FY 2023-2025 CSD ERA Ending Homelessness Housing Plus NOFO Technical Assistance Meeting

March 15, 2023

Palm Beach County Community Services Department





WELCOME

Reminder to <u>please</u> put questions in the chat to everyone. Questions will be answered at the end of the presentation This meeting is being recorded



FY 2023-2025 CSD ERA Ending Homelessness Housing Plus NOFO Technical Assistance Meeting March 15, 2023 10:00am - 12:00pm

AGENDA

Welcome & Introductions

Michael Wright, MPA, Contracts, Compliance and Program Performance Manager, CSD

Overview of 2023 CSD NOFO Process and Guidance

Michael Wright, MPA, Contract Manager, CSD

Outcomes Overview of ROMA Logic Model and Evaluation Plan

Adam Reback, Strategic Planning and Performance Analyst II, CSD

Fiscal Overview for NOFO Budgets

Gabe Donadio, Financial Analyst II, CSD

CSD Application Website Overview

Shantel M. Drayton, MPA, Contract Analyst, CSD

Questions & Answers

Adjournment & Distribution of NOFO Invitation Code



FY 2023-2025 CSD ERA Ending Homelessness Housing Plus NOFO

Michael Wright, MPA, Contract Manager

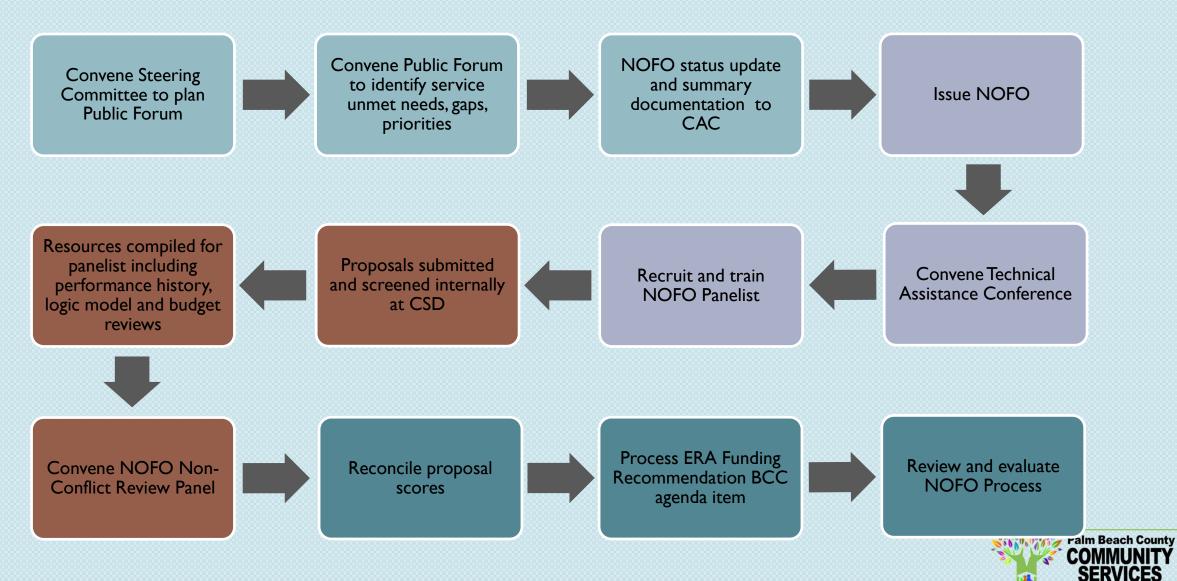


FY 2023-2025 CSD ERA NOFO Category

Homelessness



CSD NOFO Process



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CONE OF SILENCE

This NOFO includes a Cone of Silence. The Cone of Silence will apply from the date the NOFO is due, which is March 24, 2023, until the final ERA contracts are approved by the Board of County Commissioners.

Respondents are advised that the "Palm Beach County Lobbyist Registration Ordinance" (Ordinance), a copy of which can be accessed at: <u>http://discover.pbcgov.org/legislativeaffairs/Pages/Lobbying_Regulations.aspx</u> is in effect. The Respondent shall read and familiarize themselves with all of the provisions of said Ordinance, but for convenience, the provisions relating to the Cone of Silence have been summarized here.

"Cone of Silence" means a prohibition on any non-written communication regarding this NOFO between any Respondent or Respondent's representative and any County Commissioner or Commissioner's staff any member of a local governing body or the member's staff, a mayor or chief executive officer that is not a member of a local governing body or the mayor or chief executive officer's staff, or any employee authorized to act on behalf of the commission or local governing body to award a contract. A Respondent's representative shall include but not be limited to the Respondent's employee, partner, officer, director or consultant, lobbyist, or any, actual or potential subcontractor or consultant of the Respondent.

The Cone of Silence is in effect as of the submittal deadline. The provisions of this Ordinance shall not apply to oral communications at any public proceeding, including technical assistance conferences, contract negotiations during any public meeting. The Cone of Silence shall terminate at the time that the BCC awards or approves a contract, rejects all proposals or otherwise takes action, which ends the solicitation process.

Ethics Commission

If anyone has a question regarding ethics they should not be addressed to our department, but should be addressed directly with the Ethics Commission – http://www.palmbeachcountyethics.com/



FY 2023-2025 CSD ERA Ending Homelessness Housing Plus Notice Of Funding Opportunity TIMELINE

Schedule of Events — 2023

March 24, 2023	Cone of Silence Begins for FY 2023-2025 CSD ERA Ending Homelessness Housing Plus NOFO	CSD, Applicants, Reviewers	s,
March 22, 2023	Final day to submit written questions 12:00 PM (Noon) EST	Applicants	
		Reviewers	
March 17, 2023	CSD ERA NOFO Non-Conflict Review Panel Training	CSD	
March 15, 2023	Technical Assistance Conference	CSD Applicants	
March 10, 2023	NOFO/RFP available for public	CSD	



FY 2023-2025 CSD ERA Ending Homelessness Housing Plus NOFO

TIMELINE

Schedule of Events ---- 2023

April 10, 2023	Non-Conflict Review Panel meet to review and score proposals	CSD
		Reviewers
April 11, 2023	Staff reconciles Non-Conflict Review Panel rankings and funding	CSD
	availability to develop recommended allocations	
April 12, 2023	Funding Recommendations Posted on CSD FAA/NOFO Website	CSD
April 19, 2023	Final date to file a Funding Grievance-7 Business Days following	Applicants
	Funding Recommendations Posted on FAA/NOFO Website	
August 22, 2023	ERA Contracts Presented to the BCC for Approval	CSD
		BCC
August 22, 2023	Cone of Silence Ends for FY 2023-2025 CSD ERA Ending	CSD, Applicants,
	Homelessness Housing Plus NOFO	Reviewers, BCC



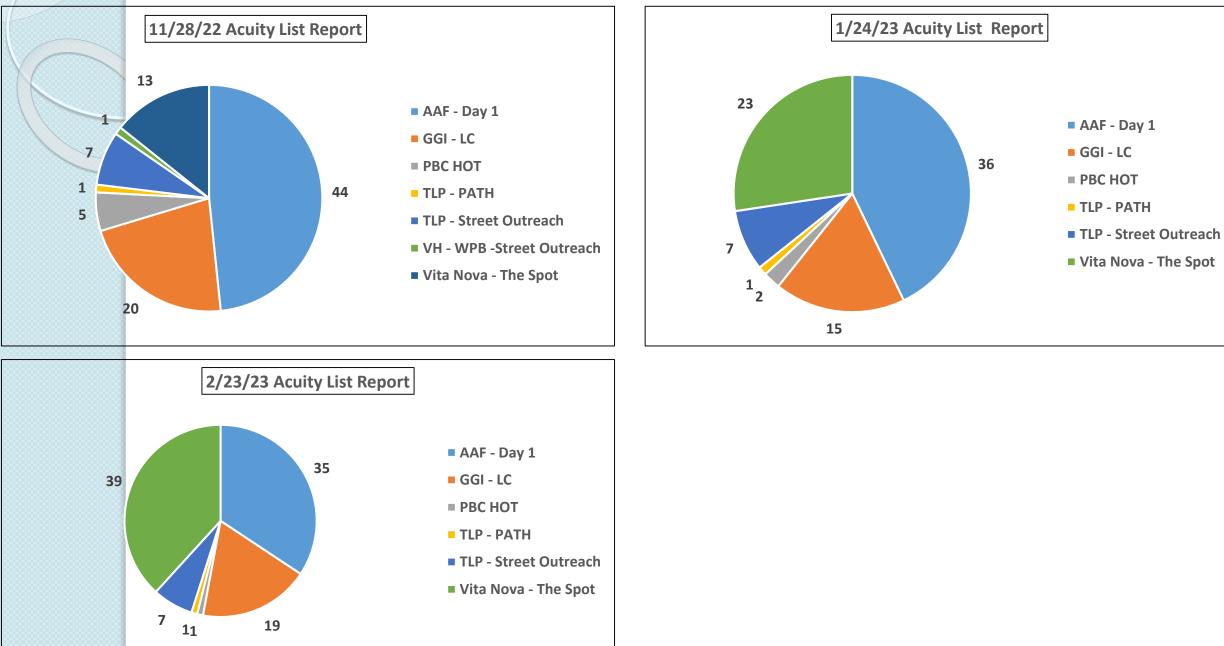
Funding Available

FY 2023-2025 Total Allocation \$2,500,000

- Year 1: \$1,250,000
- Year 2: \$1,250,000
- * Funding availability/recommendations are subject to BCC approval







Barriers Report

- 11/28/22
 - 55 of 91 persons have at least (1) barrier
 - 28 of 55 have at least (2) barriers
 - 15 of 55 have at least (3) barriers
 - 7 of 55 have at least (4) barriers

I/24/23

- 38 of 84 persons have at least (1) barrier
- 14 of 38 persons have at least (2) barriers
- 5 of 38 persons have at least (3) barriers
- I of 38 have at least (4) barriers

• 2/23/23

- 44 of 102 persons have at least (1) barrier
- 13 of 44 persons have at least (2) barriers
- 4 of 44 persons have at least (3) barriers
- I of 44 persons have at least (4) barriers

Recommendations for Services Homelessness

Target Population:

Eligibility is limited to individuals and families who are experiencing documented literal homelessness, who have been assessed via Coordinated Entry, and have an acuity list score of 0-5 (Clients), and are currently on the acuity list are prioritized for this short-term permanent housing program.

Strategies:

- a. Rental Assistance utilizing rent reasonableness standard, capped at six (6) months or eighteen (18) months in total ERA assistance and must be paid via OSCARSS
- b. Housing-Focused Case Management (reimbursable)



EMERGENCY RENTAL AND UTILITY ASSISTANCE PPM# CS-E-005

MAJOR POLICY POINTS:

Eligible Palm Beach County households is a renter household in which at least one or more individuals meets all of the following criteria:

- i. For ERA-1-qualifies for unemployment or experienced a reduction of household income, incurred significant costs, or experienced other financial hardships due to COVID-19 (either directly or indirectly), or for ERA-2 qualifies for unemployment or experienced other financial hardships during or due to (either directly or indirectly) COVID-19. Amount of assistance requested must be reasonable in relation to the significant costs or other financial hardship. Case Manager or Supervisor will determine reasonableness and may reduce request based on the client's loss/hardship.
- ii. Demonstrates a risk of homelessness or housing instability; and
- iii. Has a household income at or below 80% of the area median.
- iv. For ERA-2, households may receive up to 18 months of assistance, inclusive of any assistance provided under ERA-1
- v. For relocation assistance only-Homeless Verification Letter for clients in unstable housing



Required Outcomes Homelessness Rapid Re-Housing

For Agency-provided percentages, please use prior data and outcomes to choose an appropriate percentage

A minimum of _ unduplicated clients served

____ percent (__%) of clients will exit to Permanent Housing locations
 ____ percent (__%) of clients that do not return to homelessness within six (6) months of program exit



Proposal Components

- 1. Project Narrative: (25 points)
- 2. Evaluation Approach: (15 points)
- 3. Prior Outcomes and Response to Community Data: (10 points)
- 4. Data Management: (10 points)
- 5. Partnerships, Resources, and Collaborations: (20 points)
- 6. Budget: (20 points)
- 7. Scope of Work: (No points)



Priority Area Score

The Review Panel will rank all proposals based on how critical they deem the program is for the system of care.

The <u>SCORE</u> awarded to a proposal is reflective of how competitive the proposal is.

The <u>RANKING</u> of the proposals is reflective of how imperative and critical the services are to ensure availability and access.

Please review the ranking guide in the NOFO



Ranking Guide and Process

- Please review the ranking guide in the NOFO for the category.
- Each application will be scored and ranked.
- The proposals considered the most critical to the system of care will be ranked #1. All proposals will be ranked.
- No two proposals will be ranked the same, as a tie.
- If there are 10 proposals, then the ranking should ultimately have 10 proposals ranked 1 through 10, with 1 being deemed the most critical.



Outcomes Overview of ROMA Logic Model and Evaluation Plan

Adam Reback, Strategic Planning and Performance Analyst II



Logic Model

ROMA Logic Model – Please use format found in WebAuthor

		Palm Beach County COMMUNITY SERVICES FY 20XX Financially A ROMA Lo	/ICES DEPARTMENT ssisted Agencies (FAA) ogic Model <i>IT ON THIS PAGE</i>	A CH COL			
Agency Name Name of person completing this logic model:			Program Name Email of person completing this logic model:			Phone # of person completing this logic model:	
Identified Problem, Need, or Situation	Service or Activity	Outcome General statement of results expected	Projected Indicator # to achieve/# to be served; %; time frame	Actual Indicator # achieved/# served; %; time frame	Measurement Tool	Data Procedures	Frequency Data Collection and Reporting
Clients need permanent housing		Clients will become permanently housed	percent (%) of clients will exit to Permanent Housing locations. percent (%) of clients	-	Output Tool:	Who does it?:	Data Collection:
Clients are in danger of returning to homelessness		Clients will not return to homelessness	will not return to homelessness within six (6) months of program exit.		Outcome Tool:	What is the process?:	
						Where is the data stored?:	Data Reporting:
Mission Statement:						1	
Logic Model Approved by / on: Logic Model Reviewed by / on:	XX on XX/XX/XXXX XX on XX/XX/XXXX						

Keys to Creating A Good Logic Model/Evaluation Plan



Read The Description For Each Section



Use Specific & Concise Bullet Points



Provide Only What Is Asked For In Each Section



Tips for a Successful Application

- Read the NOFO (4) times
 - For understanding
 - For requirements
 - For writing response
 - For review
- Make sure to review all of the resource documents that have been posted online
- Make sure that your Partner Letters / MOUs:
 - ✓ Are well-written
 - ✓ Outline the partnership(s) between community agencies as detailed as possible
 - ✓ Updated within the last 12 months



Tips for a Successful Application

- Use the total work time allotted to complete your grant application. Do not wait until the last minute to submit.
- Answers should be simple, concise, and to the point, while still informing the reviewer of what your program does.
- While going through your grant application, please keep in mind that this is a highly competitive grant and we often receive more applications than we can fund.



Tips for a Successful Application

- Start as soon as possible and assemble a team
- Review all the questions
- Review the Ranking Guide
- Submit the Application in advance of the deadline in case of technology challenges

If you have questions use the email <u>CSD-FAARFP@PBCGOV.ORG</u> and review the FAQ often on the FAA Website!



Community Services Department Fiscal NOFO Review

Gabriel Donadio, Financial Analyst II



Budgets

- Initial Submission with NOFO
 - Project/program expenses are justified
 - Include proposed funding for this program and any other proposed or confirmed funding sources that may share the program's expenses
- Update with final award amount at contracting
- Examples on next slide



Example of the completed Budget Template – Program Expenses

Budget Items	Program Name		Palm Beach County		Program Funder #2		ogram Funder #3	Total Program Funding (All Sources)	
Program Period: FY 2021			Proposed		Confirmed		Pending		Pending
	TOTAL PROGRAM FUNDING AMOUNT =	\$	129,500.00	\$	45,000.00	\$	17,500.00	\$	199,500.00
Program Expenses	Narrative		<u>Amount</u>		Amount		<u>Amount</u>		<u>Amount</u>
Personnel		\$	89,900.00	\$	25,000.00	\$	10,000.00	\$	124,900.00
Program Manager	Program manager position for community support service. Salary expense is 100% funded by PBC award and includes fringe benefits.	\$	60,000.00	\$	-			\$	60,000.00
Program Assistant`	Program Assistant role is to support the program manager and community educator with daily tasks. This salary expense is 50% funded by PBC award. Total salary expense is \$15,000, with 50% allocated to PBC (\$7,500). (Salary expense does not include fringe benefits)	\$	25,000.00	\$	25,000.00	\$	-	\$	50,000.00
Fringe Benefits - Program Assistant	Fringe benefits expense for Program Assistant. Fringe benefits for this position total (\$1,800), with 50% allocated to Palm Beach County in the amount of \$900.	\$	900.00					\$	110,000.00
Community Educator	Community Educator position is the primary interface with local schools, charities and support groups. Total Salary (including fringe benefits) billed to Palm Beach County = \$39,045. pays .8 FTE	\$	4,000.00			\$	10,000.00	\$	14,000.00

- Simplified and easier to use
- No macros
- Includes clearly defined sections for programmatic and admin expenses
- Will allow for better transparency and understanding of each program



Budget Template – Program Expenses

Program Expenses	Narrative	<u>Amount</u>	<u>Amount</u>	4	Amount	<u>Amount</u>
Personnel		\$ 89,900.00	\$ 25,000.00	\$	10,000.00	\$ 124,900.00
Program Manager	Program manager position for community support service. Salary expense is 100% funded by PBC award and includes fringe benefits.	\$ 60,000.00	\$ -			\$ 60,000.00
Program Assistant`	Program Assistant role is to support the program manager and community educator with daily tasks. This salary expense is 50% funded by PBC award. Total salary expense is \$15,000, with 50% allocated to PBC (\$7,500). (Salary expense does not include fringe benefits)	\$ 25,000.00	\$ 25,000.00	\$	-	\$ 50,000.00
Building /Occupancy		\$ 27,050.00	\$ -	\$	-	\$ 27,050.00
Programmatic Rent/Lease	*Note: Rent for areas that house admin staff should be listed seperately under admin seciton* Rent expense for Lake Worth facility. Total rental expense for FY16 = \$35,000. Allocation to Palm Beach County award= \$20,000. Remaining \$15,000 will be paid by other operating income.	\$ 20,000.00				\$ 20,000.00
Building Maintenance	Maintenance expense for building XYZ	\$ 3,800.00				\$ 3,800.00
Utilities		\$ 2,400.00	\$ -	\$	1,500.00	\$ 3,900.00
Electric	Electric Utility Services expense for location X	\$ 1,200.00		\$	1,000.00	\$ 2,200.00
Telephone	Telephone expense for landline at location X	\$ 350.00				\$ 350.00
Project Supplies/Equipment		\$ 4,900.00	\$ -	\$	-	\$ 4,900.00
Office Supplies	Office supplies for program staff	\$ 500.00				\$ 500.00
Postage/Shipping	Postage expense for client related mailing Monthly Equipment rental fee for use of X = \$500 (\$6000 per	\$ 750.00				\$ 750.00
Equipment Rental	year). Palm Beach County to cover 50% of this expense (\$3000).	\$ 3,000.00				\$ 3,000.00
Professional Fees		\$ 2,950.00	\$ -	\$	-	\$ 2,950.00
Training	Staff training expense for program/medical/intervention training for client support	\$ 1,500.00				\$ 1,500.00
Travel/Mileage	Program staff mileage reimbursement for client and training related meetings	\$ 1,100.00				\$ 1,100.
	TOTAL PROGRAM EXPENSES =	\$ 122,300.00	\$ 25,000.00	\$	11,500.00	\$ 158,800.00

Palm Beach County COMMUNITY SERVICES

Budget Template

Administrative Expenses	Narrative						
Personnel		\$ 4,250.00	\$ -	\$-	\$	4,250.00	
Executive Position #1 (JL)	A 5% allocation of the Executive Director salary expense (including fringe benefits) will be billed to Palm Beach County . Executive Director total salary expense = \$85,000. 5% allocation to Palm beach County = % \$4,250	\$ 4,250.00			\$	4,250.00	
Consulting Fees		\$ 2,950.00	\$-	\$-	\$	2,950.00	
XYZ Consultants	Accounting and audit expenses for program. Annual Accounting fee = \$950, Annual Audit fee = \$2,000. Total expense = \$2,950	\$ 2,950.00			\$	2,950.00	
	TOTAL ADMINISTRATIVE EXPENSES =	\$ 7,200.00	\$-	\$-	\$	7,200.00	
Administrative % of PBC Award		69	6				
UNIT RATE	Insert Unit Rate Amount: \$350/night						
Please Describe Proposed Unit Rate or Bed Night Rate Below. Include Detailed Calculations of How Rate Was Determined	Unit rate is equal to (insert description); OR Unit Rate is 1 bed night and will be \$350. This was calculated by determining the total number of beds in the facility (XXX) and maximum occupancy; OR Unit/Bed rate is a standard rate as determined by (insert agency/funder).						

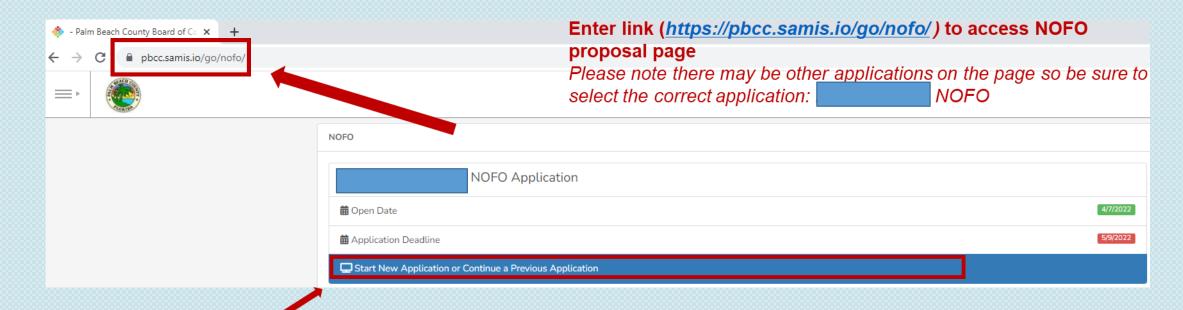
- Sheet will tally your program and admin expenses and show what your budgeted % is at
- Will allow us to review and discuss with you any items that may be questionable before approving contracts
- Narratives should be completed for each item with details about the cost to clarify
- Unit Rate/Bed Rate Descriptions



SAMIS Application

Shantel M. Drayton, MPA, Contract Analyst, CSD





Click here to begin a new application or continue to complete an application already started





	Existing User			New User			
	Email *		name@domain.com	First Name *			
	Password *	2		Last Name *	-		
				Email *		name@domain.com	
		Log	In		Re	egister	
you		mail a	I an application through SAMIS, and password you created to log	name an	nd e	brand new SAMIS user, you will type in email under "New User" to begin the p By creating an account. you will be a	r

● pbcc.samis.io/go/nofo/index.cfm?actionxm=RegisterSignIn&rfp=1004&xm_dbform_template_id=1003

If you are a brand new SAMIS user, you will type in your first name, last name and email under "New User" to begin the process for creating an account. By creating an account, you will be able to return to an application you have started and apply for future grants using your previously created account.

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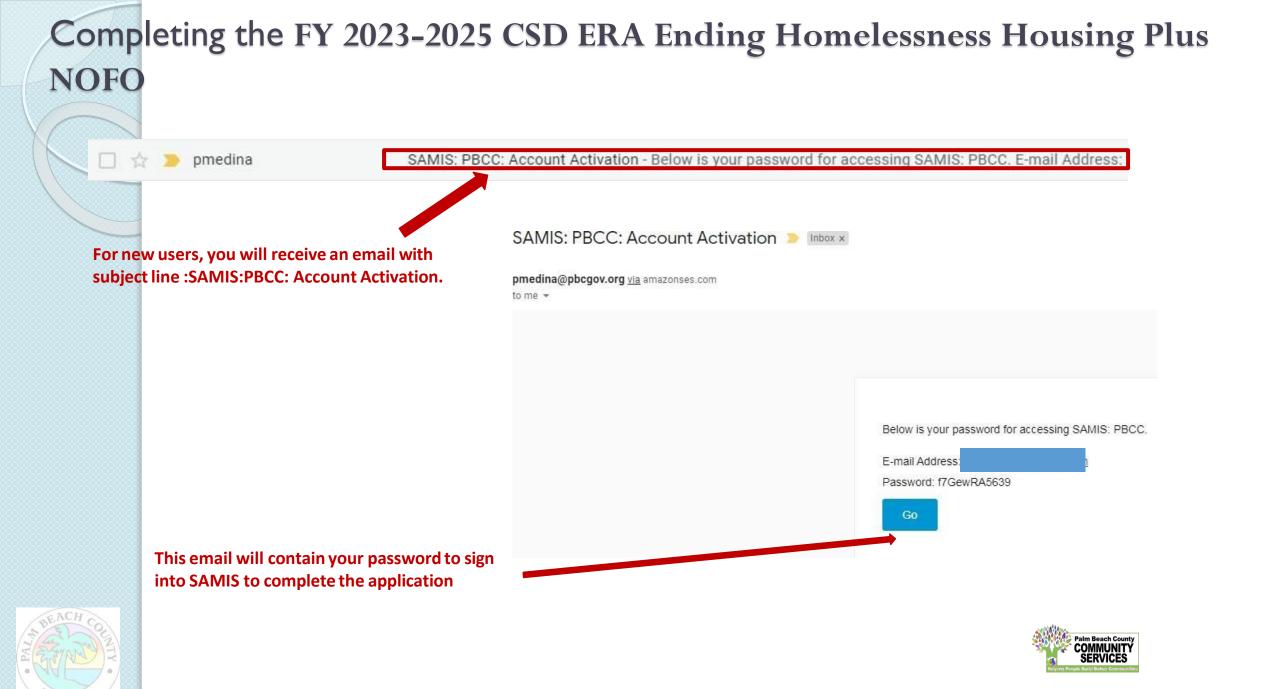
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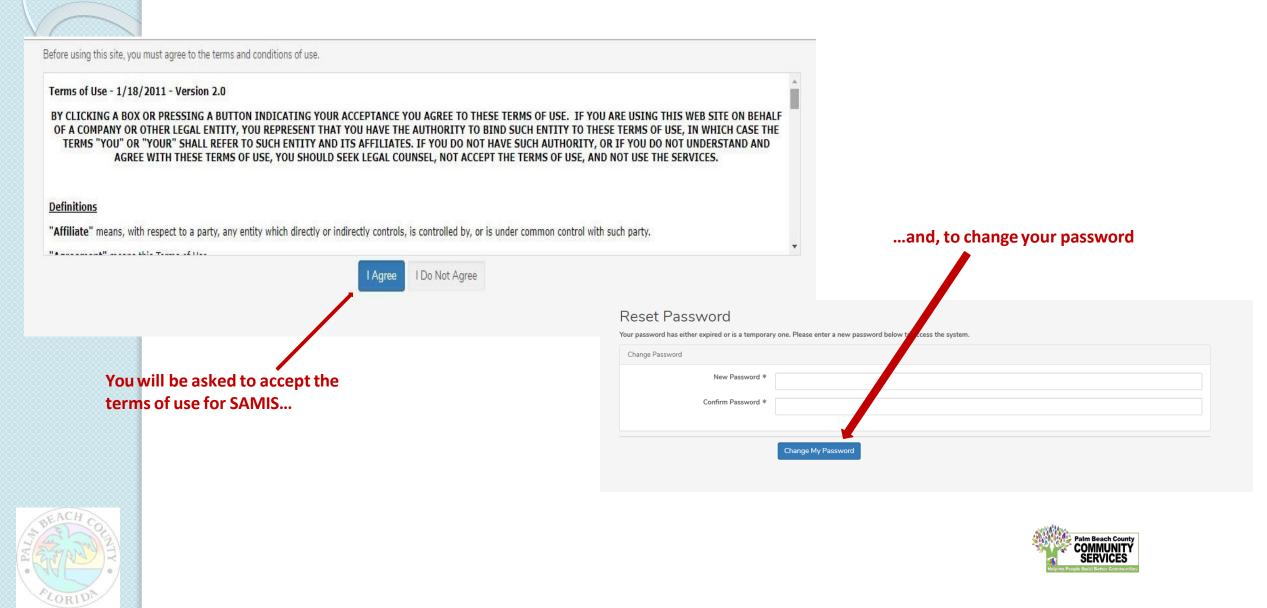
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潫 - Palm Beach County Board of Co 🗙 🕂







The application will appear. Enter the NOFO Invitation Code, located on the last slide of the SAMIS ACCESS Guide



NOFO Invitation Code is required	Proposals	
NOFO Invitation Code *		NOFO Invitation Code is required
	NOFO Invitation Code *	





A valid	Federal ID will
popula	ate the applicant's
agency	y name and address

Check the NOFORFP to
confirm you are in the
correct application



	Proposals	Federal ID is required	SECTIONS	
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s.	Agency Name *		Proposals	to track your
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ie	NOFO/RFP *	NOFO Application × -		
	Additional Editors			
	Program Name *			
		Click HERE NOFO Guidance to download a copy of the FY 2022-2023 NOFO Application Guidance Document for reference throughout the application.		
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Throughout the application,	Federal ID *		0%
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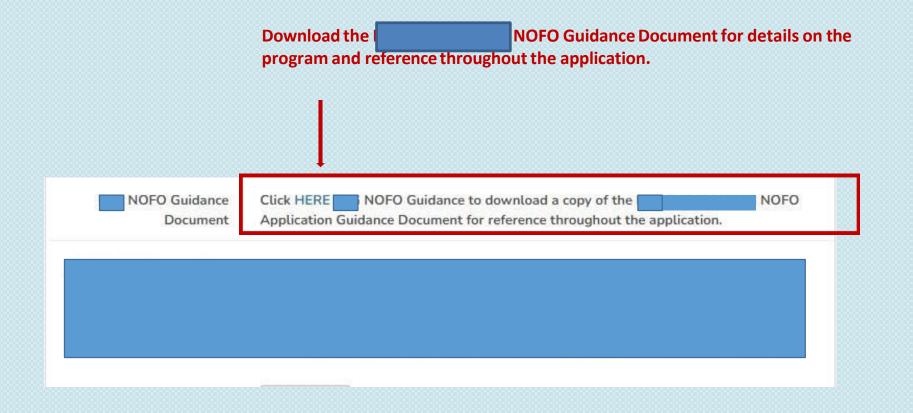


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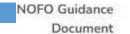








***Throughout the application, there will be several documents that you will be required to download, complete and re-upload to the application.



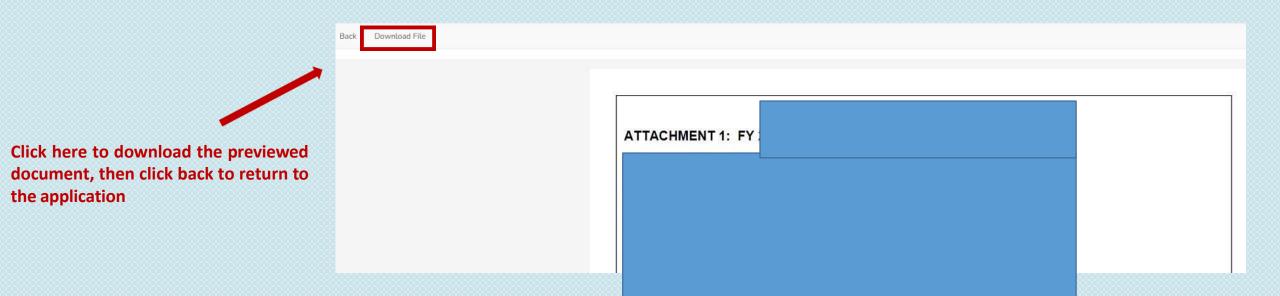
Click HERE NOFO Guidance to download a copy of the Application Guidance Document for reference throughout the application.

NOFO

Click on the link to preview and download the document. **Re-upload the document in the suggested document** formats and with the naming convention indicated.











At the bottom of each section of the application, you will find this checkbox and accompanying text "Mark this Section Completed."

Check the box only after you have completed the section.

You can move between sections if this box is unchecked. The application will default to a checked box.

All boxes at the end of each section will need to be checked in order to submit the application



Click <i>HERE</i> to download the REQUIRED . Template. Please upload once you have completed this form. Please upload your document in the following format: .pdf Please name your document as such: (Agency Name or Initials)	
Choose File	
	The "Save & Continue Later" button at the end of each section will take you to the application preview/ summary page. You will be able to save your application
MARK THIS SECTION COMPLETED	there and return to complete the application at a later time.
Next Save & Continue Later	

The "Next" button at the end of each section will take you to the next section of the application. The "Back" button will take you to the previous section.

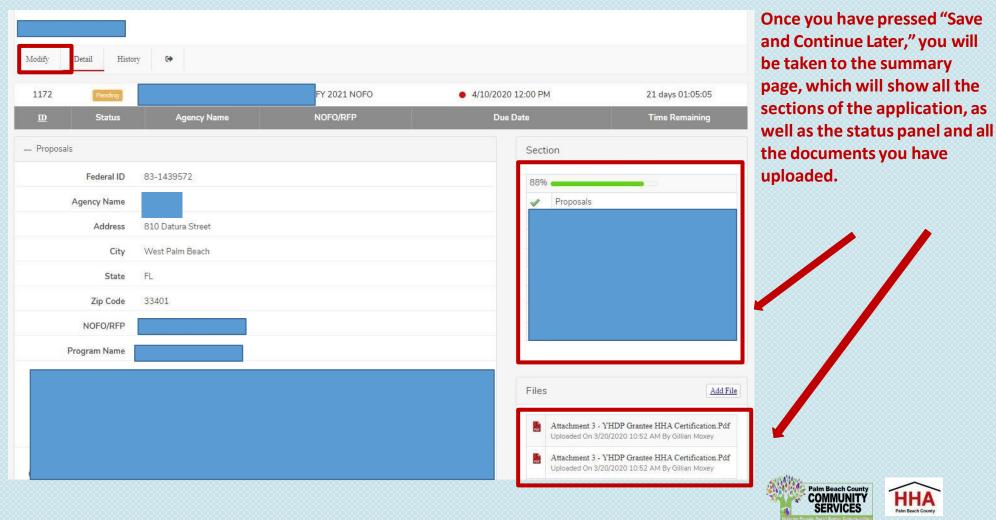


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— Propo	sals				SECTION	
		of the application, y bar at the top of eac which will include y	pleted the first section you will see this status ch application section your agency name, the al and a countdown to dline date.			





If you forget to mark a section completed, you will have the opportunity to return to the application by clicking the "Modify" button, then press "Next" until you reach the section you need to mark completed. Click on the "Save and Continue Later" button to return to the summary page.

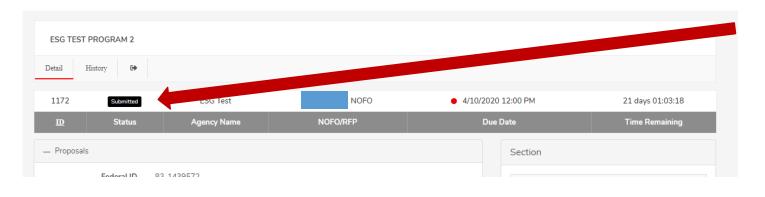




On the summary page, you will have one more opportunity to review your completed application before you submit. Click on the "Submit" button to submit your application.

Modify When	Detail Histor	ry Tsubmit C+	mplete your entry.					
1172 <u>D</u>	Pending Status	Agency Name	NOFO 4/10/2020 12:00 PM NOFO/RFP Due Date				21 days 01:04:00 Time Remaining	
- Proposals	S					Section		
	Federal ID	83-1439572				100%		
	Agency Name					Proposals		
	Address	810 Datura Street			SG Project Narrative			

Note: You cannot make changes to your application once you have submitted the application



When you have submitted your application, you will see a black "Submitted" box on the status bar.



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	Click <u>ESG Categories and Activities</u> to download the REQUIRED ES upload once you have completed this form.	G Categories and Activities T	Template. Please					
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You can print your application for your record by clicking the right button on your computer's mouse





FY 2023-2025 CSD ERA Ending Homelessness Housing Plus NOFO

Application Password: CSDERAHOUSINGPLUS2023





QUESTIONS?



Information CODE:

All questions must be emailed to: <u>CSD-FAARFP@PBCGOV.ORG</u>

All questions and answers will be posted on the FAA website: <u>http://discover.pbcgov.org/communityservices/financiallyassisted/</u> <u>Pages/default.aspx</u>

All proposals must be submitted electronically to: https://pbcc.samis.io/go/nofo

> by Friday, March 24, 2022 by 12:00PM



CSDERAHOUSINGPLUS2023

