

Maria G. Marino, Mayor
 Sara Baxter, Vice Mayor
 Gregg K. Weiss
 Joel Flores
 Marci Woodward
 Maria Sachs
 Bobby Powell, Jr.



Todd J. Bonlarron

Procurement Department
www.pbcgov.org/purchasing

NOTICE OF SOLE SOURCE PROCUREMENT

Dated: July 30, 2025

PALM BEACH COUNTY PROCUREMENT DEPARTMENT
 50 SOUTH MILITARY TRAIL, SUITE 110
 WEST PALM BEACH, FLORIDA 33415-3199

TITLE: PENTAIR, AURORA AND LAYNE VERTI-LINE, PUMP CASING, PURCHASING AND DELIVERY, ONE-TIME PURCHASE

BUYER: ABU SUFIYAN, BUYER^{0b}

This Notice is issued in accordance with the applicable procurement ordinance, Section 2-54 (f)(2) and policies, to inform the public of the decision to proceed with a Sole Source Procurement process for the acquisition of the following goods/services:

General description of Goods/Services

Description	BARNEY'S PUMPS INC, Aurora & Layne Verti-Line Pumps used at Water Treatment Plants for fluid handling within clear well water distribution process is the sole manufacturer for Pentair Flow Technologies. Pentair Flow Technologies is the sole representative for the purchase of new products, OEM replacement parts, repair/replacement services, warranty and non-warranty service for the municipal market within the State of Florida exclusive of the panhandle counties west of the Appalachia River.
Estimated Quantity	1
Estimated Value	\$25,145
Contract Duration	ONE-TIME PURCHASE

Any objections to this sole source procurement must be submitted in writing to the procurement office by August 12th, 2025. If no objections are received by the deadline, the procurement process will proceed as planned.

For any inquiries or further clarification, please contact:

Contact Name: Abu Sufiyan
 Phone Number: (561) 616-6816
 General Email Address: PUR-Procure-Solicit@pbc.gov
 Posting Period: **July 30, 2025 – August 13, 2025**

This notice is issued in compliance with applicable procurement laws, regulations, and procedures.

MELODY THELWELL, PROCUREMENT DIRECTOR

SIGNATURE / DATE



Water Utilities Department

8100 Forest Hill Blvd.
West Palm Beach, FL 33413
(561) 493-6000
Fax: (561) 493-6008
www.pbcwater.com



**Palm Beach County
Board of County
Commissioners**

Maria G. Marino, Mayor

Sara Baxter, Vice Mayor

Gregg K. Weiss

Joel Flores

Marci Woodward

Maria Sachs

Bobby Powell, Jr.

County Administrator

Verdenia C. Baker

*"An Equal Opportunity
Affirmative Action Employer"*

Official Electronic Letterhead

Date: May 13, 2025
To: Melody Thelwell, Purchasing Director
Thru: Stephanie Marsh-Corinthian, Assistant Director *SME*
From: Ali Bayat, PE, PMP, Director Water Utilities *AB*
Subject: Sole Source: PENTAIR FLOW TECHNOLOGIES

The Water Utilities Department request an extended sole source procurement from PENTAIR FLOW TECHNOLOGIES, for the purchase of new products, OEM replacement parts, repair/replacement services, warranty and non-warranty service, based on the following sole source justification:

Based upon our expertise and a comprehensive search of the market place, the purchase of new products, OEM replacement parts, repair/replacement services, warranty and non-warranty service offered by PENTAIR FLOW TECHNOLOGIES is required to be used in conjunction with existing equipment. PENTAIR FLOW TECHNOLOGIES provides the following unique characteristics we require and, to the best of our knowledge, no other manufacturer can duplicate.

- ❖ PENTAIR FLOW TECHNOLOGIES is the sole manufacturer of Aurora & Layne Verti-Line pumps used at the Water Treatment Plants for fluid handling within the clear well water distribution process.
- ❖ PENTAIR FLOW TECHNOLOGIES acknowledge Barney's Pumps, Inc. as their sole representative for the purchase of new products, OEM replacement parts, repair/replacement services, warranty and non-warranty service for the municipal market within the State of Florida exclusive of the panhandle counties west of the Apalachicola River.

For the above documented reasons and the attached sole source supporting documentation from the manufacturer, I request that the purchase be considered for approval as sole source.

The sole source letter is attached.



Bryan E. Kates
Named Account Executive
PENTAIR FLOW TECHNOLOGIES
Aurora/Layne Vertiline
+1-781-361-4751 cell

January 5, 2025

Subject: Aurora
Authorized Municipal Distributor

To whom it may concern,

Thank you for your recent inquiry regarding Aurora & Layne Verti-Line pumps. Barney's Pumps, Inc. is the sole authorized distributor serving the municipal market in the state of Florida (exclusive of the panhandle counties west of the Apalachicola River).

Barney's Pumps maintains a staff of factory trained individuals, inventory and shop facilities to support their exclusive geographical territory. They are the sole facility authorized to provide new pumps, replacement OEM parts, warranty and non-warranty service and repair for our products, which are manufactured by Pentair Flow Technologies in their North Aurora Ill. facility. Products manufactured in our North Aurora facility include but not limited to vertical turbines, split case pumps, end suction pumps, vertical end line pumps.

They have locations in Lakeland (863) 665-8500, Coral Springs (954) 346-0669 and Jacksonville (904) 260-0669 to support the Florida municipal market. If I can be of further assistance, please contact me at 504-491-0320

Sincerely,

A handwritten signature in black ink, appearing to read "B. Kates", is written over the printed name.

Bryan E. Kates
Named Account Executive

DEPARTMENT APPROVAL

SOLICITATION #SS25-0111/AS

TITLE: PENTAIR, AURORA AND LAYNE VERTI-LINE, PUMP CASING,
PURCHASE AND DELIVERY (ONE-TIME PURCHASE)

DATE: July 11th, 2025

TO: Vernetha Green

FROM: Abu Sufiyan, Buyer

THE ATTACHED SOLICITATION REQUIRES YOUR REVIEW AND APPROVAL

Please return this form to me no later than 9:00 a.m. on July 22nd, 2025, in order to maintain the timeline for advertising, or the procurement process may fall significantly behind schedule listed below.

ADVERTISEMENT SCHEDULED FOR VSS /
CHANNEL 20:

July 23rd, 2025

PRE-BID / SITE INSPECTION:

N/A

SUBMISSION DUE DATE:

July 22nd, 2025

TENTATIVE AWARD DATE:

August 2025

THE FOLLOWING IS FOR DEPARTMENTAL USE ONLY:



☒ APPROVED, PROCEED WITH ADVERTISING



☐ APPROVED WITH CHANGES AS NOTED: _____



☐ CHANGES REQUIRED, PLEASE RETURN FOR REVIEW AND APPROVAL

The final solicitation will be posted online at:

<https://pbcvssp.co.palm-beach.fl.us/webapp/vssp/AltSelfService>

It is recommended that you obtain the final copy from the website for your files.

SIGNATURE: _____

Vernetha M. Green

DATE: _____

7/21/2025

c: File

INTER-OFFICE COMMUNICATION
PALM BEACH COUNTY

DATE: July 2, 2025

TO: Melody Thelwell
Director

THRU: Bridget Williams *BW*
Purchasing Manager

FROM: Regenia Robinson
Buyer

RE: SOLE SOURCE JUSTIFICATION (EXTENDED TERM)

The user department has stated that BARNEYS PUMP, INC is the ONLY product / source of service that will meet the County's need for the purchase of new products, OEM replacements parts, repair/replacement services warranty and non-warranty services, based on staff's knowledge of the marketplace, we believe this to be an accurate assessment.

It has also been determined and attested to by BARNEYS PUMP, INC (manufacturer) that they are the ONLY source of supply for the above referenced product / service (see attached).

We anticipate that the circumstances justified by this sole source request is valid up to the next 60 months (maximum 60 months).

PURCHASING APPROVAL:

Based on the information provided to me, including the manufacturer's certification that they or their representative are the sole provider of this good or service, the user's certification that this is the only good or service which will suffice their needs, and a justifiable expectation that these conditions will not change in the foreseeable future, I hereby approve the sole source acquisition of the subject good or service for a period not to exceed sixty months. The user department is responsible for monitoring the marketplace and, if the above described sole source conditions change, discontinue use of this sole source justification and procure the goods or services competitively.



Melody Thelwell, Director

7/1/25
Date

c: Vernetha Green, Water Utilities