

TOURIST DEVELOPMENT COUNCIL

MAY 10, 2018

2195 Southern Boulevard

West Palm Beach, Florida

AGENDA

1. **ROLL CALL**
2. **AGENDA ADDITIONS AND DELETIONS – MOTION TO APPROVE**
3. **MOTION TO APPROVE THE APRIL 12TH TDC MEETING MINUTES***
4. **MOTION TO RECEIVE AND FILE THE CONSENT ITEMS FOR MAY 2018**
 - A. **CONTRACT TRACKING REPORT***
 - B. **CULTURAL COUNCIL ACTIVITY REPORT***
 - C. **SPORTS COMMISSION ACTIVITY REPORT***
 - D. **FILM & TV MONTHLY NEWSLETTER***
 - E. **FILM & TV PRODUCTION REPORT***
 - F. **ERM PROJECT STATUS REPORT***
 - G. **DTPB ACTIVITY REPORT***
 - H. **CONVENTION CENTER INCOME STATEMENT & FINANCIAL OPERATIONS ANALYSIS COMPARED TO BUDGET & PRIOR YEAR***
 - I. **CONVENTION CENTER MARKETING UPDATE***
 - J. **CONVENTION CENTER “PACE” REVENUE REPORT***
 - K. **CONVENTION CENTER FOOD & BEVERAGE OPERATING REPORT***
 - L. **PBI TRAFFIC REPORT***
 - M. **SEMI-ANNUAL PERFORMANCE MEASURES***
5. **OLD BUSINESS – DISCUSSION ITEMS**
 - A. **TDC**
 1. **Director’s Report***
 - a. **TDC Scorecard & Discover Hotel Performance Dashboard***
 - b. **Bed Tax***
 - c. **Report Out***
 - d. **TDC Finance Committee recommends approval of the FY2017 audits for Spectra Food & Hospitality (Ovations). ***
 2. **Update on Convention Center Expansion Feasibility RFP and Funding from 1st and 4th Cent Reserves***
6. **NEW BUSINESS – DISCUSSION ITEMS**
 - A. **TDC**
 1. **Presentation of request for funding for Roger Dean Chevrolet Stadium Upgrade***

*=information attached

B. CULTURE

1. Grantee survey results 15 min w/Q&A*-Jan Rodusky
2. Two Minute Update

C. DISCOVER

1. Brand Voice Presentation- 15 min w/Q&A*-Heather Andrews
2. Two Minutes Update

D. CONVENTION CENTER

1. Global Spectrum*Dave Anderson
 - a. Two Minute Update
2. Ovations*-Vince LaPapa
 - a. Two Minute Update
3. Proposal to increase Convention Center Advance*

E. SPORTS COMMISSION

1. Motion to approve the following Cat. "G" Grant Agreements:
 - a. Prospect Select The Wave Invitational (July 20-24, 2018)- FITTEAM Ballpark of the Palm Beaches - \$8,000 *NEW*
 - b. Kriek Cup USA by Ten-Pro Global Junior Tour (August 1-12, 2018) – PGA National Resort & Spa - \$9,000
 - c. Wilson Premier Baseball Classic (September 14-17, 2018) – FITTEAM Ballpark of the Palm Beaches, Santaluces Athletic Complex - \$18,000 *NEW*
 - d. Columbus Day Discovery Showdown (October 4-7, 2018) – Palm Beach Skate Zone, Palm Beach Ice Works, Glacier Ice Arena - \$7,000 *NEW*
 - e. USTA Columbus Day Open (October 6-8, 2018) – Delray Beach International Tennis Center & surrounding facilities - \$3,000
 - f. Perfect Game WWBA Freshman World Championships (October 19-22, 2018) – FITTEAM Ballpark of the Palm Beaches, Santaluces Athletic Complex - \$25,000

Total Amount of requests: \$70,000
2. Two Minute Update

F. ERM

- 1. Two Minute Update**

G. FILM & TV COMMISSION

- 1. Two Minute Update**

7. BOARD COMMENTS

8. ADJOURNMENT

The next TDC Board Meeting will be June 14th, 2018 at 9:00 am at the TDC location of 2195 Southern Blvd., 1st Floor Boardroom, West Palm Beach.

Tdcmtgs2018/Agenda.May

DRAFT

*=information attached