

Maria G. Marino, Mayor
 Sara Baxter, Vice Mayor
 Gregg K. Weiss
 Joel Flores
 Marci Woodward
 Maria Sachs
 Bobby Powell, Jr.



Joseph Abruzzo

Procurement Department
www.pbcgov.org/purchasing

NOTICE OF SOLE SOURCE PROCUREMENT

DATED: October 7, 2025

PALM BEACH COUNTY PROCUREMENT DEPARTMENT
 50 SOUTH MILITARY TRAIL, SUITE 110
 WEST PALM BEACH, FLORIDA 33415-3199

TITLE: MICROWAVE EQUIPMENT, MOTOROLA, UPGRADE FOR END-OF-LIFE EQUIPMENT; MPLS ADDITION; AND GEO-REDUNDANT VIRTUAL PRIME MIGRATION

BUYER: JEROMY CALDERON

This Notice is issued in accordance with the applicable procurement ordinance, Section 2-54 (f)(2) and policies, to inform the public of the decision to proceed with a Sole Source Procurement process for the acquisition of the following goods/services:

General description of Goods/Services

| | |
|--------------------|--|
| Description | Installation, realignment of microwave equipment, and the removal of the existing equipment. |
| Estimated Quantity | 3 projects |
| Estimated Value | \$2,235,188.00 – Project 1 \$1,654,331.00 - Project 2 \$1,895,725.00 – Project 3 |
| Contract Duration | One-time Project |

Any objections to this sole source procurement must be submitted in writing to the procurement office by October 22, 2025. If no objections are received by the deadline, the procurement process will proceed as planned.

For any inquiries or further clarification, please contact:

Contact Name: Jeromy Calderon
Phone Number: (561) 616-6800

General Email Address: jcalderon1@pbc.gov or PUR-Procure-Solicit@pbc.gov

This notice is issued in compliance with applicable procurement laws, regulations, and procedures.

MELODY THELWELL, PROCUREMENT DIRECTOR

SIGNATURE / DATE

POSTING PERIOD: 10/7/2025 THROUGH October 22, 2025

STAMP HERE:

TU, OCT 7 2025 PM 2:42



MOTOROLA SOLUTIONS

Palm Beach County
Attention: Ken Denker
2633 Vista Parkway
West Palm Beach, FL 33411

September 23, 2025

**REF: SOLE SOURCE FOR MICROWAVE (MW) EQUIPMENT EOL, MPLS, AND GEO REDUNDANT
VIRTUAL PRIME**

Dear Mr. Denker,

Motorola Solutions is submitting this letter for your consideration to purchase the following phased deployment **Microwave (MW) Equipment EOL** to address end-of-life components on the PBC Microwave System, **Multi-Protocol Label Switching (MPLS)** to add redundancy as well as resilience to the PBC Radio System Network, and **Geo-Redundant Virtual Prime** to deliver next-generation P25 architecture to future-proof the PBC Radio System. Motorola Solutions is the sole source for this upgrade, which is essential to ensure the continued reliability of your ASTRO Mission Critical P25 Public Safety radio system.

The purchase and installation must comply with industry standards and protocols, as well as Motorola Solutions' proprietary technology, for a seamless integration and support of this mission-critical solution. This also allows for the inclusion of new hardware or software purchased by Palm Beach County or its municipal partners once the warranty expires.

Only Motorola Solutions has the proprietary information and protected design aspects of the system, guaranteeing that your equipment is handled by experts with an unparalleled understanding of its intricacies.

We currently provide 24/7 service and support for Palm Beach County's Motorola-manufactured communications equipment through our dedicated Motorola Factory Service Organization (FSO) team.

Allowing any vendor other than Motorola Solutions to service your Motorola-manufactured communications equipment will **immediately void and nullify** your current maintenance contract, PBC Contract #SS650560/JS, and your System Upgrade Agreement (SUA), PBC Contract USC000242382.

With our maintenance agreement, we also provide the exclusive benefit of direct infrastructure monitoring from our state-of-the-art facility in Schaumburg, Illinois. This ensures proactive maintenance and uninterrupted communication for your critical operations and Palm Beach County's First Responders.

Your continued interest in Motorola products and services is greatly appreciated. If you have questions, please contact George Nassif at (954) 605-8196.

Sincerely,

George Nassif

George Nassif
Palm Beach County Account Executive
Motorola Solutions, Inc.