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Marci Woodward, Vice Mayor  
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Joel G. Flores  
Maria Sachs  
Bobby Powell, Jr.



Joseph Abruzzo

Procurement Department  
[www.pbcgov.org/procurement](http://www.pbcgov.org/procurement)

**NOTICE OF SOLE SOURCE PROCUREMENT**

**DATED: April 28, 2026**

**PALM BEACH COUNTY PROCUREMENT DEPARTMENT  
50 SOUTH MILITARY TRAIL, SUITE 110  
WEST PALM BEACH, FLORIDA 33415-3199**

**TITLE: AERZEN USA CORP**

**MANAGER: JONATHAN SILVA**

**This Notice is issued in accordance with the applicable procurement ordinance, Section 2-54 (f)(2) and policies, to inform the public of the decision to proceed with a Sole Source Procurement process for the acquisition of the following goods/services:**

**General description of Goods/Services**

Description	Aerzen USA Corp. is the sole manufacturer and provider of Aerzen products, including OEM repair parts which are the only compatible parts used with existing equipment. The Aerzen blowers and compressors are critical parts in the filtration system which is a crucial part of the water treatment process to remove total organic carbon and color from the potable water at the water treatment plants, as required by Water Utilities
Estimated Quantity	1
Estimated Value	\$14,970.57
Contract Duration	One-Time Purchase

Any objections to this sole source procurement must be submitted in writing to the procurement office by May 12, 2026. If no objections are received by the deadline, the procurement process will proceed as planned.

For any inquiries or further clarification, please contact:

**Contact Name: Jonathan Silva**

**Phone Number: (561) 616-6808**

**General Email Address: JSilva@pbc.gov or [PUR-Procure-Solicit@pbc.gov](mailto:PUR-Procure-Solicit@pbc.gov)**

This notice is issued in compliance with applicable procurement laws, regulations, and procedures.

\_\_\_\_\_  
JESSICA COMIS, PROCUREMENT DIRECTOR

\_\_\_\_\_  
SIGNATURE / DATE  
10, APR 28 2026 AM 8:38

**POSTING PERIOD: 4/28/2026 THROUGH 5/12/2026**

**STAMP HERE:**



**AERZEN**

Compressed air, gas  
and vacuum solutions

Aerzen USA Corp.  
5500 S. Cobb Dr. SE - Bldg 50  
Atlanta, GA 30039

Telephone: (678) 701-6760  
[www.aerzenusa.com](http://www.aerzenusa.com)

April 6, 2026

Mr. Frank Capocetta  
Utility Maintenance Superintendent, O&M WROC  
Palm Beach County Water Utilities Department  
8100 Forest Hill Blvd  
West Palm Beach, FL 33413  
[fcapocetta@pbcwater.com](mailto:fcapocetta@pbcwater.com)

Aerzen USA Corp is a wholly owned subsidiary of Aerzener Maschinenfabrik GmbH, and has been granted exclusive rights to manufacture, sell and service the products designed by Aerzener Maschinenfabrik GmbH in the United States market.

Please allow this letter to confirm that Aerzen USA Corp. ("Aerzen") is the sole source provider of Aerzen blowers and compressors, including all OEM repair service, technical support, and replacement parts. Aerzen blowers and compressors are sold and serviced only as a direct transaction between Aerzen and the end customer or the end customer's representative.

Please contact me should you have any questions or require any additional information.

Regards,

Greg Snyder  
Director, Southeast Region  
[greg.snyder@erzen.com](mailto:greg.snyder@erzen.com)  
404-313-7932