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Marci Woodward
Maria Sachs
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Verdenia C. Baker

Procurement Department
www.pbcgov.org/purchasing

NOTICE OF SOLE SOURCE PROCUREMENT
April 30, 2025

PALM BEACH COUNTY PROCUREMENT DEPARTMENT
50 SOUTH MILITARY TRAIL, SUITE 110
WEST PALM BEACH, FLORIDA 33415-3199

TITLE: HOTEL/MOTEL ACCOMMODATIONS (INCL LODGES, RESORTS, BED/BREAK)

BUYER: REGENIA ROBINSON

This Notice is issued in accordance with the applicable procurement ordinance, Section 2-54 (f)(2) and policies, to inform the public of the decision to proceed with a Sole Source Procurement process for the acquisition of the following goods/services:

General description of Goods/Services

Description	PROVIDE A CENTRAL PLATFORM FOR BOOKING HOTEL ROOMS HOTEL/MOTEL ACCOMMODATIONS (INCL LODGES, RESORTS, BED/BREAK)
Estimated Quantity	1
Estimated Value	\$10,000.00
Contract Duration	60 MONTHS

Any objections to this sole source procurement must be submitted in writing to the procurement office by May 14, 2025. If no objections are received by the deadline, the procurement process will proceed as planned.

For any inquiries or further clarification, please contact:

WE, APR 30 2025 PM 2:05

Contact Name: Regenia Robinson
Phone Number: (561) 616-6800 or purchase@pbc.gov

Posting Period: April 30, 2025 ---- May 14, 2025

This notice is issued in compliance with applicable procurement laws, regulations, and procedures.



MELODY THELWELL, PROCUREMENT DIRECTOR



SIGNATURE / DATE



📍 **ReloShare, Inc.**
1330 W Fulton St
Ste 700
Chicago, IL 60607
✉ info@reloshare.com
🌐 ReloShare.com

March 03, 2025

Dear Palm Beach County Public Safety Department,

I am writing to formally inform you that ReloShare is the sole source provider for the Safe Stays hotel booking platform, specifically designed for social service agencies, in the United States, including Washington, D.C. and Puerto Rico. This designation is based on our unique qualifications, proprietary technology, and specialized expertise that are unmatched by any other provider in the market.

Key reasons for our sole source status include:

1. Proprietary Technology:

Safe Stays by ReloShare offers exclusive access to a network of alias-approved hotel partners, allowing agencies to book accommodations for clients without the need for identification or a credit card at check-in. Additionally, our platform provides consolidated monthly billing, simplifying the payment process for agencies.

2. Exclusive Expertise:

Safe Stays was created by social service providers, for social service providers. Our Trust and Safety Advisory Council includes leading organizations in the field, such as the National Network to End Domestic Violence, National Center for Victims of Crime, Freedom Network USA, and Ujima. This expertise ensures that our platform meets the unique needs of agencies serving vulnerable populations.

3. Market Position:

With over 18,000 hotel partners and 2,500 alias-approved hotels across the U.S. (including Washington, D.C. and Puerto Rico), Safe Stays has become the go-to solution for social service agencies. Last year alone, we helped more than 350 agencies book over 19,000 hotel nights for survivors of domestic violence, human trafficking, and other crises.

Due to these unique factors, ReloShare is uniquely positioned to provide the Safe Stays hotel booking platform, and this service is not available through any other vendor. If you have any questions or require further clarification, please do not hesitate to contact me directly at kgearhart@reloshare.com.

Thank you for your attention to this matter.

Kaela Gearhart, MSW
Senior Partnerships Account Executive, Safe Stays