

Board of County Commissioners

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Procurement Department
www.pbcgov.org/purchasing

NOTICE OF SOLE SOURCE PROCUREMENT

Dated: JULY 31, 2025

**PALM BEACH COUNTY PROCUREMENT DEPARTMENT
50 SOUTH MILITARY TRAIL, SUITE 110
WEST PALM BEACH, FLORIDA 33415-3199**

TITLE: AIRFIELD LIGHTING SYSTEMS, ADB SAFEGATE AMERICAS, LLC, OEM PARTS, PURCHASE AND DELIVERY, TERM CONTRACT

BUYER: NARUMI VARGAS

This Notice is issued in accordance with the applicable procurement ordinance, Section 2-54 (f)(2) and policies, to inform the public of the decision to proceed with a Sole Source Procurement process for the acquisition of the following goods/services:

General description of Goods/Services

Description	ADB SAFEGATE AMERICAS, LLC (PREVIOUS KNOWN AS ADB AIRFIELD SOLUTIONS) IS THE SOLE PROVIDER FOR ALL ADB SAFEGATE PARTS FOR THE SOUTHEAST UNITED STATES INCLUDING FLORIDA. ADB SAFEGATE PRODUCTS ARE MANUFACTURED TO FAA SPECIFICATIONS AND CERTIFIED BY ETL.
Estimated Quantity	N/A
Estimated Value	\$425,000.00
Contract Duration	TERM CONTRACT

Any objections to this sole source procurement must be submitted in writing to the procurement office by August 14, 2025. If no objections are received by the deadline, the procurement process will proceed as planned.

For any inquiries or further clarification, please contact:

Contact Name: Narumi Vargas

Phone Number: 561-616-6839

General Email Address: PUR-Procure-Solicit@pbc.gov

POSTING PERIOD
JULY 31, 2025 - AUGUST 14, 2025

This notice is issued in compliance with applicable procurement laws, regulations, and procedures.


MELODY THELWELL, PROCUREMENT DIRECTOR


SIGNATURE / DATE



July 30, 2025

David Raunela
Airports Maintenance Supervisor
Palm Beach County
Departments of Airports
West Palm Beach, Florida 33406

RE: Sole Source Letter

Allen Enterprises, Inc. is the exclusive representative for ADB Safegate and the sole provider for all ADB Safegate materials and services for the Southeast United States which includes Florida. ADB Safegate products are manufactured to FAA specifications and certified by ETL. Maintaining your ADB Safegate airfield lighting systems with ADB Safegate parts is the only way to ensure and maintain conformance to these specifications. The ADB Safegate products installed at your airport have components that are exclusive to ADB Safegate and cannot or will not be interchangeable with parts from other manufacturers.

Please contact me if you any questions or concerns.

Sincerely

A handwritten signature in blue ink that reads "William D. Weigel".

Bill Weigel
Regional Sales Director, Southeast
614-893-4642
bill.weigel@adbsafegate.com