### **FY 2023**



# Community Based Agencies FY 2023 Notice of Funding Opportunities (NOFO) Pre-Proposal Conference



Wednesday, March 10, 2022 @ 9:00am
Via Zoom:

https://pbcgov.zoom.us/j/82889870160

# **AGENDA**



#### Welcome, Housekeeping and Introductions

Tammy K. Fields, Director, Youth Services Department (YSD)

#### **Cone of Silence**

Helene Hvizd, Senior Assistant County Attorney

#### Overview of FY CBA NOFO Process and Guidance

Geeta Loach-Jacobson, Director, Outreach and Community Programming (OCP)

#### Scope of Work and Logic Model

Ike Powell III, Senior Program Specialist

#### **Contract Preparation & Process**

Barbara Wheeler, Contract Manager

#### Fiscal Overview for NOFO Budgets and Website Page Overview

Tyrell Hall, Financial Analyst II

#### **NOFO Dashboard Demo**

Geeta Loach-Jacobson, Director, Outreach and Community Programming (OCP)

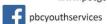
#### **Closing/ Questions & Answers**

Tammy K. Fields, Director, Youth Services Department (YSD)



# WELCOME, INTRODUCTIONS, AND OVERVIEW









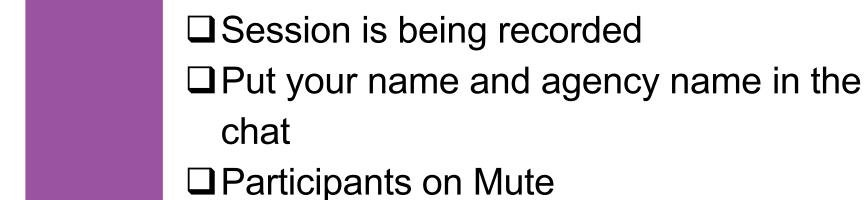
# Tammy K. Fields, Director

Palm Beach County Youth Services Department



### **HOUSEKEEPING**





- ☐ Put questions in the Chat
- ☐ Website Q & A





# **SIGN IN**



#### **Mandatory Pre-Proposal Conference**

The NOFO requires a proposer's attendance at today's *mandatory Pre-Proposal Conference* or an attestation that the recording of this conference has been reviewed.

Each proposer will be asked to confirm attendance or review when submitting proposal, and the application cannot be submitted without such attestation.

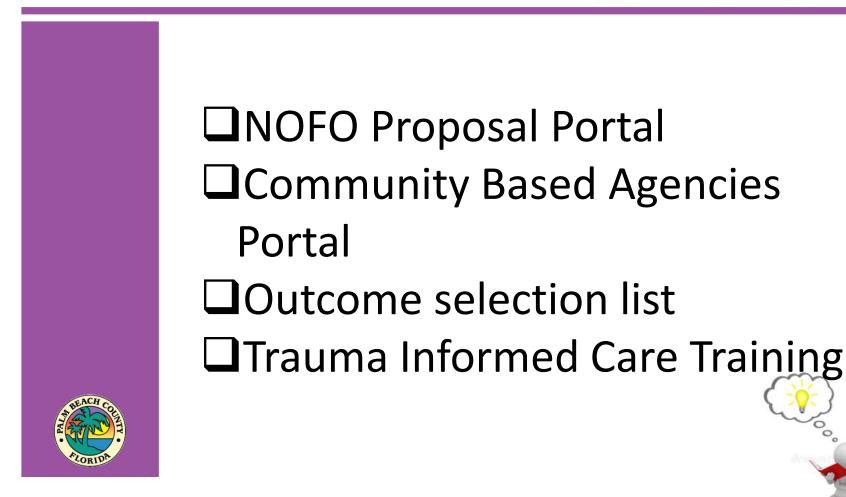
For those attending, please add your name and agency in the chat.





# WHAT'S NEW





# VENDOR SELF SERVICE (VSS) AMENDMENTS TO NOFO









#### Amendments to NOFO

No oral interpretation of this NOFO shall be considered binding. Any interpretation, clarification, correction or change to this NOFO will be made only by written Amendment(s) issued prior to the Electronic Submission Deadline Date for receipt of proposals. As they are issued, all Amendments to this NOFO will be posted under the applicable solicitation on the County's on-line Vendor Self Service (VSS) system at <a href="https://pbcvssp.co.palm-beach.fl.us/webapp/vssp/AltSelfService">https://pbcvssp.co.palm-beach.fl.us/webapp/vssp/AltSelfService</a>. Interpretations, corrections or changes made in any other manner will not be binding, and Proposers shall not rely upon such interpretations, corrections or changes. It is the sole responsibility of the Proposer to routinely check VSS for any Amendments that may have been issued prior to the Electronic Submission Deadline Date for receipt of proposals. The Proposer should verify with the designated Contact Person prior to entering a proposal that all Amendments have been received. The County shall not be responsible for the completeness of any NOFO package not downloaded from VSS.



Amendments 1 & 2 to VSS were a result of posting and repositioning attachments and did not include any changes to the NOFO Information Guidance attachment.



# TRAINING OPPORTUNITY



# Trauma Informed Care Introductory Training

Wednesday March 16, 2022 9am-1pm via Zoom



GBadillo@pbcgov.org



# **YOUTH MASTER PLAN**

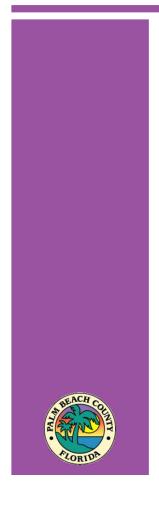




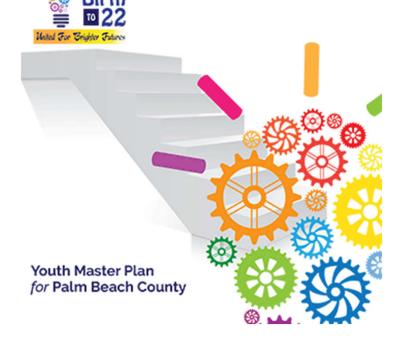








# Strengthening the Steps to Success



# **CONE OF SILENCE**



# **Helene Hvizd,** *Senior Assistant County Attorney*



### **CONE OF SILENCE**



**This NOFO includes a Cone of Silence.** The Cone of Silence will apply from the Electronic Submission Deadline Date and terminate at the time the awards are approved by the Board of County Commissioners.

Proposers are advised that the "Palm Beach County Lobbyist Registration Ordinance" (Ordinance), a copy of which can be accessed at <a href="https://pbcgov.org/legislativeaffairs/Misc Documents/Lobbyist Registration Ordinance.pdf">https://pbcgov.org/legislativeaffairs/Misc Documents/Lobbyist Registration Ordinance.pdf</a>, is in effect. The Proposer shall read and familiarize themselves with all of the provisions of said Ordinance, but only for convenience, the provisions relating to the Cone of Silence are summarized here.

"Cone of Silence" means a prohibition on any non-written communication regarding this NOFO between any Proposer or Proposer's representative and any County Commissioner or Commissioner's staff. A Proposer's representative shall include, but not be limited to, the Proposer's employee, partner, officer, director or consultant, lobbyist, or any, actual or potential subcontractor or consultant of the Proposer.



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# **CONE OF SILENCE**



#### When Does the Cone of Silence End?

The Cone of Silence is in effect as of the Electronic Submission Deadline Date. The Cone of Silence shall terminate at the time that the BCC approves awards or contracts, all proposals are rejected, or other action is taken which ends the solicitation process.

#### When Oral Communications are Allowed

The provisions of this Ordinance shall not apply to oral communications at any public meeting, including but not limited to pre-proposal conferences, and selection committee meetings. The Cone of Silence shall not apply to contract negotiations between any employee and the intended awardee.

#### **Ethics Commission**



If anyone has a question regarding ethics they should not be addressed to our department, but should be addressed directly with the Ethics Commission. http://www.palmbeachcountyethics.com/

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# PROCESS AND GUIDELINE OVERVIEW



# **Geeta Loach-Jacobson,** Director Palm Beach County Youth Services Department Outreach and Community Programming



### **CBA FUNDING CYCLE**



#### **3-Year Funding Cycle:**

The following Action Area(s) will be issued a three (3) year contract which will be dependent on annual budget allocation from the BCC.

#### **FY 2023 NOFO Categories:**

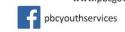
- 1. Health and Wellness Supports: Ensure access to healthy foods and exercise options; address teen youth physical and mental health risks/issues
- **2. Ensure Safety and Justice**: A) Providing intervention and alternatives to crime; and B) Strengthen prevention efforts to deter entry into the delinquency system
- **3. Social and Emotional Learning Supports** through quality out-of-school time programs





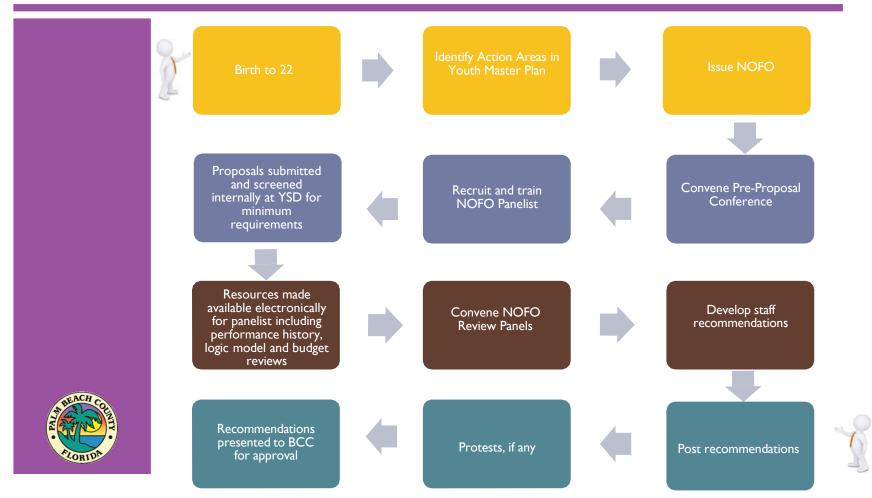
# **CBA NOFO PROCESS**











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# **NOFO TIMELINE**



#### **SUBMISSION DEADLINE IS APRIL 4, 2022 @ 5:00 PM!**



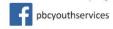
April 4th

COUNTY	DATE	ACTIVITY
	March 6, 2022	NOFO advertised
	March 7, 2022	NOFO available to public
	March 10, 2022	<u>Mandatory</u> Pre-Proposal Conference
	March 24, 2022	Reviewer Training via Zoom
	March 28, 2022	Final day to submit written questions
	March 29, 2022	All questions to be answered, and posted on YSD website
	April 4, 2022	Electronic Submission Deadline Date
	April 25-27, 2022	Review Panels meet to finalize reviews and proposal scoring
	May 4, 2022	YSD staff posts Recommended Contract Awards on YSD website under a tab titled "Notice of Funding Opportunities" at <a href="https://www.pbcgov.com/youthservices/Pages/NOFO.aspx">www.pbcgov.com/youthservices/Pages/NOFO.aspx</a>
	May 11, 2022	Final date to submit written protest



# PROPOSAL HIGHLIGHTS









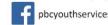
All applicants attending the mandatory Pre-Proposal conference or have attested that they have viewed the recording of today's conference are approved to submit a full proposal.



The full written proposal must be completed online and submitted according to NOFO guidelines and is due no later than *April 4*, 2022, by 5PM.

# **PROPOSAL HIGHLIGHTS**









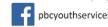
### **Proposals should:**

- ☐ Address all components of the YSD CBA NOFO
- ☐ Be written in plain language, AND include a narrative that fully addresses all questions in THIS NOFO
- Provide citations for all data sources
- ☐ Specifically address the Action Area
- Select outcomes provided in the menu
- Submit proposals and required documents through the YSD NOFO Dashboard



# **PROPOSAL HIGHLIGHTS**









### **Proposals components:**

- Description of Need up to 10 points
- ☐ Local Data up to 10 points
- ☐ Approach and Design up to 25 points
- Evaluation Methods up to 15 points
- ☐ Performance History up to 5 points
- ☐ Resources and Sustainability up to 15 points
- ☐ Budget up to 20 points





# **PRIORITY AREA SCORE**









The Review Panel will rank all proposals based on service's critical need, and on ensuring service availability and access to youth in need in Palm Beach County (e.g. If there are ten proposals, the top-ranked proposal will be awarded 10 points and so on).

The <u>SCORE</u> awarded to a proposal is reflective of how competitive the proposal is.

The <u>RANKING</u> of the proposals is reflective of how imperative and critical the services are to ensure availability and access. It is <u>not</u> based on the score for the rest of the proposal.





#### **HEALTH & WELLNESS SUPPORTS:**

Ensure access to healthy foods and exercise options; address youth physical and mental health risks/issues









Evidence-based or promising practice programs and services in this category must address at least one and no more than four outcomes and performance measures from the list below:

- Youth will benefit physically by participating in structured indoor and outdoor exercise as evidence by pre-post assessment.
- Youth will increase their knowledge of stress reduction techniques as evidence by pre-post assessment.
- Parents will increase participation in healthy lifestyle activities with their families as evidence by tracking log.
- Youth will be connected to wellness opportunities including mental health, medical and/or nutritional services via agency referral system as evidence by completed referrals and follow-up documentation.
- Youth will demonstrate improvement in self- acceptance, coping skills, and connectivity within the community, as evidenced by pre-post assessments.
- Parents will show increased knowledge of trauma and inclusivity and the impact on their family and community, as evidenced by pre-post assessment.
- Youth will demonstrate an increase in awareness and connection to positive behaviors, activities and life skills to reduce health risks as evidenced by pre-post assessments.





#### **HEALTH & WELLNESS SUPPORTS:**

Ensure access to healthy foods and exercise options; address youth physical and mental health risks/issues



#### **Suggested Uses of Available Funds:**

- Business investment in food banks and other access programs.
- Community garden initiative.
- Availability of physical check-up to include vision, hearing, cholesterol, blood pressure and diabetes.
- Family healthy eating education.
- Community exercise.
- Demonstrate good nutrition-learning healthy swaps i.e. water vs. soda, salad vs. fries.
- Making healthy foods available- green markets, food banks, vending machines.
- Education- teen pregnancy, self-love, and sexually transmitted diseases.
- Referral system for navigation of services.
- Available substance abuse and mental health services.
- Access to screening for Adverse Childhood Experiences (ACEs) and appropriate follow-up care.
- Provide education on and access to stress reduction activities.
- Provide access to safe and clean parks and recreational spaces.
- Increase training for parents and youth to promote equitable practices, including:
- Cultural competency training with a focus on understanding homelessness, depression, and gender identity among LGBTQ youth
- · Racial and gender equity training
- Special needs awareness and inclusivity training
- Trauma Informed Care





#### **ENSURE SAFETY & JUSTICE:**

- A) Providing intervention and alternatives to crime; and
- B) Strengthen prevention efforts to deter entry into the delinquency system









Evidence-based or promising practice programs and services in this category must address at least one and no more than four outcomes and performance measures from the list below:

- Youth will receive trauma-informed assessment and ongoing intervention to address needs as evidenced by the assessment and service plan.
- Youth will demonstrate increased knowledge in gang prevention, academic success, peer pressure, anger management, and life skills as evidenced by pre-post assessment.
- Youth will build positive relationships with adults and each other and feel a sense of connectedness/belonging to their school and community as evidenced by pre-post assessment.
- Youth will remain active in the program for a minimum of 6 months and not reoffend during that time as evidenced by tracking log and juvenile justice documentation.
- Youth will engage in an impact project to improve community safety and/or community relationships over a period of at least six months to include planning, organizing, implementing and reflecting on project as evidenced by project plan and completed project.
- Youth will increase engagement in youth leadership groups focused on promoting equity, inclusion, violence prevention, anti-bullying and social justice efforts as evidenced by attendance log.
- Youth will receive comprehensive, multi-component intensive support and intervention aimed at reducing risk of juvenile justice involvement or recidivism as evidence by service plan and tracking log.
- Youth will receive ongoing academic support including tutoring, goal setting, post-secondary education preparation as evidenced by attainment of goals identified in service plan.
- 9. Parents will receive education and interventions to increase positive family support and stable family home environment as evidenced by pre-post assessment.



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#### **ENSURE SAFETY & JUSTICE:**

- A) Providing intervention and alternatives to crime; and
- B) Strengthen prevention efforts to deter entry into the delinquency system



#### **Suggested Uses of Available Funds:**

- Programs proposing to provide services aligned to DJJ's Supervised Release Continuum of Care\*\* for Alternative to Secure Detention Programming aka supervised release.
   Program must maintain minimum contact requirement and supervision as determined by Detention Risk Assessment Instrument (DRAI) score/ supervised release requirement from DJJ or per court-order.
- Address family violence issues, including domestic violence, as well as gang education/awareness training and community intervention.
- Provide highly structured out of school pro-social activities for middle and high school students with a strong focus on crime prevention, youth violence prevention and intervention with youth involved or with an enhanced risk of being involved in the juvenile justice system.
- Staff complete in-home visitation and supportive family programming.
- Parent support and education on the juvenile justice and court system.





#### **ENSURE SAFETY & JUSTICE:**

- A) Providing intervention and alternatives to crime; and
- B) Strengthen prevention efforts to deter entry into the delinquency system









#### Suggested Uses of Available Funds, cont'd:

- Provide opportunities for young people to get involved in their community and assume leadership roles. Development of youth leadership groups and linkage to PBCs B22 Future Leaders United for Change, focused on promoting youth voice, equity, inclusion, violence prevention, anti-bullying and social justice efforts.
- Deploy prevention programs, which provide early identification and prevention activities that educate parents and youth and provide alternatives to violent behaviors such as pro-social activities, tutoring, community service and other healthy options.
- Provide support and services to meet the mental health and behavioral health needs of youth and families for court-involved youth our youth at risk of becoming court-involved.
- Wraparound or case management systems that include a community liaison connecting youth and families to all justice/DJJ resources; utilizing a system of care model.
- Programs that incorporate innovative opportunities to access transportation.
- Provide academic support and assist youth to set and achieve individualized educational goals.
- Community-wide initiatives addressing crime and gang prevention.
- Programming that creates a connection between youth and positive role models from their community.



# SOCIAL & EMOTIONAL LEARNING (SEL) SUPPORTS through quality outof-school time programs









Evidence-based or promising practice programs and services in this category must address at least one and no more than four outcomes and performance measures from the list below:

- 1. Providers will demonstrate increased knowledge through training and professional learning opportunities to promote equitable practices as evidence by pre-post assessment.
- 2. Youth will demonstrate growth in leadership, life skills and problem solving knowledge as evidence by pre-post assessment.
- 3. Youth will increase feeling socially supported within their environment as evidenced by pre-post assessment.
- 4. Youth will benefit from positive social interactions as evidenced by tracking log.
- 5. Youth will receive social skills assessment and ongoing intervention as evidenced by assessment and service plan.
- 6. Youth will demonstrate improvement in connectivity within the community, self-concept, and decreased isolation pre-post survey.
- 7. Youth will be provided opportunities to get involved in their community and assume leadership roles as evidenced by service plan and tracking log.
- 8. Youth will increase engagement in out of school time activities as evidenced by programmatic attendance records.
- 9. Parents will demonstrate social and emotional skill building through at least three peer-support groups or educational sessions as evidenced by pre-post assessment.
- 10. Youth will increase knowledge of healthy relationships and awareness of bullying, dating and domestic violence as evidenced by pre-post assessment.
- 11. Youth will increase awareness of how identity is shaped by the media, peers, technology and the community by planning, organizing, implementing and reflecting on an impact project as evidenced by project plan and completed project.



# SOCIAL & EMOTIONAL LEARNING (SEL) SUPPORTS through quality outof-school time programs









#### **Suggested Uses of Available Funds:**

- Programming resulting in development of social and emotional skills in youth.
- Programming resulting in youth's cognitive, behavioral and social and emotional engagement. Youth will learn problem-solving; have opportunities to exercise collaboration, leadership, and choice; identify things of interest; and, feel socially supported within the environment.
- Provide opportunities for young people to get involved in their community and assume leadership roles.
- Build SEL skillsets of parents to influence their effectiveness in supporting youth SEL.
- After school and OST activities for middle and high school students that enable staff to support SEL and that builds a relationship with the community.
- Increase training and professional learning opportunities for all frontline professionals working with SEL development and/or providing OST supports to promote equitable practices, including:
- Cultural competency training with a focus on understanding homelessness, depression, and gender identity among LGBTQ youth
- Racial and gender equity training
- Special needs awareness and inclusivity training
- Trauma Informed Care





# RESOURCE DOCUMENTS









Please review the Birth to 22 appendix, Section 3, subsection 3.3.2 (<a href="http://pbcbirthto22.com/pdf/APPENDIX%20YMP%20SECTION%203%20ONLINE.pdf">http://pbcbirthto22.com/pdf/APPENDIX%20YMP%20SECTION%203%20ONLINE.pdf</a>) for an additional list of Evidence-Based and emerging programs.

Blueprints for healthy youth development- registry of experimentally proven programs, (https://www.blueprintsprograms.org/)

The center for evidence-based mentoring, (<a href="https://www.mentoring.org/program-resources/the-center-for-evidence-based-mentoring/">https://www.mentoring.org/program-resources/the-center-for-evidence-based-mentoring/</a>)

Compilation of Evidenced-Based Family Skills Training Programmes, United Nations Office on Drugs and Crime, (<a href="https://www.unodc.org/documents/prevention/family-compilation.pdf">https://www.unodc.org/documents/prevention/family-compilation.pdf</a>)

What Works, Wisconsin Evidence-Based Parenting Program Directory, (https://fyi.extension.wisc.edu/whatworkswisconsin/files/2014/04/whatworks 08.pdf)

National Institute of Corrections, (https://nicic.gov/children-of-incarcerated-parents)



# Birth to 22 Data Deck







http://pbcbirthto22.com/pdf/PBC\_Indicatos\_of\_Child\_Family\_and\_Community\_Risk\_Well-being\_and\_Access\_to\_Supports-2019.pdf

# SCOPE OF WORK & LOGIC MODEL



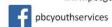
#### **Ike Powell III**

Senior Program Specialist
Outreach & Community Programming



# **SCOPE OF WORK**









The Scope of Work specifies the work that will be performed.

It is based on the information that is presented in the NOFO proposal and provides a thorough picture of what is expected.

#### SCOPE OF WORK

Contract Period

Agency Name:

Program Name:

Target Population:

Geographic area(s) served:

Commission Districts:

Overview:

Evidence-based model or promising practice:

Observed Need/Risk Factor(s) that will be addressed:

Services:

Outcomes:

#### Reports Submission

The AGENCY shall provide monthly, quarterly and annual data for all program participants funded in this Contract. The reports shall be presented in a format acceptable to COUNTY.

- Monthly Report format, Exhibit A, Form 1
- Quarterly Report format, Exhibit A, Form 2
- Logic Model, Exhibit A, Form 3
   Final/Annual Report format, Exhibit A, Form 4

Projected number of clients served:



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# TARGET POPULATION VS. **GEOGRAPHIC AREA**









The **Target Population** should highlight the demographics and characteristics of the individuals you seek to serve.

The Geographic Area\* should tell us what communities or neighborhoods you will serve.

#### \*Please confirm through these resources:

- http://maps.co.palm-beach.fl.us/cwgis/mygeonav.html
- http://maps.co.palm-beach.fl.us/cwgis/?app=districtlocator
- http://pbcgov.org/countycommissioners/DistrictMaps/map.pdf





# **OVERVIEW**



The Overview section gives essential information about the content of the services to be provided. The overview only summarizes the provisions of the services. It is not intended to cover every aspect of the services to be provided.

In the overview, explain the area of need or the problem that you are trying to solve and how the problem is connected to the designated Action Area. Then, explain how your Agency can fill that need or provide a solution.



# **EVIDENCE-BASED MODEL OR** PROMISING PRACTICE









Simply cite the evidence-based model or promising practice your agency will use to implement your program with fidelity.





### **SERVICES**



As the Agency entering into the contract, you are responsible for a particular type of activity and for providing a particular service to meet client/participant needs.

List the services your program will provide.





# NUMBER OF CLIENTS SERVED



Provide only the total number of participants that will receive the proposed service/activity under this proposal. If population is mixed, clearly indicate so, as in the below example.



Projected Number of Clients Served: 30 adults/parents 20 youth



# KEYS TO CREATING A GOOD LOGIC MODEL





Read the Description For Each Section of the provided Template



Use Specific & Concise Bullet Points



Answer Only What Is Asked For In Each Section



## **Logic Model Tutorial Video:**

https://pbcgov.org/youthservices/Pages/NOFO.aspx

# CONTRACT PREPARATION



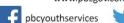
### Barbara Wheeler, Contract Manager



Youth Services Department
Finance, Contracting and Administrative Services

# CONTRACT FOR COMMUNITY BASED AGENCY









The Contract is made up of the terms and conditions required by the County. Also included in the contract will be:

- REPORTING REQUIREMENTS
- SCOPE OF WORK
- SCHEDULE OF PAYMENTS / PAYMENT TERMS
- UNIT COST OF SERVICE RATE AND DEFINITION
- STANDARD COUNTY CONTRACT PROVISIONS, including:
  - Non-Discrimination
  - Inspector General
  - E-Verify
  - Certificates of Insurance (COI)
  - Signature Authority

COMMUNITY BASED AGENCY CONTRACT
This Contract is made as of the day of , 20 , by and between Palm Beach County, a Political Subdivision of the State of Florida, by and through its Board of Commissioners, hereinafter referred to as the COUNTY, and (LEGAL NAME OF ENTITY), a (TYPE OF ENTITY) authorized to do business in the State of Florida, hereinafter referred to as the AGENCY, whose Federal I.D. is
WHEREAS, the AGENCY is a not-for-profit agency providing services to residents of Palm Beach County; and
WHEREAS, the AGENCY has agreed to assure access to funded services for the Codepartments, divisions and/or programs; and to assure that individuals referred from the departments, divisions and/or programs will receive services on a timely to
NOW, THEREFORE, in consideration of the mutual promises contained her, and the AGENCY agree as follows:
ARTICLE 1 - SERVICES
The AGENCY agrees to provide services to residents of Palm Lattached Exhibit A (Scope of Work). The AGENCY $\mathfrak{p}^1$ est to $\mathfrak{p}^1$ and $\mathfrak{p}^2$ are to be conducted without the written approval of the Palm $\mathfrak{p}^2$ to be a. With $\mathfrak{p}^2$ with $\mathfrak{p}^2$ with $\mathfrak{p}^2$ are to be conducted to $\mathfrak{p}^2$ and $\mathfrak{p}^2$ and $\mathfrak{p}^2$ are to be conducted to $\mathfrak{p}^2$ and $\mathfrak{p}^2$ are $\mathfrak{p}^2$ are $\mathfrak{p}^2$ and $\mathfrak{p}^2$ are $\mathfrak{p}^2$ and $\mathfrak{p}^2$ are $\mathfrak{p}^2$ are $\mathfrak{p}^2$ and $\mathfrak{p}^2$ are $\mathfrak{p}^2$ are $\mathfrak{p}^2$ and $\mathfrak{p}^2$ are $\mathfrak{p}^2$ are $\mathfrak{p}^2$ and $\mathfrak{p}^2$ are $\mathfrak{p}^2$ and $\mathfrak{p}^2$ are $\mathfrak{p}^2$ and $\mathfrak{p}^2$ are $\mathfrak{p}^2$ and $\mathfrak{p}^$
No part of the funding is interesting the intended for the overall ber fit of the intended for the overall ber fit of the intended herein.
The COUNTY'S epresentative during the performance of this Contract shall be Geeta & Community Programming (telephone no. 561-242-5702).
The AGENCY'S rep. ative/liaison during the performance of this Contract shall be (telephone no. ).



# **CONTRACT PROCESS**









NOFO Received/Reviewed



Review Panel(s) Meet to finalize Proposal Review & Scoring



Recommendations for Contract Awards on YSD webpage



Contract Negotiations



Funding Recommendations to BCC for approval



Protests, If any



Contracts Sent to Agencies for Review & Approval



Signed Contracts Received from Agencies



Contracts Sent to BCC for Final Approval

# FISCAL OVERVIEW FOR NOFO BUDGETS



Tyrell Hall, Financial Analyst II

Youth Services Department
Finance, Contracting & Administrative Services



# NOFO SUBMISSION REQUIREMENTS



- Total Program Budget (program's total budget during the time period for which you are requesting funding, but not more than one (1) year)
- Amount of Funding Requested (how much you are requesting in the proposal)
- Overview (three (3) sentence overview of the program this must be short and concise, and will be used to communicate the purpose of programs and services to the Board of County Commissioners and various publications)



## **NOFO SCORING**

### **Budget (up to 20 points)**



Complete proposed program budget using the template/worksheet provided - **Attachment 5**.

Review the 'sample' and 'guidelines' tabs provided before completing the template.

Ensure the requested fund justifications are complete.

Ensure administrative expenses are limited to no more than 15%.



Provide a *Budget Justification* by describing in detail each of the line items requested in the budget. Employee positions should include brief descriptions of their duties in the program. If you are charging an indirect/administrative percentage fee, then you must remove any other line items related to indirect/administrative expenses. If an indirect cost percentage is being requested, an approved cost plan must be included.

## **NOFO SCORING**

### **Budget (up to 20 points)**









Upload a Total Agency Budget to the proposal. The budget forms that are part of the proposal do not need to be utilized for your agency's total budget. Ensure CBA portion of the budget (amount of funding requested from Palm Beach County) is not more than 25% of the Total Agency Budget.

Submit most recent completed audit report. If there were findings, describe corrective actions.

Submit Year-End Financial Statements and IRS Form 990. If not submitted explain why.

Submit Unit Cost of service rate definition.

Submit Unit Cost of service rate (Is this an industry standard? If so, please state source).



Ensure both the unit cost of service definition and rate are clear and accurately calculated.

Formulas used to arrive at the unit cost of service rate should be included.

## **BUDGET TEMPLATE**

# Palm Beach County YOUTH Services Growing Brighter Futures

www.pbcgov.com/youthservices







- **Attachment 5 to the NOFO** 
  - Formulas will sum program expense categories & admin percentage
  - Must be completed with all FY23 submissions
  - Includes clearly defined sections for programmatic and admin expenses
  - Ensure expense narrative is clearly defined
  - Will allow for better transparency and understanding of each program

CBA Budget tems	CSA Program Name	Palm Beach County CBA Proposed		ram Funder #2	Program Fun #3	Ser	Program Funder #4	For an Program Runding (All Sources)
	TOTAL PROGRAM FUNDING AMOUNT :			confirmed	Pending		Pending	Pending
	- TONDING AMOUNT	\$ 112,045.00	5	45,000.00				
Program Expenses				-5,500.00	\$ 17,500.	00 5	7,500.00	\$ 182,045.0
onnel	Namelive	Amount						,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
	Program management			Amount	Amount	$\neg$		
gram Manager	Program manager position for community support service. Salary expense is 100% funded by FEC CRA Revent	\$ 72,445.00	5	45,000.00		- 1	Amount	Amount
- martin			-	49,000.00	\$ 17,500	.00	7,500.00	
							1,000,00	\$ 142,445.0
	community educator with delicated the program manager and	3 25,000.00	5	30,000.00				
								5 55 000 0
ram Assistant	Form allocated to PEC (57,500), (Salary expense is \$13,000, with					T		\$ 55,000.0
Di benefin . secon	Fringe benefits expense for Program Assistant. Pringe benefits for County County (\$1,800), with 30% allocated to a sense fits for	5						
ge Benefits - Program Assistant	This position strain (\$1,800), with 50% allocated to Paim Beach Committee amount of \$600.	7,500.00	\$	15,000.00				
	Come in the amount of saco			11,000,00	7,500	00 5	7500	
Mmunity Educator	Schools where position is the primary	\$				1	7,300.00	\$ 37,500.0
	benefits) billed to pain a proper groups. Total Salary (Indicate	900.00				- 1		
ding /Occupancy	benefit;) billed to Palm Beach County (total Salary (including fringe							_
		\$ 39,045.00				$\top$		\$ 92,500.0
	*Note: Sent for areas that house admin staff should be listed facility. Total renew.	29,043,00	-					
	note: Sent for areas that house admin staff should be listed facility. Total metal elements for all staff should be listed facility. Total metal elements for FV28 = \$35,000 and \$400 to \$600	5	_		\$ 10,000.	00		_
frammatic sant/Lease	sections and administration and staff should be listed staff. Total rental expense for F156 = \$35,000. Allocation to paim by other operating focus.	27,050.00	\$		_			\$ 49,045.0
	TOY OR AT THE PARTY SAID TON THE PARTY OF TH			-	\$	-		
CROS						+		\$ 27,050.0
des	General, Labity Indianae  Connects, General, Labity Indianaes	5						1.0.0
3/4	usbility insurance	\$ 20,000.00				1	- 1	
¥		\$ 3,800,00				1	- 1	
shore	CROYCUSING SERVICES BY CASE	3,250,00	-			1	- 1	
	Electric Listing Services expense for location x Water Unitly service for location x Tell alphone expense for location x	\$	-				- 1	\$ 20,000.0
	Telephone to pense for landing at location x  Telephone to pense for landing at location x	\$ 2,400.00	\$					\$ 3,800 n
ALCOHOL: NAME OF THE PARTY OF T	To School X	\$ 1,200,00	-	-		Г		\$ 3,250.0
fessional Fees		\$ 850.00			1,500.0	0 5		
nference segistration Fees		350.00			1,000			\$ 3,900.0
	Professional development program fee Staff training expense for				500.6	100	-	2,200.0
iring	Staff training expense for program (see					+		1,350.0
M(A/leap	provisional development program fee Staff training expense for program/medical/intervention training for program staff misses or one					1		350.0
	Program staff mileage reimbursement for client and training related.  Thesings	1,500,00						
						-		
Administrative Expenses	TOTAL PROGRAM EXPENSES :	1,100.00					-	
nomed copenies		104,845.00 5						
	A 5% a const	3,043.00	_	45,000.00 \$	19,000.00		5	1,100.00
ecutive Position #1 (71)	A 15 processor of the Executive Director searcy expense (including bready) will be billed to sheek Director Searcy expense (including bready) rotal search (including		-		19,000.00	3	7,500.00 \$	176,345.00
	presents) will be billed to Jaim Beach county C&A. Executive County C&A = % 54,230.	4,250.00	-			_		343.00
making tens	County CEA > % 54,230			. 5	-	5		
						-	. 5	4,250.00
2 consultants		4,250,00						
	51,950 fee + \$950, Annual Aude has program, Annual							
		2,950.00					5	4,250.00
	***** *********************************			. 5	-	5		-,430.00
	1;	2,910.00				-	. 5	2,950.00
		****						
								2,950.00



## **BUDGET TEMPLATE**









CBA Budget Items	CBA Program Name	Palm Beach County CBA		Program Funder #3	Program Funder #4	r Total Program Funding (All Sources)	
Program Period: FY 2020		Proposed	Confirmed	Pending	Pending	Pending	
	TOTAL PROGRAM FUNDING AMOUNT =	\$ 112,045.00	\$ 45,000.00	\$ 17,500.00	\$ 7,500.00	\$ 182,045.00	
Program Expenses	<u>Narrative</u>	<u>Amount</u>	<u>Amount</u>	Amount	<u>Amount</u>	<u>Amount</u>	
Personnel		\$ 72,445.00	\$ 45,000.00	\$ 17,500.00	\$ 7,500.00	\$ 142,445.00	
Building /Occupancy		\$ 27,050.00	\$ -	\$ -	\$ -	\$ 27,050.00	
Utilities		\$ 2,400.00	\$ -	\$ 1,500.00	\$ -	\$ 3,900.00	
Project Supplies/Equipment		\$ 4,900.00	\$ -	\$ -	\$ -	\$ 4,900.00	
Professional Fees		\$ 2,950.00	\$ -	\$ -	\$ -	\$ 2,950.00	
	TOTAL PROGRAM EXPENSES =	\$ 104,845.00	\$ 45,000.00	\$ 19,000.00	\$ 7,500.00	\$ 176,345.00	
Administrative Expenses	Narrative						
Personnel		\$ 4,250.00	\$ -	\$ -	\$ -	\$ 4,250.00	
	A 5% allocation of the Executive Director salary expense (including fringe benefits) will be billed to Palm Beach County CBA. Executive Director total salary expense = \$85,000. 5% allocation to Palm beach						
Executive Position #1 (JL)	County CBA = % \$4,250	\$ 4,250.00				\$ 4,250.00	
Consulting Fees		\$ 2,950.00	\$ -	\$ -	\$ -	\$ 2,950.00	
	Accounting and audit expenses for CBA program. Annual Accounting fee = \$950, Annual Audit fee = \$2,000. Total expense = \$2,950	\$ 2,950.00				\$ 2,950.00	
ATZ CONSUITANTS	tee = \$950, Annual Audit fee = \$2,000. Total expense = \$2,950  TOTAL ADMINISTRATIVE EXPENSES =	, , , , , , , , , , , , , , , , , , , ,	¢ .	\$ -	\$ -	\$ 2,950.00	
Administrative % of PBC Award	TOTAL ADMINISTRATIVE EXPENSES -	7,200.00	1	, -	- ب	\$ 7,200.00	



Sheet will tally your **program** and **administrative expenses** and calculate the % of administrative cost.

Remember to ensure CBA portion of the budget is not more than 25% of the Total Agency Budget.

## **ADMINISTRATIVE COSTS**



www.pbcgov.com/youthservices







CBA Budget Items	CBA Program Name	0.00	alm Beach ounty CBA		Program Funder#2	1	Program Funder#3	-	Program Funder #4		etal Program Funding All Sources)
Program Period: FY 2018		- 1	Proposed	3	Confirmed		Pending		Pending		Pending
	TOTAL PROGRAM FUNDING AMOUNT =	s	112,045.00	5(	45,000.00	\$ (	17,500.00	) S (	7,500.00	\$	182,045.00
Program Expenses	<u>Narrative</u>		<u>Amount</u>		Amount		Amount		Amount		Amount
Personnel		\$	72,445.00	\$	45,000.00	5	17,500.00	\$	7,500.00	\$	142,445.00
Building /Occupancy		5	27,050.00	\$		5		\$		\$	27,050.00
Utilities		\$	2,400.00	5		5	1,500.00	\$		\$	3,900.00
Pro ject Supplies/Equipment		5	4,900.00	\$	•	\$	-	\$	-	\$	4,900.00
Professional Fees		\$	2,950.00	\$	•	\$	-	\$		\$	2,950.00
	TOTAL PROGRAM EXPENSES =	\$	104,845.00	\$	45,000.00	\$	19,000.00	\$	7,500.00	Ş	176,345.00
Administrative Expenses	Narrative										
Personnel		5	4,250.00	\$		5		\$		\$	4,250.00
Consulting Fees		s	2,950.00	5		5		\$	-	5	2,950.00
processiven as the region and	TOTAL AD MINISTRATIVE EXPENSES =	_	7,200.00	5		5		\$	-	5	7,200.00
Administrative % of PBC Award			6%								



- Must be approved in your submitted budget
- Must be tracked separately on your General Ledger
- 15% cap on administrative costs
- Cost allocation plan or activity logs needed for split funded/dual responsibility staff members
- If submitting an indirect cost rate for admin costs, you must also include the approved cost plan

# DEVELOPMENT OF UNIT COST OF SERVICE RATE











Agency should determine all costs that will be incurred to run the program (including administrative costs) and how much of those will be charged to the CBA program.



Agency should review historical outputs (if available) to determine the total amount of units they expect to produce.



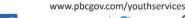
The total dollar amount of the program divided by the number of units expected should be your proposed unit rate.



Units claimed will require the agency to submit deliverables depending on whether units are based on hours of service (client service) or hours of staff time. See Attachment 6 for deliverables such as proof of service or payroll, timesheets, attendance records, activity logs.

# UNIT COST OF SERVICE RATE Palm Beach Count YOUTH Services & DEFINITION Growing Brighter Futures

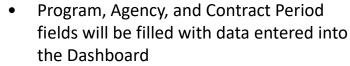
### Attachment 6 to the NOFO











- Provide the Unit Cost of Service Rate Definition. Ensure the Unit Cost of Service Rate Definition is clearly stated and includes the proposed number of units to be provided
- Provide the Unit Cost of Service Rate (Is this an industry standard? If so, please state source). Ensure the Unit Cost of Service Rate is accurately calculated and that formulas used to arrive at the cost are included.
- Provide the Total Contract amount
- Select the Deliverables option (Service or Staff Time) that will be relied upon to support the number of units to be claimed by your agency on a monthly basis (ie, payroll reports, activity logs, attendance records, etc).

#### ATTACHMENT 6

#### UNIT COST OF SERVICE RATE AND DEFINITION

The Scope of Work to be completed by the AGENCY as defined in Exhibit A consist of submission to the COUNTY of certain "deliverables" as expressly indicated below. Compensation for the work tasks stated herein shall be in accordance with the following Unit Cost of Service Rate and Definition:

Program:	Community Based Agency:								
Contract Period:									
Unit Cost of Service Rate Definition		Unit Cost of Service Rate	Total Cost of Service						
		\$	\$ annually						
Т	OTAL CONTRACT		\$						

#### Deliverables Description

#### If Unit Cost is based on Hours of Service:

- · Proof of Service (examples include client sign in sheets, attendance records, schedule)
- Cover Memo/Invoice (signed by authorized representative, including statement as to all units being claimed were 100% allocated to the Scope of Work)

#### If Unit Cost is based on Hours of Staff Time:

- Proof of Payroll Expense (examples include copies of paystubs, automated payroll reports)
- Timesheet (examples include time attendance records, activity log)
- Cover Memo/Invoice (signed by authorized representative, including statement as to all units being claimed were 100% allocated to the Scope of Work)



# FISCAL BACKUP DOCUMENTATION





- General ledgers should be kept for each program, split by administrative and program costs.
- Expenditures in the general ledger should align to the costs included in the submitted budget and any significant changes to the budget should be submitted to the County for review before they are incurred.
- General ledgers should not include excess costs above the revenue being earned for the program year. If it is not being paid for with CBA funds it should not be in the general ledger.
- Submitted units must have backup documentation readily available for review upon request or at time of annual monitoring. Units being submitted should be for services and employees that are paid for by the CBA funding when at all possible.

# SERVICES AND ACTIVITIES MANAGEMENT INFORMATION SYSTEM (SAMIS)



SAMIS is a web-based reporting system which we currently use for processing reimbursement requests. It is supported by multiple web browsers such as Firefox and Chrome.

Agencies that are funded through programs such as those proposed under this NOFO will create and submit their monthly reimbursement requests through SAMIS. It is beneficial in many ways:

- quickens the reimbursement process
- fiscal workflow accountability and tracking
- provides an audit trail from creation through approval





## WHERE DO I GO TO ACCESS THE NOFO DOCUMENTS & **POSTED INFO?**



### http://www.pbcgov.org/youthservices

### **Youth Services**

Outreach & Community Programming Residential & Family Coun

### **Outreach & Community Programming**

The Outreach and Community Programming Division (OCP) coordinates and plans programs and initiatives throughout Palm Beach County (PBC). The division evaluates and allocates resources to support Evidence Based Programs and promising practices serving youth (ages 0 to 22) and their families, and tracks outcomes. These programs promote healthy children, the reduction of youth violence, educational success and builds opportunities to reconnect youth to education, trade, trainings, and employment. The division collaborates with community organizations to achieve the goals and recommendations of the Palm Beach County Youth Master Plan.

### The following programs are administered by the OCP Division:

- Summer Food
- Summer Camp Scholarship
- Community Based Agencies
- NOFO

Click here for guidance

- Youth Empowerment Centers
- My Brother's Keeper Network of Palm Beach County
- Birth to 22: United for Brighter Futures
- Future Leaders United for Change

**Connect With Us:** 





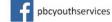






# WHERE DO I GO TO ACCESS THE NOFO DOCUMENTS & POSTED INFORMATION?









### **Notice of Funding Opportunity for Community Based Agencies**

Palm Beach County Youth Services Department (YSD) will be accepting proposals for the Community Based Agencies Program for Fiscal Years (FY) 2023-2025 (October 1, 2022 – September 30, 2025). Contracts issued will be for one (1) three (3) year period. Proposers must clearly identify how their service/program(s) address the Action Area(s) identified in the Youth Master Plan for Palm Beach County entitled "Strengthening the Steps to Success" (YMP).

NOTE: Not all Action Area(s) identified in the YMP will be eligible for funding under this NOFO.

The Notice of Funding Opportunity (NOFO) was made available on Monday, March 7, 2022,

at https://pbcvssp.co.palm-beach.fl.us/webapp/vssp/AltSelfService

Click here to visit VSS

For assistance in searching for this NOFO, click here.

Click here for guidance

To be eligible to submit a proposal, proposers must attend the Mandatory Pre-Proposal Conference. The Conference will be held virtually on Thursday, March 10, at 9:00 a.m.

### Mandatory Pre-Proposal Conference Information:

Zoom: https://pbcgov.zoom.us/j/82889870160

Meeting ID: 828 8987 0160

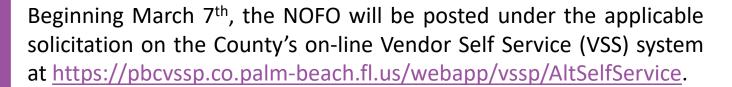
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+17866351003,,82889870160# US (Miami)



# **VENDOR SELF SERVICE (VSS) Business Opportunities/Solicitations**





All required documents will be found at the VSS site for viewing, printing and downloading.

The VSS system allows registered users and public access to view, print and download the solicitations but you *will not* be able to "apply" to the Request for Proposals/Notice of Funding Opportunity or submit your proposals through VSS.



### Start by visiting the site at:

https://pbcvssp.co.palm-beach.fl.us/webapp/vssp/AltSelfService.

# **VENDOR SELF SERVICE (VSS) Business Opportunities/Solicitations**

https://pbcvssp.co.palm-beach.fl.us/webapp/vssp/AltSelfService

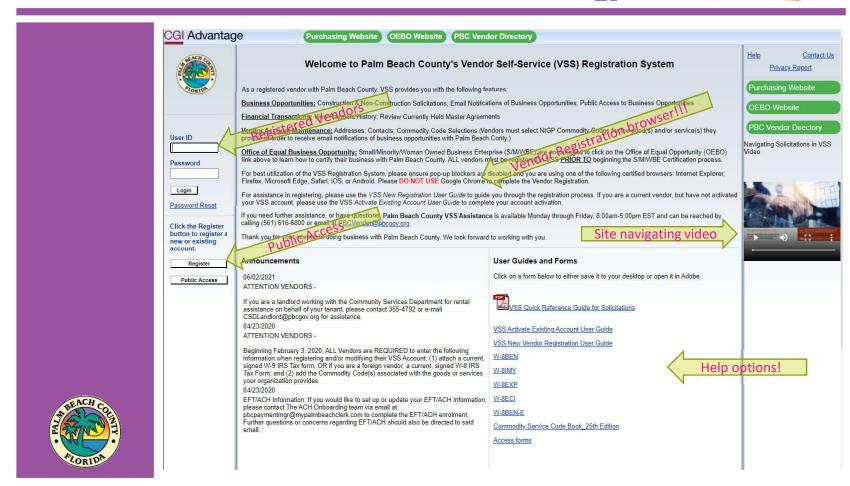
Palm Beach County
YOUTH
Services
Growing Brighter Futures

www.pbcgov.com/youthservices





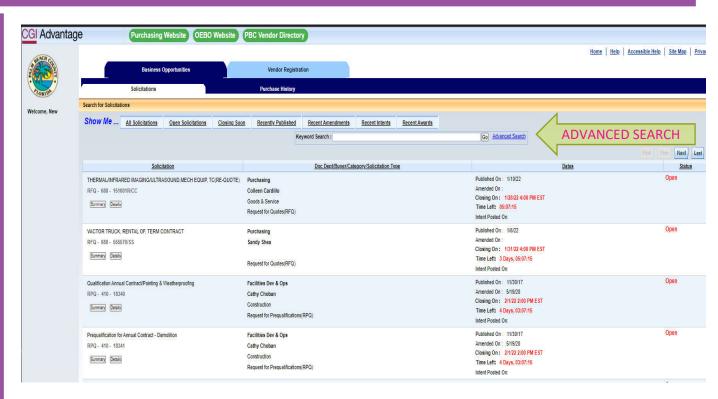




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# VENDOR SELF SERVICE (VSS) ADVANCED SEARCH OPTIONS

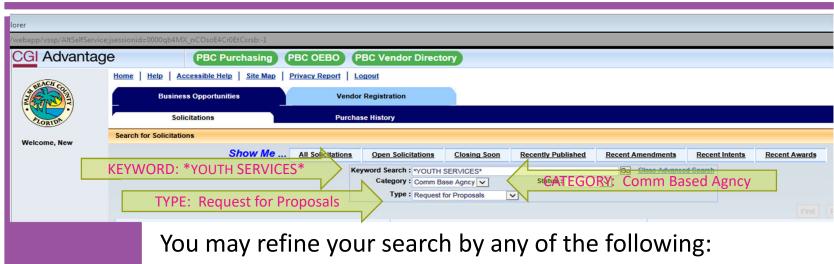




From the list of solicitations and opportunities, you may use the ADVANCED SEARCH option to find the NOFO for Youth Services.

# VENDOR SELF SERVICE (VSS) ADVANCED SEARCH OPTIONS

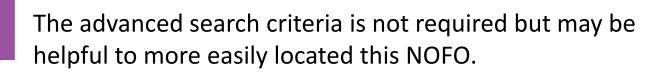




**KEYWORD:** Enter \*YOUTH SERVICES\*

**CATEGORY:** Comm Based Agncy

TYPE: Request for Proposals

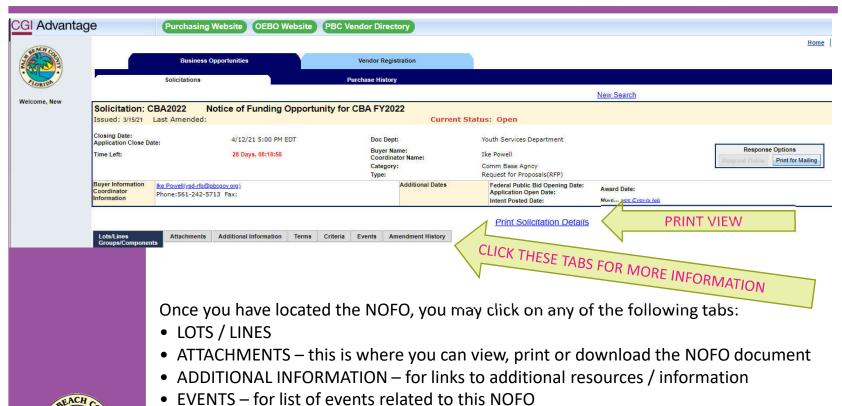


# **VENDOR SELF SERVICE (VSS) Business Opportunities/Solicitations**

Palm Beach County
YOUTH
Services
Growing Brighter Futures
www.pbcgov.com/youthservices

https://pbcvssp.co.palm-beach.fl.us/webapp/vssp/AltSelfService





Reminder: Mandatory Pre-Proposal meeting attendance is required to be eligible to submit a proposal under this solicitation. See NOFO for more details.

# WHERE DO I GO TO ACCESS ADDITIONAL INFORMATION?









### www.pbcgov.com/youthservices/Pages/NOFO.aspx

### FY-2022-RFP

Palm Beach County Youth Services Department is accepting proposals for the Community Based Agency program for Fiscal Years (FY) 2022-2024 (October 1, 2021 – September 30, 2024). Contracts issued will be for one (1) three (3) year period. Proposers must clearly identify how their service/program(s) address the Action Area(s) identified in the Youth Master Plan for Palm Beach County entitled "Strengthening the Steps to Success" (YMP).

NOTE: Not all Action Area(s) identified in the YMP will be eligible for funding under this NOFO.

The Notice of Funding Opportunity (NOFO) submission deadline was April 12, 2021.

Funding Recommendations will be submitted to the Palm Beach County Board of County Commissioners on June 15, 2021.

For assistance in searching for this NOFO, click here.

#### FY 2022 NOFO Information

- Questions & Answers NOFO for CBA FY2022 April 6, 2021
- Feedback Survey Mandatory Pre-Proposal Conference March 16, 2021
- CBA FY 2022 NOFO Pre-Proposal Conference Presentation March 17, 2021
- CBA Pre-Proposal Conference Zoom Recording March 17, 2021
- Review Panel Meeting Action Area 3 April 28, 2021
- Review Panel Meeting Action Area 2 April 29, 2021
- Review Panel Meeting Action Area 1 Part 1 April 30, 2021
- Review Panel Meeting Action Area 1 Part 2 April 30, 2021
- Panel Review Score Form Action Area 3 April 28, 2021
- Panel Review Score Form Action Area 2 April 29, 2021
- Panel Review Score Form Action Area 1 April 30, 2021
- Recommended Funding NOFO for CBA's FY2022 May 11, 2021

SAMPLE
Page View from
FY2022 NOFO

EY2022 NOFO

Dates | Documents to this do not apply to this NOFO



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# DON'T FORGET TO FOLLOW US ON SOCIAL MEDIA!















www.pbcgov.com/youthservices



To sign up for the Department Newsletter, please send an email to:

Tevin Ali, Public Relations Specialist tali@pbcgov.org



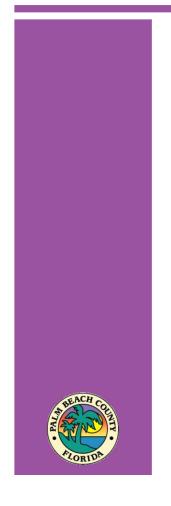


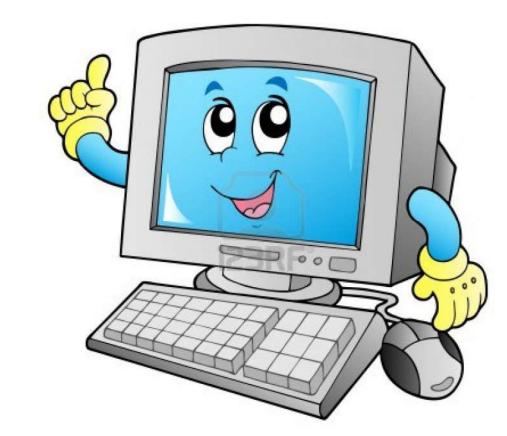
https://www.pbcgov.org/cba\_monitoring





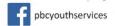






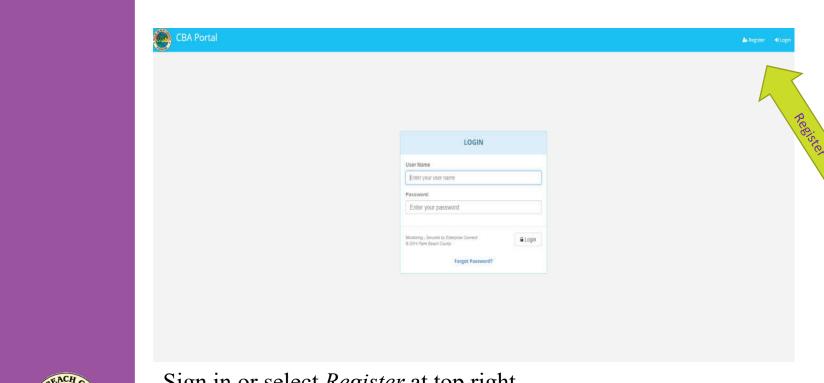
**ENSURE BROWSER IS IN CHROME** 







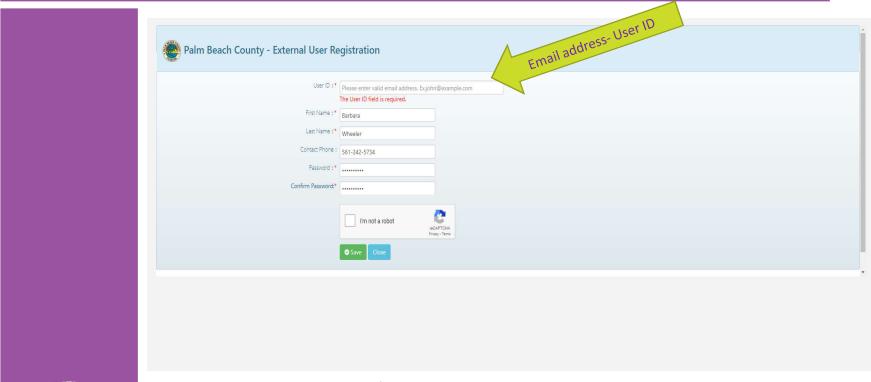




Sign in or select Register at top right







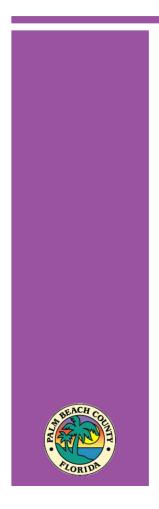
Set up user account, then Sign In

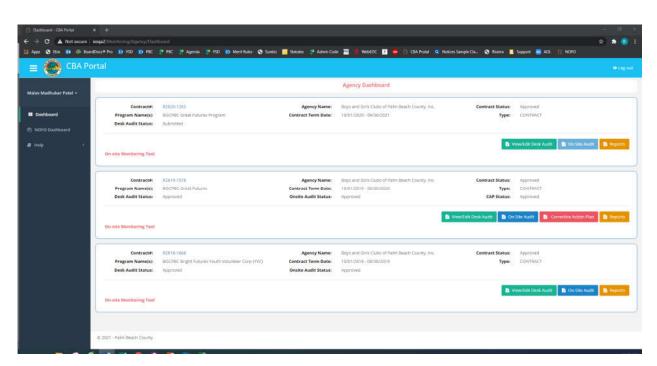








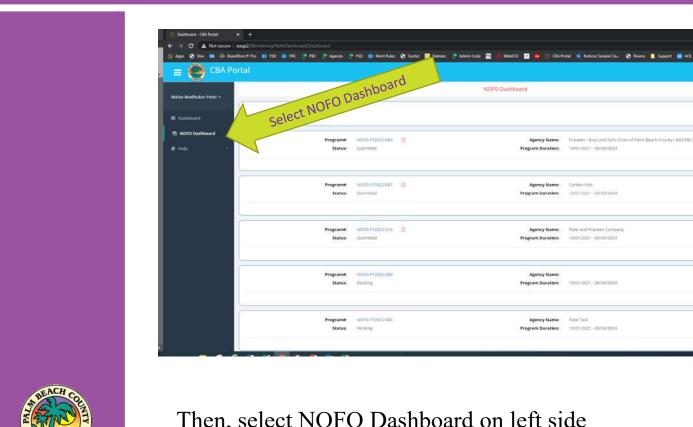




For a registered agency – the default is the Monitoring Dashboard







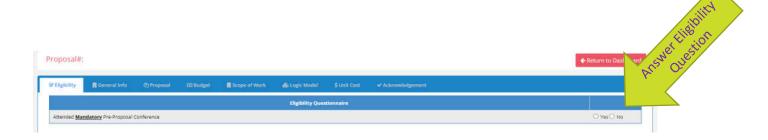
Then, select NOFO Dashboard on left side







Select the Add New Proposal button

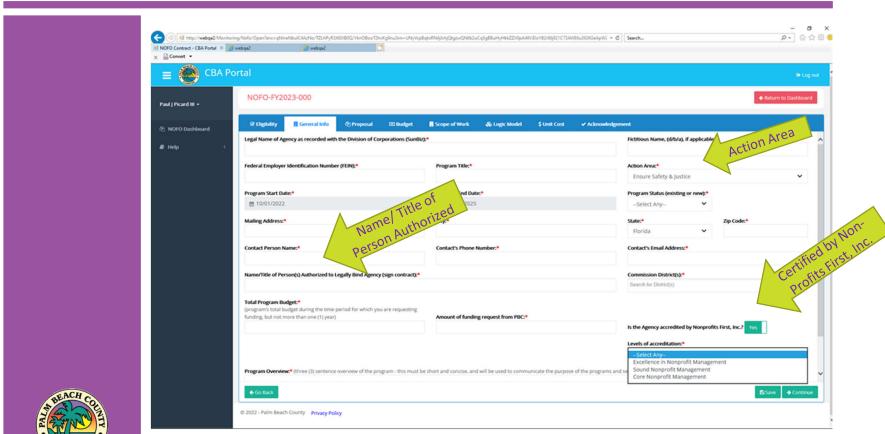


Answer the Eligibility Questionnaire

## **GENERAL INFORMATION**

### **TAB**

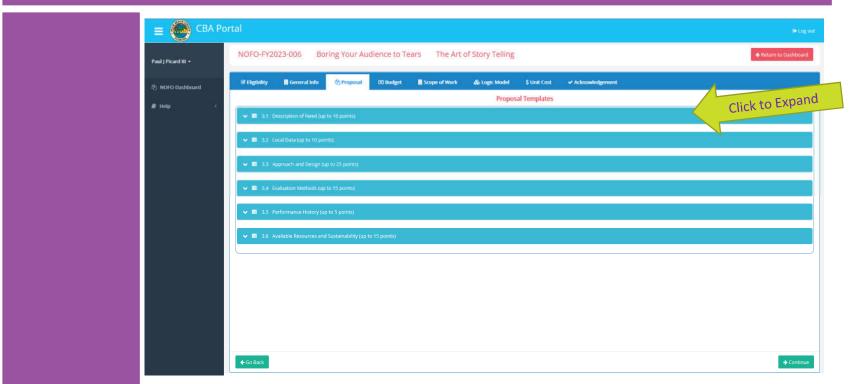




If accredited by Nonprofits First, Inc., select level

## **PROPOSAL TAB**



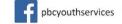


Under the *PROPOSAL TAB*, *please* complete each of these. Click on teal color and the questions will expand for your responses.

## **DESCRIPTION OF NEED**

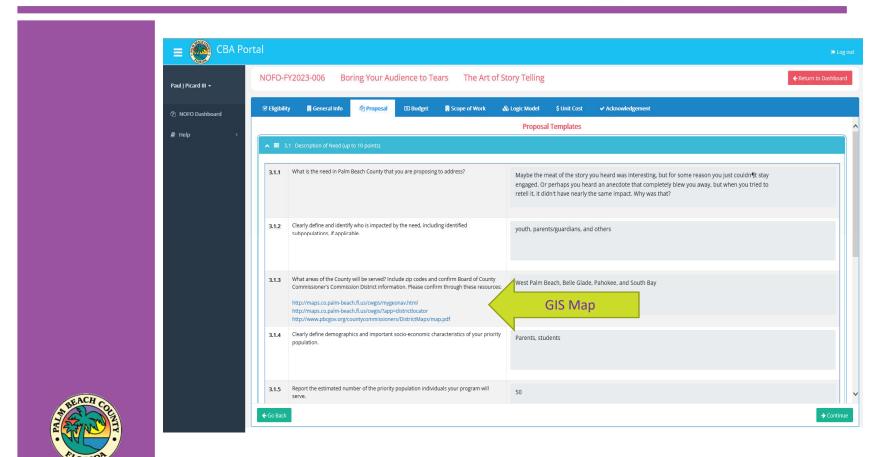


www.pbcgov.com/youthservices



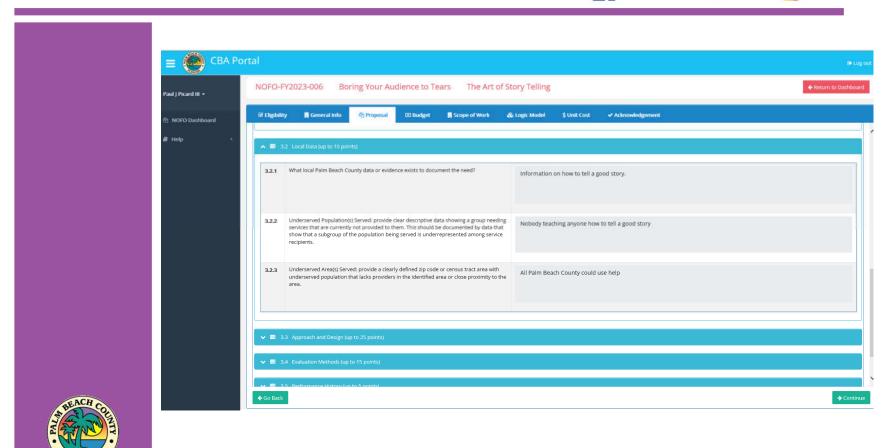






## **LOCAL DATA**





## **APPROACH AND DESIGN**

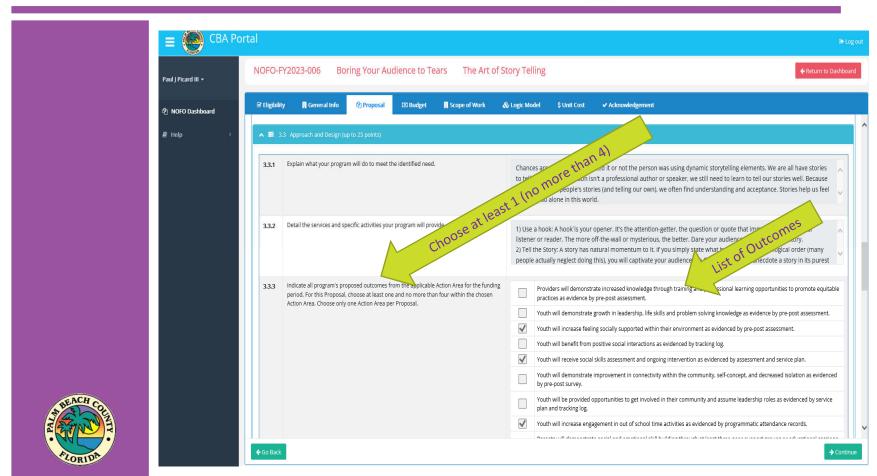


www.pbcgov.com/youthservices



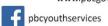






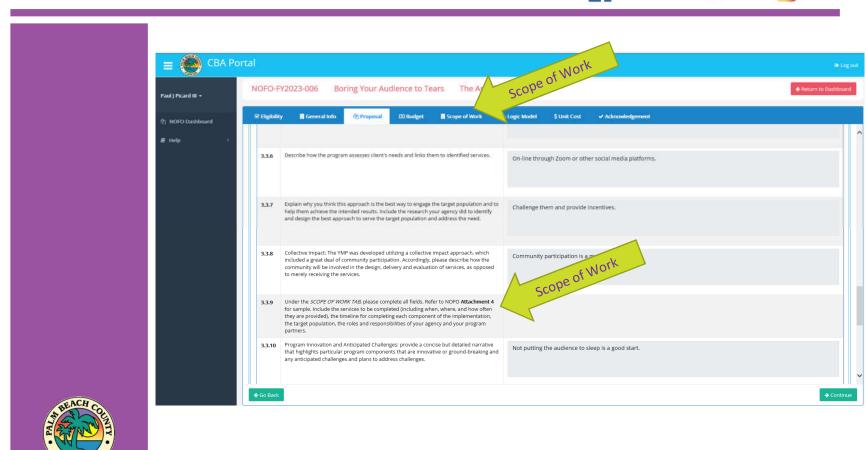
# APPROACH AND DESIGN CON'T











### **EVALUATION METHODS**

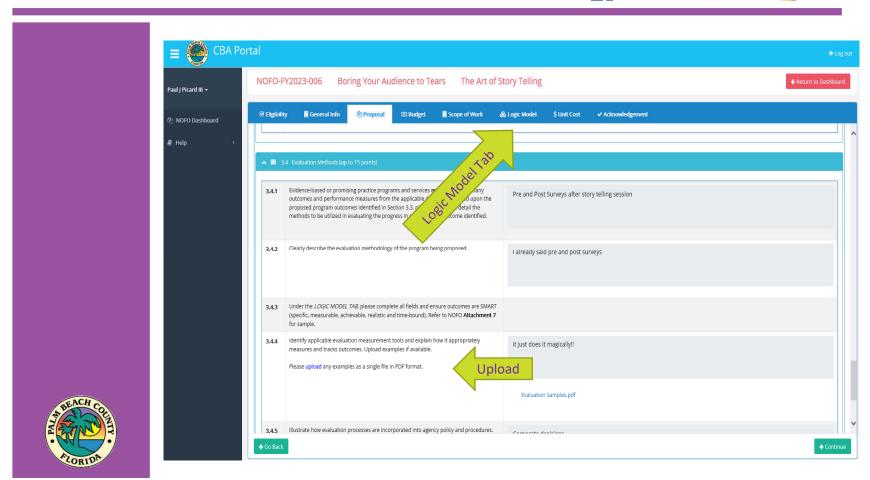


www.pbcgov.com/youthservices



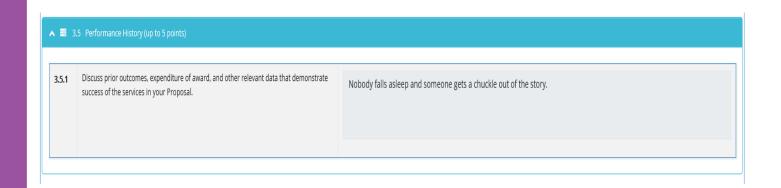






#### **PERFORMANCE HISTORY**





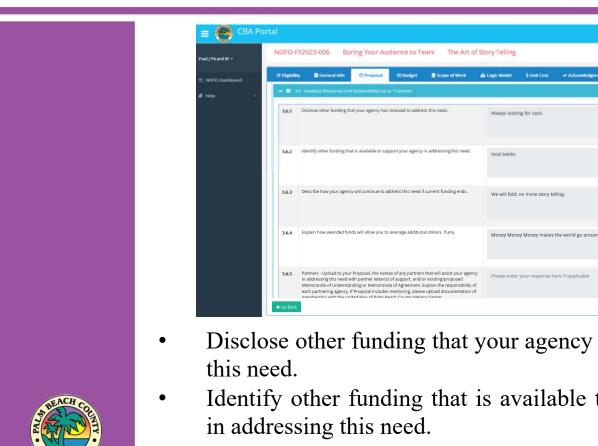
Discuss prior outcomes, expenditure of award, and other relevant data that demonstrate success of the services in your Proposal.



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## **AVAILABLE RESOURCES & SUSTAINABILITY**

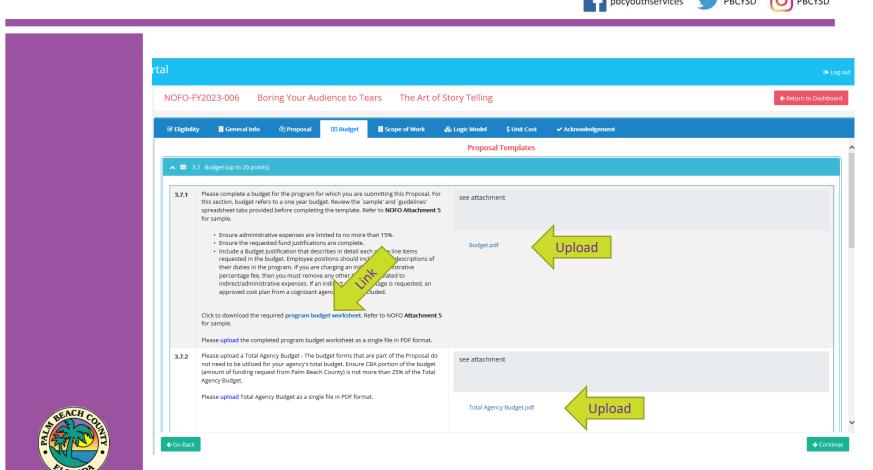




- Upload Disclose other funding that your agency has received to address
- Identify other funding that is available to support your agency
- Describe how your agency will continue to address this need if current funding ends.

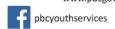
#### **BUDGET TAB**





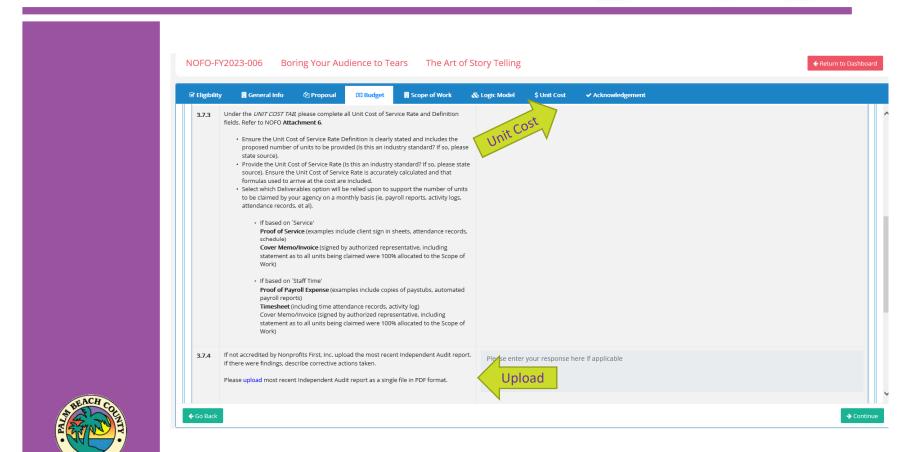
#### **BUDGET TAB CON'T**





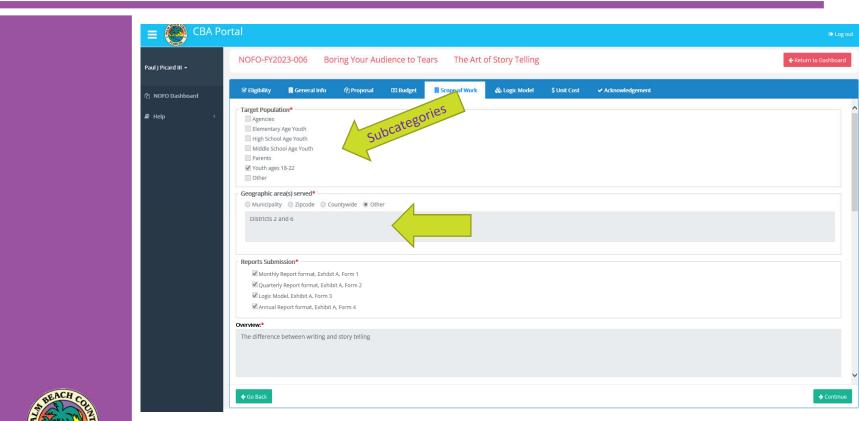






#### **SCOPE OF WORK TAB**





- If Parent is selected, pay attention to Subcategories on the SOW
- Geographic areas, if no options in the specific bullet, use other and fill in

#### **LOGIC MODEL TAB**

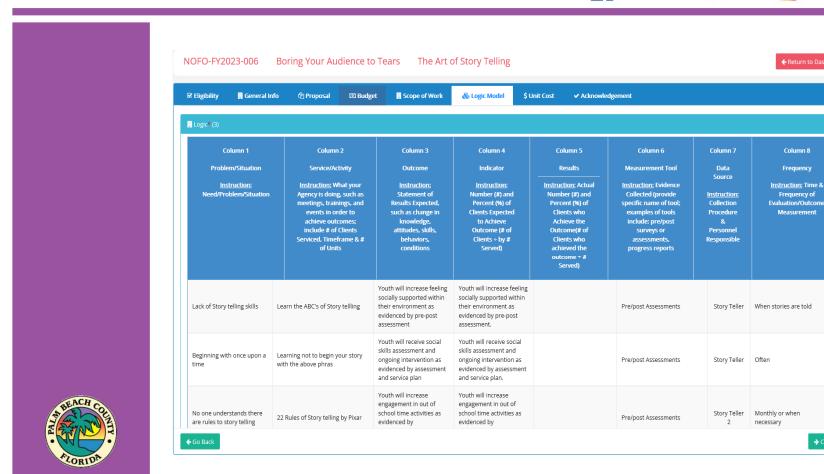






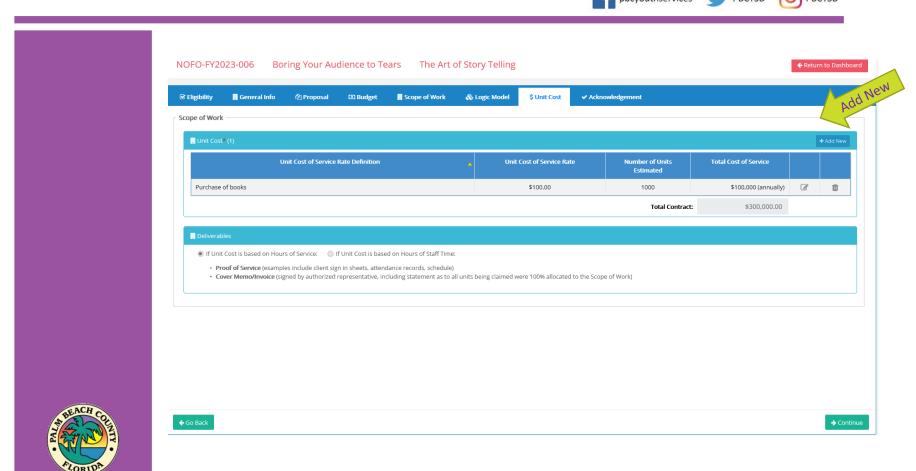


Frequency



#### **UNIT COST TAB**





#### **ACKNOWLEDGEMENT TAB**



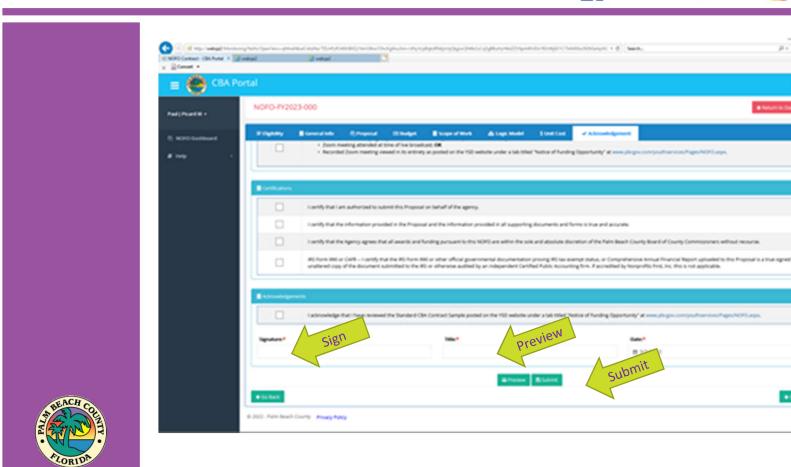
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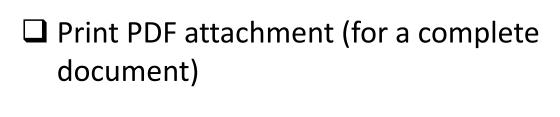


P. 000



#### PRINT INFORMATION





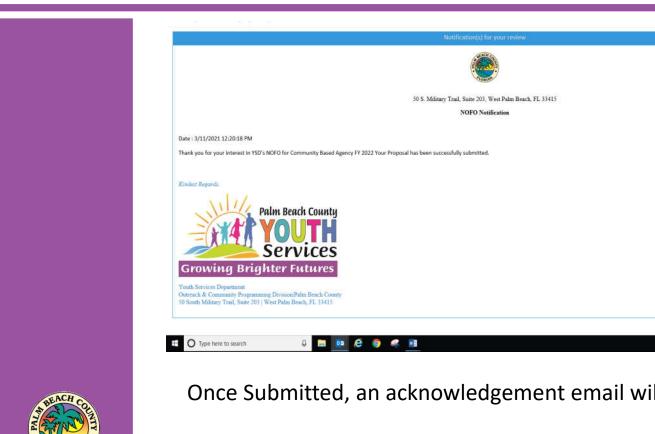
- ☐ Tab related generated documents (Scope of Work, Logic Model and Budget)- the section number will be printed at the top
- ☐ Other attachments will have an identifier





## **NOFO EMAIL NOTIFICATION**





Once Submitted, an acknowledgement email will be received.

No edits can be made at that time - it is final

#### CLOSING / Q & A



# Tammy K. Fields, Director Palm Beach County Youth Services Department



# TRAINING OPPORTUNITY



# Trauma Informed Care Introductory Training

Wednesday March 16, 2022 9am-1pm via Zoom

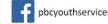


GBadillo@pbcgov.org



#### REMEMBER...









YOU MUST ATTEND OR ATTEST THAT YOU HAVE VIEWED THE MANDATORY PRE-PROPOSAL **CONFERENCE RECORDING TO BE ELIGIBLE TO SUBMIT A PROPOSAL** IN RESPONSE TO THIS NOFO FOR **COMMUNITY BASED AGENCY!** 





#### **EVALUATIONS**







https://www.surveymonkey.com/r/CMYB8VY

# QUESTIONS & ANSWERS Growing Brighter Futures



www.pbcgov.com/youthservices







