



**Department of Engineering  
and Public Works**

P.O. Box 21229

West Palm Beach, FL 33416-1229

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www.pbcgov.com



**Palm Beach County  
Board of County  
Commissioners**

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Maria Sachs, Vice Mayor

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Mack Bernard

**County Administrator**

Verdenia C. Baker

*"An Equal Opportunity  
Affirmative Action Employer"*

Official Electronic Letterhead

**DATE:** December 20, 2022

**TO:** Municipal Contractors, Inc.  
Rosso Site Development, Inc.  
Florida Blacktop, Inc.  
Bergeron Land Development, Inc.  
Ranger Construction Industries, Inc.

**FROM:** Morton L. Rose, P.E., Director, Roadway Production Division

**RE: AWARD RECOMMENDATION  
BEACH ROAD PARKING, NORTH OF OLD A1A  
PALM BEACH COUNTY PROJECT NO.: 2022501**

Based on bid results and EBO compliance review, Engineering & Public Works recommends award of the above referenced contract to **Municipal Contractors, Inc.**

The enclosed Award Recommendation will be posted at the Engineering & Public Works Department / Roadway Production Division reception area on the 3rd Floor at 2300 North Jog Road, West Palm Beach, Florida on December 21, 2022 and to

<http://discover.pbcgov.org/engineering/roadwayproduction/Pages/Bid-Documents.aspx>

If your office wishes to protest the award recommendation, you may do so by addressing your protest to Ms. Melody Thelwell, Director, Palm Beach County Purchasing Department, 50 South Military Trail, West Palm Beach, Florida 33415. Failure to submit a protest to the Director of Purchasing within five (5) business days after posting of the Award Recommendation, as prescribed in Section 2-55(b) of the Palm Beach County Code, shall constitute a waiver of proceedings under the referenced County Code.

We thank you for your continued interest in bidding Palm Beach County projects.

- ec: David L. Ricks, P.E., County Engineer
- Joanne M. Keller, P.E., Deputy County Engineer
- Steven B. Carrier, P.E., Assistant County Engineer
- Kathleen O. Farrell, P.E., Assistant Director, Roadway Production Division
- Maroun Azzi, P.E., Thoroughfare Roads Section Manager, Roadway Production Division
- Jonathan DeLaura, P.E., Project Manager, Roadway Production Division
- Holly B. Knight, P.E., Contracts Section Manager, Roadway Production
- Alexis Willhite, Director, Administrative Services Division
- Johnathan Blanco, Fiscal Manager, Administrative Services
- Danny Ramlalsingh, Financial Analyst, Administrative Services
- Susan Hudson, Financial Analyst, Administrative Services
- Albert Hoffman, Director, Construction Coordination
- Motasem Al-Turk, P.E., Director, Traffic Engineering Division
- Fattoush Jafar, Sr. P.E., Traffic Engineering Division
- Adam Faustini, Director, Road & Bridge Division
- Ali Bayat, Director, Water Utilities Department
- Tonya Johnson, Director, OEBO
- Allen Gray, Manager, SBE Division, OEBO
- Angela Smith, Small Business Development Specialist II, SBE Division, OEBO
- Melody Thelwell, Director, Purchasing Department
- Samara Cooper, Assistant Director, Palm Beach Co. Purchasing
- Tiffany Thomas, Contract Oversight Specialist, Office of the Inspector General
- Yelizaveta B. Herman, Assistant County Attorney
- Fay Reynolds, Legal Secretary, County Attorney
- Sean Reilly, Construction Coordinator, Traffic Division
- Graciela MCAusland, Construction Coordinator, Traffic Division
- Carl Bengtson, Manager, Streetscape Section



**AWARD RECOMMENDATION**  
**BEACH ROAD PARKING, NORTH OF OLD A1A**  
**PALM BEACH COUNTY PROJECT NO.: 2022501**

Palm Beach County Engineering & Public Works recommends award to **Municipal Contractors, Inc.**, the lowest responsive, responsible bidder meeting all of the Equal Business Opportunity (EBO) ordinance requirements.

<b>Rank</b>	<b>Bidder</b>	<b>Bid Amount</b>	<b>Footnotes</b>
1	Municipal Contractors, Inc.	\$900,000.00	1, 2
2	Rosso Site Development, Inc.	\$1,227,297.62	2
N/A	Florida Blacktop, Inc.	\$1,198,652.00	3, 6
3	Bergeron Land Development, Inc.	\$1,533,333.33	2
N/A	Ranger Construction Industries, Inc.	\$1,591,892.70	3

- Footnotes:**
1. Recommended Awardee
  2. Responsive to the Entire Solicitation
  3. Non-responsive to the EBO Ordinance Mandatory API
  4. Non-responsive to other EBO Ordinance Requirements
  5. Bid order of ranking was affected by the Local Preference Ordinance
  6. Non-responsive to bid. Unit Price not provided for pay Item #12.

**Enclosures:** Office of Equal Business Opportunity Compliance Review  
Bid Tabulations

**OEBO PARTICIPATION EVALUATION FORM**

<b>DATE SENT: 12/16/2022</b>	<b>CONTRACTS MANAGER: Holly Knight, P.E.</b>
<b>PROJECT NUMBER:2022051</b>	<b>PROJECT NAME: Beach Road Parking, North of Old A1A</b>
<b>USER DEPARTMENT: ENGINEERING</b>	<b>USER DEPARTMENT CONTACT:</b>
<b>OEBO RECOMMENDED API: 20% SBE of which 5% is MWBE (AA and/or HA)</b>	

EVALUATE INFORMATION, MAKE DETERMINATIONS, SIGN, DATE AND RETURN BY:

KEY(S) FOR DETERMINATIONS:

- (1) YES
- (2) NO
- (3) NOT APPLICABLE

CONTRACTORS	RESPONDENT IS A CERTIFIED S/M/WBE	RESPONDENT IS RESPONSIVE	PROPOSED SBE	PROPOSED M/WBE (AA and/or HA)
Municipal Contractors, Inc.	1	1	72.3%	5.1 %
Rosso Site Development, Inc.	2	1	20.1%	15.8%
Florida Blacktop, Inc.	2	2	40%	0%
Bergeron Land Development, Inc.	1	1	31.3%	12.5%
Ranger Construction Industries, Inc.	2	2	26.17%	4.57%

REMARKS: Please see all evaluation remarks on the corresponding pages.

Reviewed By: Angela Smith

Signature: 

Date: 12/16/2022

Approved by: Allen Gray, Manager

Signature: 

Date: 12/16/2022

	Certification Status	Expiration Date	Percentage of Work	
<b>Prime Bidder:</b> Municipal Contractors, Inc.	<i>SBE</i>	11/18/2023	64%	
<b>Subcontractor Name</b>				<b>Supplier</b>
Almazan Construction	<i>MBE-HA</i>	9/6/2025	5.1%	<input type="checkbox"/>
Atlas Surveying & Mapping, Inc.	<i>SBE</i>	7/11/2025	3.2%	<input type="checkbox"/>
Arrive Alive	<i>Non-SBE</i>	N/A	1%	<input type="checkbox"/>
<b>TOTAL SBE PARTICIPATION</b>			<b>72.3%</b>	
<b>TOTAL MWBE (AA/HA)</b>			<b>5.1%</b>	

**Evaluation Comments:**

**Municipal Contractors** is responsive to the API and EBO requirements.

	Certification Status	Expiration Date	Percentage of Work	
<b>Prime Bidder:</b> Rosso Site Development, Inc.	<i>Non-SBE</i>	N/A	57.5 %	
Subcontractor Name				Supplier
The Paving Lady	<i>MBE-HA</i>	12/15/2023	15.8%	<input type="checkbox"/>
Atlas Surveying & Mapping, Inc.	<i>SBE</i>	7/11/2025	4.3%	<input type="checkbox"/>
Cobra Construction, Inc.	<i>Non-SBE</i>	N/A	23%	<input type="checkbox"/>
<b>TOTAL SBE PARTICIPATION</b>			<b>20.1%</b>	
<b>TOTAL MWBE (AA/HA)</b>			<b>15.8%</b>	

**EVALUATION:**

**Rosso Site Development, Inc.** is responsive to the API and EBO requirements.

	Certification Status	Expiration Date	Percentage of Work
<b>Prime Bidder:</b> Florida Blacktop, Inc.	<i>SBE</i>	7/28/2025	60%
<b>Subcontractor Name</b>			<b>Supplier</b>
	<b>TOTAL SBE PARTICIPATION</b>		<b>40%</b>
	<b>TOTAL MWBE (AA/HA)</b>		<b>0%</b>

**Evaluation:**

**Florida Blacktop, Inc.** is non-responsive to the solicitation. The required API was 20% SBE of which 5% is for African-American and/or Hispanic-American M/WBE certified firms. Florida Blacktop provided no AA and/or HA participation.

	Certification Status	Expiration Date	Percentage of Work	
<b>Prime Bidder:</b> Bergeron Land Development, Inc.	<i>Non-SBE</i>	N/A	49%	
Subcontractor Name				Supplier
The Paving Lady	<i>MBE-HA</i>	12/15/2023	12.5%	<input type="checkbox"/>
Precise Paving	<i>SBE</i>	4/14/2023	18.4%	<input type="checkbox"/>
Straight Edge Concrete	<i>Non-SBE</i>	N/A	10.35%	<input type="checkbox"/>
Agricultural Land Services, Inc	<i>WBE</i>	11/3/2025	.4%	<input type="checkbox"/>
Bob’s Barricades	<i>Non-SBE</i>	N/A	.4%	<input type="checkbox"/>
<b>TOTAL SBE PARTICIPATION</b>			<b>31.3%</b>	
<b>TOTAL MWBE (AA/HA)</b>			<b>12.5%</b>	

**Evaluation:**

**Bergeron Land Development, Inc** is responsive to the API and EBO requirements. The Paving Lady is not certified to provide milling services as a S/MBE. The percentage above reflects what they are EBO certified to provide.

	Certification Status	Expiration Date	Percentage of Work	
<b>Prime Bidder:</b> Ranger Construction Industries, Inc.	<i>Non-SBE</i>	N/A	64.4%	
<b>Subcontractor Name</b>				<b>Supplier</b>
Treecycle Land Clearing	<i>SBE</i>	1/28/2024	.4%	<input type="checkbox"/>
Trinity Striping	<i>SBE</i>	5/17/2023	.79%	<input type="checkbox"/>
Odums Sod Inc	<i>MBE-HA</i>	1/16/2023	.14%	<input type="checkbox"/>
Atlas Surveying	<i>SBE</i>	7/11/2025	.23%	<input type="checkbox"/>
Precise Paving Inc	<i>SBE</i>	4/14/2023	18%	<input type="checkbox"/>
Pacifica Engineering Services	<i>MBE-AA</i>	10/24/2024	.6%*	<input type="checkbox"/>
Almazan Construction	<i>MBE-HA</i>	9/6/2025	4.4%	<input type="checkbox"/>
Florida Roadway Signs Inc	<i>WBE</i>	3/10/2023	.32%	<input type="checkbox"/>
Mosley & Sons Construction Inc.	<i>Non-SBE</i>	N/A	9.94%	<input type="checkbox"/>
<b>TOTAL SBE PARTICIPATION</b>			<b>26.59%</b>	
<b>TOTAL MWBE (AA/HA)</b>			<b>4.57%</b>	

**EVALUATION:**

**Ranger Construction Industries, Inc.** is non-responsive to the API requirements. The required API was 20% SBE of which 5% is for African-American and/or Hispanic-American M/WBE certified firms. Pacifica Engineering is not EBO-certified to provide Pre/Post videos and photos services.



<b>BID TABULATIONS</b> <b>BEACH ROAD PARKING, NORTH OF OLD A1A CONTRACT</b> <b>PBC PROJECT #2022501</b>					<b>Average of Bid</b> <b>Items for All Bidders</b>		<b>Engineer's Estimate</b>		<b>Municipal Contractors, Inc.</b>		<b>Rosso Site Development, Inc.</b>	
#	FDOT Item #	Item Description	Qty.	Units	Unit Price	Unit Price	Unit Price	Amount	Unit Price	Amount		
<b>ROADWAY ITEMS</b>												
1	101 1	Mobilization	1	LS	\$ 171,907.89	\$ 101,548.64	\$ 75,107.50	\$ 75,107.50	\$ 173,000.98	\$ 173,000.98		
2	102 1	Maintenance of Traffic (MOT)	1	LS	\$ 93,818.51	\$ 20,309.73	\$ 80,000.00	\$ 80,000.00	\$ 39,647.76	\$ 39,647.76		
3	110 1 1	Clearing and Grubbing	1	LS	\$ 50,257.51	\$ 50,774.32	\$ 25,000.00	\$ 25,000.00	\$ 92,661.53	\$ 92,661.53		
4	120 1	Regular Excavation	300	CY	\$ 69.78	\$ 32.21	\$ 50.00	\$ 15,000.00	\$ 49.38	\$ 14,814.00		
5	327 70 1	Mill Existing Asphalt Pavement 1" Avg. Depth	11,750	SY	\$ 3.00	\$ 3.44	\$ 2.90	\$ 34,075.00	\$ 2.73	\$ 32,077.50		
6	285 7 13	Optional Base Group 13	375	SY	\$ 114.69	\$ 37.58	\$ 62.00	\$ 23,250.00	\$ 58.73	\$ 22,023.75		
7	334 1 13	Superpave Asphaltic Concrete Traffic Level C	33	TN	\$ 492.92	\$ 248.00	\$ 240.00	\$ 7,920.00	\$ 428.40	\$ 14,137.20		
8	N/A	Asph. Concrete Friction Course (1.0") (FC-9.5)	675	TN	\$ 229.62	\$ 207.97	\$ 202.00	\$ 136,350.00	\$ 231.53	\$ 156,282.75		
9	N/A	Concrete Flush Header Curb	9,000	LF	\$ 25.51	\$ 25.00	\$ 15.75	\$ 141,750.00	\$ 21.46	\$ 193,140.00		
10	N/A	Turf Block	4,200	SY	\$ 80.28	\$ 96.00	\$ 54.00	\$ 226,800.00	\$ 88.74	\$ 372,708.00		
11	N/A	1.5" SP Graded Bedding Sand	175	SY	\$ 75.24	\$ 10.00	\$ 18.50	\$ 3,237.50	\$ 21.81	\$ 3,816.75		
12	N/A	6" Baserock (No. 57 Stone)	4,200	SY	\$ 25.81	\$ 37.58	\$ 22.60	\$ 94,920.00	\$ 18.14	\$ 76,188.00		
13	N/A	Remove and Reset Fence	50	LF	\$ 59.74	\$ 53.13	\$ 110.00	\$ 5,500.00	\$ 52.50	\$ 2,625.00		
14	N/A	Double Rail Wood Fence	100	LF	\$ 83.40	\$ 38.00	\$ 110.00	\$ 11,000.00	\$ 105.00	\$ 10,500.00		
15	570 1 2	Sodding (To Match Existing)	770	SY	\$ 13.69	\$ 19.43	\$ 12.00	\$ 9,240.00	\$ 17.22	\$ 13,259.40		
<b>SUBTOTAL (ROADWAY)</b>								<b>\$ 889,150.00</b>	<b>\$ 1,216,882.62</b>			
<b>CONTINGENCY ITEMS</b>												
16	522 1	Concrete Sidewalk (4" Thick)	50	SY	\$ 104.20	\$ 52.32	\$ 100.00	\$ 5,000.00	\$ 93.30	\$ 4,665.00		
17	121 70	Flowable Fill	25	CY	\$ 362.20	\$ 163.67	\$ 200.00	\$ 5,000.00	\$ 200.00	\$ 5,000.00		
18	102 14	Traffic Control Officer (Non (MOT))	10	HR	\$ 73.65	\$ 73.20	\$ 65.00	\$ 650.00	\$ 60.00	\$ 600.00		
19	102 99	Variable Message Sign (VMS) (Non (MOT))	10	ED	\$ 21.82	\$ 29.12	\$ 20.00	\$ 200.00	\$ 15.00	\$ 150.00		
<b>SUBTOTAL (CONTINGENCY)</b>								<b>\$ 10,850.00</b>	<b>\$ 10,415.00</b>			
<b>TOTAL BID</b>								<b>\$ 900,000.00</b>	<b>\$ 1,227,297.62</b>			
	Denotes amount left blank by contractor											
	Denotes computational error											

<b>BID TABULATIONS</b> <b>BEACH ROAD PARKING, NORTH OF OLD A1A CONTRACT</b> <b>PBC PROJECT #2022501</b>						<b>Florida Blacktop, Inc.</b>		<b>Bergeron Land Development, Inc.</b>		<b>Ranger Construction Industries, Inc.</b>	
#	FDOT Item #	Item Description	Qty.	Units	Unit Price	Amount	Unit Price	Amount	Unit Price	Amount	
<b>ROADWAY ITEMS</b>											
1	101 1	Mobilization	1	LS	\$ 131,046.00	\$ 131,046.00	\$ 321,284.97	\$ 321,284.97	\$ 159,100.00	\$ 159,100.00	
2	102 1	Maintenance of Traffic (MOT)	1	LS	\$ 6,005.00	\$ 6,005.00	\$ 96,919.78	\$ 96,919.78	\$ 246,520.00	\$ 246,520.00	
3	110 1 1	Clearing and Grubbing	1	LS	\$ 12,685.00	\$ 12,685.00	\$ 45,941.03	\$ 45,941.03	\$ 75,000.00	\$ 75,000.00	
4	120 1	Regular Excavation	300	CY	\$ 105.00	\$ 31,500.00	\$ 85.39	\$ 25,617.00	\$ 59.15	\$ 17,745.00	
5	327 70 1	Mill Existing Asphalt Pavement 1" Avg. Depth	11,750	SY	\$ 2.40	\$ 28,200.00	\$ 2.99	\$ 35,132.50	\$ 4.00	\$ 47,000.00	
6	285 7 13	Optional Base Group 13	375	SY	\$ 150.00	\$ 56,250.00	\$ 188.23	\$ 70,586.25	\$ 114.50	\$ 42,937.50	
7	334 1 13	Superpave Asphaltic Concrete Traffic Level C	33	TN	\$ 612.00	\$ 20,196.00	\$ 469.20	\$ 15,483.60	\$ 715.00	\$ 23,595.00	
8	N/A	Asph. Concrete Friction Course (1.0") (FC-9.5)	675	TN	\$ 241.00	\$ 162,675.00	\$ 253.58	\$ 171,166.50	\$ 220.00	\$ 148,500.00	
9	N/A	Concrete Flush Header Curb	9,000	LF	\$ 45.00	\$ 405,000.00	\$ 20.34	\$ 183,060.00	\$ 25.00	\$ 225,000.00	
10	N/A	Turf Block	4,200	SY	\$ 75.00	\$ 315,000.00	\$ 89.68	\$ 376,656.00	\$ 94.00	\$ 394,800.00	
11	N/A	1.5" SP Graded Bedding Sand	175	SY	\$ 15.00	\$ 2,625.00	\$ 66.70	\$ 11,672.50	\$ 254.20	\$ 44,485.00	
12	N/A	6" Baserock (No. 57 Stone)	4,200	SY		\$ -	\$ 34.09	\$ 143,178.00	\$ 28.40	\$ 119,280.00	
13	N/A	Remove and Reset Fence	50	LF	\$ 65.00	\$ 3,250.00	\$ 50.00	\$ 2,500.00	\$ 21.20	\$ 1,060.00	
14	N/A	Double Rail Wood Fence	100	LF	\$ 65.00	\$ 6,500.00	\$ 75.00	\$ 7,500.00	\$ 62.00	\$ 6,200.00	
15	570 1 2	Sodding (To Match Existing)	770	SY	\$ 6.00	\$ 4,620.00	\$ 12.76	\$ 9,825.20	\$ 20.45	\$ 15,746.50	
<b>SUBTOTAL (ROADWAY)</b>						<b>\$ 1,185,552.00</b>		<b>\$ 1,516,523.33</b>		<b>\$ 1,566,969.00</b>	
<b>CONTINGENCY ITEMS</b>											
16	522 1	Concrete Sidewalk (4" Thick)	50	SY	\$ 112.00	\$ 5,600.00	\$ 139.20	\$ 6,960.00	\$ 76.50	\$ 3,825.00	
17	121 70	Flowable Fill	25	CY	\$ 250.00	\$ 6,250.00	\$ 350.00	\$ 8,750.00	\$ 811.00	\$ 20,275.00	
18	102 14	Traffic Control Officer (Non (MOT))	10	HR	\$ 100.00	\$ 1,000.00	\$ 75.00	\$ 750.00	\$ 68.25	\$ 682.50	
19	102 99	Variable Message Sign (VMS) (Non (MOT))	10	ED	\$ 25.00	\$ 250.00	\$ 35.00	\$ 350.00	\$ 14.12	\$ 141.20	
<b>SUBTOTAL (CONTINGENCY)</b>						<b>\$ 13,100.00</b>		<b>\$ 16,810.00</b>		<b>\$ 24,923.70</b>	
<b>TOTAL BID</b>						<b>\$ 1,198,652.00</b>		<b>\$ 1,533,333.33</b>		<b>\$ 1,591,892.70</b>	
	Denotes amount left blank by contractor										
	Denotes computational error										

THE COUNTY DOES NOT GUARANTEE THE ACCURACY OF THE FORMULAS AND EXTENSIONS USED IN THIS SPREADSHEET.

THE ITEMS AND QUANTITIES ABOVE, SHALL GOVERN OVER THE PLANS.

PAY ITEM FOOTNOTES IN CONSTRUCTION PLANS SHALL ALSO BE INCLUDED IN ITEM UNIT PRICE.

Note #	FDOT Item #	PAY ITEM FOOTNOTES
1	All	All costs for Maintenance of Traffic (MOT) and mobilization shall be considered incidental to, and shall be included in, unit prices for the pay items.
2	All	All items shall include cost to furnish and install unless otherwise noted.
3	All	FDOT Item numbers are for use in determining eligibility for price adjustment per General Provision 9-2 only.
4	285 7 13	Includes 12" compaction of subgrade
5	334 1 13 337 7 82	Includes Bituminous Material, prime coat and tack coat, as required
6	N/A	<b>Turf Block.</b> Includes non-woven geotextile fabric
7	522 1	The cost of detectable warning surfaces, ADA ramps and thickened edge sidewalk shall be included in the cost of this pay item

Bids as read at opening on November 8, 2022, 2:00 PM

All bids subject to OEBO compliance and Board Approval.

Prepared by: Melissa Hagen, Technical Assistant I

Checked by: Holly B. Knight, P.E., Contracts Section Manager

Contract Time is 120 Calendar Days