

Board of County Commissioners

Maria G. Marino, Mayor
Sara Baxter, Vice Mayor
Gregg K. Weiss
Joel Flores
Marci Woodward
Maria Sachs
Bobby Powell, Jr.



County Administrator

Joseph Abruzzo

Procurement Department
www.pbcgov.org/purchasing

NOTICE OF SOLE SOURCE PROCUREMENT

Dated: 10/09/2025

**PALM BEACH COUNTY PROCUREMENT DEPARTMENT
50 SOUTH MILITARY TRAIL, SUITE 110
WEST PALM BEACH, FLORIDA 33415-3199**

TITLE: GRANITE NET OFFICE, ANNUAL SUPPORT PLAN

BUYER: Johnny Joseph

This Notice is issued in accordance with the applicable procurement ordinance, Section 2-54 (f)(2) and policies, to inform the public of the decision to proceed with a Sole Source Procurement process for the acquisition of the following goods/services:

General description of Goods/Services

Description	1) GraniteNet Office, Annual Support Plan; Part#GN538 2) GraniteNet Premium Inspection, Annual Support Plan; Part#GN536 3) GraniteNet No Video Basic Inspection, Annual Support; Part#GN553 4) GraniteNet WebOffice Server Annual Support Plan; Part#GN567
Estimated Quantity	N/A
Estimated Value	\$14,000
Contract Duration	Initial one (1) year contract with four (4) one-year renewal option

Any objections to this sole source procurement must be submitted in writing to the procurement office by **October 24, 2025**. If no objections are received by the deadline, the procurement process will proceed as planned.

For any inquiries or further clarification, please contact:

Contact Name: Johnny Joseph
Phone Number: (561) 616-6828
General Email Address: jjoseph@pbc.gov or PUR-Procure-Solicit@pbc.gov
Posting Period: 10/09/2025 THROUGH 10/24/2025

This notice is issued in compliance with applicable procurement laws, regulations, and procedures.

A blue ink signature of Melody Thelwell.

MELODY THELWELL, PROCUREMENT DIRECTOR

A blue ink signature and the date "10/9/25" written in a stylized font.

SIGNATURE / DATE

STAMP HERE: TH, OCT 9 2025 PM 2:42



February 3, 2025

VIA EMAIL

Vernetha Green
Palm Beach County
8100 Forest Hill Blvd
West Palm Beach, FL 33416

Re: Sole Source Letter

Dear Ms. Green,

CUES, Inc. is the sole source direct provider for all CUES CCTV Equipment, Services, Parts, and Support for the entire state of Florida.

Furthermore, we are the sole CCTV equipment manufacturer located physically in the state of Florida. While other manufacturers may claim to be within the state, they do so through third party dealerships and manufacturer's representatives and are not themselves located in Florida to service and support your account. Other vendors may claim to be able to work on CUES equipment but CUES, Inc. itself is the only authorized provider of sales, service, and support for CUES equipment. Any use of a vendor outside of CUES, Inc. that modifies, services, or provides technical parts may risk voiding any applicable CUES, Inc. warranty.

If you already own CUES equipment, we are the sole provider that is directly compatible with all your existing equipment. CUES is the only manufacturer to offer a 100% full circle compatibility where all existing mainline cameras and transporters are 100% compatible with any new/future CUES, Inc. equipment purchase. This full circle compatibility allows older equipment to work on newer TV systems and newer equipment to operate on some older systems.

We are the sole manufacturer and supplier of OEM (Original Equipment Manufacturer) products/parts for all CUES, Inc. Systems and Product Line. No other vendor or manufacturer offers CUES, Inc. Equipment or Authorized Service in the entire state of Florida.

100% Full Circle Compatibility Notice

Our current product offerings for Cameras, Transporters, Footage Systems, and GraniteNet Software are 100% compatible with existing CUES TV equipment.

Sincerely,

Stuart Rome

Digitally signed by: Stuart Rome

DN: CN = Stuart Rome email = srome@cuesinc.com C = US O = CUES, Inc.

Date: 2025.02.03 09:23:21 -05'00'

Stuart Rome | Regional Sales – South Florida | CUES, INC. | **m:** 407.784.0568 | **f:** 407.425.1569 | **e:** srome@cuesinc.com