

DIVISION OF SENIOR AND VETERAN SERVICES

Older Americans Act (OAA) Notice of Funding Opportunity (NOFO)

Home Delivered Meals (HDM)
Congregate Meals (CNML)





WELCOME

Reminder to please put all questions in the chat to everyone. Questions will be answered at the end of the presentation. Please note this meeting is being recorded.







FY 2025-2027 DSVS OLDER AMERICANS ACT (OAA) HDM/CNML NOFO

Michael Wright, MPA
Contract Manager

Elcana Dantzler
NOFO Coordinator

Tammy Lampi
Program Manager

Thomas Eaton Fiscal Manager

Susan Koester
Operations Supervisor

Tony Moore
Financial Analyst II

Palm Beach County



FY 2025-2027 DSVS OLDER AMERICANS ACT (OAA) HDM/CNML NOFO TECHNICAL ASSISTANCE MEETING

AUGUST 19, 2024

10:00 AM - 12 PM

AGENDA

Welcome & Introductions

Michael Wright, MPA, Contracts, Compliance and Program Performance Manager CSD

Overview of FY 2025-2027 DSVS NOFO Process and Guidance

Michael Wright, MPA, Contracts, Compliance and Program Performance Manager CSD

Fiscal Overview for NOFO Budget

Tony Moore, Fiscal Analyst II, CSD Thomas Eaton, Fiscal Manager, CSD

SAMIS Application Website Overview

Elcana Dantzler, NOFO Coordinator, CSD

Questions & Answers

Adjournment & Distribution of NOFO Invitation Code





CATEGORIES

Home Delivered Meals (HDM)

Meal that is delivered to client residence. Seniors being provided this service receive meals on a regularly scheduled basis. Client residences are located throughout Palm Beach County, North of Hypoluxo Rd and West to the Glades area. HDM meals consist of refrigerated or frozen meal tray plus milk, bread and fruit packaged in a sanitary fashion separate from meal tray. Each delivery will contain multiple meals.

Congregate Meals (CNML)

Meal that is delivered to a DSVS location.

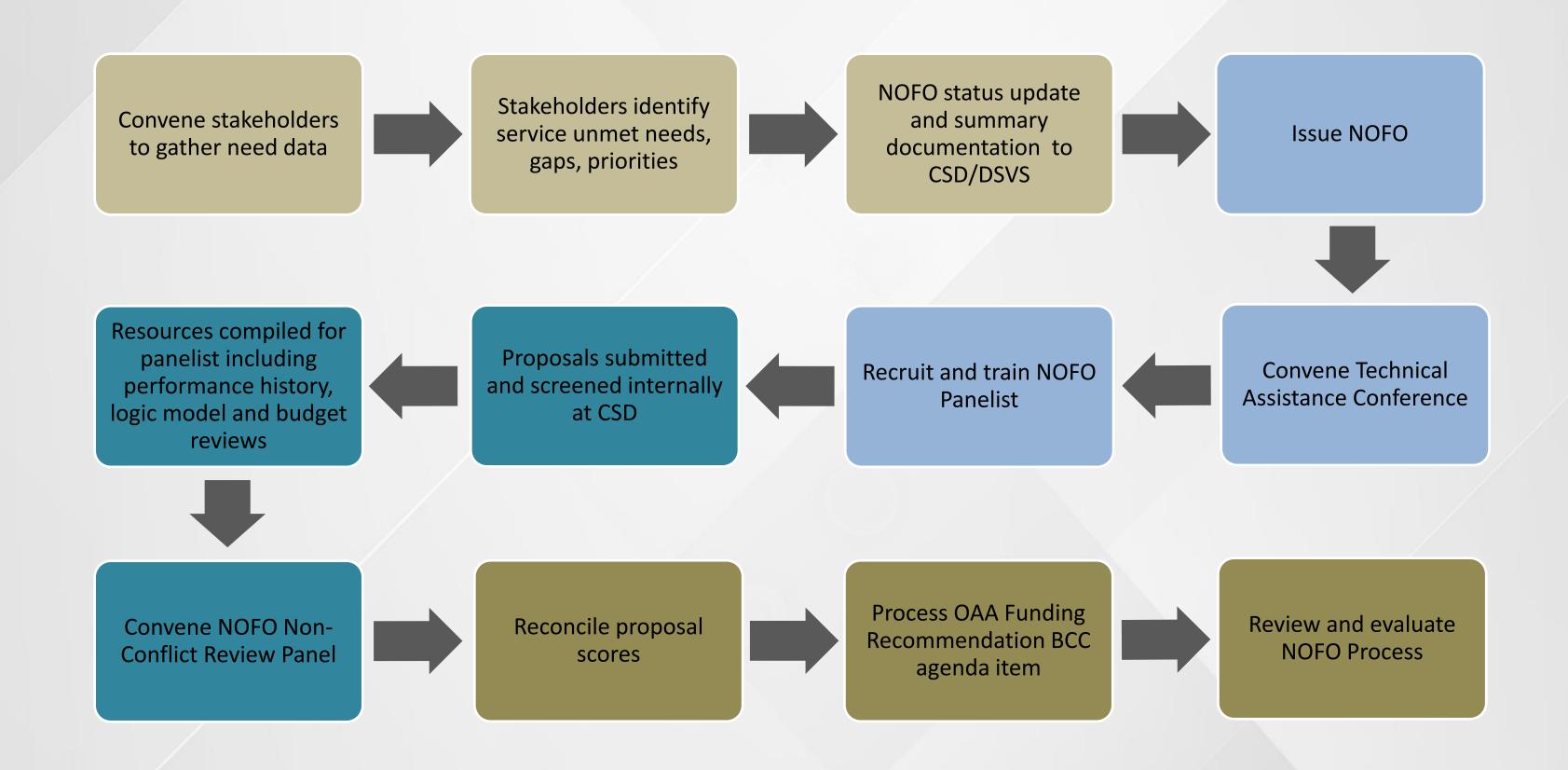




FY 2025-2027 DSVS OLDER AMERICANS ACT (OAA) HDM/CNML

Notice of Funding Opportunity

NOFO PROCESS





Notice of Funding Opportunity

CONE OF SILENCE



This NOFO includes a Cone of Silence. The Cone of Silence will apply from the date the NOFO is due, which is November 5, 2024, until the final FAA contracts are approved by the Board of County Commissioners.

Respondents are advised that the "Palm Beach County Lobbyist Registration Ordinance" (Ordinance), a copy of which can be accessed at: http://discover.pbcgov.org/legislativeaffairs/Pages/Lobbying_Regulations.aspx is in effect. The Respondent shall read and familiarize themselves with all of the provisions of said Ordinance, but for convenience, the provisions relating to the Cone of Silence have been summarized here.

"Cone of Silence" means a prohibition on any non-written communication regarding this NOFO between any Respondent or Respondent's representative and any County Commissioner or Commissioner's staff any member of a local governing body or the member's staff, a mayor or chief executive officer that is not a member of a local governing body or the mayor or chief executive officer's staff, or any employee authorized to act on behalf of the commission or local governing body to award a contract. A Respondent's representative shall include but not be limited to the Respondent's employee, partner, officer, director or consultant, lobbyist, or any, actual or potential subcontractor or consultant of the Respondent.

The Cone of Silence is in effect as of the submittal deadline. The provisions of this Ordinance shall not apply to oral communications at any public proceeding, including pre-bid conferences, oral presentations before selection committees, and contract negotiations during any public meeting. The Cone of Silence shall terminate at the time that the BCC awards or approves a contract, rejects all proposals or otherwise takes action, which ends the solicitation process.

Ethics Commission

If anyone has a question regarding ethics they should not be addressed to our department, but should be addressed directly with the Ethics Commission – http://www.palmbeachcountyethics.com/





TIMELINE

Schedule of Events August 14-November 5, 2024

August	14, 2024	DSVS Congregate Meals NOFO Release Day - Available for Public	CSD
August	19, 2024	Technical Assistance Conference 10:00 AM - 12:00 PM EST	CSD Applicants
Septem	ber 11, 2024	DSVS Congregate Meals NOFO Reviewer Training	CSD Reviewers
Septem	ber 13, 2024	Final day to submit written questions 12:00 PM (Noon) EST	Applicants
Septem	ber 16, 2024	DSVS CONGREGATE MEALS NOFO PROPOSAL SUBMISSION DEADLINE – 11:59 PM EST	Applicants
Septem	ber 16, 2024	Cone of Silence Begins for DSVS Congregate Meals NOFO	CSD, Applicants, Reviewers, BCC





TIMELINE

Schedule of Events August 14-November 5, 2024

September 23, 2024	Review Panels meet to review and score proposals	CSD
September 23, 2024	Staff reconciles review panel rankings and funding availability to develop recommended allocations	CSD Applicants
September 24, 2024	Funding Recommendations Posted on CSD Website	CSD Reviewers
October 4, 2024	Final date to file a Funding Grievance	Applicants
November 5, 2024	DSVS Congregate Meals Contracts Presented to the BCC for Approval	Applicants
November 5, 2024	Cone of Silence Ends DSVS Congregate Meals NOFO	CSD, Applicants, Reviewers, BCC



-FUNDING AVAILABILITY-

Anticipated FY 2025 Total Allocation \$1,617,920

Funding availability/recommendations are subject to BCC approval

Palm Beach County





RECOMMENDATIONS FOR SERVICES

Focus Population:

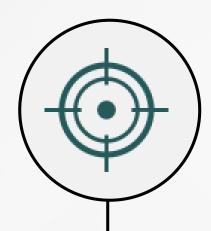
Older adults, 60 and older, who have the greatest economic or social need with attention to low-income minority and rural clients

Strategies:

- 1. Reduce hunger and food insecurity. (Food insecurity occurs when an individual has a limited or uncertain availability of nutritionally adequate and safe food or ability to acquire acceptable foods in socially acceptable ways.
- 2. Promote socialization.
- 3. Promote health and well-being of older individuals by assisting them in gaining access to nutrition and other disease prevention and health-promotion services. The intent is to delay the onset of adverse health conditions resulting from poor nutritional health or sedentary behavior.
- 4. Nutrition services to older clients at community dining centers or in their homes include the following: Procurement, preparation, transportation, and service of meals



PROPOSAL COMPONENTS



1. Project Narrative: (25 points)

2.Evaluation Approach: (15 points)

3. Prior Outcomes and Response to Community Data: (10 points)

4.Data Management: (10 points)

5. Partnerships, Resources, and Collaborations: (20 points)

6.Budget: (20 points)

7. Scope of Work: (No points)





TIPS FOR A SUCCESSFUL APPLICATION

Dr. James Green, Director

Read the NOFO (4) times ©©©

- For understanding
- For requirements
- For writing response
- For review
- Make sure to review all of the resource documents that have been posted online
- Make sure that your Partner Letters / MOUs:
 - ✓ Are well-written
 - ✓ Outline the partnership(s) between community agencies as detailed as possible
 - ✓ Updated within the last 12 months





TIPS FOR A SUCCESSFUL APPLICATION Continues...

- •Use the total work time allotted to complete your grant application. Do not wait until the last minute to submit.
- •Answers should be simple, concise, and to the point, while still informing the reviewer of what your program does.
- •While going through your grant application, please keep in mind that this is a highly competitive grant and we often receive more applications than we can fund.





TIPS FOR A SUCCESSFUL APPLICATION Continues...

- Start as soon as possible and assemble a team
- Review all the questions
- Review the Ranking Guide
- •Submit the Application in advance of the deadline in case of technology challenges

If you have questions use the email CSD-FAARFP@PBC.GOV and review the FAQ often on the CSDWebsite!

Community Services Department Fiscal NOFO Review

Tony Moore, Financial Analyst II





BUDGET

Initial Submission with NOFO

- Project/program expenses are justified
- Include proposed funding for this program and any other proposed or confirmed funding sources that may share the program's expenses

Update with final award amount at contracting

Examples on next slide





EXAMPLE OF THE COMPLETED BUDGET TEMPLATE - PROGRAM EXPENSES

Budget Items	Program Name		Palm Beach County		Program Funder #2		Program Funder #3		Total Program Funding (All Sources)	
Program Period: FY 2021		Proposed		Confirmed		Pending		Pending		
	TOTAL PROGRAM FUNDING AMOUNT =	\$	\$ 129,500.00		45,000.00	\$ 17,500.00		\$	199,500.00	
Program Expenses	<u>Narrative</u>		Amount		Amount		Amount		<u>Amount</u>	
Personnel		\$	89,900.00	\$	25,000.00	\$	10,000.00	\$	124,900.00	
Program Manager	Program manager position for community support service. Salary expense is 100% funded by PBC award and includes fringe benefits.	\$	60,000.00	\$	-			\$	60,000.00	
Program Assistant`	Program Assistant role is to support the program manager and community educator with daily tasks. This salary expense is 50% funded by PBC award. Total salary expense is \$15,000, with 50% allocated to PBC (\$7,500). (Salary expense does not include fringe benefits)	\$	25,000.00	\$	25,000.00	\$	-	\$	50,000.00	
Fringe Benefits - Program Assistant	Fringe benefits expense for Program Assistant. Fringe benefits for this position total (\$1,800), with 50% allocated to Palm Beach County in the amount of \$900.	\$	900.00					\$	110,000.00	
Community Educator	Community Educator position is the primary interface with local schools, charities and support groups. Total Salary (including fringe benefits) billed to Palm Beach County = \$39,045. pays .8 FTE	\$	4,000.00			\$	10,000.00	\$	14,000.00	

- Simplified and easier to use
- No macros
- •Includes clearly defined sections for programmatic and admin expenses
- •Will allow for better transparency and understanding of each program





BUDGET TEMPLATE - PROGRAM EXPENSES

Program Expenses	<u>Narrative</u>	<u>Amount</u>		<u>Amount</u>		<u>Amount</u>		Amount	
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Building/Occupancy		\$	27,050.00	\$	-	\$	-	\$	27,050.00
Programmatic Rent/Lease	*Note: Rent for areas that house admin staff should be listed seperately under admin seciton * Rent expense for Lake Worth facility. Total rental expense for FY16 = \$35,000. Allocation to Palm Beach County award= \$20,000. Remaining \$15,000 will be paid by other operating income.	\$	20,000.00					\$	20,000.00
Building Maintenance	Maintenance expense for building XYZ	\$	3,800.00					\$	3,800.00
Utilities		\$	2,400.00	\$	-	\$	1,500.00	\$	3,900.00
Electric	Electric Utility Services expense for location X	\$	1,200.00			\$	1,000.00	\$	2,200.00
Telephone	Telephone expense for landline at location X	\$	350.00					\$	350.00
Project Supplies/Equipment		\$	4,900.00	\$		\$		\$	4,900.00
Office Supplies	Office supplies for program staff	\$	500.00					\$	500.00
Postage/Shipping	Postage expense for client related mailing	\$	750.00					\$	750.00
Equipment Rental	Monthly Equipment rental fee for use of X = \$500 (\$6000 per year). Palm Beach County to cover 50% of this expense (\$3000).	\$	3,000.00					\$	3,000.00
Professional Fees		\$	2,950.00	\$	-	\$	-	\$	2,950.00
Training	Staff training expense for program/medical/intervention training for client support	\$	1,500.00					\$	1,500.00
Travel/Mileage	Program staff mileage reimbursement for client and training related meetings	\$	1,100.00					\$	1,100.00
	TOTAL PROGRAM EXPENSES =	\$	122,300.00	\$	25,000.00	\$	11,500.00	\$	158,800.00





BUDGET TEMPLATE

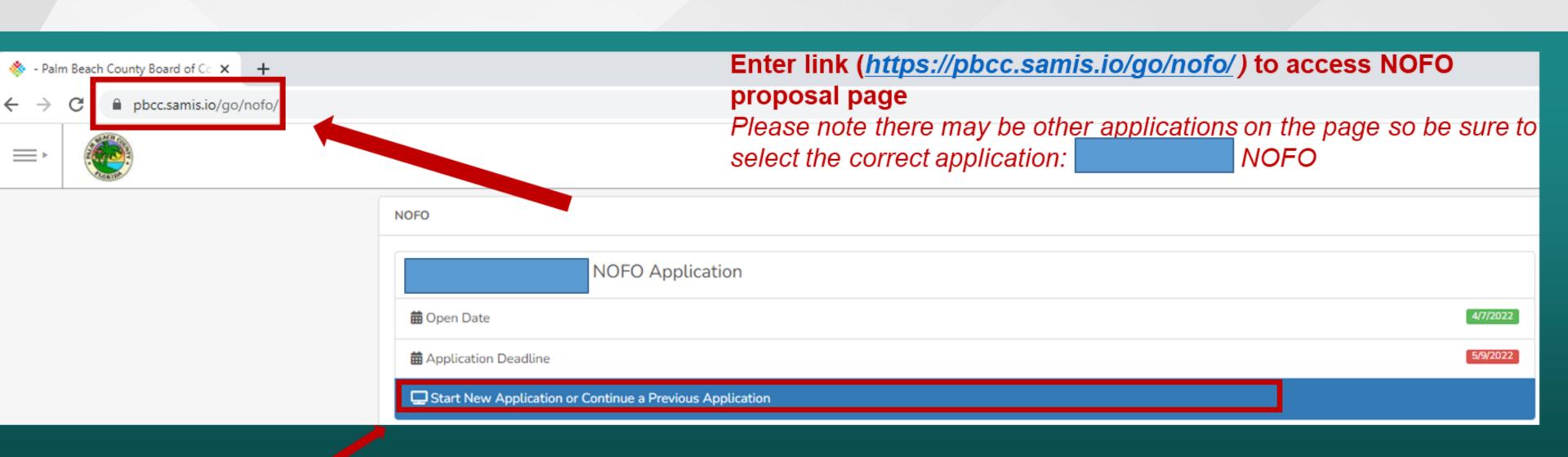
Administrative Expenses	Narrative						
Personnel		\$	4,250.00	\$ -	\$ -	\$	4,250.00
Executive Position #1 (JL)	A 5% allocation of the Executive Director salary expense (including fringe benefits) will be billed to Palm Beach County . Executive Director total salary expense = \$85,000. 5% allocation to Palm beach County = % \$4,250	\$	4,250.00			\$	4,250.00
Consulting Fees		\$	2,950.00	\$ -	\$ -	\$	2,950.00
	Accounting and audit expenses for program. Annual Accounting fee = \$950, Annual Audit fee = \$2,000. Total expense = \$2,950	\$	2,950.00			\$	2,950.00
	TOTAL ADMINISTRATIVE EXPENSES =	\$	7,200.00	\$ -	\$ -	\$	7,200.00
Administrative % of PBC Award			6%				
UNIT RATE	Insert Unit Rate Amount: \$350/night						
Please Describe Proposed Unit Rate or							
Bed Night Rate Below. Include Detailed Calculations of How Rate Was Determined	Unit rate is equal to (insert description); OR Unit Rate is 1 bed night and will be \$350. This was calculated by determining the total number of beds in the facility (XXX) and maximum occupancy; OR Unit/Bed rate is a standard rate as determined by (insert agency/funder).						

- •Sheet will tally your program and admin expenses and show what your budgeted % is at
- •Will allow us to review and discuss with you any items that may be questionable before approving contracts
- •Narratives should be completed for each item with details about the cost to clarify
- Unit Rate/Unit Cost

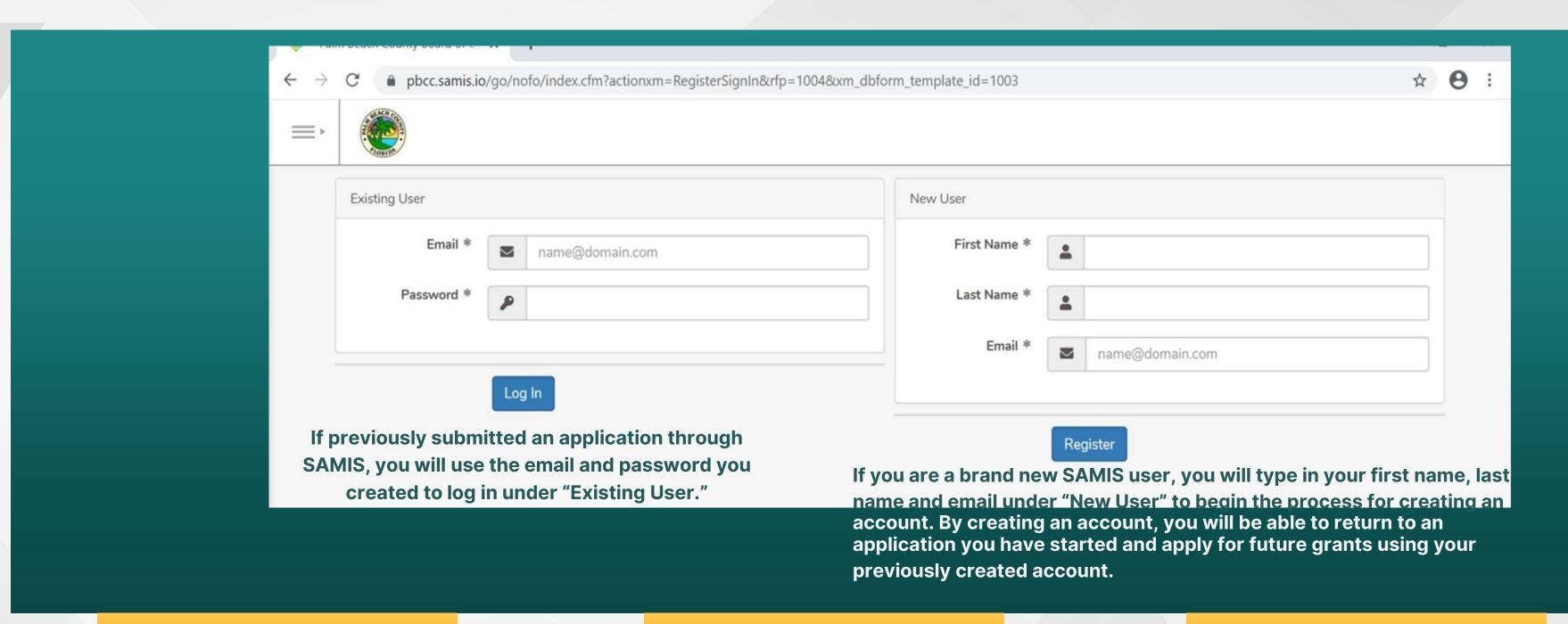
SAMIS APPLICATION

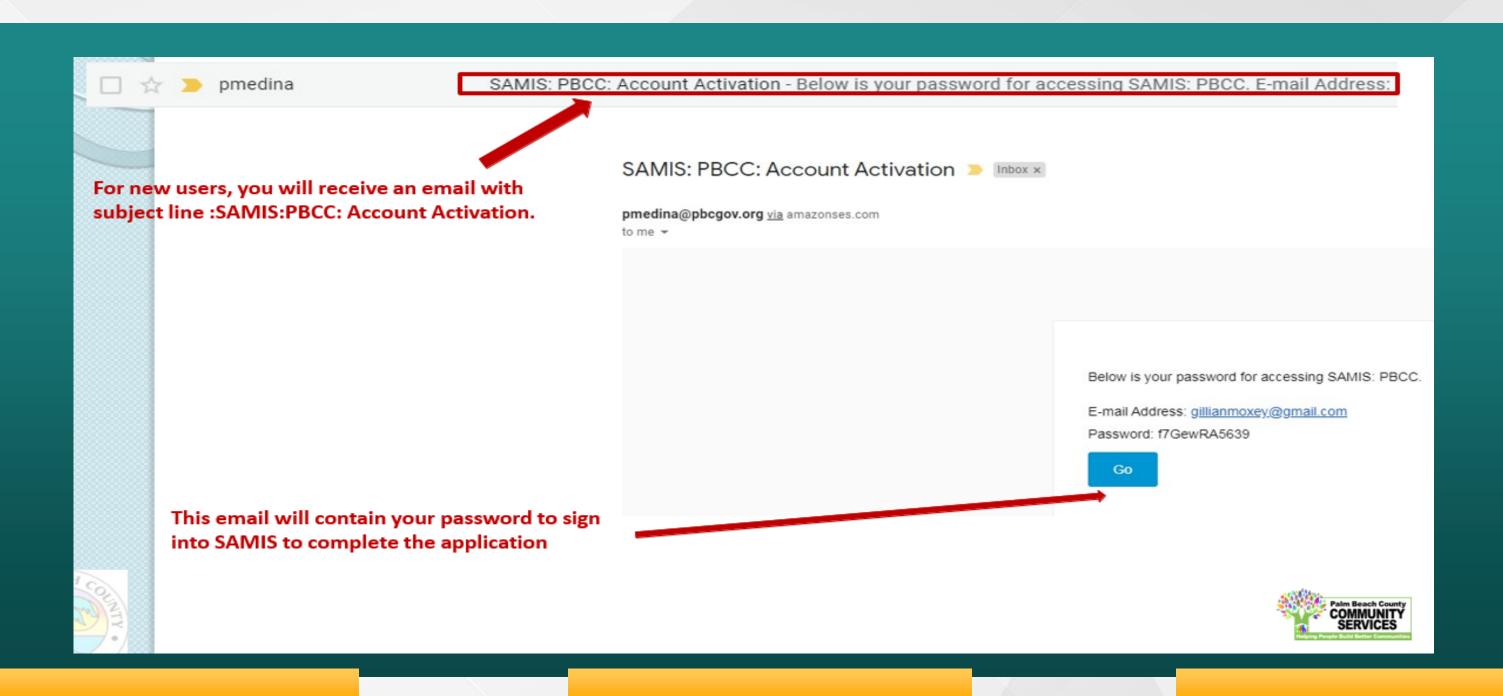
Elcana Dantzler, NOFO Coordinator

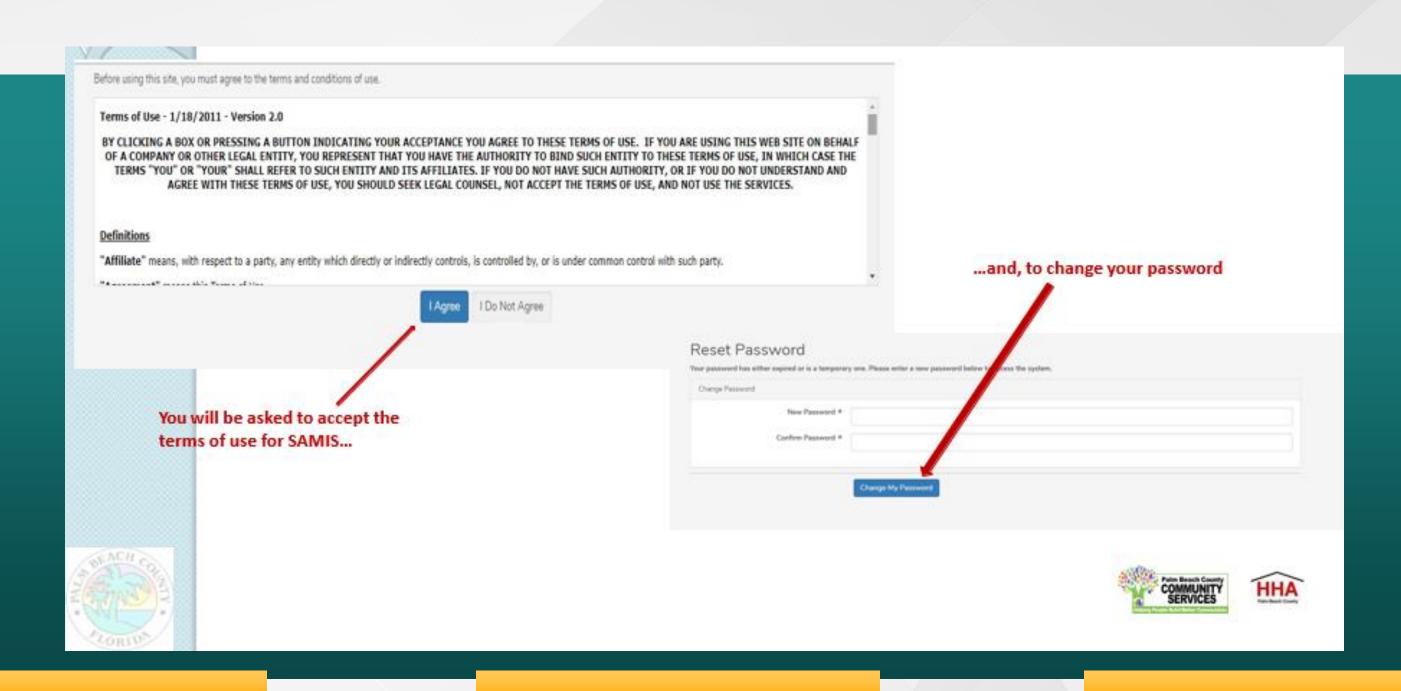
COMPLETING THE DSVS OAA NOFO

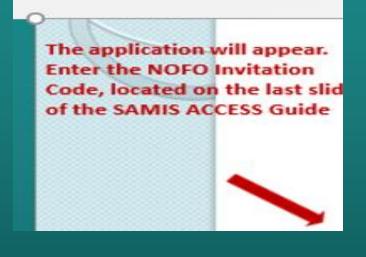


Click here to begin a new application or continue to complete an application already started

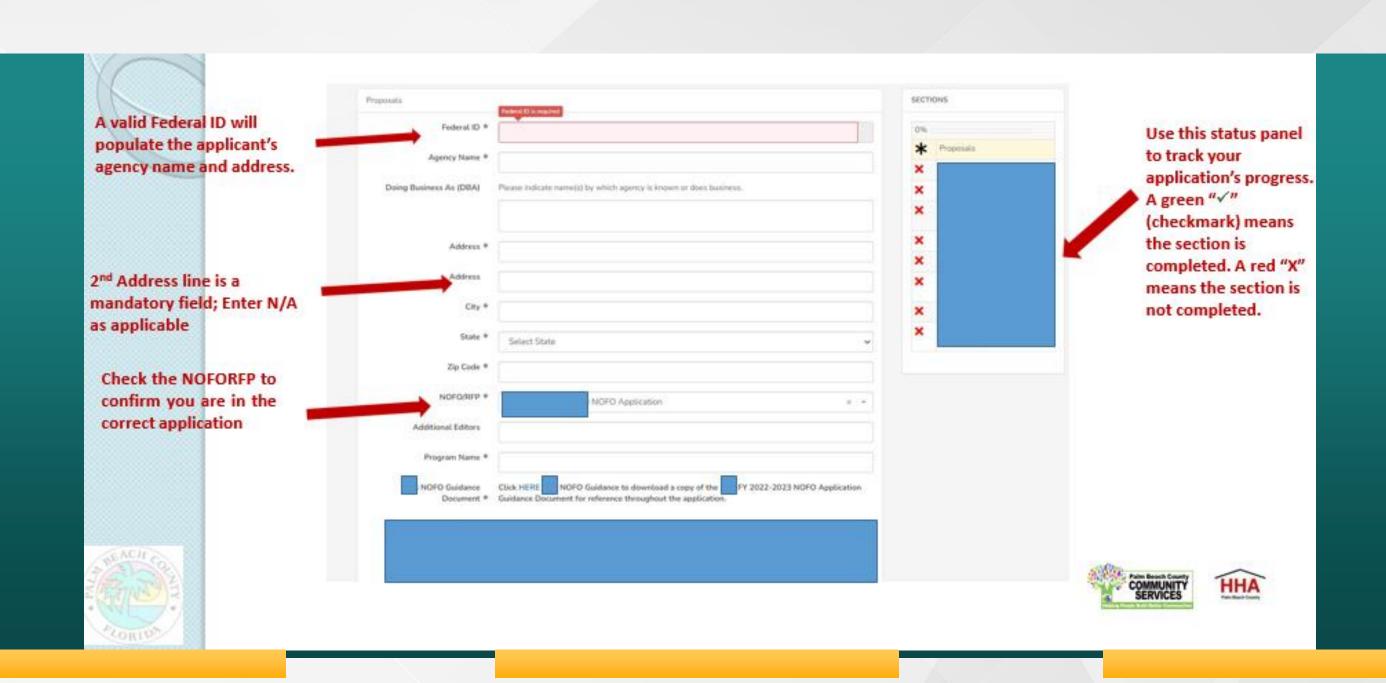


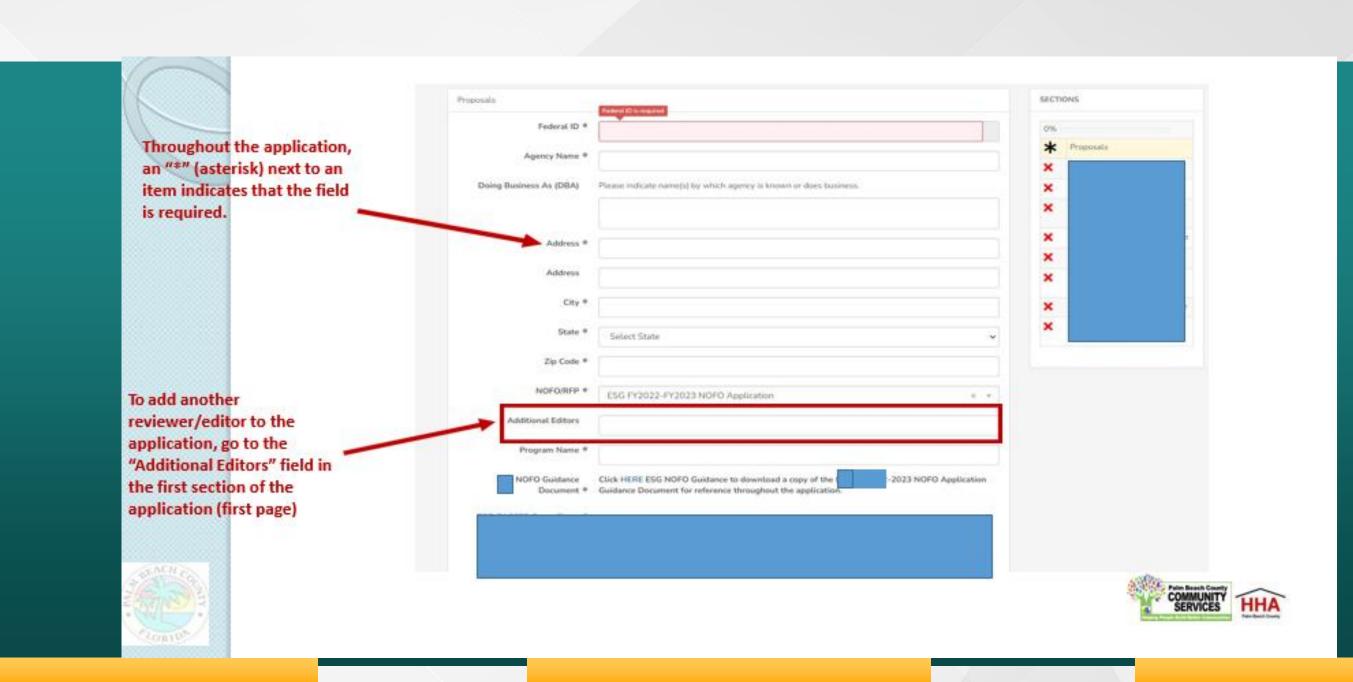


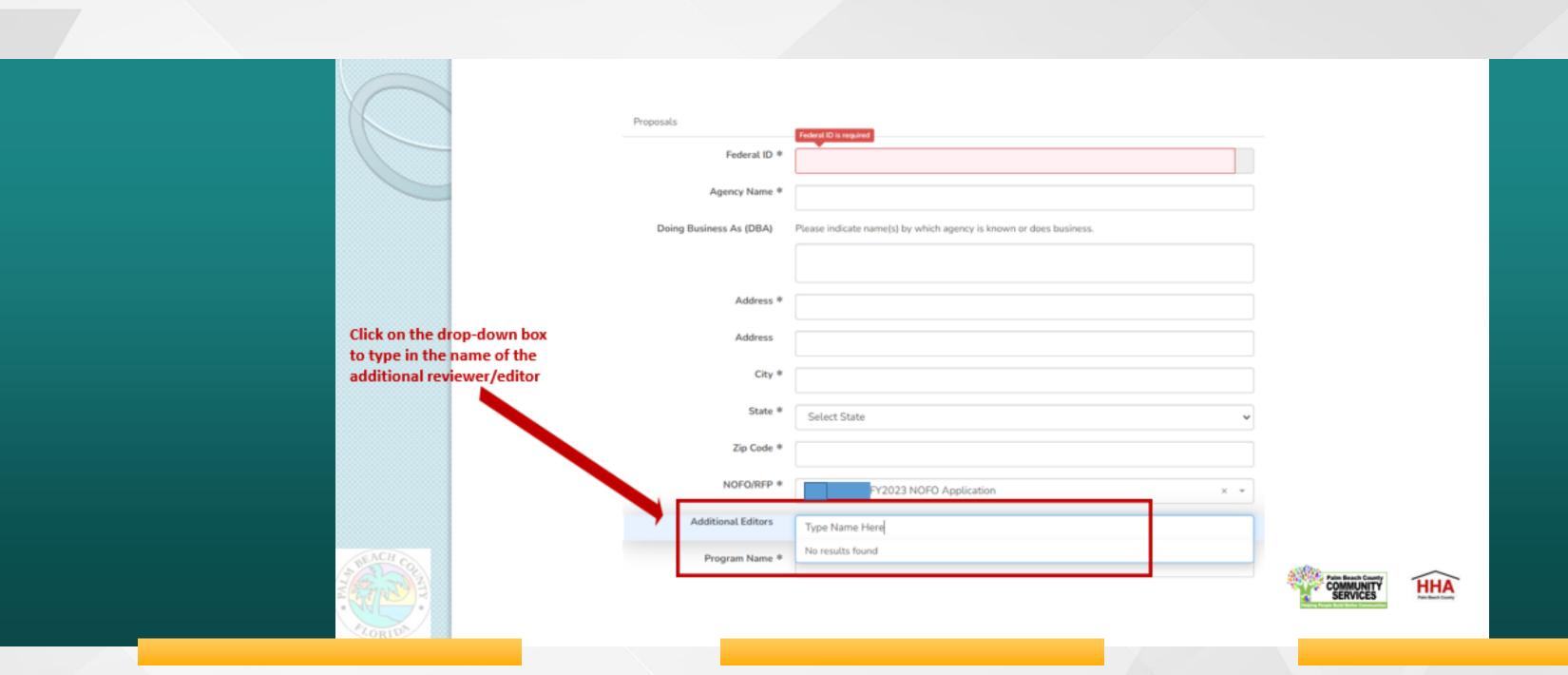


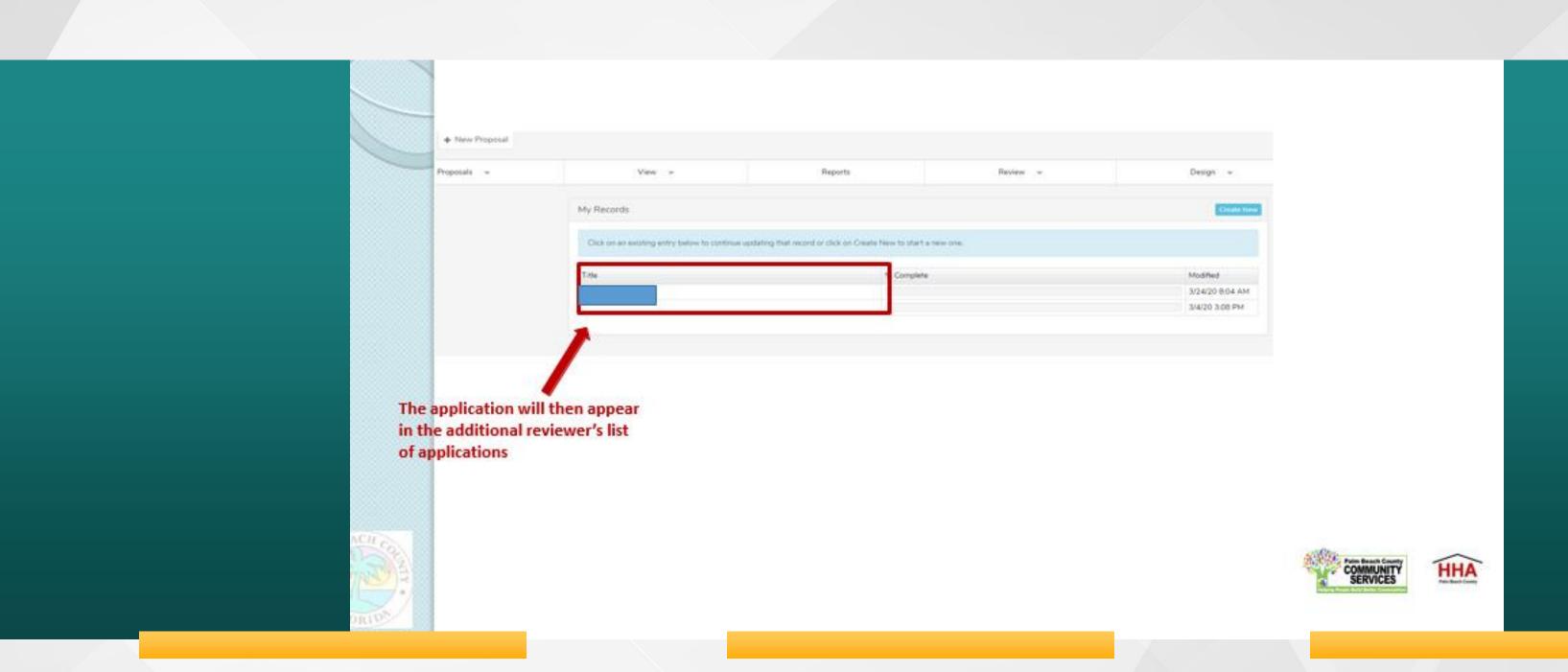


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Due D	ate	Time Remaining						
Proposals								
NOFO Invitation Code *	FY25270AA							









COMPLETING THE DSVS OAA NOFO

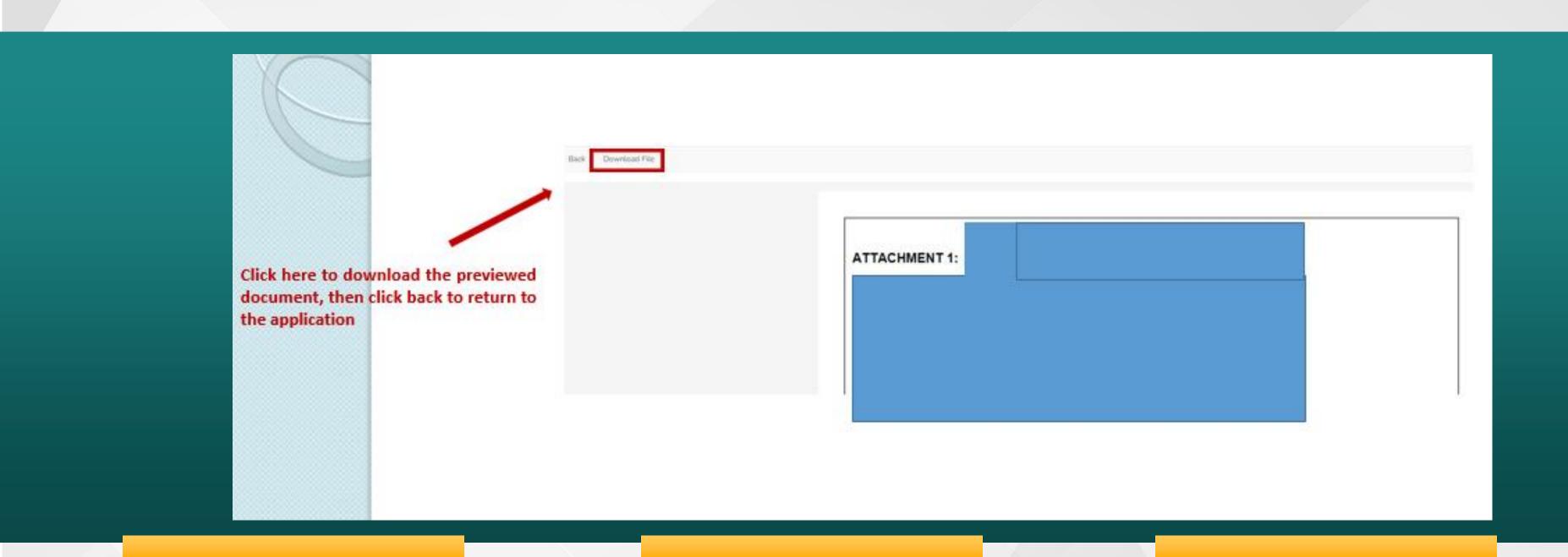
NOFO Information Document

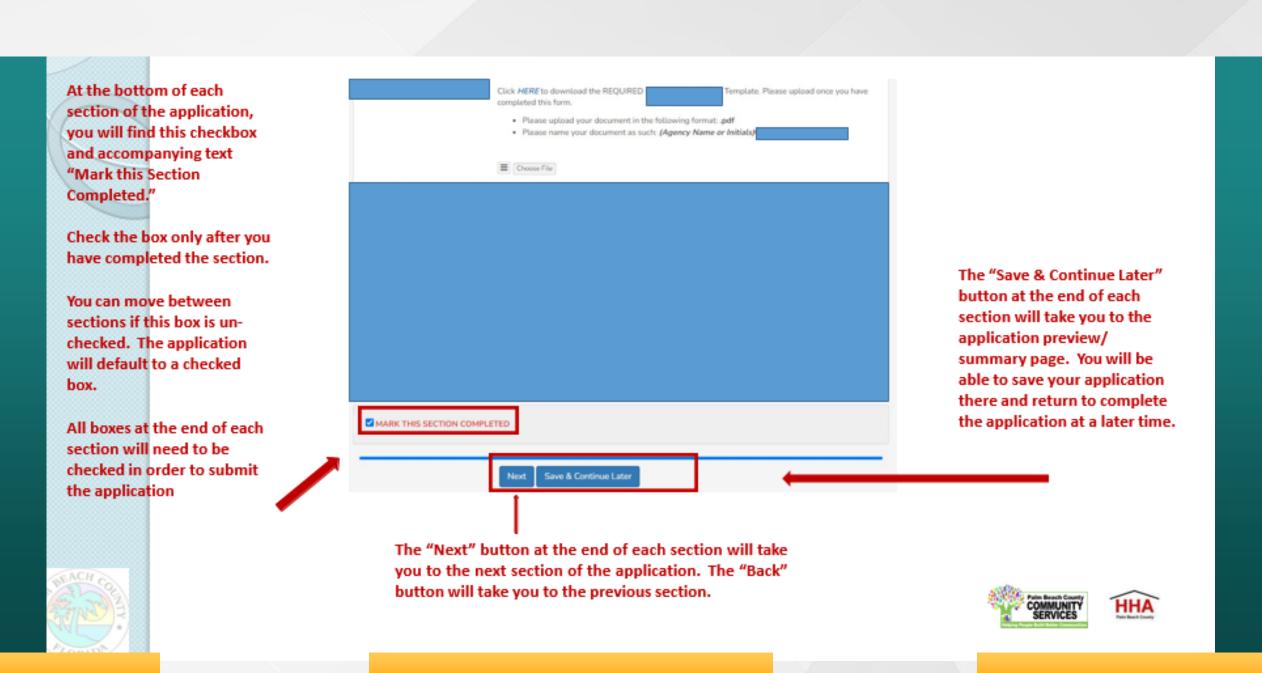
Click HERE to download the FY 2025-2027 OAA HOME DELIVERED AND/OR CONGREGATE

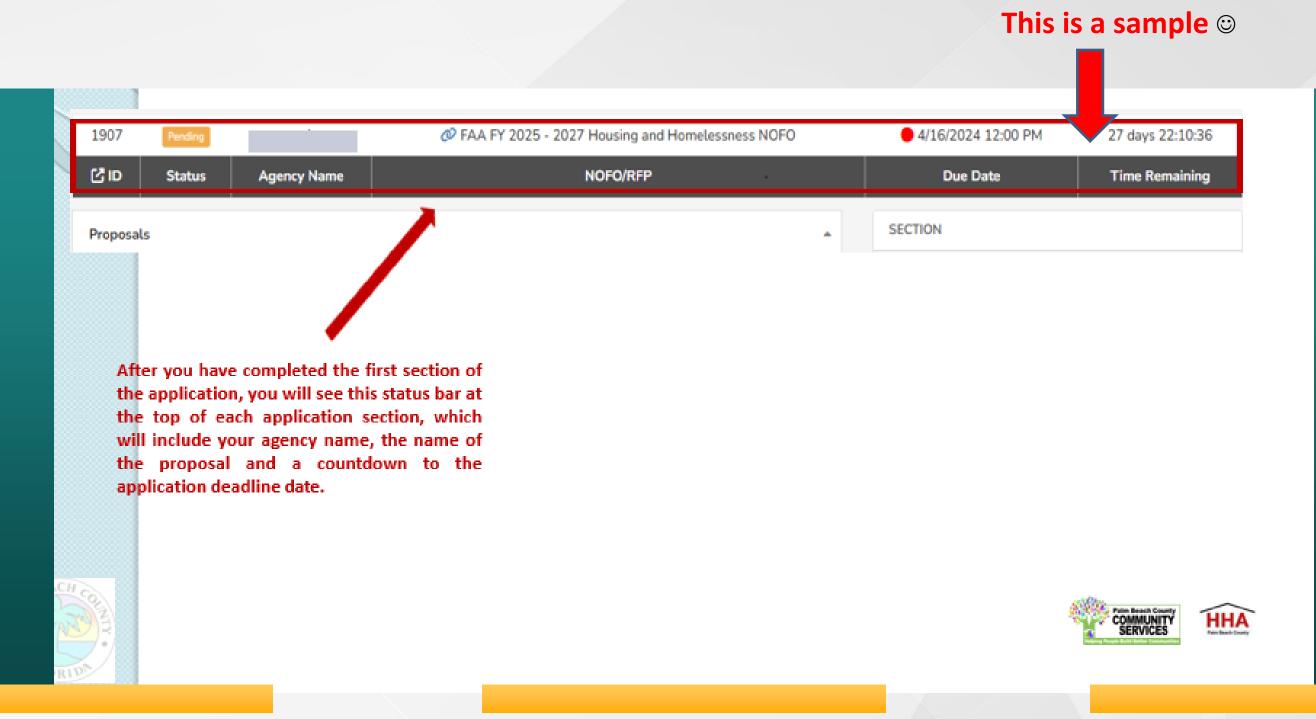
OAA

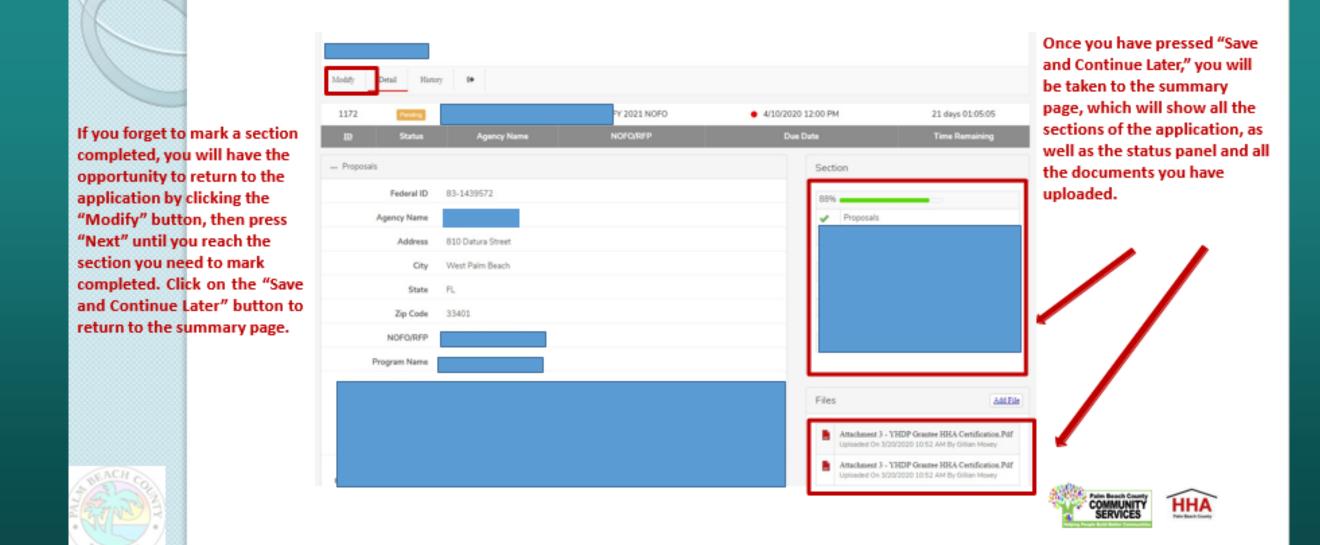
SUBCATEGORIES NOFO Guidance document for reference throughout the application

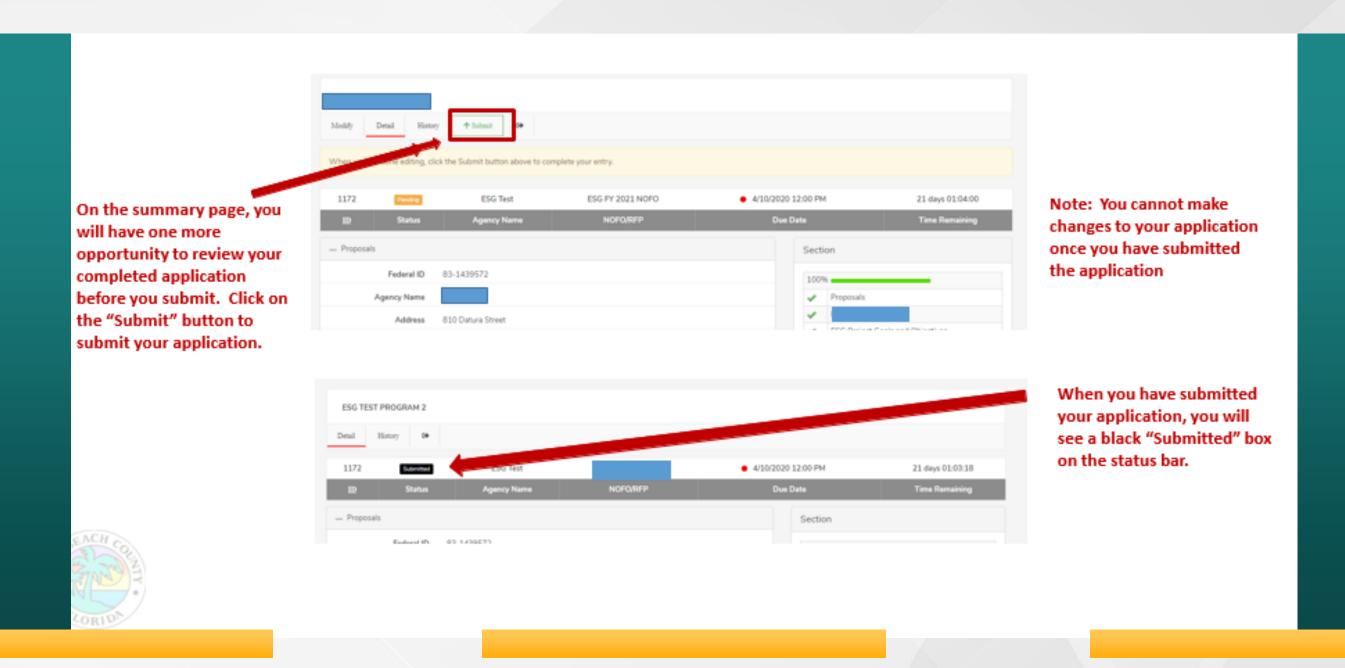




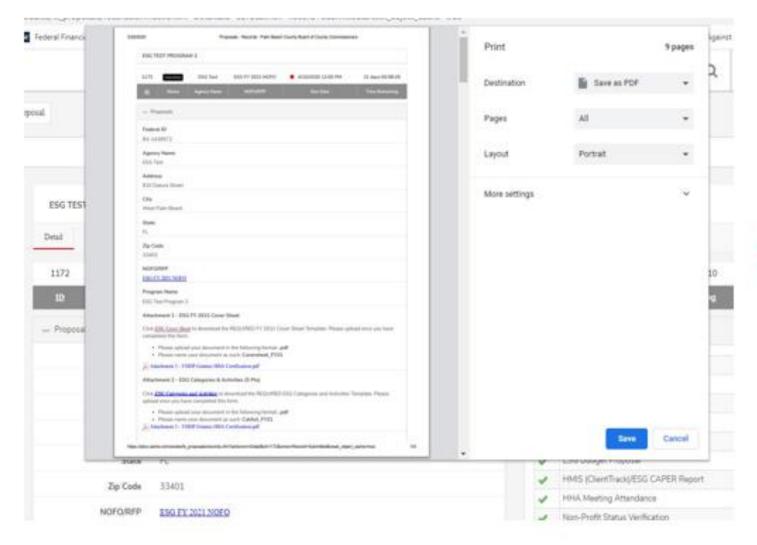








COMPLETING THE DSVS OAA NOFO



You can print your application for your record by clicking the right button on your computer's mouse





APPLICATION PASSWORD: FY25270AA



INFORMATION

All questions must be emailed to: CSD-FAARFP@PBC.GOV
All questions and answers will be posted on the CSD website:
http://discover.pbcgov.org/communityservices/financiallyassisted/ Pages/default.aspx

All proposals must be submitted electronically in:

https://pbcc.samis.io/go/nofo

by

Monday, September 16, 2024 by 11:59 PM







DIVISION OF SENIOR AND VETERAN SERVICES

Thank You For Attending

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Home Delivered Meals (HDM) Congregate Meals (CNML)

