:intrepidelectricinc@gmail.com">intrepidelectricinc@gmail.com</a></p>	S/MBE* Hispanic	<p>Energy Computerized Control System (HVAC, Lighting, Utilities, etc.) Installation, Maintenance and Repair Services Wiring and Other Electrical Maintenance and Repair Services Electrical Maintenance and Repair Services Electrical Lighting Maintenance Specialty Electrical Contractor Limited Energy Systems Specialty Residential Electrical Contractor Utility Line Electrical Contractor Lighting Fixtures Maintenance and Repair</p>
<p>Janice M. Riley Inc. Mauro Comuzzi 561-572-2600 <a href="mailto:mauro@pavinglady.com">mauro@pavinglady.com</a></p>	S/MBE	<p>Striping Streets, Parking Facilities Lane Divisions, etc. (Paint) Maintenance and Repair, Parking Lot and Alley Paving/Resurfacing, Alley and Parking Lot Paving, Asphalt, Parking Lot Paving/Resurfacing, Highway and Road Paving/Resurfacing, Street (Major and Residential)</p>
<p>JJJ Construction Corp. Kati Cassiani 561-574-5995 <a href="mailto:Kati@jjjconstruction.com">Kati@jjjconstruction.com</a></p>	S/M/WBE	<p>Doors and Windows Repair Services, Concrete, Including Removal and Replace Painting Services Wall and Ceiling Repair and Replacement (Including Drywalling) Shutter Installation, Maintenance and Repair Flooring Construction Management Services Fence Installation, Maintenance and Repair</p>
<p>JMW Construction Corporation John Wille 561-752-0480 <a href="mailto:JMW_CC@bellsouth.net">JMW_CC@bellsouth.net</a></p>	SBE*	<p>Carpentry Maintenance and Repair Services Construction, Sidewalk and Driveway (Includes Pedestrian and Handicap Ramps) Construction, Vertical, Concrete, Pour-In-Place, Form/Place Carpentry Construction Management Services</p>
<p>John J. Churey Construction, Inc. Karen Churey 561-436-0866 <a href="mailto:jjkchurey@aol.com">jjkchurey@aol.com</a></p>	SBE*	<p>Masonry, Concrete, and Stucco Maintenance, Finishing, and Repair (Includes Inside Concrete Sawing and Grouting Work) Repair Services, Concrete, Including Removal and Replace Concrete Wall Construction Services Inc. Delivery, Install Maintenance and Repair, Sidewalk and Driveway (Including Removal) Sawing Concrete Driveways, Pavement and Sidewalks</p>
<p>Legend Property Maintenance &amp; Management Services Inc. Perri Demps 561-584-4781 <a href="mailto:legendpms@gmail.com">legendpms@gmail.com</a></p>	S/MBE* Black	<p>Grounds Maintenance: Mowing, Edging, Plant (not Tree) Trimming, Etc. Litter Removal Services (Including Beach Cleaning) (For Buildings see 910-27)</p>



<p>MCJ Professional Cleaning Services Corp.          Maria Watson          561-910-1824  <a href="mailto:contact@mcjcleaning.com">contact@mcjcleaning.com</a></p>	<p>S/M/WBE          Hispanic</p>	<p>Janitorial/Custodial Services          Window Washing Services          Cleaning, Interior/Exterior, New Construction          Washing, Waxing, Polishing, Steam Cleaning, Disinfecting, etc.</p>
<p>Mikas Enterprise Inc.          Michael Castro          954-383-2960  <a href="mailto:permit-zone@att.net">permit-zone@att.net</a></p>	<p>S/MBE</p>	<p>Land Development and Sub-Division Services          C.I.P., Project Management/Administration          C.I.P., Special Consultants          Construction Consulting          Consulting Services (Not Otherwise Classified)          Real Estate/Land Consulting (Including Land Survey Consulting)          Environmental Services (Not Otherwise Classified)          Permitting Services, Environmental          Notary Public Services          Construction Management Services          Project Management Services          Building Permit Services          Permits (Not Otherwise Classified)</p>
<p>MooreCars, LLC          Melody Moore          678-472-9114  <a href="mailto:mmoore2249@gmail.com">mmoore2249@gmail.com</a></p>	<p>S/MBE*          Black</p>	<p>Uniforms, Synthetic Fabric          Cleaning Equipment and Supplies (For Infectious Body Fluid)          Building Cleaning, exterior          Janitorial/Custodial Services          Sanitizing and Disinfecting Services          Janitorial Management Services          Cleaning Services, Steam and Pressure</p>
<p>Motts Commercial Cleaning Co.          Claudine Ellis          561-245-9118  <a href="mailto:mottscommercialcleaning@gmail.com">mottscommercialcleaning@gmail.com</a></p>	<p>S/M/WBE*</p>	<p>Site Clean-Up, Pre-Construction          Site Clean-Up, Post-Construction          Janitorial/Custodial Services          Sanitizing and Disinfecting Services</p>
<p>Municipal Contractors, Inc.          David Paulitsch          561-951-0033  <a href="mailto:scot@municontractors.com">scot@municontractors.com</a></p>	<p>SBE*</p>	<p>Construction Services, General (Incl. Maintenance and Repair Services)          Construction, Hike and Bike Trail          Maintenance and Repair, Hike and Bike Trails          Construction: Airport Roadway, Runway and Taxiway          Construction, Highway and Road</p>
<p>Nichols Industries, Inc.          Maureen Nichols          561-747-6778  <a href="mailto:nicholsindustrie@bellsouth.net">nicholsindustrie@bellsouth.net</a></p>	<p>SBE</p>	<p>Lathing and Plastering Maintenance and Repair Services          Masonry, Concrete, and Stucco Maintenance, Finishing, and Repair          (Includes Inside Concrete Sawing and Grouting Work)</p>
<p>No Stress No Mess Cleaning Services LLC          Akiera Lightsey-Sylvain          561-460-1938  <a href="mailto:akiera@nostress-nomess.com">akiera@nostress-nomess.com</a></p>	<p>S/M/WBE*          Black</p>	<p>Cleaning, Interior/Exterior, New Construction          Housekeeping Services          Janitorial Management Services</p>
<p>O'Donnell Naccarato, Mignogna &amp; Jackson, Inc.          Dwayne Jackson          561-835-9994  <a href="mailto:djackson@onmj.net">djackson@onmj.net</a></p>	<p>SBE</p>	<p>Inspecting, General/Engineering          Structural Engineering</p>
<p>One Call Florida, Inc.          Tammy Ambrosius          772-223-8400  <a href="mailto:tammy@onecallflorida.com">tammy@onecallflorida.com</a></p>	<p>SBE</p>	<p>Doors and Windows          Carpentry Maintenance and Repair Services          Masonry, Concrete, and Stucco Maintenance, Finishing, and Repair          (Includes Inside Concrete Sawing and Grouting Work)          Painting, Maintenance and Repair services (Including Caulking)          Wall and Ceiling Repair and Replacement (Including Drywalling)          Demolition Services          Construction, Vertical, Concrete, Pour-In-Place, Form/Place          Concrete          Stucco          Construction Management Services</p>



<p>Palm Beach Iron Works Inc.                  Jim Higgins, Jr.                  561-683-1816  <a href="mailto:Sheila@pbiron.com">Sheila@pbiron.com</a></p>	<p>SBE</p>	<p>Bolts, Steel                  Nuts, Steel (Including Nutserts)                  Threaded Rods, Studs, and Fittings                  Aluminum: Bars, Plates, Posts, Rods, Sheets, Siding, Strips, Structural Shapes, Tubes, etc.                  Bar Stock, All Kinds (Not Otherwise Classified)                  Decking, Steel                  Expanded Metal, Stainless                  Key7 Stock, All Sizes                  Sheet Metal, Fabricated                  Stainless Steel: Bars, Plates, Rods, Sheets, Strips, Tubes, etc.                  Steel, Cold Rolled: Bars, Plates, Rods, Sheets, and Strips                  Steel, Fabricated: Beams, Gabions, Gratings, Walkways, Window Bars, and Custom-Made Steel Items                  Steel, Galvanized: Bars, Pipes (Not Plumbing), Plates, Rods, Sheets, Strips, etc.                  Structural Shapes, Steel: Angles, Channels, I-Beams, etc.                  Tubing, Mechanical, Steel: Rectangular, Round, Square, etc.                  Pipe, Aluminum                  Pipe, Stainless Steel                  Pipe, Threaded                  Connectors                  Couplings                  Elbows, Steel                  Elbows, Aluminum                  Tubing Fittings (Stainless Steel)                  Tubing Fittings (Steel)                  Metal Work Maintenance and Repair (Incl. Metal Refinishing Services)                  Welding Maintenance and Repair Services (Incl. Brazing, Casting, and Soldering)                  Welding Services, Agricultural, Heavy Industrial and Similar Equipment (Not Otherwise Classified)                  Welding: Repair, Reconditioning and/or Make Ready</p>
<p>Palm Beach Latino Inc.                  Jose Uzal                  561-310-5333  <a href="mailto:uzal@msn.com">uzal@msn.com</a></p>	<p>S/MBE                  Hispanic</p>	<p>Newspaper and Publication Advertising                  Desk Top Publishing Services</p>
<p>Palm Beach Sports                  Fred Carr                  561-324-3708  <a href="mailto:carr.pbs@gmail.com">carr.pbs@gmail.com</a></p>	<p>SBE*</p>	<p>Athletic Clothing                  Athletic Clothing Accessories                  Pants, Slacks, Trousers, Shorts, Jeans, etc.                  Shirts, Dress and Casual                  Silk Screened Shirts, Jackets, Hats, etc.                  Uniforms, Blended Fabric                  Uniforms, Cotton                  Uniforms, Synthetic Fabric                  Uniforms, Wool and Woolen Blends                  Masks, Filters, and Parts: Dust and Gas                  Sewing, Embroidery, Embossing, and Alterations Services                  Silk Screen Printing</p>
<p>Pevida Highway Designers, LLC                  Walfrido Pevida                  786-228-5666  <a href="mailto:cjimenez@pevidahighwaydesigners.com">cjimenez@pevidahighwaydesigners.com</a></p>	<p>S/MBE*                  Hispanic</p>	<p>Engineering Consulting                  System Implementation and Engineering Services                  Engineering Services, Professional                  Civil Engineering                  Civil Engineering Services, General                  Drainage Engineering                  Geotechnical Engineering                  Highways; Streets; Airport Pay-Parking Lots – Engineering                  Engineering Services, Inspection                  Inspecting, Structural/Engineering                  Irrigation; Drainage; Flood Control/Engineering                  Structural Engineering                  Traffic and Transportation Engineering</p>



PlanW3st LLC Paola West 954-529-9417 <a href="mailto:planw3st@gmail.com">planw3st@gmail.com</a>	S/M/WBE*	Planning, Urban (Community, Regional, Area Wide, and State) Designing Services Drafting Services Consulting Services (Not Otherwise Classified) Urban Planning Consulting
PTM Electric, Inc. Paul McLaughlin 561-329-6974 <a href="mailto:paul@ptmelectric.com">paul@ptmelectric.com</a>	SBE	Wiring and Other Electrical Maintenance and Repair Services Electrical
Pyke Electric Inc. John Pyke 561-628-3009 <a href="mailto:jspikey2k@yahoo.com">jspikey2k@yahoo.com</a>	S/MBE	Wiring and Other Electrical Maintenance and Repair Services Electrical
Quantum Mechanical, LLC Patrick Gordon 561-868-1008 <a href="mailto:patrick@quantummechanical.com">patrick@quantummechanical.com</a>	S/MBE* Black	Heating, Ventilating and Air Conditioning (HVAC)
R.O Viamonte Construction Co., Inc. Ramon Viamonte 561-540-1506 <a href="mailto:viamonteconstruction@gmail.com">viamonteconstruction@gmail.com</a>	SBE* Hispanic	Acoustical Ceilings and Walls: Cleaning, Installation, Restoration, Maintenance and Repair (Including Panel Wall Systems) Masonry, Concrete, and Stucco Maintenance, Finishing, and Repair (Includes Inside Concrete Sawing and Grouting Work) Painting, Maintenance and Repair Services (Including Caulking) Maintenance and Repair, Roofing Gutters, and Downspouts Wall and Ceiling Repair and Replacement (Including Drywalling) Construction Management Services
RBK Fire Systems, Inc. Basilio Riaboukha 561-841-6192 <a href="mailto:basilio@rbkfiresystems.com">basilio@rbkfiresystems.com</a>	S/MBE	Firestop Systems (Includes Installation and Fireproofing) Fire Protection Equipment and Systems Including Fire Hydrant
Rigstar Media L.L.C. Rigo Garcia 855-474-4784 <a href="mailto:r.garcia@rigstarmedia.com">r.garcia@rigstarmedia.com</a>	S/MBE* Black	Business Consulting, Large Marketing Consulting Project Management Services Marketing Services
S'EILLIW Inc. Kathy Long 561-848-2503 <a href="mailto:williesinc@bellsouth.net">williesinc@bellsouth.net</a>	S/WBE	Moving/Relocation Consulting Service Crating and Packing Services for Transportation (Including Material Handling Services) Relocation Services for Personnel Installation and Removal Services (Not Otherwise Classified) Transportation of Goods and other Freight Services
Sage Cleaning Services LLC Alicia Colon 561-517-1161 <a href="mailto:diana@sage-cleaning.com">diana@sage-cleaning.com</a>	S/M/WBE*	Housekeeping Services Housekeeping Management Services Janitorial Management Services
Sailfish Mechanical LLC James Micolò 561-413-0842 <a href="mailto:kmicolo@sailfishmechanical.com">kmicolo@sailfishmechanical.com</a>	SBE*	Heating, Air Conditioning, and Ventilation Maintenance and Repair Services (Including Installation) Duct Work Installation Installation, Maintenance and Repair Services, Cooling Systems Maintenance of the Pneumatic and Electric HVAC Temperature Heating, Ventilating and Air Conditioning (HVAC) Air Conditioning, Heating, and Ventilating (HVAC) Air Condition Equipment and Accessories Rental or Lease
Sarah Steele, LLC Sara Steele 561-703-6809 <a href="mailto:sarah@sarahsteele.com">sarah@sarahsteele.com</a>	S/WBE*	Administrative Consulting Administrative Support, Consulting Services Business Consulting, Small Business Consulting, Large Consulting Services (Not Otherwise Classified) Education and Training Consulting Educational Training Consulting Services Human Relations Consulting Human Relations Consulting Services Management Consulting Management Consulting Services

<p>Sarah Steele, LLC Sara Steele 561-703-6809 <a href="mailto:sarah@sarahsteele.com">sarah@sarahsteele.com</a></p>	S/WBE*	<p>Personnel/Employment Consulting (Human Resources) Strategic Planning and Consulting Course Development Services, Instructional/Training In-Service Training (For Employees) Training, Professional Development Instructor-led, Classroom Training (Non-Technical) Training, On-Site, Instructor Led Administrative Services, All Kinds (Incl. Clerical, Secretarial Services, etc.) Public Speaking Services Training, Non-State Employees Visiting Speakers</p>
<p>Scott Lewis Gardening &amp; Trimming, Inc. Scott Lewis 561-670-3000 <a href="mailto:carol@scottlewisgardening.com">carol@scottlewisgardening.com</a></p>	SBE	<p>Landscaping Consulting Tree and Shrub Removal Services Grounds Maintenance: Mowing, Edging, Plant (Not Tree) Trimming, etc. Landscaping (Including Design, Fertilizing, Planting, etc., But Not Grounds Maintenance or Tree Trimming Services) Roadside Maintenance Services (Including Mowing, etc.) Tree Trimming and Pruning Services</p>
<p>Script-Fully U Enrichment, Inc. Alicia Williams 561-856-5202 <a href="mailto:awilliams@trainingsourceone.com">awilliams@trainingsourceone.com</a></p>	S/M/WBE Black	<p>Consulting Services Business Consulting, Small Business Consulting, Large Educational Training Consulting Services In-Service Training (For Employees)</p>
<p>Security &amp; Sound System Matthew Rector 561-241-1450 <a href="mailto:matt@securityandsoundsys.com">matt@securityandsoundsys.com</a></p>	SBE	<p>Paging Systems, Loud Speaker Type Cable or Community Television Equipment and Hardware Video and Audio Systems, Accessories and Parts (Closed Circuit TV) (Including Surveillance Type) Cable Construction, Installation and Maintenance (Fiber Optic, Communication, Computer, etc.) Installation of Security and Alarm Equipment</p>
<p>Signature Services of The Palm Beaches, LLC Henrique Pereira 561-239-8490 <a href="mailto:hmpereira@gmail.com">hmpereira@gmail.com</a></p>	SBE*	<p>Painting, Maintenance and Repair Services (Including Caulking) Painting Services Painting and Wallpapering Cleaning Services, Steam and Pressure</p>
<p>Southern Star Contractors Inc. John Lyons 561-523-1760 <a href="mailto:southernstarcontractors@gmail.com">southernstarcontractors@gmail.com</a></p>	SBE	<p>Masonry, Concrete, and Stucco Maintenance, Finishing, and Repair (Includes Inside Concrete Sawing and Grouting Work) Painting, Maintenance and Repair Services (Including Caulking) Sandblasting Buildings (See 968-67 for All Other Types) Painting and Wallpapering Stucco Sandblasting Services (See 910-83 for Sandblasting of Buildings) Waterproofing Systems and Repair</p>
<p>Southern Water Services, Inc. Julie Payne 561-741-7059 <a href="mailto:sales@southernwaterservices.com">sales@southernwaterservices.com</a></p>	SBE	<p>Water System Supplies, Purification Water Purification Apparatus and Treatments (For Distilled, Reagent Water, etc.) Purification Kits, Water Water Filtration, Conditioning, and Purification Equipment for the Office and Home Filters, Water, (for Home and Office)</p>
<p>Southwide Industries Inc. John Biermann 561-688-8833 <a href="mailto:ahsouthwide@bellsouth.net">ahsouthwide@bellsouth.net</a></p>	SBE	<p>Pavement Marking Services (Including Removal of Markings)</p>
<p>SSC &amp; Aluminum Fabrications, Inc. Miyaly Cruz 561-469-7971 <a href="mailto:bbennett@sscafinc.com">bbennett@sscafinc.com</a></p>	SBE*	<p>Alloy Coatings and Sealers for the Repair of Metal Shafts, Journals, Spindles, etc. Alloy Metal: Angles, Sheets, etc. (Not Otherwise Classified) Aluminum: Bars, Plates, Posts, rods, Sheets, Siding, Strips, Structural Shapes, Tubes, etc. Aluminum Ingots Bar Stock, All Kinds (Not Otherwise Classified)</p>



Sterling Steel Fabrications, Inc. Patricia Fye 561-366-8600 <a href="mailto:patty.f@sterlingsteelfabrications.com">patty.f@sterlingsteelfabrications.com</a>	S/WBE	Ornamental Ironwork Sheet Metal, Fabricated (Custom-Made Sheet Metal Items) Welding Maintenance and Repair Services (Incl. Brazing, Casting, and Soldering)
Stonegate Allied Services LLC Roy Barker 786-443-7951 <a href="mailto:roybarker@stonegateallied.com">roybarker@stonegateallied.com</a>	S/MBE Black	Site Clean-up, Post-Construction Janitorial/Custodial Services Cleaning, Interior/Exterior, New Construction Guard and Security Services
Sun Art Painting Corp. Eric Wells 561-662-0013 <a href="mailto:eric@sunartpainting.com">eric@sunartpainting.com</a>	SBE	Textured Coatings, All Kinds Painting, Maintenance and Repair Services (Including Caulking) Weatherization, Weather and Waterproofing Maintenance and Repair Services Sandblasting Buildings (See 968-67 for All Other Types) Painting and Wallpapering
Superior Installation Network, Inc. John Romaine 561-845-9858 <a href="mailto:suzy@superiorinstall.net">suzy@superiorinstall.net</a>	SBE	Furniture, Office and File Furniture Installation and Reconfiguration Services (including Systems Furniture)
The Merchant Strategy, Inc. Sharon Merchant 561-301-8930 <a href="mailto:info@themerchantstrategy.com">info@themerchantstrategy.com</a>	S/WBE	Advertising/Public Relations (Incl. Skywriting) Public Information Services (Incl. Press Releases) Web Page Design, Management and Maintenance Services Communications: Public Relations Consulting Governmental Consulting Public Opinion Surveys
Tile & Marble Works, Inc. Antonino Scavo 561-721-1010 <a href="mailto:sales@tileandmarbleworks.com">sales@tileandmarbleworks.com</a>	SBE	Tile and Stone (Includes Granite, Marble, and Terrazzo), Restoration, Refurbishing, Maintenance and Repair Tile and Marble Work, All Types
Tip top Car Wash Inc. Mark Sedelnik 561-684-1661 <a href="mailto:marksedelnik@yahoo.com">marksedelnik@yahoo.com</a>	S/MBE	Parts and Accessories, Automotive, Miscellaneous (Not Otherwise Classified) Detergent, Steam and Hot Water Spray Cleaning, Environmental Wash and Wax Soap, For Steam Clean, Car Wash Washing Compound For Steam Clean, Car Wash Detergent, Car Washing, Cold Water Type, Environmentally Certified Compound, Car Washing, For Manual Washing of All Types Detergent, Car Cleaning, Wash/Wax Concentrate Detergent, Car Wash, Liquid, Wash and Wax (Not For Steam) Detergent, Car Wash, Liquid Detergent, Car Wash, Spray Type Detergent, Car Wash, Powder Washing Compound, Car Washing, Waxing, Polishing, Steam Cleaning, Disinfecting, etc. Vehicle Cleaning Services Cleaning Services, Passenger Car
Total Shredding, LLC Monica Lewis 561-777-4410 <a href="mailto:monicalewis1@gmail.com">monicalewis1@gmail.com</a>	S/WBE	Shredding Services, Computer Components and Peripherals Document Shredding Services
TriState Roofing and General Contractors, LLC Oliver Fugmann 561-337-7718 <a href="mailto:tristatetx@yahoo.com">tristatetx@yahoo.com</a>	SBE	Roofing, Gutters, and Downspouts Maintenance and Repair Roofing and Siding Construction Management Services
Tropic Fence Inc. Gina Nespoli 954-978-1250 <a href="mailto:tropicfence@bellsouth.net">tropicfence@bellsouth.net</a>	SBE*	Fence Installation, Maintenance and Repair
Universal Surveying Systems Inc. John Trach 561-736-0423 <a href="mailto:usslb5984@aol.com">usslb5984@aol.com</a>	SBE	Surveyor Services, Land Mapping & Geographical Information Systems (GIS) Services

USI Security Services Inc. Raymond Pardo 561-847-4824 <a href="mailto:usinow@aol.com">usinow@aol.com</a>	S/MBE Hispanic	Guard and Security Services Patrol Services
Vincent and Sons Landscaping, Inc. David Vincent 561-460-8610 <a href="mailto:David@vandslandscaping.com">David@vandslandscaping.com</a>	SBE	Grounds Maintenance: Mowing, Edging, Plant (Not Tree) Trimming, etc. Landscaping (Including Design, Fertilizing, Planting, etc., But Not Grounds Maintenance or Tree Trimming Services)
Wakefield Road Boring Inc. Robert Wakefield 561-694-8996 <a href="mailto:wakefieldroadbor@aol.com">wakefieldroadbor@aol.com</a>	SBE	Boring, Drilling, Testing, and Sounding, Including Concrete
Ward & Company, P.A. Zenora Ward 561-697-9468 <a href="mailto:zwardcpa@aol.com">zwardcpa@aol.com</a>	S/M/WBE Black	Accounting/Auditing/Budget Consulting Auditing Certified Public Accountant (CPA) Services Tax Services (Including Tax Preparation, Advisory Services, etc.)
West Palm Machining & Welding, Inc. Magnolia Mendieta 561-841-2725 <a href="mailto:westpalmmachine@bellsouth.net">westpalmmachine@bellsouth.net</a>	SBE	Steel, Fabricated: Beams, Gabions, Gratings, Walkways, Window Bars, and Custom-Made Steel Items Welding Maintenance and Repair Services (Incl. Brazing, Casting, and Soldering) Welding Machine Shop and Fabricating Services, Industrial (see 928-54 for Automotive Type)
Wingate Corp, LLC Timothy Wingate, Sr. 561-838-4320 <a href="mailto:twingate@wingatecorp.com">twingate@wingatecorp.com</a>	S/MBE*	Metal Items: Boxes, Cabinets, Chassis, Panels, Racks, etc. Tool Boxes, Cabinets, and Chests (For Truck Tool Compartment Boxes See Class 065) Bathroom Accessories; Fans, Mirrors, Medicine Cabinets, Soap Construction, Concrete, Pour-In-Place, Form, Place, Finish
Wisch & Jackson Co. of Florida, Inc. Eric Felt 561-747-0484 <a href="mailto:tracy@wischandjackson.com">tracy@wischandjackson.com</a>	SBE	Control Systems: Complete (For Automatic Temperature Control) Energy Computerized Control Systems for HVAC, Lighting, Utilities, etc. Combination
WT Stevens Construction Inc. Beverly Greenwood 313-293-3714 <a href="mailto:bevg@wtstevens.com">bevg@wtstevens.com</a>	S/M/WBE*	C.I.P., Project Management/Administration C.I.P., Special Consultants Construction Consulting Management Consulting Construction Management Services Project Management Services
Xpert Elevator Services, Inc. Dean Beckemeyer 561-204-3833 <a href="mailto:cathy@xpertelevator.com">cathy@xpertelevator.com</a>	SBE*	Conveyor and Elevator: Canvas and Duck Freight Elevators and Parts Monitors, Elevator and Escalator Passenger Elevators and Parts Elevators, Continuous Bucket Type Conveying Systems: Elevators, Lifts, etc. Elevator Installation, Maintenance, Repair and Inspection Escalators, Elevators, and Moving Walks, Sale of Surplus and Obsolete Items
Zaharions Tile Inc. Rebecca Zaharion 561-848-0454 <a href="mailto:becky@zaharions.com">becky@zaharions.com</a>	S/WBE	Adhesive, Tile, Ceramic Hardwood Flooring Epoxy Flooring Systems Tile, Floor, Rubber Tile, Floor, Vinyl Turf, Artificial, Indoor and Outdoor Carpet/Flooring Installation and/or Removal Services



## Palm Beach County

### Facilities Development and Operations

The Facilities Development and Operations Department (FD&O) is responsible for siting, building, and operating the County's physical plants, major equipment, and electronic systems. This includes the buildings occupied by the Sheriff's Office, the 15th Judicial Circuit, as well as several other Constitutional Officers including the Property Appraiser, Supervisor of Elections and the Tax Collector. FD&O oversees the implementation of capital building and land improvement projects; the maintenance and operation of more than 14,000,000 sq. ft. of institutional space in over 800 occupied structures; the operation and maintenance of the county's public safety radio; the fire alarm and access system for county buildings; the provision of security services; and the maintenance of over 4,000 vehicles and pieces of specialized and heavy equipment. FDO&O is an internal service department; *it serves those who serve Palm Beach County.*

In December 2020, Ms. Audrey Wolf who served as FDO's Director for over 30 years retired and County Administrator Verdenia Baker appointed Ms. Isamí Ayala-Collazo as FDO's new Director. Isamí is a professional engineer and attorney whose professional career spans over 20 years. In the 18 months preceding her appointment, Isamí served as FDO's Deputy Director. Before joining the County she held similar positions working for Montgomery County Government, Maryland and for the City of Carolina, Puerto Rico. Throughout her career she has led multiple governmental development projects ranging from community and recreational facilities to hospital and museums. Ms. Ayala-Collazo looks forward to FDO's continued collaboration with the local construction industry/businesses.

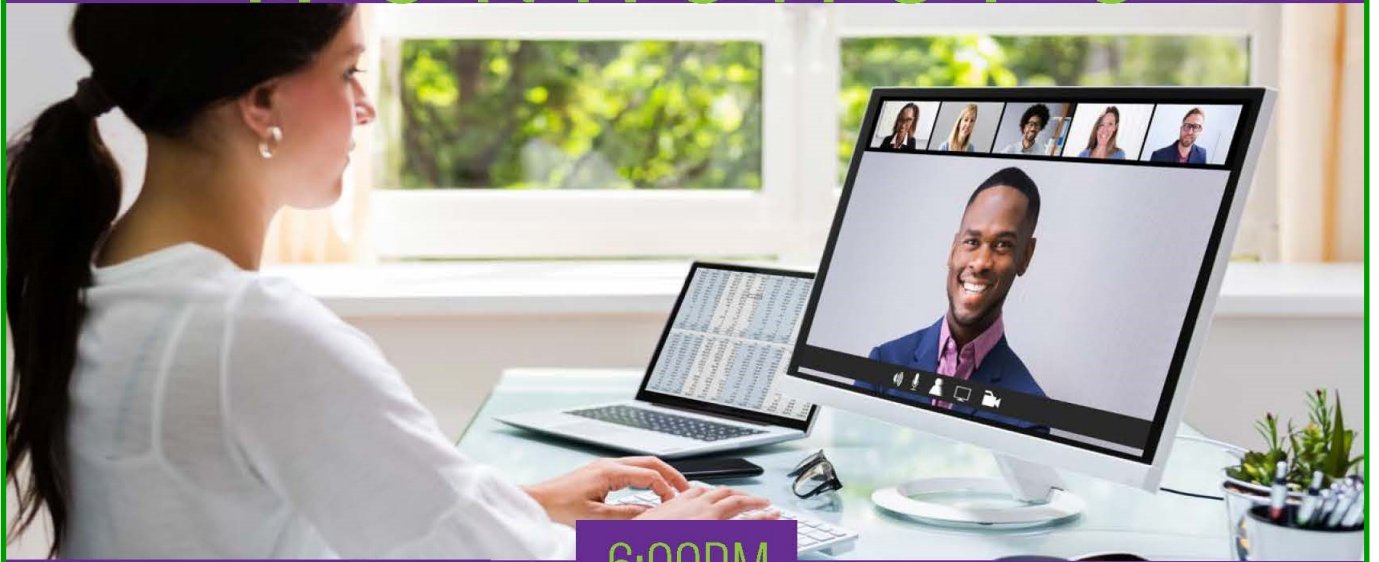
FD&O is comprised of seven main divisions: Strategic Planning, Business Operations, Facilities Management, Capital Improvements, Property and Real Estate Management, Fleet Management Services, and Electronic Services & Security. Additional information regarding FD&O operations and the multiple services it provides can be found by visiting <https://discover.pbcgov.org/fdo/Pages/default.aspx>.



Aerial view of the FD&O building at 2633 Vista Parkway, West Palm Beach,.

Presented by Palm Beach County Office of Equal Business Opportunity  
with the City of Delray Beach and the Delray Beach CRA

# DELRAY BEACH X PALM BEACH COUNTY WORKSHOPS



6:00PM

2/03

**Starting a Business  
in Palm Beach  
County**

**Marlon D. White  
BBIC**

2/10

**Accessing Capital**

**Mo Corker  
Comerica Bank**

2/24

**Registering for  
Business with  
the County**

**OEOB Staff**

**CLICK TO REGISTER**

<https://pbcgov.zoom.us/j/85302781467?pwd=Ym8raVZxZnRyTUlvWHFoTVZQYXlyQT09>



**Palm Beach County Board of County Commissioners**  
Dave Kerner, Mayor, Robert S. Weinroth, Vice Mayor  
Maria G. Marino, Gregg K. Weiss, Maria Sachs  
Melissa McKinlay, Mack Bernard



Office of Equal Business Opportunity  
50 S. Military Trail, Suite 202  
West Palm Beach, FL 33415  
Phone: 561-616-6840



**SMALL BUSINESS IS BIG BUSINESS**

[www.pbcgov.com/oebo](http://www.pbcgov.com/oebo)



**Palm Beach County  
Board of County Commissioners**

Dave Kerner, Mayor  
Robert S. Weinroth, Vice Mayor  
Maria Marino  
Gregg K. Weiss  
Maria Sachs  
Melissa McKinlay  
Mack Bernard

**County Administrator**  
Verdenia C. Baker



[www.linkedin.com/in/PBCEqualBusiness](http://www.linkedin.com/in/PBCEqualBusiness)



<http://facebook.com/pbcebo>

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## ANTHONY GREGORY SMALL BUSINESS DEVELOPMENT SPECIALIST I

Anthony Gregory is an accomplished professional with over 12 years of experience working for the Palm Beach County Board of County Commissioners. Prior to joining to the Office of Equal Business Opportunity, he worked for PBC Consumer Affairs where he was responsible for investigating, negotiating and mediating consumer complaints against businesses with a goal of avoiding any future conflicts and misunderstandings. Anthony holds an Associates Degree in Accounting from Keiser University, a Bachelor's Degree in Public Management with a Minor in Criminal Justice from Florida Atlantic University and is currently pursuing an MBA from Florida Atlantic University. Anthony has active Pretrial Services Professional, Criminal Justice Information Services, Incident Command System (FEMA), and National Incident Management System (US Department of Homeland Security) certifications.

He joined the Office of Equal Business Opportunity in June 2020.

