PBC FD&O CAPITAL PROJECT PROCUREMENT AND DELIVERY



Before



After

PALM BEACH PARTNERS BUSINESS MATCHMAKERS CONFERENCE AND EXPO

FRIDAY, OCTOBER 13, 2017

PBC FD&O CAPITAL PROJECT RESPONSIBILITY

- ➤ All BCC departments but for ERM, WUD, Airports and Engineering & Public Works
- > PBSO
- > 15th Judicial Circuit
- > State Attorney
- Public Defender
- Clerk & Comptroller
- > Tax Collector
- > Property Appraiser
- Supervisor of Elections

ONE-PENNY INFRASTRUCTURE SALES SURTAX AND GENERAL GOVERNMENT CAPITAL PROGRAM

PBC FD&O PROJECT IMPLEMENTATION PLAN

(ALL FUNDING SOURCES)

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All FD&O Projects - FY17	7 and FY18												Project		Trade	FY 2017	FY 2018
				+									Detention Center Facilities R/R (Phases 3-5)		GC		\$8,500,000
Project	Trade	FY 2017	FY 2018	_			Т						Mosquito Control Chemical Storage Facility Repla	cement	GC		\$990,000
Main Detention Center Electronics	Elect	\$5,600,000	\$4,700,000	rade	FY 2017	FY 2018							NCGC Card Access and ReKey Replacements		LV		\$701,112
Evidence Building	GC	\$4,395,000	\$13,202,000	LA	\$139,000		1					CJC - Various Upgrades to all	Dyer Park Ballfields 1,2 MPF 1,2,3 Light Replacem		Elect		\$600,000
Lake Lytal Pool Facility Replacement	GC	\$4,000,000	\$2,000,000	HVAC	\$136,000	\$142,000	1					Loggerhead Picnic Area Plays	Main Library - West side roof repair/replacement	t	Roof		\$485,000
Housing Units for Homeless, Extremely Low Income, & Low Income	GC	\$2,550,000	\$2,550,000	HVAC	\$130,000		de	FY 2017	FY 2018			West Gate Community Cente	CDC - Roof Replacement		Roof		\$483,320
West Boynton Park Athletic Field Renovation	LA	\$2,000,000		aving	\$125,000		_		112020		ODG. Davidson Miles Control	Pioneer Park Playground wit	Government Center Garage - Paint Exterior/Caull	k/Weatherproofing	Paint		\$475,000
Headquarters R&R	GC	\$1,600,000		Paint	\$125,000		ing	\$39,150			CDC - Replace Mini-Syster	Lake Lytal Park Aquatic Facili	Four Points		GC		\$450,000
Buttonwood Park Athletic Field Renovation	LA	\$1,500,000		Roof	\$120,000		bing	\$35,000			Glades Senior Center - Int	Morikami Museum Weather	Lake Charleston Park Baseball 1,2,3,4 Light Repla	cement	Elect		\$400,000
Courthouse Electronics System R&R/Command Center	GC	\$1,300,000	\$8,699,700	HVAC	\$117,450		bing	\$35,000	\$35,000		John Stretch Park/Replace	WDC - Kitchen - Steam equip	Mayme Fredricks Service Center - Roof Replacem	ent	Roof		\$352,275
CJC - Replace Trane Chillers (2)	HVAC	\$1,055,505		LA	\$116,500		AC.	\$35,000			JP Park Therapeutic Gym	Vista OSC Vehicle MaintInto	Government Center & Historic Courthouse Syster	m Replacement (NVR)	LV		\$350,122
Community Park New Development	Land	\$1,000,000		IVAC	\$112,375		nt	\$35,000			Vista OSC Road & Bridge -	Agriculture Complex - Bldg #	Morikami Museum Replace AHUs 2,3,4,5,6 & Con	ntrol System	HVAC		\$300,000
Santaluces Pool Facility Renovation	GC	\$850,000		Elect	\$100,000		nt	\$35,000			Vista OSC/FDO -Weatherp	Jupiter Farms Playground Re	Haverhill Park Racquetball Court Replacement		GC		\$270,000
810 Datura - AC Replacement Project Phase #2	HVAC	\$775,000		Roof	\$100,000		AC	\$34,060			North Ocean Rescue @ Ju	Glades Office Bldg - overhau	JBE Barn Painting and Rust Treatment		Paint		\$250,000
Palm Tran Grounds Delray Parking Lot Renovations	Paving	\$650,000		Floor	\$100,000		Ī	\$32,750			Paint and waterproof Exte	Royal Palm Beach Library - Ir	Delray Health Department - Resurface Parking lot	t	Paving		\$250,000
Okeeheelee MPF 10,11,12,13 Light Replacement	Elect	\$600,000		GC	\$100,000		1=	\$32,750			Okeeheelee Golf Course -	Vista OSC Road & Bridge - Pa	Tequesta Branch Library - Roof replacement (NE	W)	Roof		\$250,000
Okeeheelee Park Softball Fields 1,2,3,4 Light Replacement	Elect	\$600,000		LV	\$100,000		ing	\$31,900	 		BASCR Dog Park Pathway	Midwestern Complex - Grou	Wellington Branch Library - Main public area carp	pet replacement	Floor		\$228,500
GreenCay Nature Center Replace Roof	Roof	\$550,000		Paint	\$100,000	\$475,000	of	\$30,000			Beach Access Dune Crosso	Coconut Cove Theme Park R	BASCR Nature Trail Boardwalk Replacement		GC		\$225,000
Courthouse-Repair/Repl Air Handling Units	HVAC	\$500,000	\$500,000	GC	\$100,000		15-	-			Dyer Park Pathway Repair	Agriculture Complex - Exhibit	Palm Tran Maintenance Delray Roof Replacemen	it	Roof		\$225,000
BASCR Fields 4,5,6,7 Light Replacement	Elect	\$400,000		Fire	\$100,000		Τ=	\$30,000			Lake Ida Dog Park Pathwa	EOC - Parking Lot Repair/Stri	Okeeheelee Park Alligator Playground Replaceme	ent	GC		\$205,500
BASCR Fields 8,9,10,11 Light Replacement	Elect	\$400,000		Elect	\$100,000		AC.	\$30,000			Canal Point Community Co	Glades Comm. Health - Repla	BASCR Fields 12,13 Light Replacement		Elect		\$200,000
Okeeheelee Tennis Courts and Ski Course Light Replacement	Elect	\$400,000		Elect	\$85,000		nt	\$30,000			Courthouse-Replace Carp	PBSO Gun Range Admin - R	Bert Winters Park Redevelopment		GC		\$200,000
Pinewoods Park Baseball Fields 1,2,3 Light Replacement	Elect	\$400,000		LA	\$85,000		ct	\$26,000			Government Center-Repla	Dubois Park Pedestrian Bridg	West Jupiter Health Dept - Replace two systems		HVAC		\$189,800
Herman Brice Complex - Apparatus Bldg - Chiller #2&3 coil replacement	HVAC	\$321,100		IVAC	\$84,000		nt	\$25,500			Governmental Center - Re	Belle Glade Water Plant 11/I	Jupiter Auxiliary Health Department Roof Replac	rement	Roof		\$188,600
Caloosa Park Multipurpose Fields 5,6 Light Replacement	Elect	\$300,000		GC	\$80,600		AC.	\$25,200			Ocean Inlet Park Marina B	CDC - Replace Shower/Restri	Hutchinson Agriculture - Bldg #4 Wood replacem		GC		\$167,700
PBSO Substation - Jog Road - Roof Replacement	Roof	\$284,800		GC	\$80,600		AC	\$25,000			Pahokee AC&C - Lighting	Historic Courthouse-Replace	Delray Tax Collector Resurface Parking Areas & D		Paving		\$165,000
Glades Senior Center - Replace roof	Roof	\$270,200		GC	\$80,600		of	\$25,000			PBSO MDC BLDG B Firewo	JP Park Fountains Country Cl	Jupiter Island Pavilion Replacement		GC		\$150,000
Countywide ADA Renovations	GC	\$250,000		Roof	\$80,000		bing	\$25,000			PBSO MDC BLDG B Firewo	JP Park Maintenance Admini	Lake Ida West Park Septic System Replacement		Plumbing		\$150,000
JP Park Carpenter Shop & Warehouse Roof Replacement	Roof	\$250,000		LV	\$80,000		nt	\$25,000			PBSO MDC BLDG B Firewo	JP Park Maintenance Admini	West Boynton Skate Park Repair and Renovation		GC		\$150,000
Mayme Fredricks Service Center - Main Bldg Replace outside Air HVA		\$248,800		IVAC	\$80,000		ct	\$25,000	\$25,000		PBSO MDC BLDG E Firewo	Morikami Museum Replace (Government Center Garage - Replace HID lighting with LED		Elect		\$150,000
JP Park Therapeutic Recreation Replace 140 Ton Chiller	HVAC	\$224,000		aving	\$79,950] 	\$25,000	\$25,000		South County Admin Com	PBSO MDC BLDG A FM200 R	GreenCay Nature Center Replace AHUs 1.2.3		HVAC		\$147,000
Jupiter Farms Park Baseball 1,2 Light Replacement	Elect	\$200,000		GC	\$77,750		1-				South County AdminRep	PBSO MDC BLDG A Halon Re	PRSO Sub Station @ 8130 log Rd - West HVAC replacement. Phase 2		HVAC		\$145,600
Kreusier Park Restroom Replacement	GC	\$200,000		LV	\$75,000		of	\$25,000			Glades Pioneer Pathway F	PBSO MDC BLDG A, FM200 R	Historic Courthouse - Replacement of spauled window lintels		GC		\$133,000
Pioneer Park Tennis and Basketball Courts Light Replacement	Elect	\$200,000		Paint	\$75,000		of	\$25,000			Ocean Rescue Wooden G	PBSO MDC BLDG A, Halon Re	Re Delray Health Reniace Trans OA RTU		HVAC		\$125,000
Westgate Sport Fields and Bball Court Light Replacement	Elect	\$200,000		GC	\$75,000		ct	\$25,000	\$25,000		CJC - M. E. Building - Roof	PBSO MDC BLDG A, Halon Re	Re Glades Comm. Health - Replace ceilings & track system through out		GC		\$125,000
Courthouse-Replace Carpet County Criminal 2.2300	Floor	\$175,000		LV	\$75,000		AC.	\$25,000	\$25,000		PBSO MDC BLDG A UPS Re	PBSO MDC BLDG A, Halon Re	Mid County Senior Center - Replace Chiller	, stem time og ir eet	HVAC		\$125,000
JPP Osborne Boundless Playground Surface Replacement	GC	\$175,000		IVAC	\$75,000		of	\$25,000			Okeeheelee Golf - Eagle C	Vista Office Grounds - Parkir	WDC - Administration - Renew Exterior Paint & F	Sinishos	Paint		\$125,000
CJC - Admin Air Handler 10&27	HVAC	\$165,000		Paint	\$75,000		nt	\$25,000				Vista OSC Vehicle MaintWe	JBE Sound System Replacement	indica	Elect		\$120,000
WDC DVTEL-server upgrade for system end of life	LV	\$155,250		aving	\$75,000		of	\$25,000			Okeeheelee Golf - Heron (Vista OSC/FDO -Reseal, Repa	EOC- Energy Management System upgrade (Nev	u Lina Itam)	LV		\$120,000
Bert Winters Ballfield 1 Light Replacement	Elect	\$150,000		Elect	\$75,000		7	\$25,000			PBSO MDC BLDG A Firewo	West Jupiter Headstart - Inte	EOC-Replace rear entrance gate replacement, co		GC		\$120,000
Juno Park Ballfield 1 Light Replacement	Elect	\$150,000		Elect	\$72,000		7	\$25,000			Caloosa Park Pathway Rep	Buttonwood Park Playgroun	Central Region Landscaping improvements (exclusion		LA		\$120,000
Sunset Cove Amphitheater Sound System Replacement	LV	\$150,000		PBSO	\$72,000	\$72,000	7	\$20,000			Calypso Bay and Coconut	Delray Civic Center Weather					\$100,000
WUD Radio Replacements	Elect	\$149,500		IVAC	\$70,000	\$80,000	nt nt	\$15,400			JPP Golf Learning Center	Morikami Biwa Pavilion Play	Cherry Road - Repair Asphalt, Reseal, Coat & Rest Palm Tran Administration Delray Roof Replaceme		Paving		
Forest Hill 800 MHz Tower - Replace two 20 ton TRANE units		\$143,500		Paint	\$70,000		1	\$15,000			Morikami New Museum	JPP Pathway Repairs	Vista Office - Exterior Weatherproofing	ent	Paint		\$100,000
Wellington Branch Library - Juvenile carpet replacement		\$140,650		GC	\$70,000	\$35,000	1;—	\$15,000	-		Sam Friedland F Dist Main	Juno Park Septic System Rep	Vista Office - Exterior Weatherproofing Vista Office Garage - Replace Caulking, Reseal, Co	ant C Destrine	Paint		\$100,000
SCCH Courtrooms Audio Racks		\$140,650		Paint	\$70,000		1;─				Sam Friedland F Dist Press	Jupiter Farms Park Septic Sys					,
			Fire	\$70,000		1,—	\$10,000			Cabana Colony Basketball	Ocean Cay Park Playground I	Vista OSC Vehicle MaintReseal, Repair, Restripe	•	Paving		\$90,000	
ACC - Kennel #1 Roof Replacement				Roof	\$68,150		ct	\$10,000	\longrightarrow		CVV - Grounds Parking lot	Okeeheelee Caretaker Septic			HVAC		\$90,000
ACC - Kennel #2 Roof Replacement				Roof	\$68,150		 	\$43,390,987			Cabana Colony Pathway R	Seminole Palms Playground I		GC	\$50,00		
SCCH Courtroom ADA Assisted Listening Devices Replacement prof Planning purposes only; Unit 11 projects have been				LV	\$65,000		1					Triangle Park Septic System F	Replacement	Plumbing	\$50,00	<u> </u>	
	n approve	e by buu;															

PBC FD&O CAPITAL PROJECTS: A LOOK AHEAD

- > 541 planned projects thru FY2019
- > 999 identified projects thru FY2027
 - >\$1.2B capital expenditures over coming decade

ONE-PENNY INFRASTRUCTURE SALES SURTAX AND GENERAL GOVERNMENT CAPITAL PROGRAM

Industry Workshop # 1
APRIL 12, 2017
173 TOTAL ATTENDEES

Industry Workshop # 2

JUNE 6, 2017

86 TOTAL ATTENDEES

Industry Workshop # 3

JULY 10, 2017

65 TOTAL ATTENDEES

PBC FD&O INITIATED CHANGES IN RESPONSE TO CONTRACTOR COMMENTS

- Electronic payment pilot program by County Clerk (direct deposits commencing October, 2017)
- New retainage general condition for CMs and Contractors
 - ✓ Release of retainage for subcontractor labor, services or materials successfully completed/delivered may be requested in writing at any time

PBC FD&O FUTURE INCORPORATION OF INDUSTRY SUGGESTIONS

- > SBE directory/database improvements
 - ✓ VSS commodity codes workshop by FD&O
 - ✓ Sorting and printing capability by OSBA and ISS
- Clerk exploring acceptance of electronic pay applications and signature
- Recommendation to amend Local Preference Ordinance from 5% to 10% when SBE not a factor

PBC FD&O PROJECT DELIVERY METHODS

Design Professional Services (Consultant)

- Continuing Professional Services
- Project Specific Professional Services

Construction Management (CM) Services

- Continuing/Annual CM Contracts
- Project Specific CM Contracts

Construction Services

- ➤ Bid Prime Contracts
- Job Order Contracting
- Multi-Step Bid Process (Qualification/ Annual)

ANNUAL DESIGN PROFESSIONAL / CONSULTANT CONTRACTS

- > Architectural (3)
- > Asbestos (6)
- > Environmental (3)
- ➤ MEP, HVAC, IAQ (3)
- Property Development (2)
- > Public Radio (1)

CONSTRUCTION MANAGER (CM) SERVICES

- > 3 CMs with annual contracts for small projects (under \$2M)
- > Solicitation by request for proposals
- Scoring criteria may include price for construction manager services and is required for federally funded projects
- ➤ All *subcontracted* services are publically bid by CM pursuant to county procurement laws

CONSTRUCTION SERVICES THRU ANNUAL TRADE CONTRACTS

- > Asbestos Abatement (5)
- > Electrical (7)
- Flooring (5)
- \triangleright Roofing (7)
- \rightarrow HVAC (5)

- ➤ Job Order Contracting (4)
- > Demolition (1)
- ➤ Low Voltage (12)
- ➤ Minor Construction (17)

PBC FD&O PROPOSED PROCUREMENT PLAN

New Opportunities (FY17-FY19):

- > 3 CM contracts, \$1M \$5M (EOC/4 Points/SOE, Glades, Federal)
- ➤ 4 project-specific CM solicitations, \$5M \$7M
- ➤ 4 annual contracts (Painting/Weatherproofing, Playgrounds, PGD, Sports Lighting)

RECENT PROCUREMENT CHANGES

- Continual Entry to first step of bid process (Qualification) for all annual construction contracts
- Point system changes for CM selections
 - ✓ Increase in SBE participation goal
 - ✓ Allocation of points for Small Business Enterprise (SBE) partner program
 - ✓ Volume of previous work points adjustment

RECENT CHANGE: VENDOR SELF SERVICE SYSTEM (VSS)



\$\$ GET BUSINESS OPPORTUNITIES \$\$ EMAILED DIRECTLY TO YOU!

QUICK EASY EFFICIENT

No more searching for County opportunities— County will email them directly to you!



WHAT DO YOU NEED TO DO TO RECEIVE EMAIL NOTIFICATIONS OF COUNTY SOLICITATIONS:

Activate your existing Vendor register as a County Vendor by visiting: https://pbcvssp.co.palm-beach.fl.us/

(If you have already activated your vendor registration account or registered as a vendor, please use the link and proceed to Step 2.)

webapp/vssp/

AltSelfService

Verify that your vendor account information is correct:

a Legal Name of Vendor AND the Vendor's TIN Number

- b Vendor Address and Contact Information
- Email address listed under contact information
- Email address is very important to receive notifications of solicitations

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FOUR EASY STEPS and then you are always in the know about County business opportunit

Email alerts for construction business opportunities begin July 31, 2017! So, update your vendor registration ac

NOW to take advantage of this new resource. Email alerts for non-construction business opportunities are live no

Designate the commodity codes of the goods and/ or services you provide.

➤ This is very important, since the email notifications you receive are based upon the commodity codes you select

(See listing of the commodity codes most relevant to construction contractors and consultants on the reverse side of this shee You must submit your most recent

> This is required in order to be a vendor with Palm Beach County

Still have questions?

- ► Email questions about Vendor Registration to: pbcvendor@pbcgov.org
- Visit our "Vendor Registration Tutorial" at: https://pbcvssp.co.palmbeach.fl.us/webapp/vssp/AltSelfService
- If you are not the procurement/purchasing person for your company, please forward this information to the correct person at your company.

COMMODITY CODES Relevant to Construction Contractors and Design Consultants

Why are commodity codes important?

When you register as a County Vendor for update your existing registration), you will be asked to select the commodify codes that best describe the goods and/or services you provide. This is very important since the email notifications you receive about County business opportunities are based upon the commodify codes you select.

General Commodity Codes relevant to construction contractors and design professionals:

906 00 Architectural Services, Professional

- 907 00 Architectural And Engineering Services, Non-Professional
- 909 00 Building Construction Services, New (Incl. Maintenance And Repair Services)
- 910 00 Building Maintenance, Installation And Repair Services
- 912 00 Construction Services, General (Incl. Maintenance And Repair Services)
- 913 00 Construction Services, Heavy (Incl. Maintenance And Repair Services)
- 918 00 Consulting Services
- 925 00 Engineering Services, Professional
- 926 00 Environmental And Ecological Services
- 929 00 Equipment Maintenance And Repair Services For
- 946 00 Financial Services
- 961 00 Miscellaneous Services, No. 1 (Not Otherwise Classified)
- 962 00 Miscellaneous Services, No. 2 (Not Otherwise Classified)
- 971 00 Real Property Rental Or Lease
- 998 00 Sale Of Surplus And Obsolete Item



One-Penny Infrastructure
Sales Surtax and
General Government
Capital Program

Internet Resources

OFFICIAL PROGRAM WEBSITE http://onecountyonepenny.org/pbc.htm

BUSINESS OPPORTUNITIES*

http://discover.pbcgov.org/BusinessOpportunities/Pages/default.aspx

VENDOR REGISTRATION

https://pbcvssp.co.palm-beach.fl.us/webapp/vssp/AltSelfService

OFFICE OF SMALL BUSINESS ASSISTANCE (OSBA) http://discover.pbcgov.org/osba/Pages/default.aspx

Contacts

Program Administration

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John Chesher, Director, PDRO

Brenda Znachko, FD&O Business and Community Agreement Mgr. 233-0220, bznachko@pbcgov.org

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Jacobs Project Management Co.
Jonathan Jordan, CCM, Principal/Sr. Project Mgr. (954) 668-8840, jonathan.jordan@jacobs.com

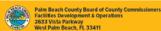
OSBA

Tonya Davis Johnson, Director 616-6840, tjohnson@pbcgov.org

Vendor Self Service System (VSS

Amanda Ray, FD&O Procurement and Stores Manager 233-2014, alray@pbcgov.org

"Also advertised in the Palm Beach Post each Sunday, as well as on cable Channel 20.



PBC FD&O RESOURCES FOR CONTRACTORS

- > FD&O Single Point of Contact
 - ✓ Match contractors with upcoming FD&O opportunities
 - ✓ Develop a welcome orientation session for new SBEs, contractors and consultants
 - ✓ Assistance utilizing available County tools
 - ✓ Conduct VSS workshop(s)
 - ✓ Create a contractor outreach and resource web site

FUTURE FD&O OUTREACH EFFORTS

- Single topic workshops
 - ✓ Using commodity codes and VSS as a business development tool
 - ✓ Criminal History Records Check
 - ✓ Bond Waiver Program
 - ✓ Incentive Programs
 - ✓ Sales Tax Recovery Program

FUTURE FD&O OUTREACH EFFORTS (CONT.)

- > Guest speakers at industry forums
- Project specific matchmaking
- Participation in OSBA's annual Palm Beach Partners Business Matchmaker Conference and Expo
- > Other measures and efforts welcome!

PBC FD&O CAPITAL PROJECT PROCUREMENT AND DELIVERY



Before



After

PALM BEACH PARTNERS BUSINESS MATCHMAKERS CONFERENCE AND EXPO

FRIDAY, OCTOBER 13, 2017