

Sara Baxter, Mayor
 Marci Woodward, Vice Mayor
 Maria G. Marino
 Gregg K. Weiss
 Joel G. Flores
 Maria Sachs
 Bobby Powell, Jr.



Joseph Abruzzo

Procurement Department
www.pbcgov.org/procurement

NOTICE OF SOLE SOURCE PROCUREMENT

DATED: June 30, 2026

PALM BEACH COUNTY PROCUREMENT DEPARTMENT
 50 SOUTH MILITARY TRAIL, SUITE 110
 WEST PALM BEACH, FLORIDA 33415-3199

TITLE: AMERICAN WATER CHEMICALS, INC

MANAGER: JONATHAN SILVA

This Notice is issued in accordance with the applicable procurement ordinance, Section 2-54 (f)(2) and policies, to inform the public of the decision to proceed with a Sole Source Procurement process for the acquisition of the following goods/services:

General description of Goods/Services

Description	American Water Chemicals, Inc. is the sole manufacturer and provider of AWS membrane cleaning, corrosion inhibitor, and anti-scalant chemicals. These chemicals are the only cleaning chemicals used successfully to clean the existing membrane units without causing damage to the elements and are used within our potable water treatment process, as required by Water Utilities.
Estimated Quantity	N/A
Estimated Value	\$140,000
Contract Duration	12 months

Any objections to this sole source procurement must be submitted in writing to the procurement office by July 15, 2026. If no objections are received by the deadline, the procurement process will proceed as planned.

For any inquiries or further clarification, please contact:

Contact Name: Jonathan Silva
 Phone Number: (561) 616-6808

General Email Address: JSilva@pbc.gov or PUR-Procure-Solicit@pbc.gov

This notice is issued in compliance with applicable procurement laws, regulations, and procedures.

Jessica Comis
 JESSICA COMIS, PROCUREMENT DIRECTOR

6/30/26
 SIGNATURE / DATE

POSTING PERIOD: 6/30/2026 THROUGH 7/15/2026

STAMP HERE:

June 11th, 2026

Palm Beach County
Water Utilities Department 8100
Forest Hill Blvd.
West Palm Beach, FL 33416
Attn: Ms. Pamela S. Giust

Subject: Sole Source Representative

Dear Ms. Giust,

This letter is to confirm that American Water Chemicals (AWC) is the sole manufacturer of the following products:

- AWC A-102 Plus
- AWC A-110
- AWC A-111 Plus
- AWC C-236LF
- AWC C-234

There are no identical or equivalent products that are available on the market and any vendor offering the products listed above is doing so as part of a distributor or channel partner relationship and is sourcing the product directly from AWC.

Your contact for AWC is:

Hunter Coia
1802 Corporate Center Lane, Plant City, FL 33563
(813) 365-5365
hcoia@membranechemicals.com

Best Regards,

Esmeralda Cabrera

Esmeralda Cabrera
Inside Sales Manager
American Water Chemicals, Inc
Tel: 813-246-5448 | Cell: 760-685-2721
ecabrera@membranechemicals.com