

Maria G. Marino, Mayor  
Sara Baxter, Vice Mayor  
Gregg K. Weiss  
Joel Flores  
Marci Woodward  
Maria Sachs  
Bobby Powell, Jr.



Todd J. Bonlarron

Procurement Department  
[www.pbcgov.org/purchasing](http://www.pbcgov.org/purchasing)

## NOTICE OF SOLE SOURCE PROCUREMENT

Dated: July 17, 2025

**PALM BEACH COUNTY PROCUREMENT DEPARTMENT**  
**50 SOUTH MILITARY TRAIL, SUITE 110**  
**WEST PALM BEACH, FLORIDA 33415-3199**

**TITLE: RAT ELIMINATION SERVICES, TERM CONTRACT**

**BUYER: JEROMY CALDERON**

This Notice is issued in accordance with the applicable procurement ordinance, Section 2-54 (f)(2) and policies, to inform the public of the decision to proceed with a Sole Source Procurement process for the acquisition of the following goods/services:

### General description of Goods/Services

Description	ALEXON System: Initial install, System Recharges, and System servicing
Estimated Quantity	Dependent upon usage
Estimated Value	\$202,000
Contract Duration	1 YEAR

Any objections to this sole source procurement must be submitted in writing to the procurement office by July 31, 2025. If no objections are received by the deadline, the procurement process will proceed as planned.

For any inquiries or further clarification, please contact:

**Contact Name: Jeromy Calderon**  
**Phone Number: (561) 616-6800**  
**General Email Address: [jeromycalderon1@pbc.gov](mailto:jeromycalderon1@pbc.gov) or [PUR-Procure-Solicit@pbc.gov](mailto:PUR-Procure-Solicit@pbc.gov)**  
**Posting Period: July 17, 2025 – July 31, 2025**

This notice is issued in compliance with applicable procurement laws, regulations, and procedures.

A blue ink signature of Melody Thelwell.

MELODY THELWELL, PROCUREMENT DIRECTOR

A blue ink signature and the date "7/17/25".

SIGNATURE / DATE JUL 17 2025 PM 1:43



ALEXON, LLC  
13833 Wellington Trace, Suite E4, PMB 308  
West Palm Beach, FL 33414  
Corporate: (561) 656-1350

June 11, 2025

Jeromy Calderon  
Buyer  
Purchasing Department  
Palm Beach County  
50 S. Military Trail, Suite 110  
West Palm Beach, FL 33415

RE: The ALEXON Rat Elimination System

Dear Mr. Calderon,

Please be advised that the ALEXON System is a proprietary product of ALEXON, LLC, sole source of the System. The System has been created by ALEXON (a certified pest control operator) to expeditiously eliminate total rat populations on infested sites anywhere.

The ALEXON System is inclusive: the Initial Installations in selected county facilities, quarterly maintenance called System Recharges and System Servicing as required, that is done on a need basis.

This totally unique product is comprised of ALEXON's deployment design, custom for infested facilities (based on inherent rat behavior), and ALEXON Delivery Housings solely manufactured by ALEXON.

I hope this clarified the ALEXON System for you.

I can be reached at 561 656 1350 for any questions you might have.

Sincerely,

ALEXON, LLC

A handwritten signature in black ink, appearing to read 'Chris Middlebrook', written over the printed name.

Christopher Middlebrook  
COIC/Director of Field Operations

CTM/hm



## INTER-OFFICE MEMORANDUM

**TO:** Melody Thelwell, Director  
Purchasing Department

**THRU:** Isami Ayala-Collazo, Director  
Facilities Development and Operations

**FROM:** Hector Pazos, Director HP 7/1/2025  
Facilities Management

**DATE:** June 24, 2025

**SUBJECT:** Sole Source Justification

Isami Ayala-Collazo

Digitally signed by Isami Ayala-Collazo  
DN: c=US, o=Palm Beach County, ou=Enterprise, ou=Users, cn=Isami Ayala-Collazo, email=Isami.Ayala-Collazo@pbcgov  
Reason: I am approving this document  
Date: 2025.07.01 11:12:06-04'00'  
Foxit PDF Editor Version: 12.1.0

Facilities Development and Operations (FDO) requests a new term contract with Alexon, LLC for rat elimination services.

Based on our expertise and a thorough market evaluation, Alexon, LLC is the only vendor that offers a rat extermination system with the unique characteristics required by FDO. To the best of our knowledge, no other rodent control company can replicate these features.

The Alexon Rat Extermination System is:

1. The only system that can be placed at locations around recreational areas, playgrounds, food preparation areas, and any other suitable location without the danger of exposure to children, domestic animals and the public.
2. The only system that studies the behavioral patterns of the rat in order to best eliminate the colony, not individual rodents.
3. The only system that provides a deployment design based on inherent rat behavior specific to the building set-up, which when the rodent travels thru the apparatus, it delivers the toxicant to the colony eliminating the rat population. No traps, glue boards, capturing devices are required and maintenance is not required for monitoring the presence of deceased rodents.
4. Alexon, LLC is the sole provider and source of service for the Alexon Rat Extermination System.

If you should have any questions or concerns, please feel free to contact Amanda L. Ray at 561-233-2014.