


AWARD RECOMMENDATION
IFB RE-CAP SHEET

IFB #25-028/GM	TITLE: HVAC Equipment, Parts and Supplies, Purchase and Delivery of, Term Contract
BUYER: Robert Chiego	

<u>ACTION</u>	<u>INITIALS</u>	<u>DATE</u>	<u>ACTION</u>	<u>INITIALS</u>	<u>DATE</u>
IFB OPENED	RC	3/24/2025	AWARD POSTED ON WEBSITE	RC	5/6/25
POSTING APPROVED		5/6/25	AWARD REMOVED FROM WEBSITE		
COPY TO BUYER ASSISTANT FOR POSTING ON INTERNET	RC	5/6/25	COPY TO OEBO AND DEPARTMENT		

KEY(S) FOR RECOMMENDATION:		PREFERENCE CODES:	
(1)	RECOMMENDED AWARD – HIGHEST RESPONSIVE AND RESPONSIBLE BIDDER MEETING SPECIFICATIONS	GLP	GLADES LOCAL PREFERENCE (5%)
(2)	NO AWARD – RESPONSIVE AND RESPONSIBLE, BUT NOT HIGHEST BIDDER MEETING SPECIFICATIONS	LP	LOCAL PREFERENCE (5%)
(3)	NO AWARD – NOT RESPONSIVE AND/OR RESPONSIBLE TO IFB	SBE	SBE RANKING (10%)
(4)	NOT TECHNICALLY EVALUATED/IN EXCESS OF DEPARTMENT'S FUNDING LIMITS	NO LP	MARTIN CO. – NO LP APPLIED

Step 1

LIST BIDDERS FROM HIGHEST TO LOWEST SINGLE FIXED PERCENTAGE DISCOUNT	ITEM #	MANUFACTURER	A. HVAC EQUIPMENT SINGLE FIXED PERCENTAGE (%) DISCOUNT FROM CURRENT MANUFACTURER PRICE LIST	B. HVAC PARTS & SUPPLIES SINGLE FIXED PERCENTAGE (%) DISCOUNT FROM CURRENT MANUFACTURER PRICE LIST	IF PREFERENCE, NOTE GLP, LP, OR SBE	LIST BIDDERS AFTER PREFERENCE HAS BEEN APPLIED	OFFER AFTER PREFERENCE HAS BEEN APPLIED	OFFER AFTER PREFERENCE HAS BEEN APPLIED	IF PREFERENCE, NOTE GLP, LP, OR SBE	AWARD RECOMMENDATION KEY ONLY (SEE ABOVE)
The Ware Group LLC, dba Johnstone Supply	1	Bard Manufacturing Company Inc	36%	36%	LP	The Ware Group LLC, dba Johnstone Supply	36%	36%	LP	(1)
Allied Controls, Inc.	2	Carrier	35%	27%		Allied Controls, Inc.	35%	27%		(1)

Step 2

POSTING PERIOD 5/6 — 5/13

TU, MAY 6 2025 AM 11:13

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The Ware Group LLC, dba Johnstone Supply	4	Goodman - Subsidiary of Daikin Industries, LTD	21%	29%	LP	The Ware Group LLC, dba Johnstone Supply	21%	29%	LP	(1)
The Ware Group LLC, dba Johnstone Supply	5	Hoshizaki Corporation	30%	28%	LP	The Ware Group LLC, dba Johnstone Supply	30%	28%	LP	(1)
Allied Controls, Inc.	6	KMC Controls, Inc	50%	50%		Allied Controls, Inc.	50%	50%		(1) (Primary)
The Ware Group LLC, dba Johnstone Supply	6	KMC Controls, Inc	32%	32%	LP	The Ware Group LLC, dba Johnstone Supply	32%	32%	LP	(1) (Secondary)
Allied Controls, Inc.	8	McQuay - Subsidiary of Daikin Industries, LTD	20%	25%		Allied Controls, Inc.	20%	25%		(1)
Allied Controls, Inc.	9	Rheem Manufacturing Company	30%	15%		Allied Controls, Inc.	30%	15%		(1)
Allied Controls, Inc.	10	The Kele Companies	35%	35%		Allied Controls, Inc.	35%	35%		(1)
Allied Controls, Inc.	11	Trane Technologies- Division of Ingersoll Rand	27%	27%		Allied Controls, Inc.	27%	27%		(1)
Allied Controls, Inc.	12	York-Johnson Controls Brand	5%			Allied Controls, Inc.	5%			(1)

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The Ware Group LLC, dba Johnstone Supply	12	York-Johnson Controls Brand		32%	LP	The Ware Group LLC, dba Johnstone Supply		32%	LP	(1) (Primary)
Allied Controls, Inc.	12	York-Johnson Controls Brand		10%		Allied Controls, Inc.		10%		(1) (Secondary)

NOTE: FOR CALCULATING GLP, LP AND SBE PREFERENCES, SEE WEBSITE FOR DETAILS.

REMARKS: NO BIDS WERE RECEIVED FOR ITEM #3 (Friedrich a Rheem Manufacturing Company) AND ITEM #7 (Lux Products – Johnson Controls Brands). THESE ITEMS WILL NOT BE AWARDED NOR RE-BID.