

Maria G. Marino, Mayor
Sara Baxter, Vice Mayor
Gregg K. Weiss
Joel Flores
Marci Woodward
Maria Sachs
Bobby Powell, Jr.



Todd J. Bonlarron

Procurement Department
www.pbcgov.org/purchasing

NOTICE OF SOLE SOURCE PROCUREMENT

Dated: JULY 23, 2025

PALM BEACH COUNTY PROCUREMENT DEPARTMENT
50 SOUTH MILITARY TRAIL, SUITE 110
WEST PALM BEACH, FLORIDA 33415-3199

TITLE: ITT GOULDS PUMPS, INC.

BUYER: JONATHAN SILVA

This Notice is issued in accordance with the applicable procurement ordinance, Section 2-54 (f)(2) and policies, to inform the public of the decision to proceed with a Sole Source Procurement process for the acquisition of the following goods/services:

General description of Goods/Services

Description	ITT Goulds Pumps, Inc. is the sole manufacturer of its products, including OEM repair parts, which are the only parts compatible with existing pump equipment required for fluid handling within the potable water and wastewater system; as required by Water Utilities.
Estimated Quantity	N/A
Estimated Value	\$400,000
Contract Duration	12 Months

Any objections to this sole source procurement must be submitted in writing to the procurement office by August 6, 2025. If no objections are received by the deadline, the procurement process will proceed as planned.

POSTING PERIOD: 7/23/25 - 8/6/25

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For any inquiries or further clarification, please contact:

Contact Name: Jonathan Silva

Phone Number: 561-616-6808

General Email Address: JSilva@pbc.gov

This notice is issued in compliance with applicable procurement laws, regulations, and procedures.



MELODY THELWELL, PROCUREMENT DIRECTOR



SIGNATURE / DATE



— An ITT Brand

ITT Goulds Pumps Inc.

Rob Lowe
Municipal Sales
Cell 724-759-5857
Robert.Lowe@itt.com

June 26, 2025

Palm Beach County
Water Utilities Department
8100 Forest Hill Blvd.
West Palm Beach, FL 33416

Attn: Ms. Vernetha Green

Subject: Sole Source Representative

Dear Ms. Green:

ITT Goulds Pumps Inc., an industry-leading original equipment manufacturer of industrial pumps, parts and services is pleased to confirm that **Hudson Pump & Equipment, a Division of Tencarva Machinery Company** with offices located in Lakeland, FL is appointed as our exclusive Sales Representative for the municipal water and wastewater market within the assigned geographic territory. The geographic territory includes the state of Florida.

In accordance with the Sales Representative Contract, **Hudson Pump & Equipment** is authorized to submit quotations for and sell all new ITT Goulds Pumps products, repairs/maintenance, as well as associated replacement parts and related accessories. This includes replacement parts for Goulds Pumps and A-C branded models.

This letter shall be in effect for one (1) year from the date hereof.

Your contact for ITT Goulds Pumps is:

Larry Strickland
Municipal Sales
Hudson Pump & Equipment
Cell: 863-581-4401
Office: 863-665-7867
3524 Craftsman Blvd.
Lakeland, FL 33803
Email: lstrickland@tencarva.com



If you require additional information or have any questions regarding this matter, please feel free to contact me.

Sincerely,

Rob Lowe

Rob Lowe
East Regional
Municipal Sales Manager