### TOURIST DEVELOPMENT COUNCIL

## SEPTEMBER 10th, 2020

## **Webex Video Conference Call**

# West Palm Beach, Florida

## **AGENDA**

- 1. ROLL CALL
- 2. AGENDA ADDITIONS AND DELETIONS MOTION TO APPROVE
- 3. MOTION TO APPROVE JULY 9th TDC MEETING MINUTES\*
- 4. MOTION TO RECEIVE AND FILE THE CONSENT ITEMS FOR AUGUST & SEPTEMBER 2020

#### MARKETING AGENCIES REPORTING

- A. DTPB ACTIVITY REPORT\*
- **B. CULTURAL COUNCIL ACTIVITY REPORT\***
- C. SPORTS COMMISSION ACTIVITY REPORT\*
- D. FILM & TV MONTHLY NEWSLETTER\*
- E. FILM & TV PRODUCTION REPORT\*

#### PBC CONVENTION CENTER OPERATING REPORTS

- F. CONVENTION CENTER INCOME STATEMENT & FINANCIAL OPERATIONS ANALYSIS COMPARED TO BUDGET & PRIOR YEAR\*
- G. CONVENTION CENTER MARKETING UPDATE\*
- H. CONVENTION CENTER "PACE" REVENUE REPORT\*
- I. CONVENTION CENTER FOOD & BEVERAGE OPERATING REPORT\*

#### OTHER TDC SUPPORTED AGENCY/DEPARTMENTS REPORTS

- J. ERM PROJECT STATUS REPORT\*
- K. PBI TRAFFIC REPORT\*
- L. CONTRACT TRACKING REPORT\*

### 5. OLD BUSINESS – DISCUSSION ITEMS

- A. TDC TOURISM PERFORMANCE METRICS
  - 1. TDC DASHBOARD CURRENT MONTH & YTD\*
    - a. Discover Hotel Performance Dashboard\*
    - b. Bed Tax Collections\*
    - c. Report Out Metrics\*
- B. Checkpoint #5 July collected August
- C. Marketing Recovery Stage and Updates\*

## D. Boca Bowl Proposal FY2021\* Motion to Approve

### 6. NEW BUSINESS – DISCUSSION ITEMS

- A. Inclusion and Diversity Agency Initiatives
- **B.** CULTURAL COUNCIL
  - 1. FY2021 Cultural Category B and CII Grant Distributions \* Motion to Approve
  - 2. Two Minute Update- Dave Lawrence

#### C. SPORTS COMMISSION

1. Motion to approve the Cat. "G" Grant Agreements\*:

|    | Grant   | Amount          |
|----|---|-----------------|
| a. | Boca Raton Championship - PGA Tour              |                 |
|    | Champions (October 26 – November 1, 2020)       |                 |
|    | The Old Course at Broken Sound                  | \$30,000        |
| b. | NCAA Division 1 Men's Basketball Holiday        |                 |
|    | Classic (November 20-22, 2020)-Palm Beach       |                 |
|    | Atlantic University - NEW                       | \$10,000        |
| c. | Jr. Golf Association Rolex Tournament           |                 |
|    | (November 20-26, 2020) – PGA National           | \$10,000        |
| d. | <b>Equestrian Sport Production, Holiday and</b> |                 |
|    | Horses (November 24 – January 3) – Palm         |                 |
|    | Beach International Equestrian Center           | \$12,500        |
| e. | Eye of the Hurricane (January 16 – 17, 2021)    |                 |
|    | Gardens North County District Park - NEW        | \$12,500        |
| f. | Rand USA Gymnastics (March 5 – 7, 2021) –       |                 |
|    | Palm Beach County Convention Center             | \$20,000        |
|    | <u>Total Amount</u>                             | <u>\$95,000</u> |
|    |   |                 |

## 2. Two Minute Update- George Linley

### D. DISCOVER

- 1. The Palm Beaches Pledge
- 2. GBAC Accreditation\*
- 3. Two Minute Update- Jorge Pesquera

#### E. FILM & TV

- 1. FaceBook Watch Party Update\*
- 2. Two Minute Update- Chuck Elderd

### F. CONVENTION CENTER

- 1. Spectra Venue Management
  - a. Two Minute Update- Dave Anderson
- 2. Spectra Hospitality
  - a. Two Minute Update- Vincent McPhail
- G. ERM
  - 1. Two Minute Update- Deb Drum
- 7. **BOARD COMMENTS**
- 8. PUBLIC COMMENTS
- 9 <u>ADJOURNMENT</u> Next Meeting October 8<sup>th</sup>.

\*Attachment included

Tdc/tdcmtgs2020/Agenda.09.10.2020