



The Enterprise

Happy New Year!! We hope the holiday season allowed you to take time to relax and enjoy your family and friends. As the Office of Equal Business Opportunity (OEBO) reflects upon 2019, we had a busy year with numerous changes and challenges. Some of the changes include:

- A new Equal Business Opportunity Ordinance;
- A new name;
- New policies and procedures;
- An Affirmative Procurement Initiative plan designed to encourage equitable utilization and greater participation of certified Small/Minority/Women Owned Businesses (S/M/WBE);
- Trainings and workshops for County staff, Small Business Enterprises (SBEs), non-SBE vendors and new (and soon to be) business owners;
- Assist in the design of a contract monitoring system;
- Supporting the Goal Setting Committee to review contracts for opportunities to include S/M/WBEs;
- Identifying new opportunities for our S/M/WBEs; and,
- Improving our website to provide additional information including a list of services, materials and supplies that an API was waived because we do not have sufficient certified SBEs. We encourage you to review the list to determine if there are areas in which you may want to expand.

We would like to remind our certified S/M/WBEs of some of the many Affirmative Procurement Initiatives (API) and the opportunities they generate:

- A minimum mandatory goal of 20% SBE subcontracting participation on County contracts;
- Preference given to S/M/WBE businesses bidding as Primes;
- Evaluation points awarded to teams based on S/M/WBE participation;
- Price preference for single trade construction contracts, and goods and services;
- Ability to set specific M/WBE goals.

The staff of the OEBO appreciates the partnerships developed and support received from the contracting community and County departments to achieve the goals of the Ordinance.



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Palm Beach County Housing and Economic Sustainability Department

Small business is BIG business in Palm Beach County. In Palm Beach County, over 80% of businesses have less than 10 employees and 90% have less than 20 employees. The Palm Beach County Business Loan Program is designed with these small businesses in mind. Administered by the Business Investments section within the Palm Beach County Department of Housing and Economic Sustainability (DHES), the Program provides long-term loans with low interest rates to small businesses looking to grow in Palm Beach County. Often, these businesses have difficulty accessing conventional financing, so DHES partners with community-based banks and Small Business Administration Certified Development Companies (CDCs) to leverage funding and diversify risk. These partnerships also lower the amount of equity investment required by borrowers.

To date, the County's Business Loan Program has contributed financing to Palm Beach County-based small business projects, totaling more than \$100 million. In total, 46 small business owners have borrowed more than \$27.2 million through the County's Business Loan Program to support business needs including acquisition of machinery and equipment, working capital, and construction costs. Funding for these loans comes from federal agencies, including the U.S. Department of Housing and Urban Development, the United States Department of Agriculture, the Environmental Protection Agency, and the Department of Energy. Job creation is a program requirement. In general, a borrower must create one new job for every \$35,000 borrowed, and at least 51% of new jobs must be filled by individuals who have low to moderate income levels at the time of hire. Loan Program borrowers have created 1,961 new jobs to date.

As the Business Loan Program is not designed to serve as the primary source of funding leverage is critical. Program loans are leveraged by more than \$73.7 million in other funding including \$40.4 million from commercial lenders, \$9.24 million from CDCs, and \$20.88 million in borrower's equity. In fact, every \$1 loan through the County's Loan Program is leveraged by \$2.71 from other funding sources.

The Palm Beach County Business Loan Program addresses the complex financing needs of Palm Beach County's small businesses. With Loan Program support, these businesses: create new jobs as they expand in Palm Beach County; access additional funding from traditional lenders; diversify and strengthen the local economy and tax base; and generally contribute to an increased quality of life in Palm Beach County.

In addition to the Business Loan Program, DHES offers Economic Development Incentives (EDI) to larger scale businesses that fall under Qualified Target Industry. The County's target industries are manufacturing, life sciences, aerospace, and technology. EDIs are provided to the business either in form of cash or in a form of an ad valorem tax exemption. EDIs encourage the creation of higher-wage jobs and growth of a diverse economic base by providing incentives to qualified target industries to relocate or expand in PBC. Complementing the work of the Business Investments section is the Special Projects section, also housed within DHES. Special Projects have played a major role in Palm Beach County's success in serving local businesses. This section specializes in Brownfields, grant writing, and preparing economic impact analyses. Brownfields' redevelopment help to recycle old property into active reuse. It helps to clean up the environment, create jobs, and increase the tax base. Property is precious: clean-up and redevelopment benefits the environment, people, and the economy. Special Projects typically does not help small businesses directly. Our loans for Brownfields are to larger entities that have expensive clean-ups and the financial ability to not only pay back the loans, but to make the multi-million dollar projects reality. For example, in South Bay, a Brownfields clean-up grant was awarded to the City, which in turn will sell the property (once fully cleaned) to a small business which intends to build a restaurant.

DHES implemented the cleanup of a contaminated, city-owned site in West Palm Beach with an EPA Cleanup Grant. Urban Growers Community Economic Development Corporation is a non-profit and the beneficiary of the cleanup project through a lease for the property. The site is currently being redeveloped as an urban farm known as the Henrietta Bridge Farm. This project is located in the Coleman Park neighborhood, which is considered a food desert by the USDA.

The Special Projects section focuses on pre-economic development, not business investment. We get the projects ready for development (grants and their implementation, such as Glades Regions Master Plan, North County Life Science Research Study, Brownfields assessments and clean-up/remediation, etc.)

The work of DHES has a major impact on Palm Beach County. To date, 20,655 jobs were committed, created, or retained, generating an economic impact of \$9.36 billion in the local economy. Through the programs and services of the Business Investments section, the County has provided more than \$305.6 million to 118 businesses through loans, EDIs, and IDBs. This investment leveraged an additional \$91.05 million in federal, state, and private funding as well as more than \$821 billion in capital investments. We could not have done it without the help of our business partners. Their involvement has helped in reaching our goals. We are thankful for the partnership that we have built with nonprofit and profit partners, which not only offer technical assistance to businesses but they also serve as a marketing hand to reach out to businesses that might not be aware of our programs.

The economic development-focused work of DHES maximizes every available resource, ranging from technical assistance, to grants & loans, to bonds, to tax exemptions to best serve businesses large and small; increase the number of higher wage jobs, strengthen and diversify the County's economic environment; and improve overall quality of life for its residents. The Business Investments and Special Projects sections are designed to be flexible and evolve based on changing economic trends and therefore, never becomes obsolete.

To learn more about the Department of Housing and Economic Sustainability or the Palm Beach County Business Loan Program, please contact Deputy Director Sherry Howard, by phone: 561-233-3653, by email: showard@pbcgov.org, or visit our website: <http://pbcgov.com/hes>



DHES Mission Statement...

“To advance a high quality of life for Palm Beach County residents through Housing, Public Services, Infrastructure Improvements & Economic Development”



Meet Courtney Newell, Crowned Marketing & Communications Equal Business Opportunity Advisory Committee Member, Seat 14



crowned
marketing & communications

Courtney McKenzie Newell is the Founder & CEO of Crowned Marketing & Communications, an award-winning creative agency specializing in web design, digital marketing, public relations and signature events. She founded the company with \$500 she won

from being crowned Miss Palm Beach County 2011. She and her team of marketing and public relations experts work with Fortune 100 companies, government agencies and small to mid-sized businesses to create, promote and develop multimedia-marketing and public relations strategies that enhance their products, services and profile in millennial and multicultural markets.

Crowned Marketing & Communications services include:

- Public Relations
- Graphic & Web Design
- Digital Marketing
- Advertising
- Event Activation
- Corporate Communications



Courtney is the Author of *FutureProof: The Blueprint for Building a Brand GenZ & Millennials Love*; Keynote Speaker and Communications Expert who has been featured on the *Today Show*, *Good Morning America*, *Huffington Post*, HLN and over 130 media outlets in over 100 countries. She is the creator of the top-ranked business podcast, *Entrepreneur 2.0*. Courtney is a graduate of Florida International University and received business certificates from Tuck College of Business at Dartmouth College and Kellogg College of Business at Northwestern University.

Courtney has served on the Equal Business Opportunity Advisory Committee since 2017, representing the Black Chamber of Commerce. She is committed to helping small businesses scale and reach more customers and continues to serve Palm Beach County’s small businesses as a mentor through her free trainings, seminars, podcast and weekly newsletter: *FutureProof Your Business*.

PrimeTime with



Verdex Construction teamed with the Palm Beach County Office of Equal Business Opportunity to host *Pathway to Success*, a S/M/WBE vendor outreach for local construction industry businesses on Wednesday, November 20, at the Delray Beach Public Library. The well attended event attracted more than 40 small, minority and women-owned business owners and representatives, all eager to learn best practices on growing their business.

Rex Kirby, President of Verdex Construction, shared his story about growing Verdex into a reputable, recognized company in just five years, with a focus on establishing company values and hiring people that matched those values to ensure a strong, collaborative culture. Brad Stull, Chief Estimator, shared what they look for when prequalifying subcontractors and how Verdex creates smaller bid packages to provide opportunities for S/M/WBEs. He encouraged attendees to sign up for their monthly “Breakfast with Verdex” to meet one-on-one with Verdex Construction’s estimating and project management staff to build relationships and learn about upcoming projects (see sign up information below).

Special guest speaker, Jackie Ramirez, Certified Business Consultant at FAU’s Small Business Development Center, spoke about “Scaling Up While Minimizing Risk.” She discussed today’s small business challenges, solutions for growth vs. “scaling” and the top 5 “must dos” to grow your business.

The event was rounded out with advice on insurance and bonding by Justin Faloni, Senior Vice President of Collinsworth, Alter, Fowler & French and Richard Zimmerman, Surety Bond Specialist at Nielson, Rosenhaus & Associates. Tonya Davis Johnson, Director of Palm Beach County’s Office of Equal Business Opportunity, provided information on how S/M/WBEs can register with Palm Beach County.

How to get pre-qualified with Verdex: If you’re interested in getting pre-qualified with Verdex Construction, please contact Sara Maynoldi at sara.maynoldi@verdex.com or (561) 440-1740.

Register for “Breakfast with Verdex”: Held the last Tuesday of each month with 2 - 3 preregistered S/M/WBEs from 8:30 am – 9:30 am at the Verdex Construction Main Office. Please contact Marissa Kosiec at Marissa.kosiec@verdex.com or (561) 214-4580 to register for a session.





S/MBE Spotlight:

Firm's History

Asset Builders, LLC d/b/a Messam Construction, founded in 2003, is a statewide construction management firm. The firm brings together the elements of general construction and construction management in every project.

Mission

The firm specializes in commercial construction projects in Florida. Our approach is best characterized by a "Partnering Relationship." We dedicate ourselves to turning our client's designs and construction documents to life.

Services

Construction Management
Program Management Design
Build Owner Representation.

Small Business Awards

Messam Construction is the proud recipient of The Palm Beach Partners Conference & Expo, Small Business Enterprise of the Year for 2018 & Advocate of the Year 2011, 2012, & 2015. The South Florida Minority Supplier Development Council 2013 MBE Supplier of the Year.



Ballpark of the Palm Beaches

“Bringing Designs to Life”

Office of Equal Business Opportunity

Messam Construction has benefited from the advocacy, resources and support that OEBO provides to the Small & Minority Business community. An example is Messam's participation on the Ballpark of the Palm Beaches (FITTEAM) county project providing Construction Management services to Hunt Construction. OEBO provides vital access and policy





GOAL SETTING COMMITTEE 2020 MEETING SCHEDULE *

- January 15, 2020
- February 5, 2020 and February 19, 2020
- March 4, 2020 and March 18, 2020
- April 1, 2020 and April 15, 2020
- May 6, 2020 and May 20, 2020
- June 3, 2020 and June 17, 2020
- July 1, 2020 and July 15, 2020
- August 5, 2020 and August 19, 2020
- September 2, 2020 and September 16, 2020
- October 7, 2020 and October 21, 2020
- November 4, 2020 and November 18, 2020
- December 2, 2020 and December 16, 2020

All meetings of the Goal Setting Committee will be held in Conference Room 1N-142 at 2:00 p.m., 50 South Military Trail, West Palm Beach, FL 33415
 Meetings are scheduled for the 1st and 3rd Wednesday of each month.

EBO ADVISORY COMMITTEE 2020 MEETING SCHEDULE *

- January 22, 2020
- February 19, 2020
- March 18, 2020
- April 15, 2020
- May 20, 2020
- June 17, 2020

Recess July & December 2020: The EBO Committee does not meet during these months.

- August 19, 2020
- September 16, 2020
- October 21, 2020
- November 18, 2020

All meetings of the EBO Committee will be held in the **Hazel L. K. Oxendine Conference Room at 8:30 a.m.**
 50 South Military Trail (2N-144)
 West Palm Beach, FL 33415

Meetings are scheduled for the **3rd Wednesday** of each month.

*Subject to change

Become Pre-Qualified!!!

Pre-qualification contracts are a great opportunity for new or existing vendors to bid smaller projects in order to become familiar with the County's processes and to establish a solid working relationship with the County!

A pre-qualification contract is a contract that includes minimum qualifications (e.g., references, licenses, experience, etc.) required from the vendor in order for them to become pre-qualified on a contract for goods and/or services where two or more qualified vendors compete for specific projects. The County will add vendors to the pre-qualification contract at any time as long as the vendor meets the minimum qualifications stated in the pre-qualification package. Purchases solicited through a pre-qualification contract are generally under \$100,000.

Palm Beach County's Purchasing and Facilities Development & Operations Departments have an assortment of pre-qualification contracts available for a variety of different services that are utilized by multiple departments within Palm Beach County. Below is a list of some of the pre-qualification contracts available that can be found at <https://pbcvssp.co.palm-beach.fl.us/webapp/vssp/AltSelfService>:

Goods and/or Services

- Auto Body Repair and Painting Services
- Caulking, Sealing & Patching Services
- Electrical Supplies and Equipment, Purchase Of
- Fuel System Equipment Repair Services
- Lumber, Purchase Of
- Moving Services
- Painting Services
- Pressure Cleaning Services
- Window/Door, Glass, Repair and Replacement Services
- Window and Glass Surface Cleaning Services
- Window Treatments, Repair, Replace and/or Installation Services

Construction

- Asphalt
- Construction Manager
- Demolition
- Door Replacement
- Electrical
- Sportsfield Lighting
- Flooring
- HVAC
- Indoor Air Quality
- Low Voltage
- Minor Construction
- Overhead Doors
- Painting
- Plumbing
- Pressure Cleaning
- Roofing

Suggestion: Since there can be many solicitations advertised at one time, an easy way to find the above solicitations is to type a word ("Painting," Pressure Cleaning," etc.) in the Keyword Search tab to locate the solicitation faster with less selections to scroll through.

Keyword Search :

Go



Palm Beach County Libraries Small Business Research

AtoZdatabases - Online directory providing access to millions of residences and businesses. Detailed business records contain lists of executives, financial information, public filings and even news articles.

Great for small business information that you cannot find anywhere else. Competitive information, marketing and contact information.

Demographics Now - Demographic data that allows business owners to build business and marketing plans. Can map out areas to look for demographics.

Foundation Directory Online (FDO) - *For Nonprofits – Access in Library Only*

Information about philanthropy worldwide. *Only available at the Main Library, Jupiter Branch, Hagen Ranch Road Branch, and Belle Glade Branch.

SimplyAnalytics - SimplyAnalytics is a mapping, analytics, and data visualization application that makes it easy to create interactive maps and reports using thousands of demographic, business, and marketing variables.

Small Business Resource Center - Comprehensive resource that covers all major areas of starting and operating a business.

Database has a “How to” list of the most asked questions by small business owners and/or would-be entrepreneurs.

General Business Information Resources

Gale Business Insights: Essentials - Business resource that delivers company and industry information, articles, and statistical data.

Gale Directory Library - Directories in Print, Gale Directory of Publications and Broadcast Media, and the Encyclopedia of Associations.

General Business File ASAP - Business content from a combination of broker research reports, trade publications, newspapers, journals and company directory listings.

Legal Forms - Legal forms including State, Federal, business, personal, real estate, and general forms, as well as a wide variety of business letters.

LexisNexis Library Express - Federal & State court cases; statutes, codes and regulations; company information for 43 million businesses; news coverage including 1200 newspapers, 300 magazines and journals, and broadcast transcripts. Note: Newspaper and business information is accessible outside the library – legal content is available in-library only.

Ask the Business Librarian - Business Librarian assists business owners/entrepreneurs – able to guide them through how to access and use library resources.

How to Start a Small Business
 How to Write a Business Plan
 How to Buy a Business
 How to Sell a Business

How to Finance Your Business
 How to Market or Advertise Your Business
 How to Grow Your Business
 How to Locate and Expand Your Business



Welcome Small/Minority/Women Business Enterprises!

S/M/WBE Firms Certified or Recertified between October 1 and December 31, 2019

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| A & B Engineering, Inc. Marjorie Rose 561-383-7480 mrose@abengineering.net | S/M/WBE Black | <ul style="list-style-type: none"> • Civil Engineering • Mapping & Geographical Information Systems (GIS) Services |
| ADS Engineering, PLLC Alexander Stojanovic 954-415-7378 astojanovic@adsengineeringinc.com | SBE | <ul style="list-style-type: none"> • Engineering Consulting • Electrical Engineering • Instrumentation/Engineering • Inspection Services, Electrical Instrumentation and Control |
| Agricultural Land Services, Inc. Rachel Lines 561-732-6105 ALSooffice@bellsouth.net | S/WBE | <ul style="list-style-type: none"> • Sod, Grass • Erosion Control Services • Grading (Of Parking Lots, etc. - Not Road Building) • Mowing Services with Field Tractor • Hydroseeding Services |
| ANI CON Services, LLC Yanelis Genaro 561-723-2401 aniconservices@gmail.com | S/M/WBE Hispanic | <ul style="list-style-type: none"> • Septic Tank Maintenance and Repair Services, Including Absorption and Leach Field Construction • Sludge Removal, Building, To Include Grease Trap Cleaning • Construction, Sewer and Storm Drain • Plumbing • Services, Plumbing |
| Bader's Group, LLC Gisselle Bader 561-336-3891 gbader@badersgroup.com | S/MBE Hispanic | <ul style="list-style-type: none"> • Air Conditioning and Heating: Central Units, and Parts and Accessories, (Not Otherwise Classified) • Building Construction, Industrial (Warehouse, etc.) • Building Construction, Non-Residential (Office Bldg., etc.) • Building Construction, Residential (Apartments, etc.) • Building Construction, Commercial and Institutional • Building Construction, Prefabricated (All Types) • Building Construction (Not Otherwise Classified) • Building Construction, Sustainable (Green) • Home Construction, Single Family • Heating, Air Conditioning, and Ventilation Maintenance, Repair and Installation Services • C.I.P., Demolition Contingency • C.I.P., Demolition Contract • Demolition Services • Trade Services, Construction (Not Otherwise Classified) • Construction Consulting • Consulting Services (Not Otherwise Classified) • General Construction: Management, Scheduling, Cost Estimation Engineering • Construction Management Services |
| BCMB Enterprises, Inc. d/b/a A Better Way Home Care Bonnie Glover 561-202-1266 bonnie@abetterwayhc.net | S/MBE* Black | <ul style="list-style-type: none"> • Home Health Care Services • Homemaker • Housekeeping Services • Personal Care Services • Respite Care |
| Big Air Mechanical LLC Ward Hude 561-758-2004 ward@getmecool.com | SBE* | <ul style="list-style-type: none"> • Energy Computerized Control System (HVAC, Lighting, Utilities) • Heating, Ventilating and Air Conditioning (HVAC) • Refrigeration Equipment Maintenance and Repair • HVAC Systems Maintenance and Repair, Power Plant • HVAC System Testing, Balancing and/or Troubleshooting Services |
| Big Lock Mobile Kitchen, LLC David Lockhart 561-758-1156 info@biglockmobilekitchen.com | S/MBE* Black | <ul style="list-style-type: none"> • Concessions, Catering, Vending: Mobile and Stationary |
| Biscayne Engineering Company George Bolton 561-609-2329 mike@biscayneengineering.com | SBE | <ul style="list-style-type: none"> • Mapping Services, Digitized, Cartography • Civil Engineering • Surveyor Services, Land • Mapping & Geographical Information Systems (GIS) Services |

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| <p>BRITTANI M DESIGN INC Brittani Millington 937-626-8637 brittanidesign@gmail.com</p> | <p>S/M/WBE* Black</p> | <ul style="list-style-type: none"> • Designing Services • Graphic Arts Services (Not Printing) • Web Page Design, Management and Maintenance Services • Development Services, Web Page • Advertising Consulting • Desktop Publishing Services • Teaching and Instruction Services (Including Elementary and • Marketing Services • Graphic Design Services for Printing |
| <p>Brown Brothers Consulting, Inc. James Brown 5610798-5800 brownbrospaint@aol.com</p> | <p>SBE*</p> | <ul style="list-style-type: none"> • Novelties and Advertising Specialty Products, Including Biodegradable • Miscellaneous Promotional Items, Imprinted • Souvenirs: Promotional, Advertising, etc. • Badges, Buttons, Emblems, and Patches, Metal: Cap, Game Ward • Convention Badges and Name Tags, Adhesive Back • Nameplates, Metal, Adhesive Back • Nameplates, Metal, Nonadhesives • Silk Screened Shirts, Jackets, Hats, etc. • Decals, Screen Printed • Inventory and Other Small Decals • Windshield Decals, Not Numbered • Windshield Decals, Numbered • Display, Exhibit, and Promotional Materials |
| <p>Buddy Baton LLC Gerakldine Cyrus 561-801-2426 buddybaton@bellsouth.net</p> | <p>S/M/WBE* Black</p> | <ul style="list-style-type: none"> • Aerobic Training Equipment |
| <p>Caren Hackman, Inc. Caren Hackman 561-622-4884 Caren@carenhackman.com</p> | <p>S/WBE*</p> | <ul style="list-style-type: none"> • Communications Marketing Services • Web Page Design, Management and Maintenance Services • Communications: Public Relations Consulting • Artists: Digital, CAD, Disk Jockey, cultural/visual designs • Graphic Design Services for Printing |
| <p>Character Enterprises INC d/b/a Character Cleaning Extraordinaire Valier Character 561-290-9383 vcharactercleaning@gmail.com</p> | <p>S/M/WBE Black</p> | <ul style="list-style-type: none"> • Site Clean-up, Pre-Construction • Site Clean-up, Post-Construction • Building Cleaning, Exterior • Janitorial/Custodial Services • Window Washing Services • Cleaning, Interior/Exterior, New Construction • Janitorial Management Services • Cleaning Services, Steam and Pressure • Cleaning of Amusement Areas, Exposition Centers, Grounds, Parks, Picnic Areas, Rest Areas, Etc. • Cleaning of Roadside Park (Rest Stop) Areas Including Privy • Litter Removal Services, Including Beach Cleaning |
| <p>Civil Services, Inc. Christopher Morse 561-232-9882 cmorse@civilservicesinc.com</p> | <p>S/MBE Black</p> | <ul style="list-style-type: none"> • Bridge Engineering • Civil Engineering • Engineering Services (Not Otherwise Classified) • General Construction: Management, Scheduling, Cost Estimation • Inspecting, General/Engineering • Structural Engineering |
| <p>C. R. Dunn, Inc. Kimberly Dunn 561-585-2155 kim@crdunn.net</p> | <p>SBE*</p> | <ul style="list-style-type: none"> • Wiring and Other Electrical Maintenance and Repair Services • Electrical |
| <p>CONSTRUCTION TECHNOLOGY INC Scott Groomes 561-882-9696 contech@bellsouth.net</p> | <p>SBE</p> | <ul style="list-style-type: none"> • Construction Services, General (Marine) • Waterfront Construction Services Including Piers, Docks, Dec |
| <p>D.L.W. Sr., INC d/b/a Alpha Omega Biometrics Div & Alpha Omega Investigative Agency Dwight Coleman 561-436-0198 dwalton@aobd.us</p> | <p>S/MBE* Black</p> | <ul style="list-style-type: none"> • Alcohol and Drug Testing Services • Background Checks • Fingerprinting Services |



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| <p>Dream Dimension LLC Damon Webb 561-670-8248 Nomad4lifex@yahoo.com</p> | S/MBE* | <ul style="list-style-type: none"> • Communications: Public Relations Consulting • Community Development Consulting • Consulting Services (Not Otherwise Classified) • Marketing Consulting • Party, Holiday, and Event Decorating Services |
| <p>Earthly Designs and Resources, Inc. Diane Ramos 561-649-7645 info@earthlydesignsandresources.com</p> | S/WBE | <p>Grounds Maintenance: Mowing, Edging, Plant, Not Tree Trimming Landscaping Including Design, Fertilizing, Planting, etc., Fertilizing Services Incl. Weed and Insect Control For Lawn Tree Trimming and Pruning Services</p> |
| <p>Enlighten Through Art LLC d/b/a Mindful Art Melissa Loftman 561-629-2973 enlightenthroughart@gmail.com</p> | S/M/WBE* Black | <ul style="list-style-type: none"> • Education and Training Consulting • Educational Training Consulting Services • EDUCATIONAL/TRAINING SERVICES • Advisory Services, Educational • Educational Services, Alternative • Special Education • Student Activities Services • Tutoring |
| <p>ENO Consulting Group, LLC Diane Taylor 561-400-9577 diane@eno-cg.com</p> | S/MBE* Black | <ul style="list-style-type: none"> • Business Consulting, Small • Consulting Services (Not Otherwise Classified) • IT Consulting • Management Consulting • Management Consulting Services • Personnel/Employment Consulting (Human Resources) • Access Services, Data • Data Preparation and Processing Services, Including Bates Coding • E-Commerce Software Development Services • Programming Services, Computer, Including Mobile Device Applications • Risk Management for Software Development • Software Maintenance/Support • System Implementation and Engineering Services • System Requirements Quality Assurance Review • System/Network/Database Administration Services • Technical Writing and Documentation, IT Services • Business Management Services • Business Analysis Services • Outsourcing Services for Management, Operation, Purchasing etc. • Personnel Management Services • Professional Services (Not Otherwise Classified) • Personnel Services, Temporary |
| <p>Exacta Commercial Surveyors, Inc. Dba ECS Land Surveyors, Inc. Javier De La Rocha 561-314-0769 javier@exactacom.com</p> | S/MBE* Hispanic | <ul style="list-style-type: none"> • C.I.P., Land Surveying Services |
| <p>Gartek Engineering Corporation Robert Hansen 561-249-3431 rhansen@gartek.cc</p> | S/MBE Hispanic | <ul style="list-style-type: none"> • Electrical Engineering • Fire Protection Engineering • Mechanical Engineering |
| <p>Golf Clubs Unlimited, Inc. dba Custom Fit Golf & Club Exchange Martin Paluch 561-374-3236 martinpaluch@mac.com</p> | SBE* | <ul style="list-style-type: none"> • Paint, Sports Court (Outdoor) • Golf Course Maintenance Tools and Equipment • Bags, Sports Equipment • Golfing Equipment • Construction, Golf Course • Maintenance and Repair, Golf Course • Sports Professionals Services, Including Sports and Recreational Programs, Referee and Umpire Services, Athletic Training • Golf Cart Rental or Lease • Golf Course Management and Operation |
| <p>Greenview Construction, LLC Christopher Tyson 561-727-5013 Christyson30@gmail.com</p> | SBE* | <ul style="list-style-type: none"> • Doors and Windows • Carpentry Maintenance and Repair Services • Door Installation, Maintenance, and Repair (Metal) • Door Installation, Maintenance, and Repair (Wood) • Masonry, Concrete, and Stucco Maintenance, Finishing, and Repair Services Including Inside Concrete Sawing and Grouting Work • Painting, Maintenance and Repair Services, Including Caulking • Painting Services • Wall and Ceiling Maintenance, Repair and Replacement Services, Including Drywalling • Flooring • Tile and Marble Work, All Types • Remediation Services, Environmental, Including Rehabilitation Services Hazardous Waste and Mold Remediation |

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| Higgins Engineering, Inc. Robert W. Higgins 561-439-7807 admin@higgins-eng.com | SBE* | <ul style="list-style-type: none"> • Environmental Engineering • Irrigation; Drainage; Flood Control/Engineering • Municipal Engineering • Water Supply Plant Operating and Monitoring System Services |
| Holtz Consulting Engineers, Inc. Andrea Holtz 561-575-2005 Andrea.holtz@holtzconsulting.com | S/M/WBE Hispanic | <ul style="list-style-type: none"> • Engineering Consulting • Environmental Engineering • Municipal Engineering • Sanitary Engineering • Sewage Collection, Treatment, and Disposal/Engineering • Waste Water Treatment Engineering • Water Supply, Treatment, and Distribution/Engineering • Water, Wastewater and Reclaimed Water Engineering |
| Home Health Services of the Palm Beaches Karen White 561-370-7413 caring@hhspsb.org | S/M/WBE* Black | <ul style="list-style-type: none"> • Home Health Care Services • Elder Abuse Prevention Services • Elderly Assistance Services • Homemaker • Personal Care Services • Respite Care • Senior Aides Program |
| I.T. Solutions of South Florida, Inc. Deana Pizzo 561-582-9467 kkozuba@itsolutions247.com | S/WBE* | <ul style="list-style-type: none"> • Computer Hardware Consulting • Computer Software Consulting • Computer Network Consulting • Application, Infrastructure, Hosting and Cloud Computing Service • Emergency Back-up Services and Facilities for Data Processing • Installation of Computers, Peripherals, and Related Equipment • Modification of Existing Equipment (Including Cost of Parts) • Networking Services, Including Installation, Security and Maintenance • Software Updating Services • Support Services, Computer, Includes Computer Warranties • Systems/Executive Software, Main Frame • System Implementation and Engineering Services • System Requirements Quality Assurance Review • System/Network/Database Administration Services • Technical Writing and Documentation, IT Services • Testing of Systems Infrastructure, Components or Software, IT Services • Identity Theft Protection and Data Security Services |
| InclusionFocus, LLC Mary L. Martinez 561-704-0902 MLmartinez.inclusionfocus@gmail.com | S/WBE* | <ul style="list-style-type: none"> • CONSULTING SERVICES • Human Relations Consulting • EDUCATIONAL/TRAINING SERVICES • In-Service Training (For Employees) • Training, Professional Development • Instructor-led, Classroom Training (Non-Technical) |
| Javier E. Bidot & Associates PSC Linda Betancourt 561-962-2851 lbetancourt@jebpr.com | S/MBE* Hispanic | <ul style="list-style-type: none"> • Aerial Surveys and Mapping Services (See 962-52 for Standard • C.I.P., Land Surveying Services • Real Estate/Land Consulting, Including Land Survey Consulting • Surveyor Services, Land • Global Positioning Systems Surveying Services • Mapping & Geographical Information Systems (GIS) Services |
| J C D Caribbean, Inc. dba JCD Sports Group Cindy Doll 561-265-0255 spainter@jcdsportsgroup.com | SBE* | <ul style="list-style-type: none"> • Sports Professionals Services Including Sports and Recreation • Golf Course Management and Operations |
| Joe Schmidt Construction, Inc. Joe Schmidt 561-748-7811 Lasor87@aol.com | SBE | <ul style="list-style-type: none"> • Building Construction, Commercial and Institutional • Flooring • Mold Assessment Services (Not Consulting) • Mold Remediation • Construction Management Services |
| Johnson Structural Group, Inc. Judy Johnson 561-982-8999 judyj@johnsonstructural.com | SBE | <ul style="list-style-type: none"> • Engineering Consulting • Structural Engineering |
| Jon E. Schmidt & Associates, Inc. Schmidt Nichols Jon Schmidt 561-684-6141 stodd@snlandplan.com | SBE | <ul style="list-style-type: none"> • Landscape Architecture • Planning, Site (Installation and Project) • Zoning, Land Use Studies |



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| K-Barr Group, LLC Barrington Kong 615-947-2548 kbarrgroup@comcast.net | S/MBE* Black | <ul style="list-style-type: none"> • Building Cleaning, Exterior • Clearing and Grubbing Services • Construction Management Services |
| KDG Inc. dba Wildcat Kevin Geyer 954-766-9922 jennifer@wildcatdemo.com | SBE | <ul style="list-style-type: none"> • Demolition Services • Excavation Services |
| Keshavarz & Associates, Inc. Maziar Keshavarz 561-689-8600 maziar@zeshavarz.com | S/MBE Asian | <ul style="list-style-type: none"> • Aerial Photogrammetry Services • Engineering Services, Non-Licensed (Not Otherwise Classified) • Civil Engineering • Engineering Services (Not Otherwise Classified) • Surveyor Services, Land • Infrastructure & Infrastructure Improvements • Satellite Global Information Positioning System Services |
| Kesline Mullings Butler d/b/a Kakes by Kesline Kesline Mullings 561-702-6378 kesline@kakesbykesline.com | S/M/WBE* Black | <ul style="list-style-type: none"> • Cakes, Cookies, and Pastries • Doughnuts, Fried Pies, Bagels, etc. • Pies • Desserts, Milk Based (Not Otherwise Classified) • Desserts (Except Cake and Pastry) |
| KMI International, Inc. Carlos Rodriguez 561-588-5514 carlos@kmiinternational.us | S/MBE Hispanic | <ul style="list-style-type: none"> • Millwork: Counters, Custom-Made Cabinets, Shelves, Stairs, etc. • Casework and Cabinets, Custom, All Types |
| Lakdas/Yohalem Engineering, Inc. Lakdas Nanayakkara 954-771-0630 lye@lyengineering.com | S/MBE Asian | <ul style="list-style-type: none"> • Civil Engineering • Engineering Services (Not Otherwise Classified) • Inspecting, General/Engineering • Inspecting, Structural/Engineering • Structural Engineering |
| Last Devenport, Inc. Ronald Last 561-615-6567 rlast@lastdevenport.com | SBE | <ul style="list-style-type: none"> • Civil Engineering • Engineering Services (Not Otherwise Classified) • Traffic and Transportation Engineering • Water Supply Treatment and Distribution Engineering |
| LINE-TEC INC Scott Ellsworth 561-279-1032 scott@linetecinc.com | SBE | <ul style="list-style-type: none"> • Construction, Utility/Underground Projects • Maintenance and Repair, Utility/Underground Projects • Plumbing |
| Maia Lawn & Landscape Services, Inc. Claudia Rodriguez 561-723-9605 maialawn@aol.com | S/M/WBE Hispanic | <ul style="list-style-type: none"> • Grounds Maintenance: Mowing, Edging, Plant, Not Tree Trimming, etc. • Landscaping (Including Design, Fertilizing, Planting, etc., • Pest Control, Other Than Buildings, Including Spraying Trees and Shrubs • Roadside Maintenance Services (Including Mowing, etc.) • Weed and Vegetation Control, Including Trees, Shrubs and Aquatic Weed Control |
| MARTIN FENCE CO Robert Greene 561848-2688 mfence@martinfence.com | SBE | <ul style="list-style-type: none"> • Gates, Electric (Including Card Readers, etc.) • Fencing, Chain Link (Including Fabric, Gates, Panels, Posts • Fencing, Wrought Iron (Including Components) • Fencing, Ornamental • Fencing, Wire • Windscreens and Accessories for Fencing • Wire, Barbed • Wire, Plain • Gates, Electric (Card Reader, etc.) Maintenance and Repair • Fence Installation, Maintenance and Repair |
| Mazaltov LLC Elida Sinakoli 561-479-9350 esinakili@mazaltovecare.com | S/WBE* | <ul style="list-style-type: none"> • Home Health Care Services • Health Care Services (Not Otherwise Classified) • Personal Care Services • Respite Care |
| MICHAEL SINGER INC. dba Michael Singer Studio Michael Singer 561-865-7683 Michaelsinger.com | SBE | <ul style="list-style-type: none"> • Designing Services • Furnishings: Artwork, Cabinets, Furniture, Window Treatments • Environmental Consulting • Artists: Digital, CAD, Disk Jockey, cultural/visual designs |

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| <p>MR GRAPHIC PRINTING & SIGNS LLC Nabil Gabriel 561-424-1724 graphic@mrgraphic.us</p> | <p>SBE*</p> | <ul style="list-style-type: none"> • Shirts, Dress and Casual • Silk Screened Shirts, Jackets, Hats, etc. • Decals, Heat Transfer • Decals, Pressure Sensitive Adhesive • Decals, Screen Printed • Windshield Decals, Not Numbered • Windshield Decals, Numbered • Banners, Pennants, and Decorative Fans, Drapes, and Pull Downs • Signs, American Disability Act (ADA) • Signs: Billboard, Advertising, etc. • Signs: Braille (Including Markers and Plaques) • Signs: Construction (Including Roll-Up Type Message Signs) • Signs, Door Knob: Meeting in Progress, Do Not Disturb, etc. • Signs, Electronic Display (Marquee, etc.) • Signs, Exit: LED, Lighted, etc. • Signs, Fabric • Signs and Posters, Informational (No Smoking, Fire Extinguisher, etc.) • Signs, Janitorial (Wet Floor, Hazardous Spill, etc.) • Signs, Library • Signs, Magnetic • Signs, Metal (Not Blanks) • Signs, Message, Computerized • Signs, Neon • Signs, Miscellaneous (Not Otherwise Classified) • Signs, Overhead (Traffic) • Signs, Plastic and Polyethylene (Including Blanks) • Signs, Railroad Crossing (Electric) • Business Cards Printed • Card Printing: Tab, Post, Form, etc. • Copying Services (Reproduction) • Decal Printing • Digital Printing from an Ink Jet Plotter • Envelope Printing • Forms Printing (Not Continuous) • Letterheads Printed • Offset Printing, General, Small Press Work (Quan. up to 25,000), One or More Colors, No 4 Color Processes or Large Solids or Close Registration; up to 11 x 17 in.: Brochures, Newsletters, Covers, Posters, etc. • Offset Printing, General, Large Press Work (Quan. up to 100,000); One or More Colors, No 4 Color Processes or Close Registration Required, Finished Sizes May Exceed 11 x 17 in., May Have Large Solids • Offset Printing, General, Large Production Runs on Large or web press (Quan. up to 100,000); One or More Colors, No 4 Color Processes or Close Registration Required, Finished Sizes May Exceed 11 x 17 in., May Have Large Solids • Offset Printing, Large Production Runs (Quan. up to 100,000); 4 Color Process or Close Registration Required: Color Brochures, Maps, etc. • Offset Printing, Large Production Runs (Quan. Over 100,000); 4 Color Process or Close Registration Required: Color Brochures, Maps, etc. • Offset Printing, Booklets, Saddle Stitch Binding (Quan. Under 100,000); Books and Magazines • Offset Printing, Booklets, Saddle Stitch Binding (Quantities up to 100,000; 4 Color process or Tight Registration Required): Books, Magazines, etc. • Offset Printing, Booklets, Saddle Stitch Binding (Quantities over 100,000): Books and Magazines • Offset Printing, Books, Perfect Bound (Quan. up to 10,000); 4 Color Process Acceptable: College Catalogues, Telephone Books, etc. • Offset Printing, General, Large Press Work (Quan. up to 100,000); One or More Colors, Close Registration Required, No 4-Color Processes, Finished Sizes May Exceed 8-1/1 x 11 in., Newsletters, etc. • Offset Printing, General, Large Press Work (Quan. up to 100,000); One or More Colors, Close Registration Required, No 4-Color Processes, Finished Sizes May Exceed 11 x 17 in., May Have Large Solids • Optical Scanning Form Printing • Printing on Recycled Stock • Print-On-Demand Printing Services, Including Print and Distribute Services • Silk Screen Printing • Snap-Out Form Printing (See 395-70,80 for Continuous Shelf Items) • Specialty Printing: Die Cutting, Laser, Plastic, Thermograph |
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| <p>Naysimone Crews d/b/a NTC Services Naysimone Crews 347-292-9393 ntcsuperbservices@gmail.com</p> | <p>S/M/WBE* Black</p> | <ul style="list-style-type: none"> • Site Clean-up, Post-Construction • Carpet Cleaning Services • Flooring Maintenance and Repair, Including Refinishing and Sealing Services • Janitorial/Custodial Services • Window Washing Services • Cleaning, Interior/Exterior, New Construction |
| <p>Ocean (Caribbean) Distributors, Inc. Cynthia Jerry 855-813-1146 cynthiajerry@gmail.com</p> | <p>S/M/WBE* Black</p> | <ul style="list-style-type: none"> • Cosmetics and Skin Care: Colognes, Creams, Lipsticks, Lotion • Manufacturing Services (Not Otherwise Classified) |
| <p>OL'MAN & SONS INC Shyrl Hefner 561-967-5507 sslhe@aol.com</p> | <p>SBE</p> | <ul style="list-style-type: none"> • Grounds Maintenance: Mowing, Edging, Plant, Not Tree Trimming |
| <p>Overland Construction Company, Inc. James David Giles 561-683-3210 overlandconst@aol.com</p> | <p>SBE*</p> | <ul style="list-style-type: none"> • Building Construction, Residential (Apartments, etc.) • Construction, Sidewalk and Driveway (Includes Pedestrian and • Construction, Vertical, Concrete, Pour-In-Place, Form/Place • Construction, Concrete, Pour-In-Place, Form, Place, Finish • Concrete • Construction Management Services |
| <p>Paintex Inc. Felix Sanchez 561-601-8013 Felix6743@yahoo.com</p> | <p>S/MBE Hispanic</p> | <ul style="list-style-type: none"> • Painting, Maintenance and Repair Services, Including Caulking • Wall and Ceiling Repair and Replacement, Including Drywalling • Painting and Wallpapering • Cleaning Services, Steam and Pressure |
| <p>Powerlaz Electric Services, Inc. Lazaro Zuniga 561-719-6590 powerlaz@gmail.com</p> | <p>S/MBE* Hispanic</p> | <ul style="list-style-type: none"> • Wire, Electrical Control • Lighting, Solar Powered • Solar Panels • Energy Systems, Solar, Installation Services • Wiring and Other Electrical Maintenance and Repair Services • Electrical Maintenance and Repair Services • Electricity Contracts • Electrical • Lighting Fixtures Maintenance and Repair • Energy Systems, Solar, Installation Services • Power Supply Installation, Electric |
| <p>Pritchard Environmental, LLC Christine Pritchard 561-748-7508 cfprun@aol.com</p> | <p>S/M/WBE Asian</p> | <ul style="list-style-type: none"> • Environmental Consulting |
| <p>Protect Video, Inc. Monica Albelo 561-622-5880 shad@protectvideo.com</p> | <p>S/MBE Hispanic</p> | <ul style="list-style-type: none"> • Access Control Systems and Security Systems • Communication Security Systems • Electrical |
| <p>Quantum Electrical Engineering, Inc. Amy Champagne-Baker 561-308-3526 achampagne@q-e-e.com</p> | <p>S/WBE*</p> | <ul style="list-style-type: none"> • Engineering Consulting • Airports (Lighting, Fueling, Nav aids) - Engineering • Control Systems Engineering • Electrical Engineering • Engineering Services, Inspection • Instrumentation/Engineering • Security Systems; Intruder and Smoke Detection/Engineering • Security and Access Systems (Airport, Library, Hospitals, etc.) |
| <p>R2T, Inc. Kimberly Aji 561-775-0009 Kim.Aji@r2tinc.com</p> | <p>SBE</p> | <ul style="list-style-type: none"> • Public Utilities: Water, Sewer and Gas Maintenance and Repair Services • Construction, Sewer and Storm Drain • Construction, Utility/Underground Projects • Construction, Water System/Plants, Main and Service Line • Maintenance and Repair, Sewer and Storm Drain, Including Removal • Maintenance and Repair, Utility/Underground Projects • Maintenance and Repair, Water System, Main and Service Line • Construction Consulting • Environmental Consulting • Feasibility Studies (Consulting) • Utilities: Gas, Water, Electric Consulting • Construction Management Services • Environmental Impact Studies • Inspection Services, Construction Type • Wastewater Treatment Plant, Operations, and Testing • Erosion Control Services |

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| <p>SANelson & Associates GPS Community Relations d/b/a SANelson & Associates Sophia A. Nelson 561-531-1876 Sophia@sanelson.com</p> | <p>S/M/WBE* Black</p> | <ul style="list-style-type: none"> • Advertising (Including Notice of Bid Solicitation, Statutory • Advertising/Public Relations (Incl. Skywriting) • Communications Marketing Services • Public Information Services (Incl. Press Releases) • Web Page Design, Management and Maintenance Services • CONSULTING SERVICES • Advertising Consulting • Communications: Public Relations Consulting • Consulting, Communications, Public Relations • Marketing Consulting • Writing Services, All Kinds (Including Resumes, Calligrapher • Event Planning Services |
| <p>Sean Brown Air Conditioning, Inc. Sean Brown 561-313-1907 brownseanaircond@bellsouth.net</p> | <p>S/MBE Black</p> | <ul style="list-style-type: none"> • Heating, Air Conditioning, and Ventilation Maintenance and Repair • Heating, Ventilating and Air Conditioning (HVAC) |
| <p>SIGN PARTNERS INC dba Sign Partners Marcus V. DeMatos 954-860-9111 marcus@sign-partners.com</p> | <p>SBE*</p> | <ul style="list-style-type: none"> • Cards, Greeting and Gift (Including Recycled Types) • Signage, Advertising Type (Interior and Exterior) • Braille Labeling Material: Plastic Sheets, etc., Environmentally Certified Products • Wallpaper, Paste, and Canvas (Including Paper Hanger Tools a • Signs: Billboard, Advertising, etc. • Signs, Electronic Display (Marquee, etc.) • Signs, Metal (Not Blanks) • Sign Painting Services • Construction Services, Interpretive Signs |
| <p>Sister's Towing & Transportation dba Sister's Towing Maureen Day 561-687-0820 Timothy_day@bellsouth.net</p> | <p>S/WBE*</p> | <ul style="list-style-type: none"> • Vehicle Towing and Storage |
| <p>SULLIVAN ELECTRIC & PUMP INC Gary Sullivan 561-588-5886 kelly@sullivanelectric-pump.com</p> | <p>SBE</p> | <ul style="list-style-type: none"> • Wire, Electrical Control • Parts and Accessories, Electric Motor • Motors, Domestic Water Pump, Electric • Motor Rewinding and Repairing, Electric |
| <p>Sweet Boo Incorporated dba Sweet Boo Design Cheryl Baldwin 561-578-7019 cheryl@sweetboodesign.com</p> | <p>S/WBE*</p> | <ul style="list-style-type: none"> • Communications Marketing Services • Graphic Arts Services (Not Printing) • Consulting Services (Not Otherwise Classified) • Marketing Consulting • Marketing Services (Incl. Distribution, Research, Sales Promotion • Marketing Services • Graphic Design Services for Printing |
| <p>T. H. Mottley Construction, Inc. Terrance Mottley 561-863-0156 Trm.roofing.construction@gmail.com</p> | <p>S/MBE* Black</p> | <ul style="list-style-type: none"> • Roofing, Gutters, and Downspouts Maintenance and Repair • Construction Services, Concrete (New Construction) • Roofing and Siding • Trade Services, Construction (Not Otherwise Classified) • Roofing Consultant • Construction Management Services • Waterproofing Systems and Repair |
| <p>Tech Army Jay Narang 954-372-2698 sales@techarmy.com</p> | <p>SBE*</p> | <ul style="list-style-type: none"> • Human Relations Consulting • Human Resources Consulting Services • Personnel Services (Not Employment) • Personnel Services, Temporary |
| <p>The Drummond Group, LLC Michelle Drummon 703-371-8961 mdrummond@thedrummondgroup.com</p> | <p>S/M/WBE* Black</p> | <ul style="list-style-type: none"> • Accounting/Auditing/Budget Consulting • Administrative Support, Consulting Services • Business Consulting, Small • Business Consulting, Large • Consulting Services (Not Otherwise Classified) • E-Mail Archiving and Records Management Consulting • Human Resources Consulting Services • Management Consulting • Management Consulting Services • Organizational Development Consulting • Personnel/Employment Consulting (Human Resources) • Strategic Planning and Consulting • EDUCATIONAL/TRAINING SERVICES • Instructor-led, Classroom Training (Non-Technical) • Seminars • Workshops • Training, On-Site, Instructor Led • Training and Instruction (For Clients, Not Staff) |



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| Tony Rodrigues Metal Framing, Inc. Tony Rodrigues 561-743-3118 tonyrodrigues@bellsouth.net | SBE | <ul style="list-style-type: none"> • Wall and Ceiling Repair and Replacement, Including Drywalling |
| TRU TRUCKING INC. Francisco Trujillo 561-753-6417 tru trucking@bellsouth.net | S/MBE Hispanic | <ul style="list-style-type: none"> • Hauling Services |
| Trusted Construction, Inc. dba Trusted Construction Inc. Piotr Zawadzki 561-582-5758 trustedconstruction@gmail.com | SBE* | <ul style="list-style-type: none"> • Tile Sealant • Roofing • Underlayment • Coatings, Roof, All Kinds • Waterproofing Membrane and Base Sheet • Recycled Roofing Material and Supplies Including Insulation • Thermal and Moisture Protection Services • Roofing, Gutters, and Downspouts Maintenance and Repair • Weatherization, Weather and Waterproofing Maintenance and Re • CONSTRUCTION SERVICES, GENERAL (INCL. MAINTENANCE AND REPAIR • CONSTRUCTION SERVICES, HEAVY (INCL. MAINTENANCE AND REPAIR • Roofing and Siding • Stucco • Roofing Consultant • Waterproofing Systems and Repair |
| UNIVERSAL CABLING SYSTEMS INC Mark Vanson 561-659-6224 info@ucscable.com | SBE | <ul style="list-style-type: none"> • Public Address Systems, Stationary • Telephone Services Includes Installation, Moves, Changes, Ad • Telecommunication Services (Not Otherwise Classified) • Cable Construction, Installation and Maintenance, Fiber Optic |

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- SBE = Small Business Enterprise
- WBE = Woman Business Enterprise
- MBE = Minority Business Enterprise
- * Newly Certified

Feed Your Mind Series

On December 10, 2019, the Office of Equal Business Opportunity participated in the Feed Your Mind series for Palm Beach County’s staff. OEBO discussed the purpose, processes and strategic plans of the Office. Feed Your Mind Series is presented by the new Strategic Planning and Performance Management Division of Financial Management and Budget and headed by Keith Clinkscale, Ph.D., director. These free programs provide training in areas such as personal and organizational strategic planning, measuring performance, setting goals and habits, unlocking the best version of you, engaging employees, and creating a leadership environment that encourages high performance.



Resources for Your Business

| <u>AGENCY</u> | <u>SERVICES PROVIDED</u> | <u>PHONE</u> | <u>WEBSITE</u> |
|--|---|--------------|--|
| Black Business Investment Corporation | Business loan guarantees, bonding, equity capital and assistance to Black citizens who cannot obtain financing through conventional sources. | 561.845.8055 | http://discover.pbcgov.org/HES/Pages/BBIC.aspx |
| Center For Enterprise Opportunity (CEO) Formerly Business Loan Fund Of The Palm Beaches | Entrepreneurial institute program that provides easy access to in-house general and specific subject matter experts at low or no cost to the business customer. Areas of expertise include, but are not limited to, accounting, business management, business development, relationship marketing, branding, customer service, business structuring and strategy. | 561.478.2337 | www.ceoventures.org |
| Florida Department Of Business And Professional Regulation (DBPR) | Licensing and regulating businesses and professionals in the State of Florida, such as cosmetologists, veterinarians, real estate agents and pari-mutuel wagering facilities. | 850.487.1395 | www.Myfloridalicense.com/dbpr |
| Florida Department Of Agriculture And Consumer Services | Licensing for security firms, plant/agriculture industry, food industry, etc. | 800.435.7352 | www.freshfromflorida.com |
| Florida Department Of Revenue | General tax administration and property tax oversight. | 800.352.3671 | www.Dor.myflorida.com |
| Global Business Development Center | Business coaching and workshops, leadership sales and service training, virtual office and administrative services | 561.894.4500 | www.globalbusinessdevelopmentcenter.com |
| Paragon FL | Paragon services include, but are not limited to, financial assistance, tools, support and advocacy for businesses from underserved communities. □ □ | 561.282.1888 | www.paragonfl.org |
| PBC Consumer Affairs | Investigate, negotiate, and mediate consumer complaints against businesses with a goal of avoiding any future conflicts and misunderstandings. We protect consumers and businesses from unlawful, deceptive and unfair trade practices by the enforcement of existing ordinance laws and regulations. | 561.712.6600 | www.pbcgov.com/publicsafety/consumeraffairs |
| PBC Engineering and Public Works | Roadside Vendor Permits, Certificates of Competency for Specialty Trades, Contractor Certification, etc. | 561.233.5000 | www.pbcgov.com/engineering |
| PBC Department Of Economic Sustainability | Bonds, Grants, Loans, Taxes, Program Coordination, etc. | 561.233.3600 | www.pbcgov.com/des |
| PBC Tax Collector | Business Tax Receipts (Previously named Occupational License). | 561.355.2264 | www.pbctax.com |
| SCORE | Small business advice, business mentoring, resource tools, templates, etc. | 561.833.1672 | www.score.org |
| Small Business Development Center (SBDC) at Florida Atlantic University | Assist small businesses with financial, marketing, production, organization, engineering and technical problems and feasibility studies. Special SBDC programs and economic development activities include international trade assistance, technical assistance, procurement assistance, venture capital formation and rural development. | 954.762.5235 | https://sbdc.fau.edu |
| TED Center | Technical support, information technology, real estate development, training, business networking and access to funding. | 561.265.3790 | www.tedcenter.org |

Office of Equal Business Opportunity
50 S. Military Trail, Suite 202
West Palm Beach, FL 33415
Phone: 561-616-6840



www.pbcgov.com/oebo



**Palm Beach County
Board of County Commissioners**

Dave Kerner, Mayor
Robert S. Weinroth, Vice Mayor
Hal R. Valeche
Gregg K. Weiss
Mary Lou Berger
Melissa McKinlay
Mack Bernard

County Administrator
Verdenia C. Baker

Tonya Davis Johnson, Director
Voice: 561-616-6840; tjohnson@pbcgov.org

Allen Gray, Manager
Voice: 561-616-6842; agray@pbcgov.org

Michelle Han, Administrative Secretary
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Angie Whitaker, Small Business Development Specialist II
Voice: 561-616-6849; awhitake@pbcgov.org

 <http://facebook.com/pbcebo>

 www.linkedin.com/in/PBCEqualBusiness

CONTRACT ANALYST, DORIANNA KRISTENSEN

Dorianna has worked for Palm Beach County for the past five years as a software trainer for the Information Systems Services Department and with the Parks and Recreation Department managing various projects through the Special Facilities Division. Earlier this year, Dorianna joined the Office of Equal Business Opportunity as a Contract Analyst. In her position of Contract Analyst and her previous experiences with the County, Dorianna was able to jump in and provide immediate assistance to the office. Some of her responsibilities includes analyses of County contracting and purchasing trends, generating reports, and designing and updating the OEBO website. Prior to joining the County, Dorianna pursued a career in education for over 10 years. Her formal education includes a Master's Degree in Business Administration from Northwood University. Dorianna's background, experiences and unwavering commitment to personal and professional growth are valuable assets to our office.

