# TOURIST DEVELOPMENT COUNCIL

### Wednesday, November 10, 2021 – 9:00 A.M.

## 2195 Southern Boulevard

## West Palm Beach, Florida 33406 AGENDA

- 1. ROLL CALL
- 2. MOTION TO APPROVE AGENDA ADDITIONS AND DELETIONS\*
- 3. MOTION TO APPROVE SEPTEMBER 9<sup>th</sup> AND OCTOBER 6<sup>th</sup> TDC MEETING MINUTES\*
- 4. MOTION TO RECEIVE AND FILE CONSENT ITEMS: OCTOBER 2021 emailed to the Board and NOVEMBER 2021 included under this Agenda

#### MARKETING AGENCIES REPORTING

- A. DTPB ACTIVITY REPORT\*
- **B. CULTURAL COUNCIL ACTIVITY REPORT\***
- C. SPORTS COMMISSION ACTIVITY REPORT\*
- D. FILM & TV MONTHLY NEWSLETTER\*
- E. FILM & TV PRODUCTION REPORT\*

#### PBC CONVENTION CENTER OPERATING REPORTS

- F. CONVENTION CENTER INCOME STATEMENT & FINANCIAL OPERATIONS ANALYSIS COMPARED TO BUDGET & PRIOR YEAR\*
- G. CONVENTION CENTER MARKETING UPDATE\*
- H. CONVENTION CENTER "PACE" REVENUE REPORT\*

#### OTHER TDC SUPPORTED AGENCY/DEPARTMENTS REPORTS

- I. ERM PROJECT STATUS REPORT\*
- J. PBI TRAFFIC REPORT\*
- K. CONTRACT TRACKING REPORT\*

### 5. OLD BUSINESS – DISCUSSION ITEMS

- A. TDC TOURISM PERFORMANCE METRICS
  - 1. TDC DASHBOARD CURRENT MONTH & FY2021\*
    - a. Bed Tax Collections\*
    - b. Report Out Metrics\*
- B. PBI UPDATE
- C. Presentation of Tourism Strategic Plan Focus 22+- Bill Geist via Zoom

- 1. Summary of October 6th Retreat Key Priorities for next 3 years
- 2. Discussion and Motion to Accept by the Board- 30 Minutes
- D. Restart Roger Dean Stadium Upgrade G. Jergensen
  - 1. Update for 1st & 4th Cent Projections & Reserve Positions
- E. Discussion and Position of the TDC Board on Re-Branding of the Tourism Brand Identity being proposed by the Discover The Palm Beaches Agency.
  - 1. Current Brand and Agencies Brand Collaboration
  - 2. Proposal as presented to the DTPB Board in October
  - 3. Discussion by TDC- priority, need and cost impact to Re-Brand Direction by the TDC Board

#### 6. <u>NEW BUSINESS – DISCUSSION ITEMS</u>

- A. TDC Meeting Calendar January 2022 to December 2022\* Motion to Approve
- B. Treasure Coast Greenways Grant Project\* Motion to Approve
- C. ERM
  - 1. Two Minute Update- Deb Drum
- D. FILM & TV
  - 1. Two Minutes Update)- Chuck Elderd
- E. SPORTS COMMISSION
  - 1. The Category "G" Grant Agreements\*

#### MOTION TO APPROVE

	Grant	Amount	Room Nights
a.	Savanah Bananas World Tour (April 1-2, 2022) – Ballpark of the Palm Beaches- <i>NEW</i>	\$15,000	1,000
b.	ITF Super-Seniors World Championships (April 23-May 7, 2022) – Boynton Beach Tennis Center, Quail Ridge Country Club, Coral Lakes Tennis Center, Boca Swim & Racquet Club, Boca West Country Club - <i>NEW</i>	25,000	2,500
c.	NCAA Division I Men's Golf Regional Championship (May 15-18, 2022) – PGA National Resort & Spa	30,000	1,035
	<u>Totals</u>	<u>\$70,000</u>	<u>4,535</u>

- 2. Two Minutes Update George Linley
- F. CULTURAL COUNCIL
  - 1. Two Minutes Update Dave Lawrence

- G. DISCOVER
  - 1. Two Minutes Update Jorge Pesquera
- H. CONVENTION CENTER
  - 1. Spectra Venue Management
    - a. Two Minute Update- Dave Anderson
  - 2. Spectra Hospitality
    - a. Two Minute Update- Vincent McPhail
- 7. **BOARD COMMENTS**
- 8. PUBLIC COMMENTS
- 9. <u>ADJOURNMENT</u>

Next Board Meeting will be on December 9, 2021.

\*Attachment included.

Tdc/tdcmtgs2021/Agenda.11.10.2021